

kode area= 01:PST, 02:TLB, 03:KTB, 04:PKL

ad_org_id= 01:1000006, 02:1000007, 03:1000005, 04:1000059

c_bpartner_id=1000078

CONFIRMATION PROMOTION

NOMOR: CP20DJFAJ001-2501016

list_break > name

PRODUCT CATEGORY : FLOUR

BRAND : MILA

CHANNEL : GT

REGION : KC0011 - BMW HO JAKARTA

SUB REGION : KC001102 - LAMPUNG

DISTRIBUTOR : 20DJFAJ001 - CV. Fajar Lestari Lampung

PROMO TYPE : 31. DISCOUNT PROMO - 31. DISCOUNT PROMO

SUB PROMO TYPE : 31D - DEAL KHUSUS

REF DOC: APP-KC1102-20DJFAJ001-25-00001617

REF CP NO : -

PERIODE CP: 06/03/2025 - 15/03/2025

GROUP OUTLET : validfrom

COMPENSATION :

isvendorcashback=Y jika ceklis

name = brand + Deal Khusus + kode area

COST CATEGORY

INCLUDE TRADING TERM

EXCLUDE TRADING TERM

OTB

PF

TIPE CP

CLAIM

ON INVOICE

PURCHASE

TIPE CLAIM

PRINCIPAL

DISTRIBUTOR

CLAIM BASED

SELLING - IN

SELLING - OUT

MECHANISM:

'1. Strata Discount

'2. Auto PD

DISCOUNT PROMOTION																	
SKU	UOM	PRICE LIST SATP	DISC %			RBP DIST	STRATA	Additional Disc %					CUT PRICE		RBP STORE	SHARE DIST %	RBP NET INC PPN
			REG	IOM	OTH			D 1	D 2	D 3	D 4	D 5	OTB	PF			
MILA FLOUR BAG @1KG	CTN10/BAG	9.200,00	-	-	-	9.200,00	✓	5,04	-	-	-	-	0,00	0,00	8.736,32	1,00	9.600,35

STRATA DISCOUNT TABLE								
SKU	UOM	MIN QTY / CTN	DISC %	RBP STORE OFF INV	CUT PRICE		SHARE DIST %	RBP NET INC PPN
					OTB	PF		
MILA FLOUR BAG @1KG	CTN10/BAG	100/0	5,04	8.736,32	0,00		1,00	9.600,35

SKU	UOM	RBP DIST	PRODUCT PROMOTION							
			MIX ITEM	STRATA	SKU BONUS	DESCRIPTION	Price (CBP/RBP/DBP/Cost)	UOM	QTY IN PCS	TOTAL BUDGET
MILA FLOUR BAG @1KG	CTN10/BAG	9.200,00					0,00		0	0,00

SKU	SALES COMMITMENT		TOTAL DISCOUNT	TOTAL PRODUCT PROMO	TOTAL OTB	TOTAL PF	TOTAL EST BUDGET PROMO
	QTY IN CTN	VALUE					
MILA FLOUR BAG @1KG	500/0	43.681.600,00	2.320.000,00	0,00	-	-	2.320.000,00

PREPARED BY

list_break[all] > qtyallocated

list_break[all]>list_line> qtyallocated

NUGRAHA PUTRA

APPROVED BY

*APPROVED BY PT. SARI AGROTAMA PERSADA (SATP)