

412.577.9964

Tristan J. Payne
tjpayne@tepper.cmu.edu

linkedin.com/in/tristan-payne/

EDUCATION

CARNEGIE MELLON UNIVERSITY – TEPPER SCHOOL OF BUSINESS

Pittsburgh, PA

Master of Business Administration – MBA

5/27

Concentrations: AI in Business, Business Technologies, Marketing

THE UNIVERSITY OF TAMPA

Tampa, FL

Bachelor of Science, Marketing

GPA: 3.48/4.0

5/20

Honors: Distinguished Military Graduate

Positions/Activities: Early Commissioning Lieutenant: Florida Army National Guard

VALLEY FORGE MILITARY COLLEGE

Wayne, PA

Associate of Business Administration

GPA: 3.67/4.0

5/18

Honors: Magna Cum Laude

Positions/Activities: Student Body President, National Business Honor Society President, Army ROTC

EXPERIENCE

UNITED STATES ARMY

Wiesbaden, Germany

Deputy Collection Manager: Europe and Africa (Program Manager) (12/23-9/25)

7/20 - 9/25

- **Product Management:** Identified end-user needs in an ambiguous environment, incorporated feedback and routinely adapted \$10M+ in specialized intelligence collection assets, enabling strategic decision making in the European and African theaters. Ranked #1 of 2 Product Managers.
- **Product Launch:** Directed a 25-member cross-functional team across multiple agencies to evaluate basing feasibility, develop deployment and maintenance budgets, and deliver a multi-million-dollar aircraft initiative on time and within budget, while maintaining executive-level reporting.
- **Stakeholder Management:** Created and directed daily communication channels with over 30 NATO allies, enhancing collaboration and concerted efforts across the alliance.
- **Strategic Communication:** Contributed to the design/implementation of 5 theater level exercises, tactical/strategic collection analysis, daily reporting to c-suite equivalent general officers and federal agency senior executives.

Intelligence Officer in Charge (Program Manager) and Technical Training (7/20-12/23)

- **Agile Leadership:** Managed security operations for 400+ soldiers and force protection of 24 aircraft across Germany, enabling expeditionary theater-level aviation operations in Europe and Africa.
- **Program Management:** Oversaw 11 technical security and intelligence programs for 5 subordinate organizations throughout Germany, increasing collective program compliance by 65%.
- **Strategic Operations:** Managed and directed intelligence analyses and assessments for missions spanning three continental theaters, supporting safe travel for world leaders, including POTUS and EU diplomats.
- **Crisis Management:** Directed intelligence production for 600+ missions in support of the U.S. Army aviation response to Russian aggression in Ukraine along the NATO Eastern flank in Poland.

SKILLS & CERTIFICATIONS

- **Clearance:** U.S. Gov't security clearance: Top Secret/Secret Compartmented Information (TS/SCI)
- **Certifications:** Project Management Professional (PMP), CompTIA Security+, Microsoft Software and Systems Academy: Cloud Application Development Graduate
- **Coding Proficiencies:** C#, SQL, HTML, ASP.NET, Azure, Microsoft VS, Github
- **Volunteering:** United States Military Academy (West Point) Admissions Liaison officer
- **Additional Languages:** Finnish (Beginner)
- **Hobbies/Interests:** Emergent technologies, public policy/foreign affairs, ice hockey, tennis