

## # Payal Patil - Commercial IT Manager || Procurement Consultant

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## ## Professional Summary

Strategic Procurement and Governance Specialist with a strong track record in managing risk, aligning stakeholder objectives, and driving measurable outcomes. Skilled in analyzing complex systems, defining action plans, and developing metrics for success. Passionate about leveraging expertise to address critical challenges, including emerging fields like AI safety.

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## ## Professional Experience

### ### **\*\*Commercial Manager \u2013 IT Planning (Contract)\*\***

**\*\*Virgin Media O2 | September 2024 \u2013 December 2024\*\***

- Conducted comprehensive risk assessments and integrated risk mitigation frameworks to support high-stakes IT planning initiatives.
- Defined action plans and success metrics for vendor performance tracking, ensuring alignment with organizational goals.
- Collaborated with cross-functional teams, providing strategic insights that enhanced operational decision-making.

- Participated in procurement risk assessment meetings, providing insights to mitigate potential delays and financial risks.

### ### \*\*Procurement Contract Specialist (Contract)\*\*

\*\*Colt Data Centre Services UK Limited, London | January 2023 \u2013 June 2024\*\*

- Oversaw risk mitigation activities by identifying and addressing vendor compliance issues, including those involving Private Internal Information (PII) and SOC reports.
- Collaborated with cross-functional teams, including third-party risk management (TPRM) and Vendor Tech Risk (VTR), to resolve VRP issues and execute remediation plans.
- Partnered with stakeholders to design and implement strategic sourcing plans, delivering cost savings and mitigating risks.
- Developed training programs to address skill gaps, aligning vendor capabilities with evolving organizational needs.
- Analyzed market dynamics and regulatory trends to adapt procurement strategies, ensuring compliance and sustainability.
- Produced commercial deliverables such as risk analyses and cost-benefit evaluations, enabling data-driven decision-making.

### ### \*\*Associate Sourcing Analyst\*\*

\*\*GEP Worldwide, Mumbai | January 2018 \u2013 August 2021\*\*

- Led regional and global strategic sourcing initiatives, including RFPs and e-auctions, reducing operational costs by 20%.
- Conducted comprehensive supplier performance evaluations and developed frameworks to align supplier operations with business objectives.
- Provided sales support by conducting cost-benefit analysis and forecasting, identifying opportunities for growth and achieving cost reductions of 20%.
- Acted as a liaison between clients and vendors, resolving disputes and ensuring successful contract execution.

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## ## Education

- **MSc Global Supply Chain Management & Logistics**, Brunel University London
  - **Key Modules:** Strategic Procurement, Advanced Negotiation, Supply Chain Risk Management
- **Bachelor's in Electrical Engineering**, Mumbai University

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## ## Skills

- Strategic Procurement Planning
- Risk Mitigation and Governance
- Stakeholder Engagement and Business Partnering
- Advanced Reporting and Forecasting (Excel, Power BI)
- Contract Negotiations & Management
- Procurement Process Optimization
- Compliance and Governance

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## ## Key Achievements

- Successfully managed the onboarding and oversight of vendors with cumulative contracts exceeding ₹350M, ensuring adherence to regulatory and corporate governance standards.
- Reduced vendor-related risks by implementing comprehensive compliance frameworks, achieving 100% alignment with audit and risk protocols.

- Resolved high-priority VRP issues, reducing remediation timelines by 30% through proactive collaboration with TPRM and VTR teams.

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**\*\*[Download CV (PDF)](./Payal\_Patil\_CV.pdf)\*\***