MALE, 27   **PAVITHRAN S**   spavithran2010@gmail.com
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Profile
An engineering professional who gained interest in business administration and opted for an MBA with immense confidence in building a career in management and successfully building his dream career with the help of excellent organizations to learn and grow consistently. With around 3 years of experience in software space before my MBA, I chose general management as my area to learn, explore and contribute. In addition to this, my interest made me explore other aspects of business administration and looking forward to learning more in the future.

Work Experience		19 months
Deloitte USI, Hyderabad	*Senior Analyst-Operations Management*	*May'19 – Present*

'Operations Management- Contingent Workforce and Vendor Relationship Management' (Team Size 17)

Responsibilities	- Working in proximity to **operational and functional** business leaders of **Deloitte US** to better understand the **requirements** and its criticality - Cascading the business requirement to the Deloitte enlisted **vendor base** and making them aware of the timelines, criticality and the expected quality keeping the **compliance standards** in mind - Developing **professional relationships** by serving as a bridge between US businesses and the vendors and to **reduce the gap** through continuous engagement - Preparing **final project document and presentation** that explains the complete project need and receiving signoff from **Deloitte US leadership**. The same shall be made available to **external stakeholders** to better clarify the requirement - Interfacing **Internal and External Stakeholders** to effectively reduce **TAT by 8 days** for seamless service delivery to the client **Managing multiple service providers** in the team and solely responsible to track their performance metrics every month - Onboarding new vendors by **analysing their performance** in the industry and their compatibility to work keeping in mind the brand value of Deloitte USI - Publishing **MIS dashboard** at regular intervals to understand the progression - Being an **advisor** to the business leads and letting them know the recent trends by leveraging the **market analysis** - Playing an integral role in **Risk Management** and **Compliance Adherence** - Making sure of **SLA compliance** and restoring all deviations from defined SLA's by implementing any **change management** within the process - Ensuring **quality assurance** and **compliance functions** as organization initiatives
Achievements	- Received **"Applause award"** from leaders within 8 months of joining the firm. - Selected as a fungible resource to help **UK geography**. Closely assisted UK team in their modules by understanding the UK DAAT SOP - Selected as a member of the internal **"Audit and Governance committee"**
Initiatives	Proposed **Hire, Train and Deploy model (HTD)** for niche areas and could effectively find promising people and **reducing cost by 80%** for training

Work Experience		33 months
Infosys Limited, Bangalore	*Senior Systems Engineer*	*July'14 – May'17*

'Infosys Nia' – Artificial Intelligence (AI) Platform for businesses (Account Size 20/ Team Size 3)

Responsibilities	**SPOC** for all access-related challenges between client and Infosys Nia team - Developed One-Click Provisioning shell script for Infosys Nia that effectively reduced overall deployment time by **6 hours** and **enhanced the efficiency** **Lead infrastructure team of 6 members** for the new module of the product "Nia" **Administered** and **monitored** 3 clusters of **Johnson Controls International** - Enabled clients to capture **real-time data insights** to generate business value
Achievements	Independently deployed Infosys intellectual property "**Infosys Information platform**" for **Nokia Siemens Networks, Novartis, and Edgeverve**
Initiatives	- Initiated and developed an automated script for overall monitoring of all the nodes of clusters saving almost **3 hours** per day - Proposed and developed a script in Docker and bundled entire project set up as a single package which reduced privacy issues significantly

Summer Internship		2 Months
Pervacio Inc, Hyderabad	*Management- Intern*	*Apr'18 – May'18*

Project 1: Analysis of the requirements of Pervacio customers and finding key performance indicators	
Description	▪ Perform a **comparative study** on possible customer segments to **target for products** ▪ Recommend apt **target segment** and the strategy to convert it as a potential segment ▪ Find out **Key Performance Indicators** and measurement methods for acquisition
Learning	▪ Importance of choosing apt segment for **targeting** thereby rising **customer reach**

Project 2: Retail AI platform- Business Analytical model for DOCOMO	
Description	▪ Analyze 2 years data dump of **DOCOMO** and perform initial **data profiling** ▪ Perform **data analysis** to find the most failed test for any OEM device and vice versa ▪ Provide interactive **data visualization** using **Tableau** for each OEM in the data dump
Learning	▪ Collaboration with **cross-functional** teams for a deeper picture of issues & challenges

Academic Record

MBA	2019	Indian Institute of Management Ranchi	7.36/10
B.E(ECE)	2014	Madras Institute of Technology, Anna University	8.52/10
Class XII	2010	SRV Boys Higher Secondary School, Tamil Nadu	96.83%
Class X	2008	Sri Vidya Mandir Mat. Hr. Sec School, Tamil Nadu	93.4%
Achievements	▪ **Received accolade** for securing 100% in Chemistry in class XII examinations 2010 ▪ **Received Merit** certificate in class X public examinations 2008 ▪ **Best Student Award** for two consecutive academic years 2006-08 ▪ **All India Winner** of the Highly Commended certificate in painting 2006		

Academic Project

Project Name – Analysis of brand positioning of Paper Boat in the beverage segment	2018

▪ Gained insights into the **Brand Resonance**, **Point of Parity, Point of Difference, Perception**, and **Frame of reference** of Paper Boat
▪ Recommended ideas to **better position** Paper Boat drink and insights to go for new **product extension**

Projects & Research Papers

Project Name – Archive Film Defect Detection and Restoration	2013-2014

▪ Automatic Restoration System targeting dirt and blotches in digitized archive films
▪ Achieved optimum restoration output and introduced novel advances in archive films

Positions of Responsibility

▪ **Junior Co-ordinator**, Samarpan – CSR club of IIM Ranchi   2017
▪ **Organizer**, STRAP - Strategy Planning Program by Infosys attended by Infosys CEO himself   2016
▪ **PRESIDENT**, Rotaract Club of Madras Institute of Technology   2013-14
▪ **Chief Organizer**, ROTOFEST - Footfall of 300 Differently abled children by Rotaract Club of MIT   2013
▪ **General Secretary**, Electronics Engineers Association of Madras Institute of Technology   2012
▪ **Chief Organizer**, ELECTROFOCUS, a **National** level technical symposium at MIT   2012

Extra-Curricular Achievements

▪ Successfully completed 2 years of service in **National Service Scheme**
▪ Attended 7 days camp at a village near Chennai on the theme **"Healthy youth Healthy India"**
▪ Active participant of the CSR activity in Deloitte named as '**Impact Day**'

Others

▪ Active blood donor and organized two **blood donation camps** at MIT and IIM Ranchi
▪ Hobbies – Playing cricket, Food explorer and **glass paintings**