

AdWords Data Test Report

Device Day Select date range Campaign

Visibility

Impressions Clicks 61,609 2,243,725

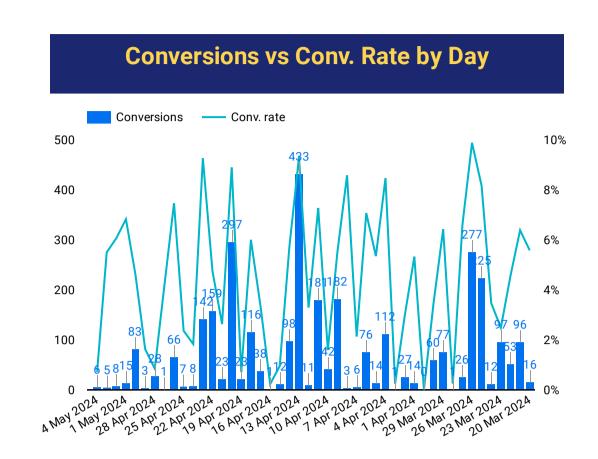
Efficiency

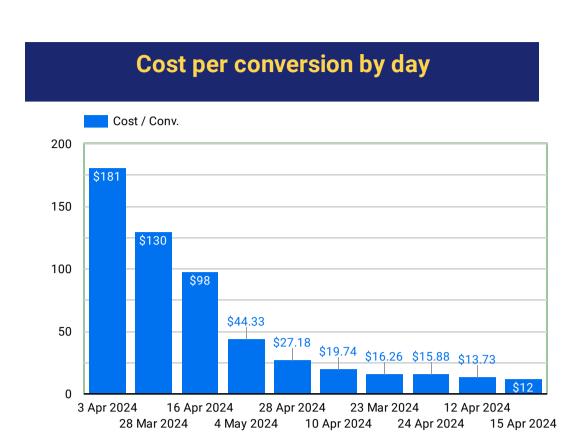
Avg. CPC \$0.26 2.75%

Outcome

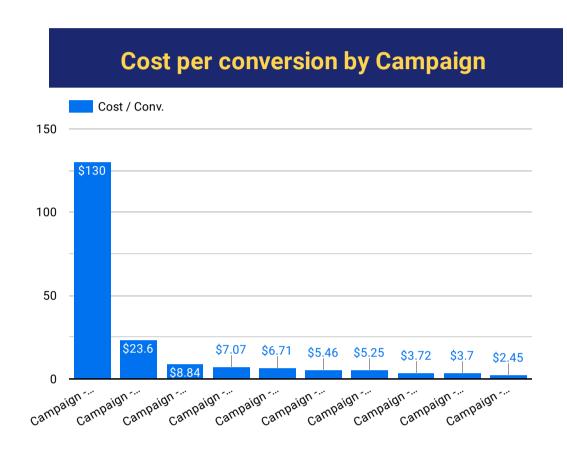
Conversions Cost / Conv. Conv. rate \$5.01 3,181 5.16%

Cost \$15,927.00

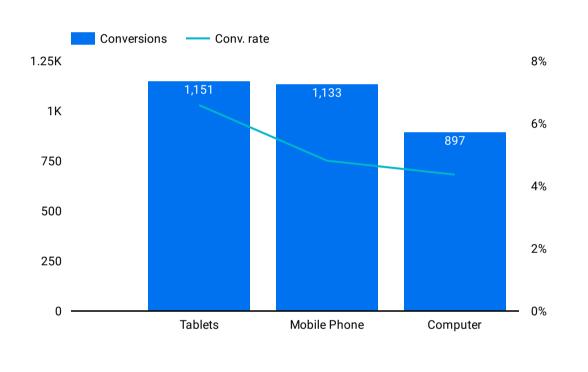




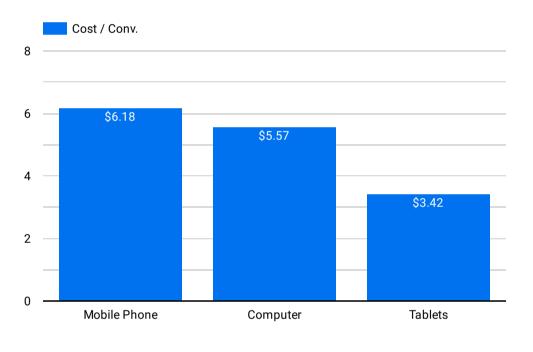
Conversions vs Conv. Rate by Campaign Conversions Conv. rate 1K 10% 800 8% 600 6% 400 4% 200 2% 0% 0 Campaign ... Campaign -... Campaign ... Campaign ... Campaign -... Campaign ...



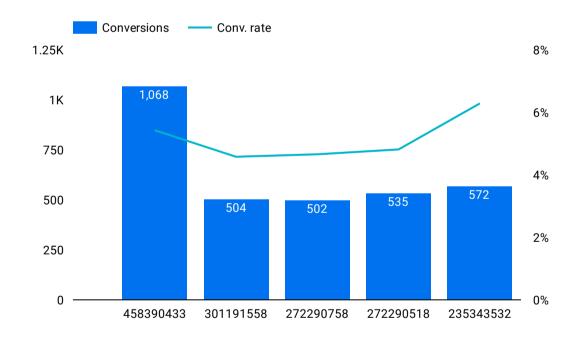




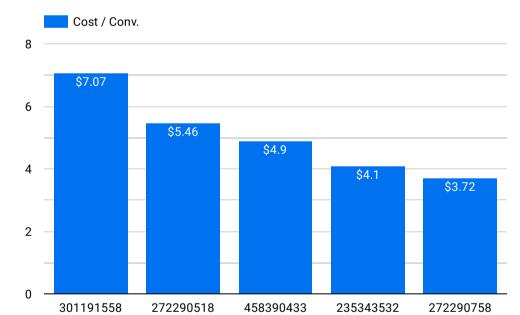




Conversions vs Conv. Rate by Campaign ID



Cost per conversion by Campaign ID



| | Campaign | Conversions • | Conv. rate | Cost / Conv. | Cost |
|----|---------------------------|---------------|------------|--------------|----------|
| 1. | Campaign - Fun | 952 | 7.62% | \$3.7 | \$3,520 |
| 2. | Campaign - Dynamic Search | 535 | 4.82% | \$5.46 | \$2,923 |
| 3. | Campaign - Accessories | 504 | 4.58% | \$7.07 | \$3,562 |
| 4. | Campaign - Wearables | 502 | 4.66% | \$3.72 | \$1,865 |
| 5. | Campaign - Biking | 338 | 8.1% | \$5.25 | \$1,775 |
| 5. | Campaign - Active Wear | 234 | 4.76% | \$2.45 | \$573 |
| 7. | Campaign - T-Shirts | 43 | 1.01% | \$23.6 | \$1,015 |
| 3. | Campaign - Holiday | 38 | 3.34% | \$8.84 | \$336 |
| 9. | Campaign - Jackets | 34 | 2.52% | \$6.71 | \$228 |
| | Grand total | 3,181 | 5.16% | \$5.01 | \$15,927 |

Device data analysis

| | Device | Conversions • | Conv. rate | Cost / Conv. | Cost |
|----|--------------|---------------|------------|--------------|---------|
| 1. | Tablets | 1,151 | 6.58% | \$3.42 | \$3,932 |
| 2. | Mobile Phone | 1,133 | 4.81% | \$6.18 | \$7,002 |
| 3. | Computer | 897 | 4.36% | \$5.57 | \$4,993 |
| | | | | | 1-3/3 / |

