Enklava/Yurts
CRITICAL CLIENT FLOW

Stage	Flow
Attention	private Facebook profile · yurt building group Facebook · profile Enklava Yurts Facebook · private personal chats with friends
Engagement	conversation tete-a-tete · chat on Messenger
Enquiry	let's move to WhatsApp → onboarding multimedia → client needs definition → full-service
Sales	costomised proposal → Agreement
Money	Invoice
Orders	windows, doors, skylight · connectors · canvases
Production	wooden structure · sewing covers · insulation shaping
Delivery	Shipping to the construction site
Assembly	on site assembly → ensure that the customer is satisfied
Repeat	