

# PAYAL NIHALANI

724/2 Ambawadi, sardarnagar, near Amul parlour Ahmedabad Gujarat 382475

7201858460 | payalnihalani999@gmail.com

## Objective

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I seek challenging opportunities where I can fully use my skills for the success of the organization.

## Experience

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### Data analytics

09/05/2024

Tops technology pvt.ltd

Microsoft excel, Create workbooks, Data formatting, Formulas Usage, Slicers

SQL basic concepts, Database Creation, Entity relationship Modelling

### Kotak Mahindra Bank

24/07/2023- 11-06-2024

Branch relationship manager

Worked with Kotak Mahindra Bank as Deputy manager on role of Branch relationship manager.

As a BRM manage the portfolio of approx 700 to 800 customer given by them.

Regularly contact those cust and assist them with Kotak Mahindra Bank related requirements and also cross sell all banking products.

Achieving the set bench mark for all the products.

### Bajaj Allianz life insurance company

11-11-2021 - 21-07-2023

Business sales manager

Joined Bajaj Allianz Life insurance on 11 nov 2021 in banca insurance with Axis Bank as ERM and getting promoted on Dec 2022 as a BSM.

As a BSM maintain relation with bank staff and work on leads given bys them.

Also cover the walking of branch customer. Provide service and try to close the lead.

### HDB financial services

10-07-2019 - 1-09-2021

Personal banker (VRM)

Worked with HDB financial services Ltd, as Jr officer (personal banker) for prime channel.

As a PB taking care of managed portfolio assign by bank.

To manage the portfolio of 1800 customer on call.

regularly contact cust and assist them with HDFC Bank related requirements/service and also cross sell all banking products on call.

Planning and achieving the set benchmark for all products.

## Education

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Tops technology pvt.ltd

2024

Data analytics

## Gujarat univercity

- M.COM 57%
- **RC college of commerce Gujarat University** 2019  
B.COM  
72%
- **The ever green higher secondary school** 2016  
H.S.C  
62%
- **The ever green higher secondary school** 2014  
S.S.C 64%

## Skills

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Computer skills - Expert in Excel, SQL, statistics, Internet, knowledge of working in different operating system

Personal skills - Patient, willingness to learn, Quick learner

Enthusiastic with positive attitude ,Flexible as per job requirements, Multi-tasking skills

## Personal Profile

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DOB- 28/07/1999  
Father's name Jitendra Nihalani  
Marital status Unmarried  
Language knows - English, Gujarati, Hindi, sindhi  
Hobbies - Dancing, Acting  
Permanent address -724/2 ambawadi sardar Nagar, near Amul parlour, A' bad 382475

## Declaration

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I hereby declare that the information furnished above is true to the best of my knowledge & belief.

**Yours faithfully**  
**Payal Nihalani**