

# LEC006 Inventory Management I

VG441 SS2020

Cong Shi  
Industrial & Operations Engineering  
University of Michigan

# Fundamental Tradeoff



Overstock



Understock

# Inventory Turnover



Inventory Turnover  
Ratio  
Formula 

=



Cost of Goods Sold  

---

Average Inventory





# Some Terminologies

- Demand rate
- Lead time
- Quantity discount
- Review type { 1, 2 }
- Planning horizon
- Stockout type
- Service levels
- Fixed costs
- Perishability
- .....



# Deterministic Inventory

## INPUT:

- Constant deterministic demand rate  $\lambda$
- No stockout is allowed
- Zero lead time 
- Fixed cost  $K$  per order
- Purchase cost  $c$  per unit 
- Inventory hold cost  $h$  per unit per unit of time

## OUTPUT:

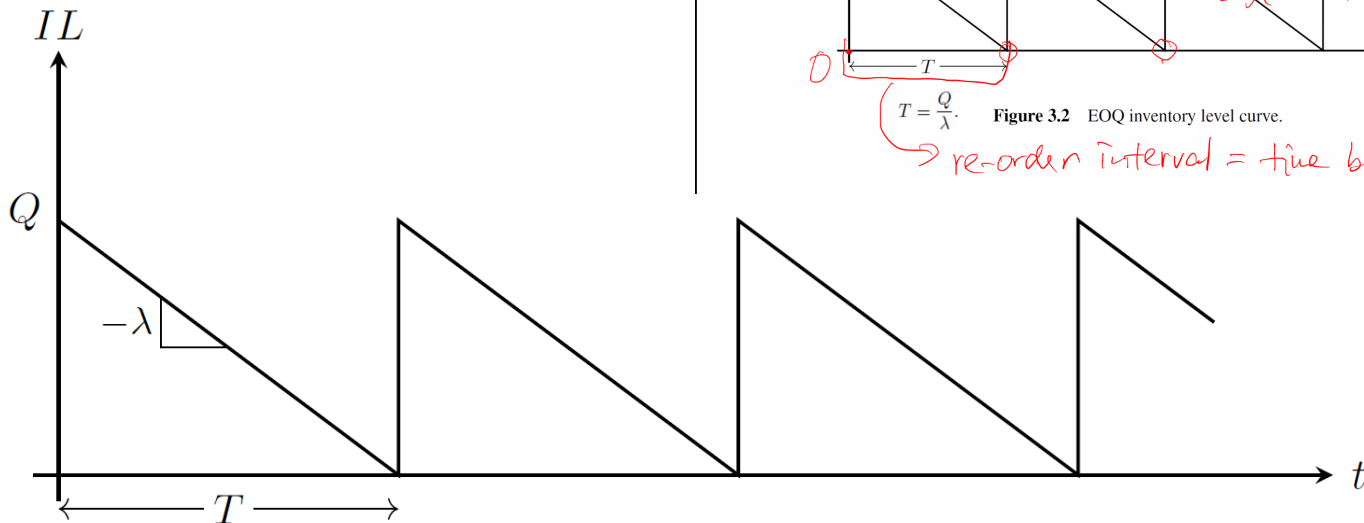
The optimal ordering strategy

# Deterministic Inventory

## INPUT:

- Constant deterministic demand rate  $\lambda$
- No stockout is allowed
- Zero lead time
- **Fixed cost  $K$  per order**
- **Purchase cost  $c$  per unit**
- Inventory hold cost  $h$  per unit per unit of time

OUTPUT: The optimal ordering strategy



$$T = \frac{Q}{\lambda}$$

**Figure 3.2** EOQ inventory level curve.

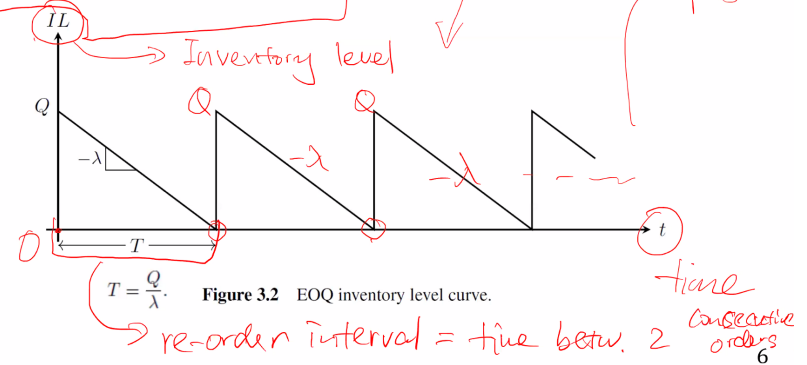
## Deterministic Inventory

### INPUT:

- Constant deterministic demand rate  $\lambda$
  - No stockout is allowed
  - Zero lead time
  - Fixed cost  $K$  per order
  - Purchase cost  $c$  per unit
  - Inventory hold cost  $h$  per unit per unit of time
- OUTPUT: The optimal ordering strategy

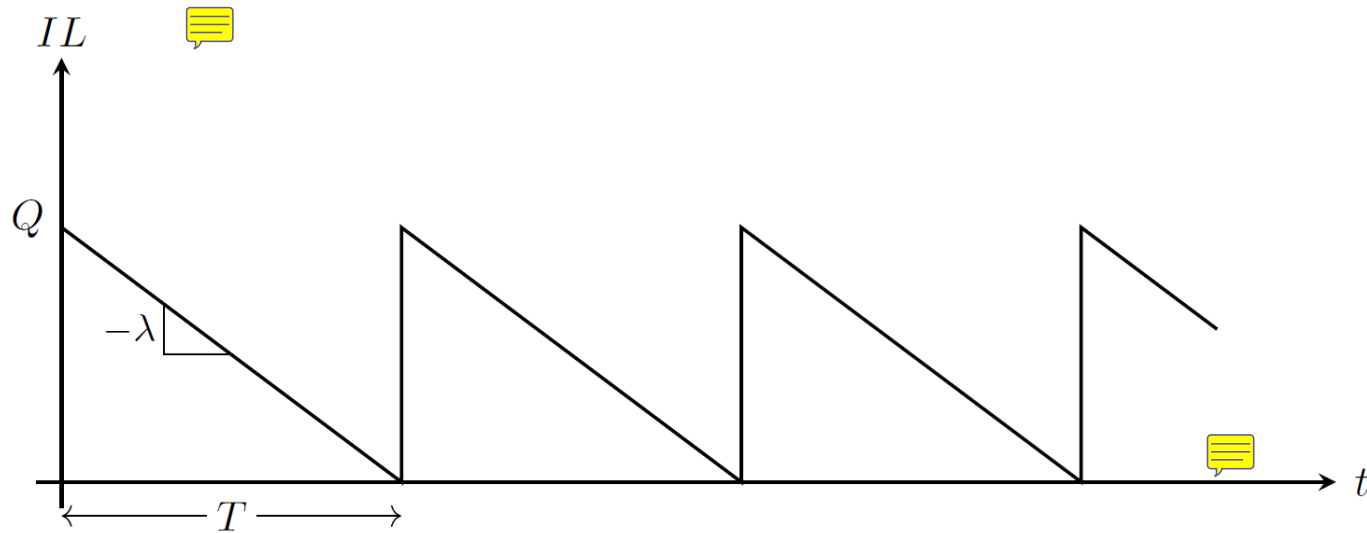
- Order when inv. level hits 0.
- Order constant  $Q$ 's.

Long-run average performance



**Figure 3.2** EOQ inventory level curve.

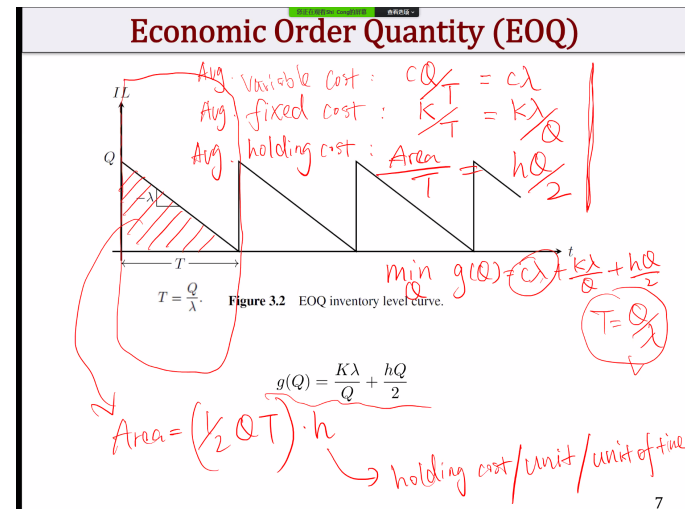
# Economic Order Quantity (EOQ)



$$T = \frac{Q}{\lambda}$$

**Figure 3.2** EOQ inventory level curve.

$$g(Q) = \frac{K\lambda}{Q} + \frac{hQ}{2}$$



# EOQ

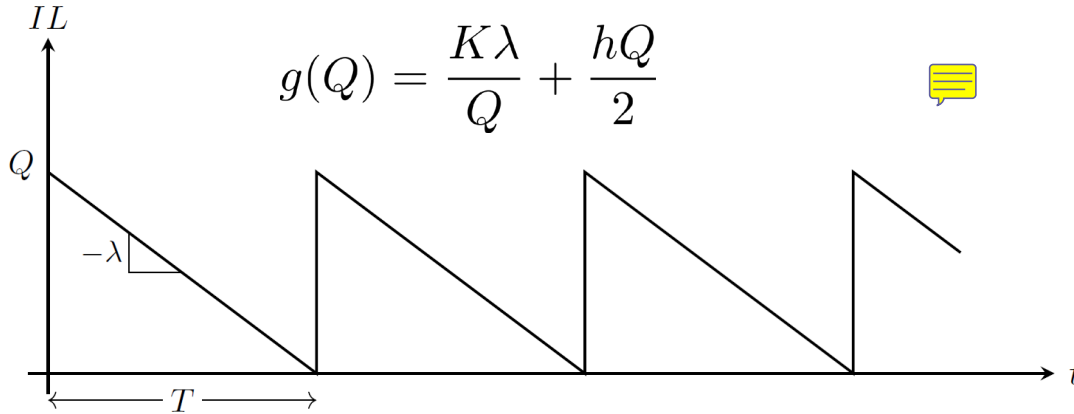


Figure 3.2 EOQ inventory level curve.

$$\frac{dg(Q)}{dQ} = -\frac{K\lambda}{Q^2} + \frac{h}{2} = 0$$

$$\Rightarrow Q^2 = \frac{2K\lambda}{h}$$

$$\Rightarrow Q^* = \sqrt{\frac{2K\lambda}{h}}$$

$$g(Q^*) = \sqrt{\frac{K\lambda h}{2}} + \sqrt{\frac{K\lambda h}{2}} = \underline{\underline{\sqrt{2K\lambda h}}}$$

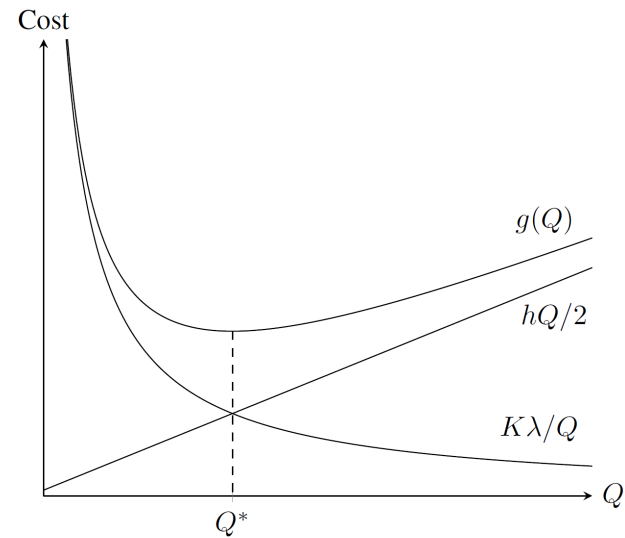


Figure 3.3 Fixed, holding, and total costs as a function of  $Q$ .



# Adding a Lead Time $L$ ?

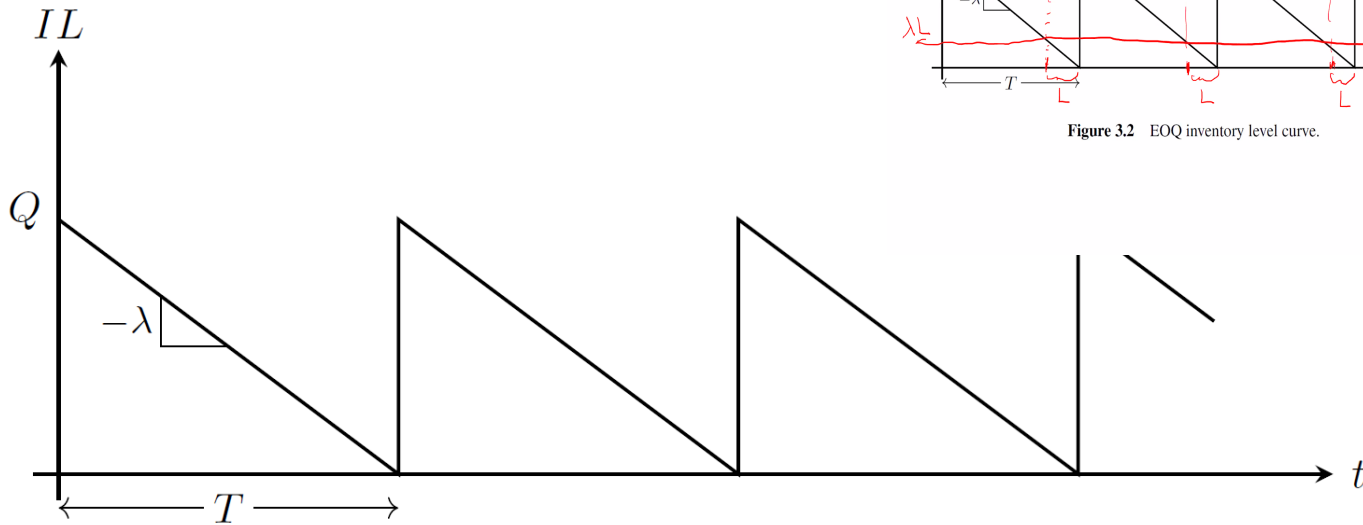


Figure 3.2 EOQ inventory level curve.

Intermission: see you at 10:54am

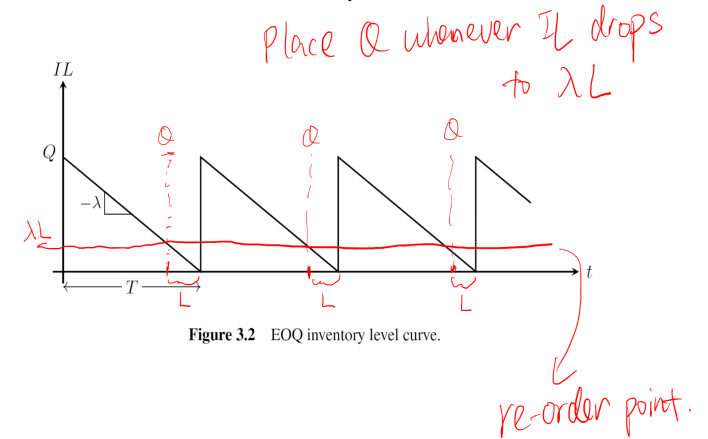



Figure 3.2 EOQ inventory level curve.


# Power of Two Polices

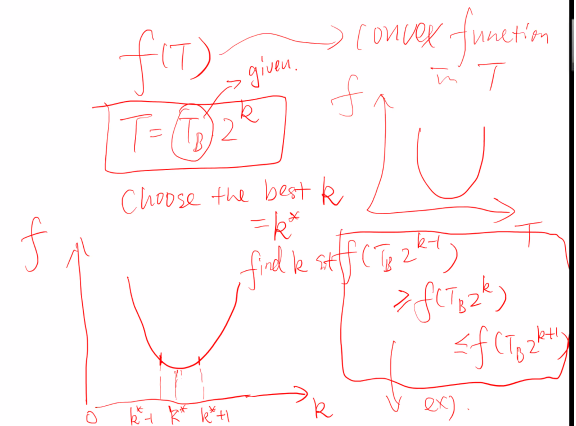
- Sensitivity of order quantity

$$\frac{g(Q)}{g(Q^*)} = \frac{1}{2} \left( \frac{Q^*}{Q} + \frac{Q}{Q^*} \right)$$

- What if  $T = T_B 2^k$  where  $k$  is some integer?

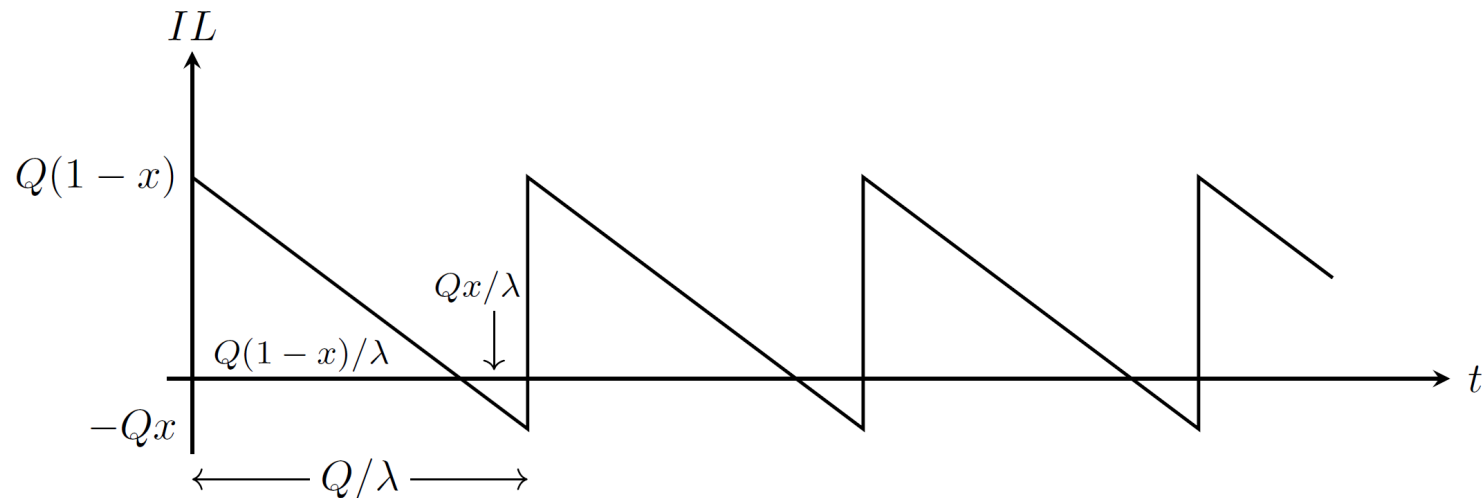


$$\frac{f(\hat{T})}{f(T^*)} \leq \frac{3}{2\sqrt{2}} \approx 1.06$$




# EOQ with Backorders

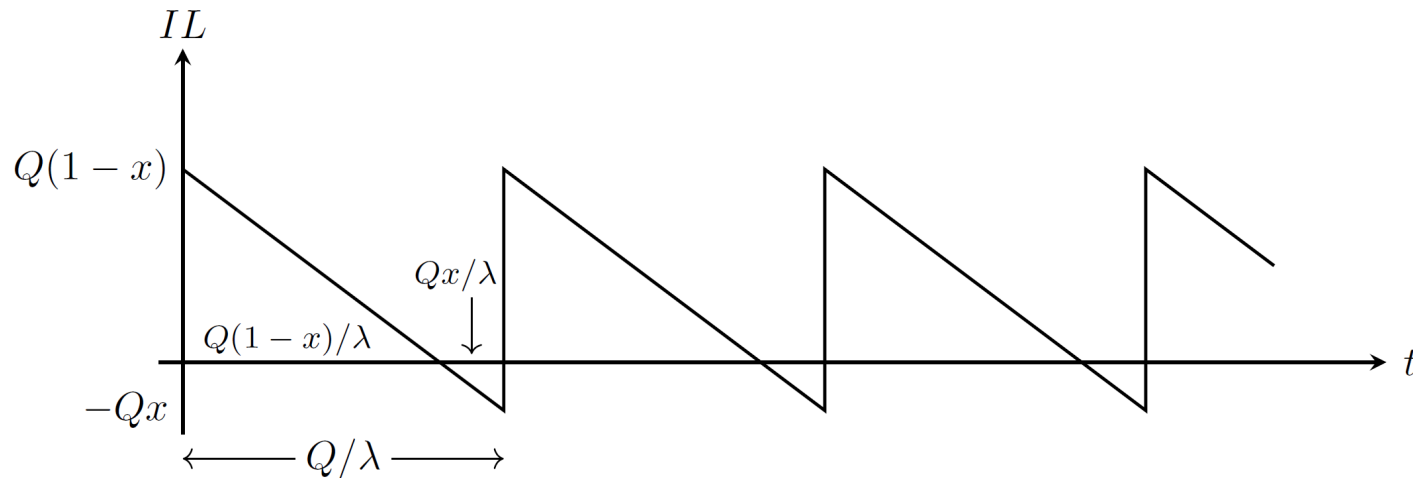
- Let  $x$  be the fraction of demand that is backordered



**Figure 3.9** EOQB inventory curve.

$$g(Q, x) = \frac{hQ(1-x)^2}{2} + \frac{pQx^2}{2} + \frac{K\lambda}{Q}$$

# EOQ with Backorders



**Figure 3.9** EOQB inventory curve.

$$g(Q, x) = \frac{hQ(1-x)^2}{2} + \frac{pQx^2}{2} + \frac{K\lambda}{Q}$$

$$\begin{aligned} \frac{\partial g}{\partial x} &= -hQ(1-x) + pQx = 0 \\ \frac{\partial g}{\partial Q} &= \frac{h(1-x)^2}{2} + \frac{px^2}{2} - \frac{K\lambda}{Q^2} = 0 \end{aligned}$$

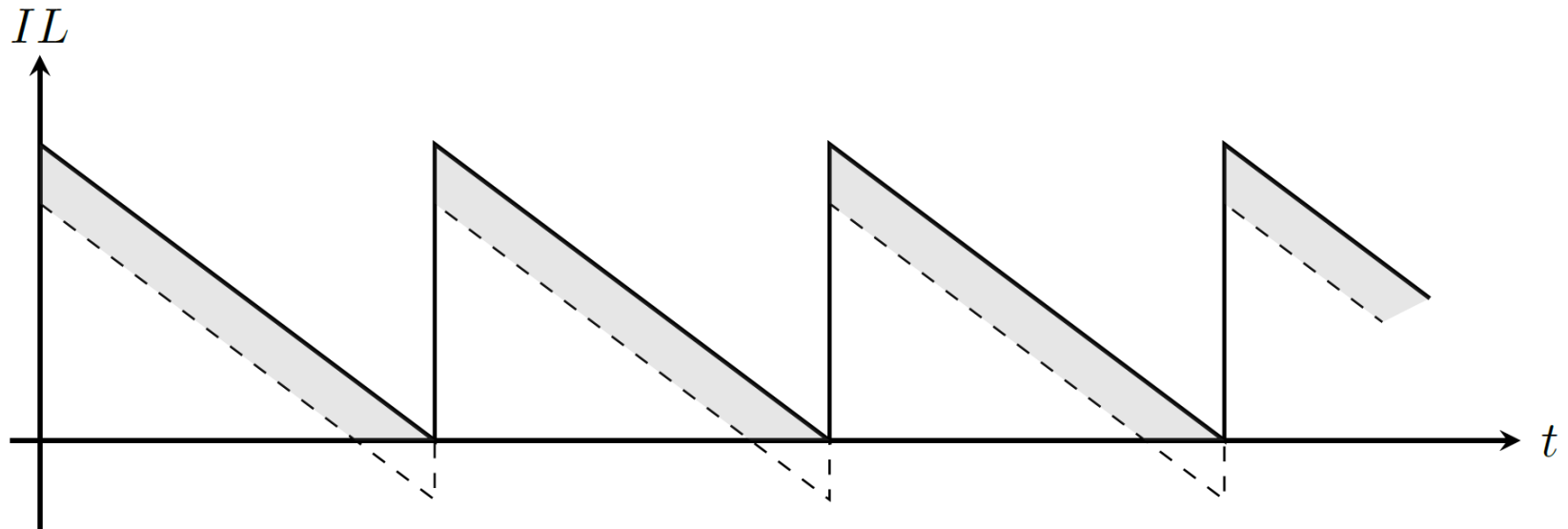


$$Q^* = \sqrt{\frac{2K\lambda(h+p)}{hp}}$$

$$x^* = \frac{h}{h+p}$$

$$g(Q^*, x^*) = \sqrt{\frac{2K\lambda hp}{h+p}}$$

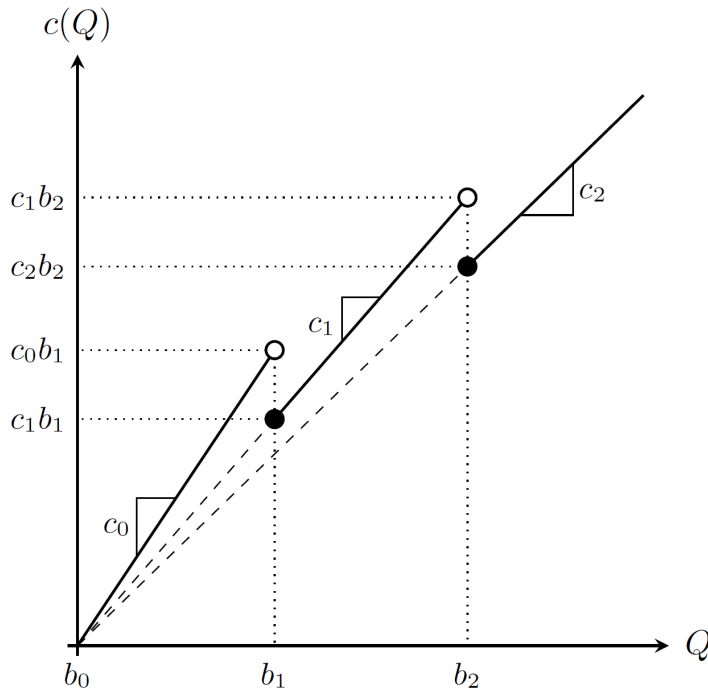
# EOQ with Backorders



**Figure 3.10** Inventory–backorder trade-off in EOQB.

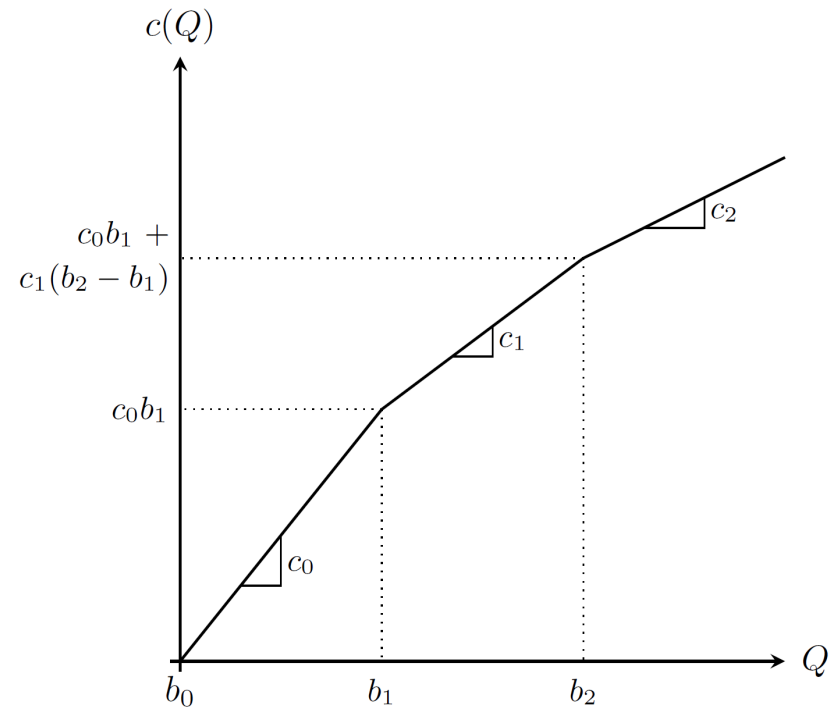
# EOQ with Quantity Discount

## All-Unit Discount



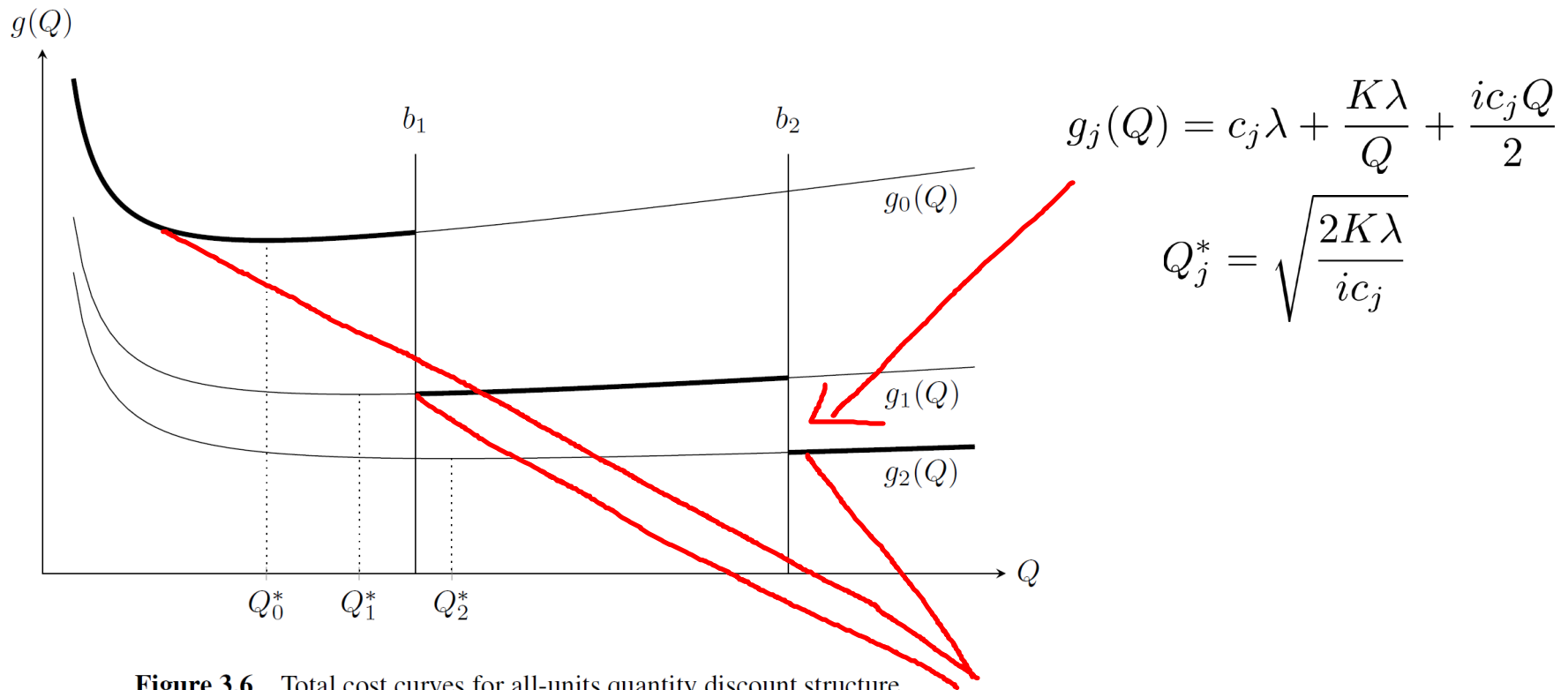
(a) All-units discounts.

## Incremental Discount



(b) Incremental discounts.

# All-Unit Discount



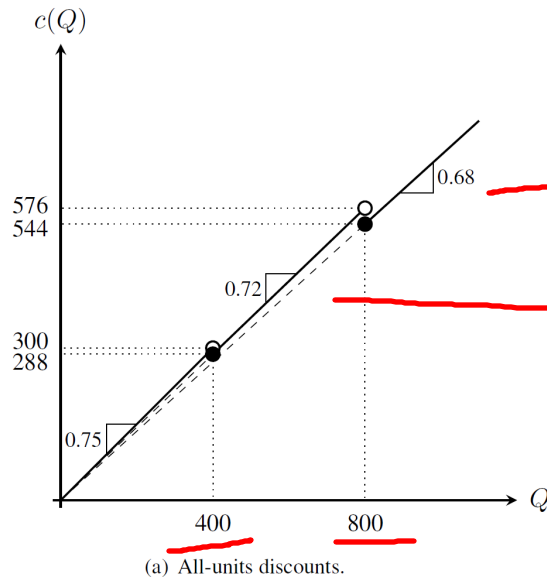
**Figure 3.6** Total cost curves for all-units quantity discount structure.

Algorithm:

1. Calculate  $Q_j^*$  for each  $j$
2. Check feasibility (or realizability)
3. Calculate the cost of break points to the right of the largest realizable  $Q_j^*$

# All-Unit Example

$$\lambda = 1300, K = 8, i = 0.3$$



$$Q_j^* = \sqrt{\frac{2K\lambda}{ic_j}}$$

We first determine the largest realizable  $Q_j^*$  by working backward from segment 2:

$$Q_2^* = \sqrt{\frac{2 \cdot 8 \cdot 1300}{0.3 \cdot 0.68}} = 319.3$$

$$Q_1^* = \sqrt{\frac{2 \cdot 8 \cdot 1300}{0.3 \cdot 0.72}} = 310.3$$

$$Q_0^* = \sqrt{\frac{2 \cdot 8 \cdot 1300}{0.3 \cdot 0.75}} = 304.1$$

Only  $Q_0^*$  is realizable, and it has cost

$$0.75 \cdot 1300 + \sqrt{2 \cdot 8 \cdot 1300 \cdot 0.3 \cdot 0.75} = 1043.4.$$

Next, we calculate the cost of the breakpoints to the right of  $Q_0^*$ :

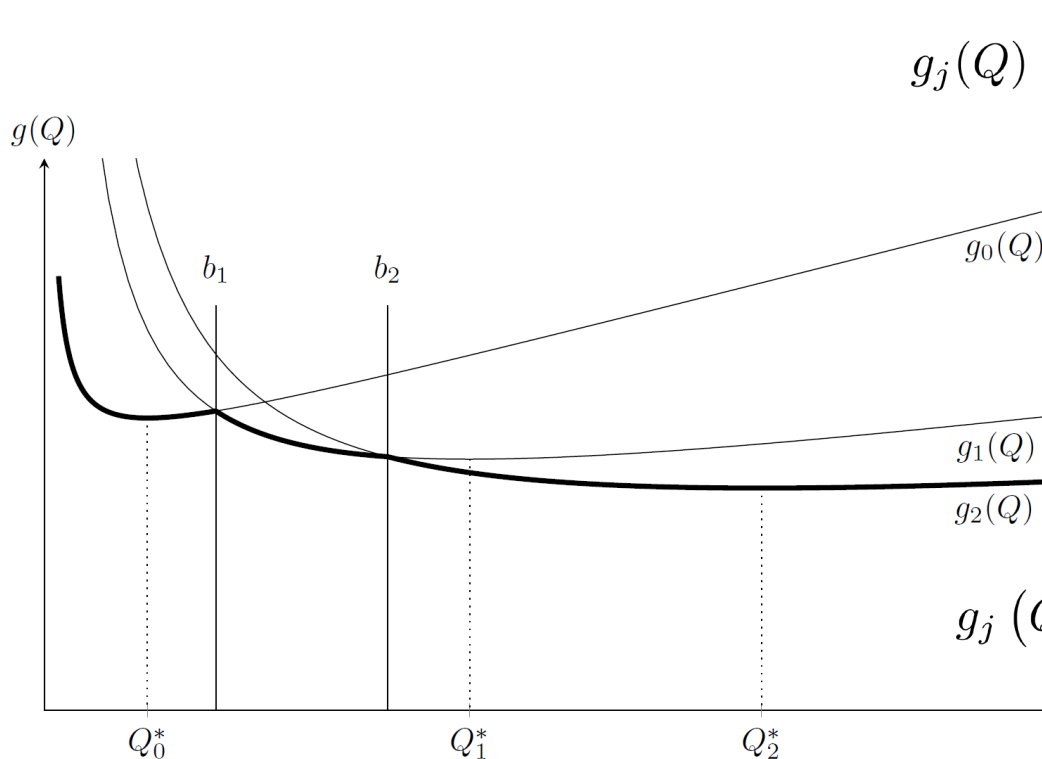
$$g_1(400) = 0.72 \cdot 1300 + \frac{8 \cdot 1300}{400} + \frac{0.3 \cdot 0.72 \cdot 400}{2} = 1005.2$$

$$g_2(800) = 0.68 \cdot 1300 + \frac{8 \cdot 1300}{800} + \frac{0.3 \cdot 0.68 \cdot 800}{2} = 978.6$$

Therefore, the optimal order quantity is  $Q = 800$ , which incurs a purchase cost of \$0.68 and a total annual cost of \$978.60.  $\square$



# Incremental Discount



$$g_j(Q) = c_j \lambda + \frac{i \bar{c}_j}{2} + \frac{(K + \bar{c}_j) \lambda}{Q} + \frac{i c_j Q}{2}$$

$$\bar{c}_j = \sum_{i=0}^{j-1} c_i (b_{i+1} - b_i) - c_j b_j$$

$$Q_j^* = \sqrt{\frac{2(K + \bar{c}_j) \lambda}{i c_j}}$$

$$g_j(Q_j^*) = c_j \lambda + \frac{i \bar{c}_j}{2} + \sqrt{2(K + \bar{c}_j) \lambda i c_j}$$

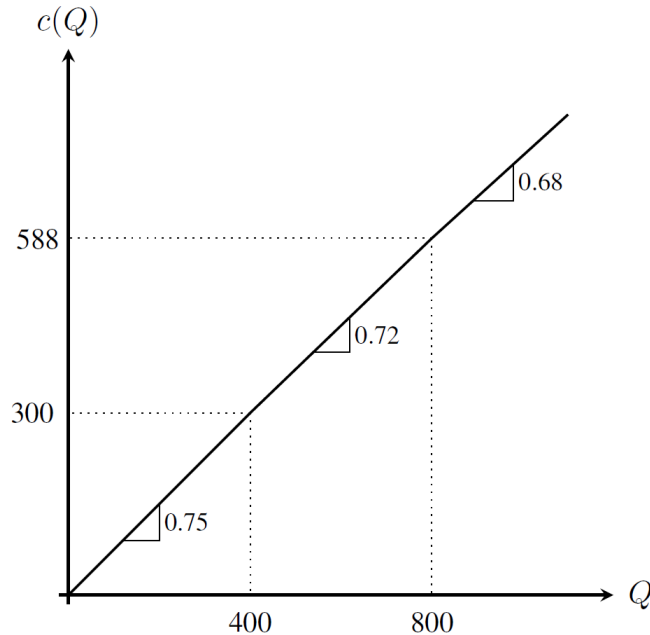
**Figure 3.7** Total cost curves for incremental quantity discount structure.

Algorithm:

1. Calculate  $Q_j^*$  for each  $j$
2. Check feasibility (or realizability)

# Incremental Example

$$\lambda = 1300, K = 8, i = 0.3$$



(b) Incremental discounts.

$$\bar{c}_1 = 0.75 \cdot 400 - 0.72 \cdot 400 = 12$$

$$\bar{c}_2 = 0.75 \cdot 400 + 0.72 \cdot 400 - 0.68 \cdot 800 = 44$$

Next, we calculate  $Q_j^*$  for each  $j$ :

$$Q_0^* = \sqrt{\frac{2(8+0)1300}{0.3 \cdot 0.75}} = 304.1$$

$$Q_1^* = \sqrt{\frac{2(8+12)1300}{0.3 \cdot 0.72}} = 490.7$$

$$Q_2^* = \sqrt{\frac{2(8+44)1300}{0.3 \cdot 0.68}} = 814.1$$

All three solutions are realizable. Using (3.22), these solutions have the following costs:

$$g_0(Q_0^*) = 0.75 \cdot 1300 + \frac{0.3 \cdot 0}{2} + \sqrt{2(8+0)1300 \cdot 0.3 \cdot 0.75} = 1043.4$$

$$g_1(Q_1^*) = 0.72 \cdot 1300 + \frac{0.3 \cdot 12}{2} + \sqrt{2(8+12)1300 \cdot 0.3 \cdot 0.72} = 1043.8$$

$$g_2(Q_2^*) = 0.68 \cdot 1300 + \frac{0.3 \cdot 44}{2} + \sqrt{2(8+44)1300 \cdot 0.3 \cdot 0.68} = 1056.7$$

Therefore, the optimal order quantity is  $Q = 304.1$ , which incurs a total annual cost of \$1043.40.  $\square$

$$Q_j^* = \sqrt{\frac{2(K + \bar{c}_j)\lambda}{ic_j}}$$

# Economic Production Quantity (EPQ)

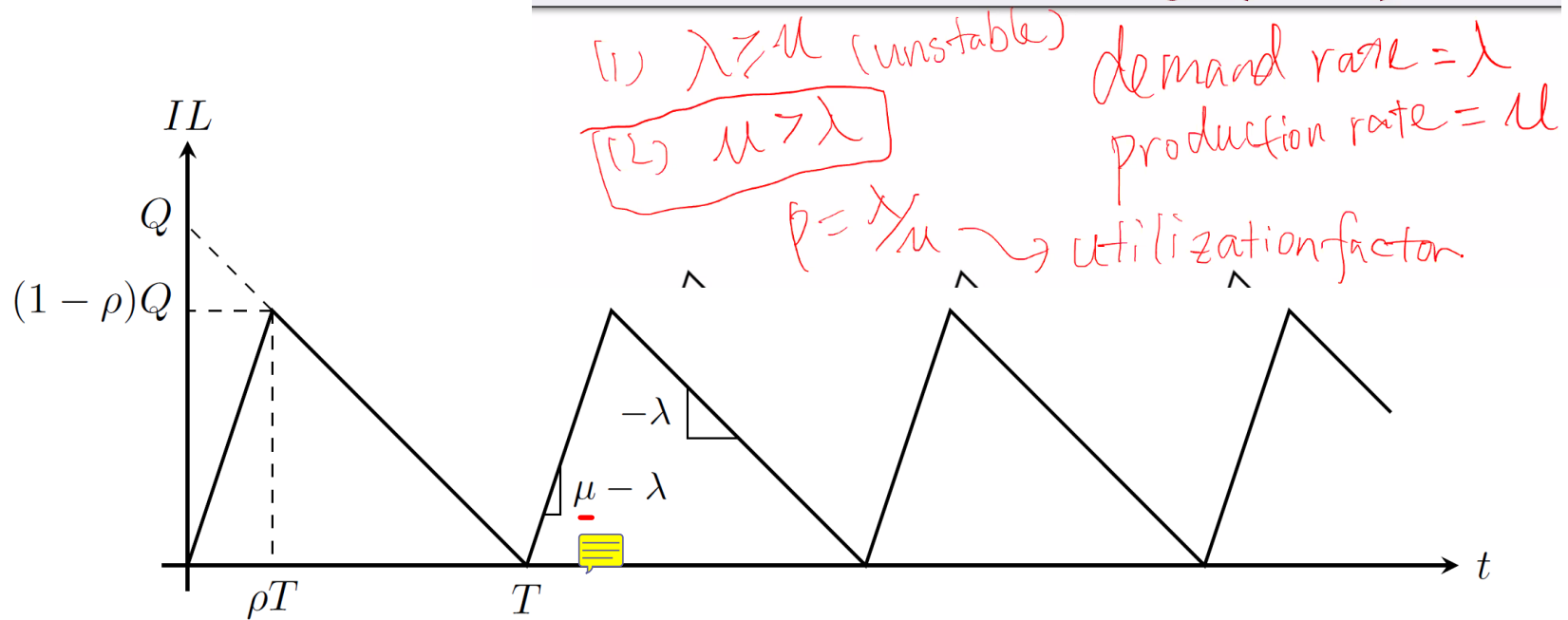


Figure 3.11 EPQ inventory level curve.

$$g(Q) = \frac{K\lambda}{Q} + \frac{h(1-\rho)Q}{2} \quad \rightarrow \quad Q^* = \sqrt{\frac{2K\lambda}{h(1-\rho)}}$$

$$g(Q^*) = \sqrt{2K\lambda h(1-\rho)}$$

# Summary

- Basic Deterministic Inventory Models
  - ♦ EOQ
  - ♦ EOQ with backorders
  - ♦ EOQ with quantity discounts (all-unit and incremental)
  - ♦ EPQ
- Next Up: Wagner-Whitin Model