

Micron Technology, Inc. (NASDAQ: MU)

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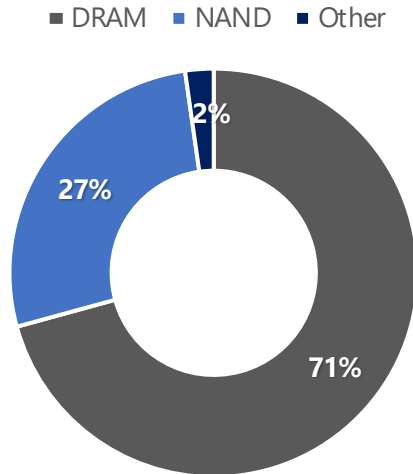
Valuation

Company Overview

Micron Technology Inc. (NasdaqGS: MU)



Revenue Breakdown by Product

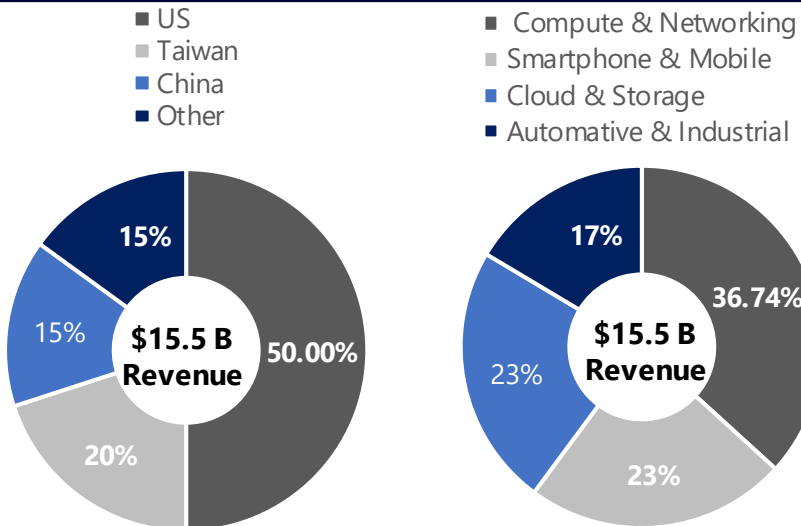


The Management Team



Name	Sanjay Mehrotra	Mark J. Murphy	Sumit Sadana	April S. Arnzen
Position	CEO	CFO	EVP & Chief Business Officer	SVP and Chief People Officer
Experience Yrs.	20+	7+	14+	15+
Market Value of Shareholdings	\$98.86 M	\$17.96 M	\$22.61M	\$12.94 M

Revenue: Geographic and Business Unit Segmentation



Partnerships



Company Overview

Micron Technology Inc. (NasdaqGS: MU)



Institutional Ownership: Top 5



Efficient Production & Manufacturing

Integral to Micron Technology Inc.'s success is its **seamless production processes**, leading to:

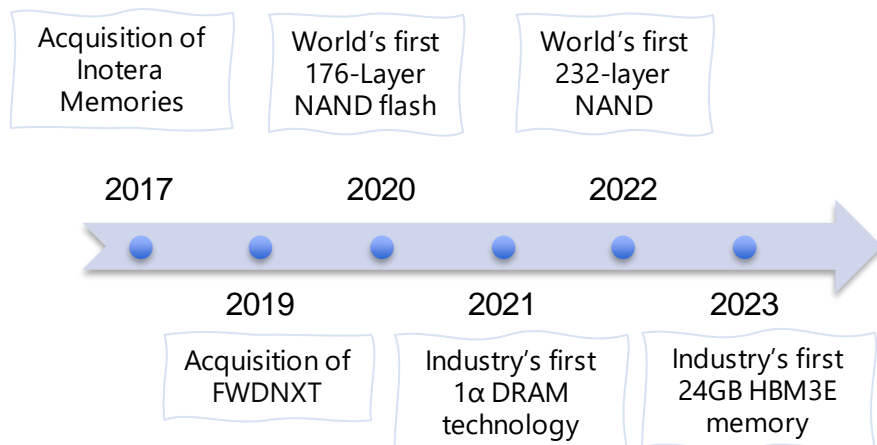
Greater Cost Efficiencies

Enhanced Quality of Products Produced

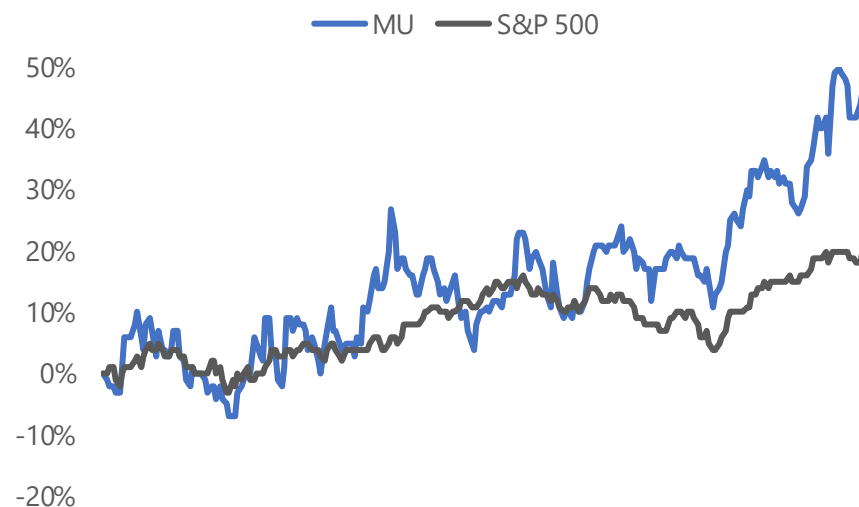
Greater Control of its own operations.

Quicker Product Cycle times.

History of Innovation



1Y Return relative to S&P 500

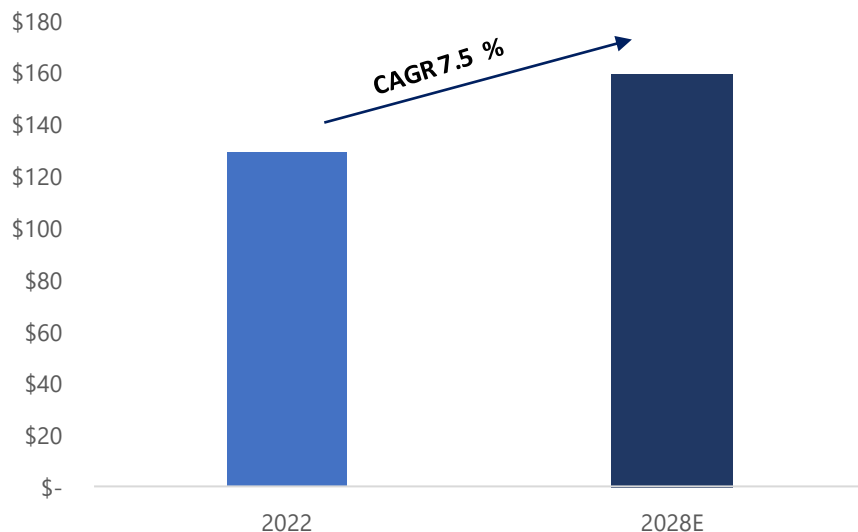


Industry Overview

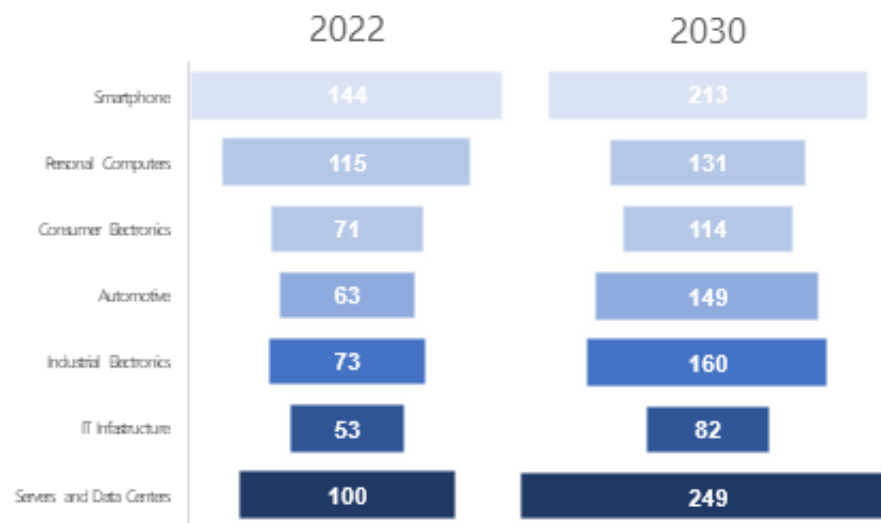
Micron Technology Inc. (NasdaqGS: MU)



Global Memory Market Revenues (USD \$Bill)



Key Drivers



Key Drivers in The Memory Chip Markets



- Technological advancements in memory chips allowing for smaller designs with greater storage capacity. Which caters towards the need for efficient and compact memory solutions in various applications



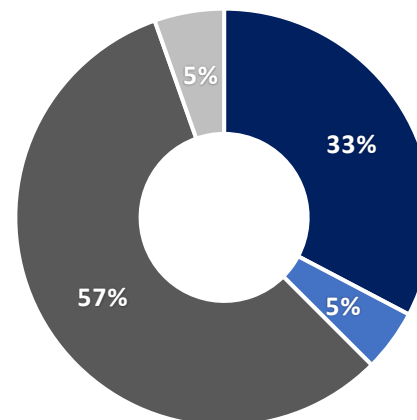
- Global demand for mobile devices such as laptops and smartphones increasing, allowing for concurrent need of memory chips



- Growth of data centers have increased significantly over recent years due to shift in cloud computing.

Memory Market Share By Region

■ North America ■ Europe ■ APAC ■ Rest Of The World



Industry Overview

Micron Technology Inc. (NasdaqGS: MU)



Key Factors for Building Competitive Advantages



- **Large Capital:** To build memory chip factories requires a high amount of capital (\$2B Min)

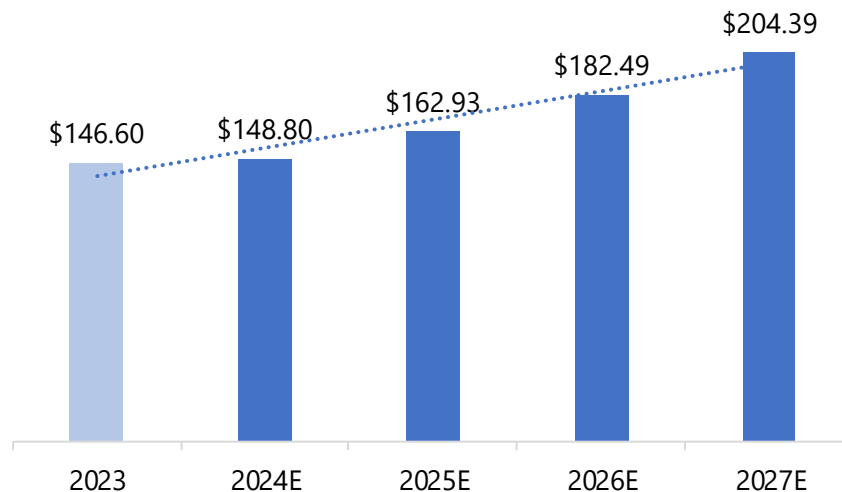


- **Scaling:** Companies outsource production of memory chips to production plants that can consistently produce high quality chips and at a fast rate.

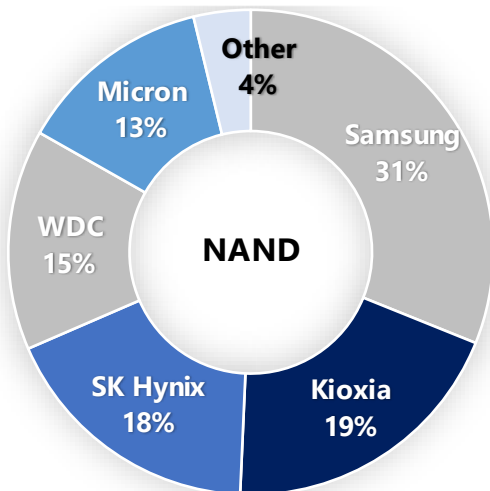


- **Expertise:** Having a deep pool of talent that can produce specialized memory chip design and manufacturing through extensive R&D can maintain a competitive edge

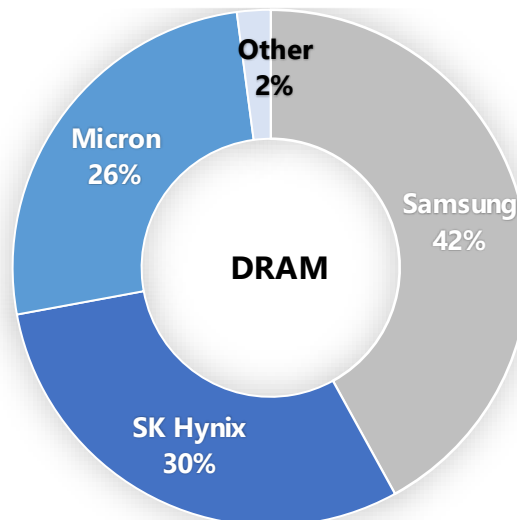
Global CAPEX Growth (US \$Billions)



NAND Memory Market Share (Micron Positioned #5)



DRAM Memory Market Share (Micron Positioned #3)



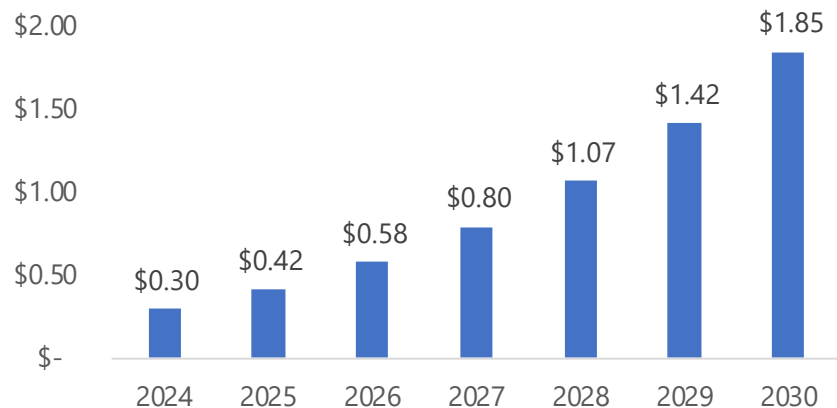
Thesis I - Pace to Recovery

Micron Technology Inc. (NasdaqGS: MU)

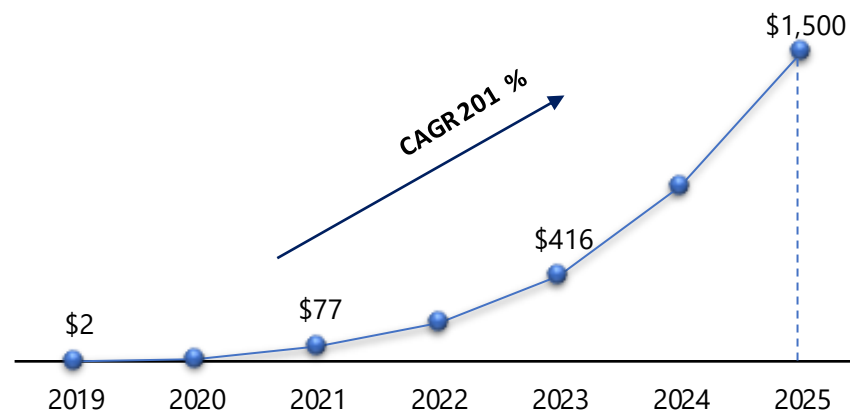


Well positioned to normalize profitability in the coming quarters

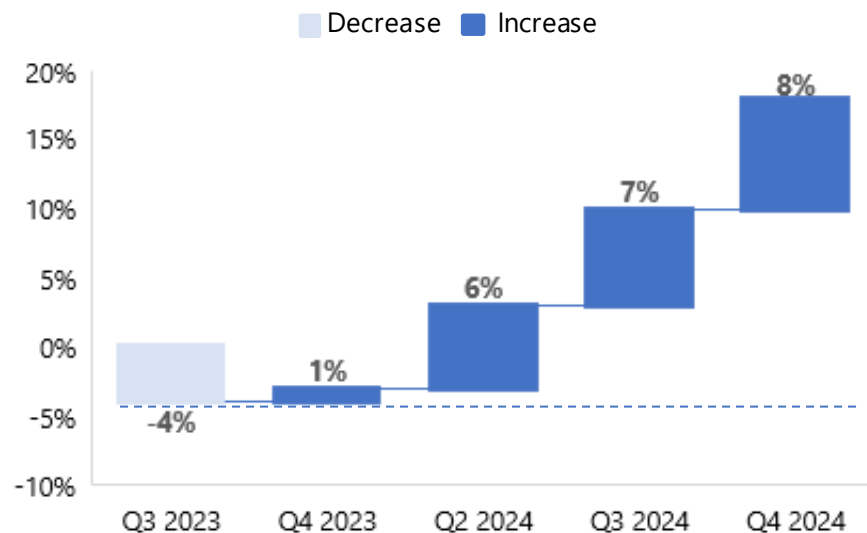
AI Market Size Worldwide (\$US Bill)



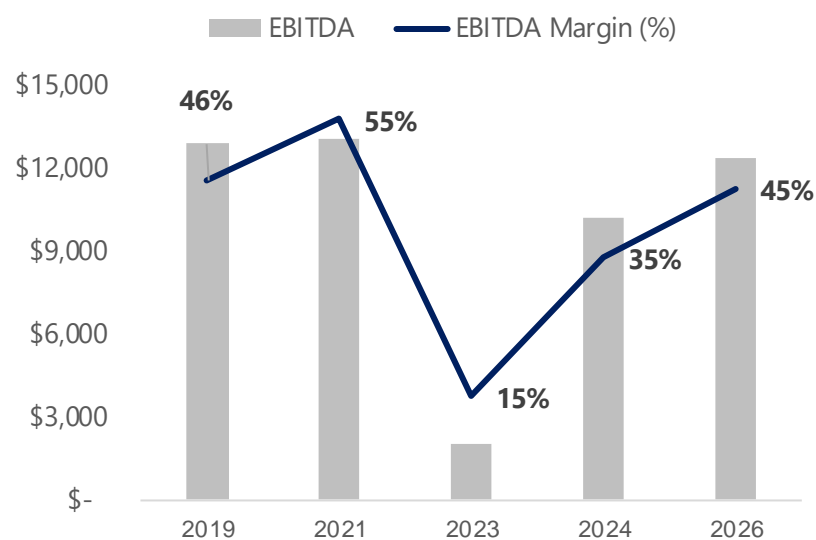
Global Forecasted 5G-enabled Smartphones (\$US Mill)



DRAM Improving Pricing Dynamics (%)



Forecasted EBITDA (\$US Mill) and EBITDA Margin (%)



Thesis II – Capacity Expansion

Micron Technology, Inc. (NASDAQ: MU)



To capitalize on growing demand

US Expansion

- **\$100 billion** investment over 20+ years for the largest U.S. fab, featuring four 600K sq. ft. facilities, with production starting in 2028.
- **\$15 billion** fab plant in Idaho, with production set to begin in 2026.
- **\$10 billion** semiconductor research facility offering opportunities for collaboration on R&D initiatives.



Semiconductor Assembly and Test Facility in India

**\$2.75B Worth
Semiconductor
Unit**

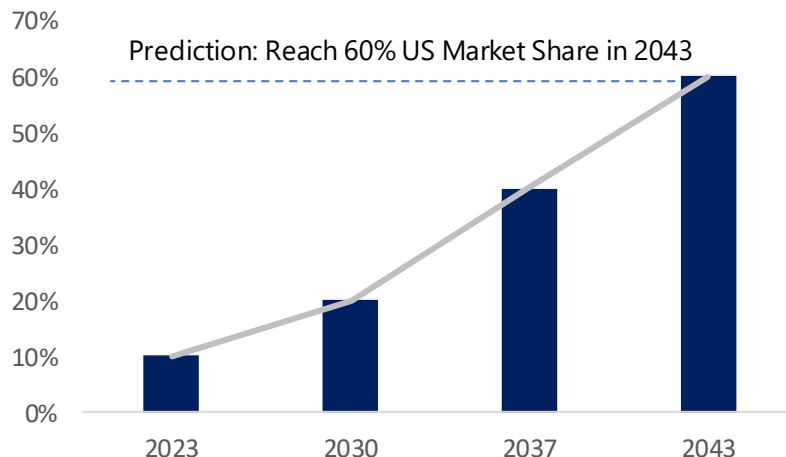
**70% Funded by
the Indian
Government**

**First-of-its-kind
DRAM and NAND
Assembly**

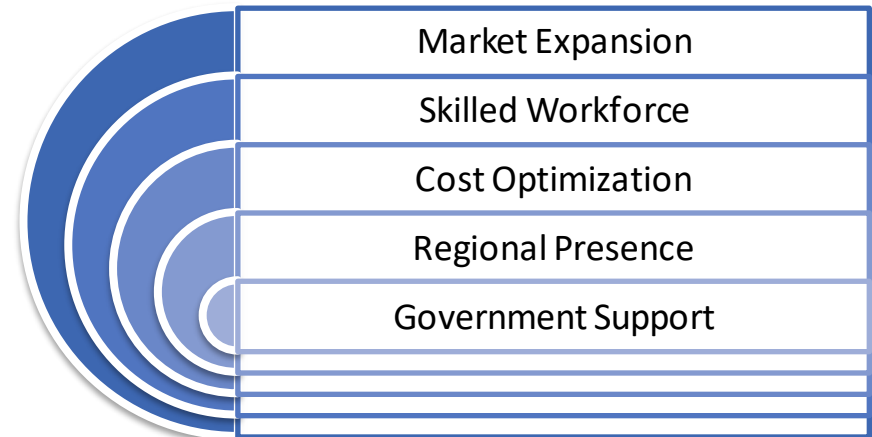
**To Become
Operational by
Year-End 2024**

**1.4 M sq. ft. -
Equivalent to 20
Football Fields**

Micron's Increase in US Share of DRAM Production



Benefits from Indian Expansion



Thesis III – Technology Leadership

Micron Technology, Inc. (NASDAQ: MU)



Reinforced by Micron's dominant presence in the US

LPDDR5X - 9600 Memory for 5G Smartphones



Built on Micron's leading 1 β (1-beta) process node: Utilizing lithography, technology creates precise, small-scale patterns on memory chips, allowing it to store more data efficiently.



Leads in power, speed, performance: Compared to the previous generation, the LPDDR5X - 9600 offers

- ✓ a **12%** improvement in speed (speed grade of 9.6 Gbps)
- ✓ a **30%** power improvement
- ✓ offered in capacities up to **16 gigabytes (GB)**



Strategic partnership with Qualcomm: involves Micron providing LPDDR5X memory for use with Qualcomm's AI-optimized Snapdragon 8 Gen 3 Mobile Platform.; contributing to a new era of smartphone with AI capabilities.

Variations of LPDDR5 memory

	Micron (LPDDR5X -9600)	SK Hynix (LPDDR5T)
Speed	9.6 Gbps	9.6 Gbps
Storage	max of 16 GB	max of 16 GB
Power Efficiency	max VDD voltage of 1.1V	max VDD voltage of 1.13V

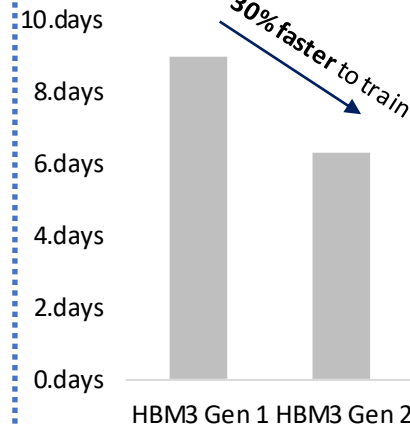
Industry's Fastest HBM3 Gen2 | GPT 3.5 Training Time

Industry's first > 1.2 TB/s memory bandwidth

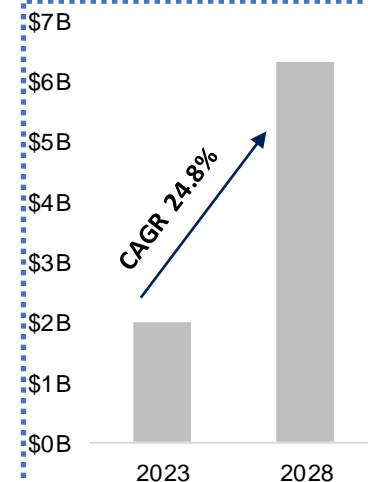
50% more capacity
Increased to 24 GB

> 2.5x improvement
In performance/watt

> 50% more
Queries / day



High Bandwidth Memory (HBM) US Growth



Risks, Mitigants and Catalysts

Mitigated risks and attractive catalysts will ensure stable growth well into the future



Risks



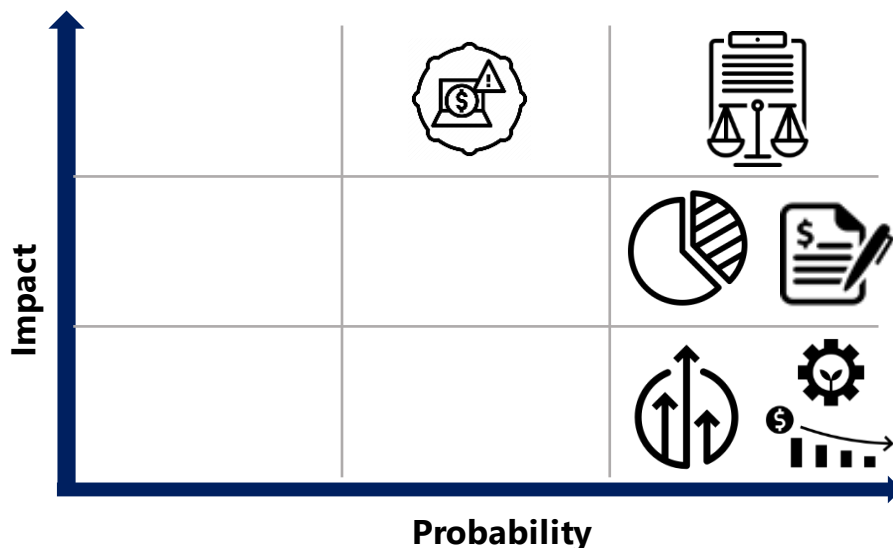
Regulatory and Trade Risks: Microns Segments in China have decreased in value due to the ongoing trade war between China and the US



Fierce Competition: Competition to maintain market dominance in the memory chip industry is fierce as noted by Micron's direct competitors in SK Hynix and Samsung



High manufacturing costs: Compared to APAC the US costs 20% more to create production plants for chips. With Micron's plans to focus on domestic growth this could affect operating margins



Mitigations



Investing in Global Industry With Good US Relations: Micron announced its plan to Invest \$150+ billion global investment in manufacturing and R&D over the next decade



Domestic Dominance: Currently the US accounts for 33% of Memory Chip market share, the US Chip act has stopped Micron's competitors from expanding aggressively in the US paving the way for Micron's dominance in the market.

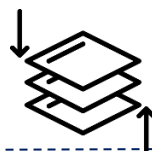


US Science and Chip Act: Under the act it provides \$52.7 billion in federal funding for companies operating in the US

Catalysts



Growth of 5G Networks: 5G is expected to grow exponentially, by 2027 it 60% of data traffic will be 5G compared to 10% in 2023



Innovations In Layering: Breakthroughs in layering of memory chips are occurring nearly every year, the more layering happens the more efficient chips become



AI/ML: Innovations in AI becoming more commercialized will allow memory chips to play a huge role in the market.

Comparable Company Analysis

Based on January 11, 2023



Company Name	Ticker	Share Price (\$US)	Market Cap (\$M)	Enterprise Value (\$M)	P/BV (LTM)	EV/EBITDA (LTM)	EV/EBITDA (NTM)	P/E (NTM)	Debt/Equity (TTM)	EV/Sales (NTM)
Micron Technology, Inc.	MU	\$ 87	\$ 96,106	\$ 100,506	2.2x	7.1x	10.2x	49.6x	33.0%	3.97x
Intel Corporation	INTC	\$ 51	\$ 212,908	\$ 239,517	2.1x	26.5x	13.5x	29.2x	41.1%	3.99x
Western Digital Corporation	WDC	\$ 53	\$ 17,107	\$ 24,063	1.7x	NM	33.0x	NM	73.8%	1.81x
SK hynix Inc.	A000660	\$ 109	\$ 74,868	\$ 95,007	1.8x	34.2	7.9	36.1x	62.6%	2.69x
Samsung Electronics Co., Ltd.	A005930	\$ 59	\$ 391,808	\$ 335,562	1.5x	9.4	8.5	22.5x	2.80%	1.50x
High						34.2x	33.0x	36.1x	73.8%	4.0x
75th Percentile						30.4x	18.4x	32.7x	65.4%	3.0x
Mean						23.4x	15.7x	29.3x	45.1%	2.5x
25th Percentile						18.0x	8.4x	25.9x	31.5%	1.7x
Low						9.4x	7.9x	22.5x	2.8%	1.5x
Median						26.5x	11.0x	29.2x	52%	2.3x

Bear Case		Base Case		Bull Case	
NTM EBITDA	10,514	NTM EBITDA	10,514	NTM EBITDA	10,514
NTM EV/EBITDA	7.9x	NTM EV/EBITDA	11.0x	NTM EV/EBITDA	18.4x
Enterprise Value	83,057	Enterprise Value	115,649	Enterprise Value	193,187
(+) Cash	9,048	(+) Cash	9,048	(+) Cash	9,048
(-) Debt	-14,168	(-) Debt	-14,168	(-) Debt	-14,168
Equity Value	77,937	Equity Value	110,529	Equity Value	188,067
Diluted Shares Outstanding (MMs)	1,104	Diluted Shares Outstanding (MMs)	1,104	Diluted Shares Outstanding (MMs)	1,104
Implied Equity Value per Share (\$USD)	\$70.60	Implied Equity Value per Share (\$USD)	\$100.13	Implied Equity Value per Share (\$USD)	\$170.36
Current Share Price	\$82.38	Current Share Price	\$82.38	Current Share Price	\$82.38
<i>Implied Upside/Downside</i>	<i>-14.3%</i>	<i>Implied Upside/Downside</i>	<i>21.5%</i>	<i>Implied Upside/Downside</i>	<i>106.8%</i>
		<i>Blended Price</i>			
		\$113.67			
		<i>Blended Implied Upside</i>			
		38.0%			

Discounted Cash Flow Analysis

Base Case Scenario (In Millions USD)



Discounted Cash Flow Model (\$USD, MM\$)							Terminal Value - EBITDA Multiple Approach	
Fiscal Year	2023A	2024E	2025E	2026E	2027E	2028E		
Fiscal Year End Date	2023/12/31	2024/12/31	2025/12/31	2026/12/31	2027/12/31	2028/12/31	EBITDA Multiple	11.00x
Revenue	15,540	23,687	27,629	30,676	33,501	36,181	PV of Terminal Value	81,400
% Revenue Growth	-49.5%	52.4%	16.6%	11.0%	9.2%	8.0%	Sum PV of FCFFs	19,214
EBITDA	2,297	10,514	11,080	12,340	11,694	12,919	Total Enterprise Value	100,614
EBITDA Margin %	14.8%	44.4%	40.1%	40.2%	34.9%	35.7%	(-) Debt	-15,802
EBIT	-5,459	3,108	3,180	3,926	2,823	3,618	(+) Cash	16,666
NOPAT	9.3% <div></div> -4,952	2,820	2,885	3,562	2,561	3,282	Total Equity Value	101,477
(+) Depreciation & Amortization		7,405	7,901	8,414	8,871	9,300	Diluted Shares Outstanding (000s)	1,103
(-) Capital Expenditures		-6,940	-7,819	-7,454	-6,131	-6,621	Implied Equity Value per Share	\$92.00
(-) Change in NWC		2,159	-849	-635	-645	-576	Current Share Price	\$82.38
Free Cash Flows to Firm		5,444	2,117	3,886	4,656	5,386	Implied Upside/Downside	12%
Discount Rate		11.8%	11.8%	11.8%	11.8%	11.8%		
Present Value of FCF to Firm		4,868	1,893	3,475	4,163	4,816		
Sum PV of FCFFs		19,214						

Bear Case Scenario		Sensitivity Analysis							Bull Case Scenario	
Terminal Value - EBITDA Multiple		Sensitivity for EBITDA Multiple Approach							Terminal Value - EBITDA Multiple	
EBITDA Multiple	11.00x	WACC	EBITDA Multiple					EBITDA Multiple	11.00x	
PV of Terminal Value	45,319			10.5x	11.0x	11.5x	12.0x	12.5x	PV of Terminal Value	137,971
Sum PV of FCFFs	16,194								Sum PV of FCFFs	24,207
Total Enterprise Value	61,512								Total Enterprise Value	162,178
(-) Debt	-15,802		8.1%	\$102.29	\$106.26	\$110.24	22	\$118.19	(-) Debt	-15,802
(+) Cash	16,666		9.1%	\$98.38	\$102.18	\$105.98	78	\$113.57	(+) Cash	16,666
Total Equity Value	62,376		10.1%	\$94.68	\$98.31	\$101.94	57	\$109.19	Total Equity Value	163,041
Diluted Shares Outstanding (000s)	1,103		11.1%	\$91.17	\$94.64	\$98.10	57	\$105.04	Diluted Shares Outstanding (000s)	1,103
Implied EV per Share	\$56.55		12.1%	\$87.83	\$91.15	\$94.47	8	\$101.10	Implied Equity Value per Share	\$147.82
Current Share Price	\$82.38								Current Share Price	\$82.38
Implied Upside/Downside	-31%							Implied Upside/Downside	79%	

Recommendation

We Recommend a BUY at a Target Price of \$95



Blended Valuation

Valuation Method	Weight	Target Price
DCF - Base	60%	\$92
Comps - Base	40%	\$100
Current Share Price (01/11/2024)		\$82
Unrealized Return		16%

Commentary

- Micron's strategic global and U.S. expansion, along with a bullish outlook for the global semiconductor industry, positions it as a compelling investment opportunity primed for growth.
- Considering Micron's market-leading products and collaborations with leaders such as Nvidia, Microsoft, and Qualcomm, we believe the market has not fully accounted for its significant influence and strategic positioning.

Football Field



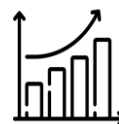
Theses Recap



Pace to Recovery



Capacity Expansion



Technology Leadership

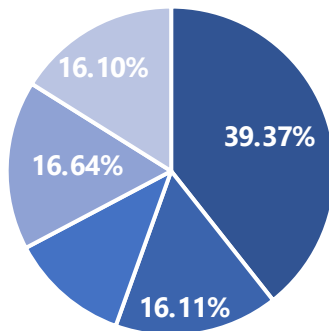
Appendix

Micron Technology, Inc. (NASDAQ: MU)

Appendix I: Competitor Analysis - Samsung Electronics

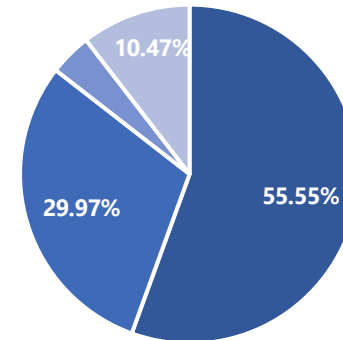
Operating Geography

■ America ■ Asia and Africa ■ China ■ Europe ■ South Korea



Operating Segments

■ Device Experience (DX) ■ DS ■ Harman ■ SDC



Strength and Weaknesses



- **Diversified Portfolio:** Has a diverse revenue portfolio. Compared to SK Hynix and Micron, Samsung was the only company to post positive revenues for 2023.
- **Range In Price Products:** Samsung offers products in the premium and lower-end segments. The range in pricing allows Samsung to target different demographics, and given its reputation provides customer loyalty.
- **Efficient Supply Chain:** Samsung has been known for its innovative supply chain management; this is in part due to aligning its operations and production processes with customer needs, and implementing the latest technology such as AI and IOT

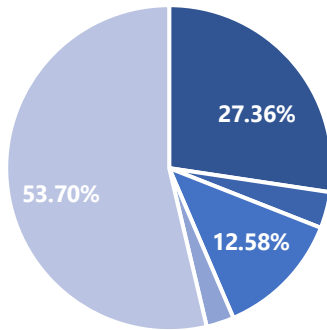


- **Dependency:** Samsung is dependent on the American and Smartphone market both of which are subjected to shifts in policy changes and consumer perspective
- **Vertical Supply Chain Issues:** Despite having an efficient supply chain system in place, Samsung is vulnerable to external factors such as Geopolitics and Economic Downturns. As seen in a recent case where the US chip act almost diverted business from China
- **Unattractive To Potential Employees:** Compared to Micron, Samsung pays roughly half the salary, which has made the company unappealing for skilled engineers within the chip industry. A lack of skilled engineers could lead to stagnation in innovation.

Appendix II: Competitor Analysis - SK Hynix

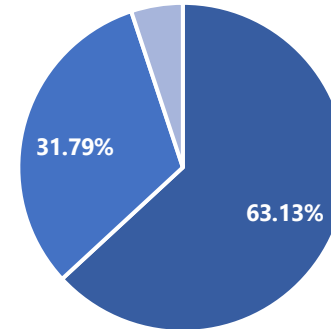
Operating Geography

■ China ■ Europe ■ Other ■ South Korea ■ USA



Operating Segments

■ DRAM ■ NAND Flash ■ Others



Strength and Weaknesses



- **Strong Acquisition Program:** Acquisitions have provided SK Hynix with valuable intellectual property and technology. A notable acquisition was Intel's SSD business and Dalian NAND Flash Manufacturing Facility assets in China
- **Reputable Customers:** SK Hynix is partnered with large corporations in the tech industry. These include companies such as Apple, Microsoft and Dell.
- **High Margins:** Compared to competitors such as Samsung and Micron, SK Hynix is making higher profit margins despite downward pressure on profitability



- **Dependency:** SK Hynix is dependent on the American and DRAM market both of which are subjected to shifts in policy changes and supply and demand. For 2023 SK Hynix reported negative earnings due to waning demand in memory chips.
- **Vertical Supply Chain Issues:** As with Samsung, SK Hynix being a Korean based company is vulnerable to external factors such as Geopolitics and Economic Downturns. The CEO of SK Hynix described the US Chip act as onerous given the geopolitical situation
- **Declining Market Share:** In Q2 2023, Micron a direct competitor overtook SK Hynix in its DRAM Market share. With projections for the company being outpaced by the chip industry this could lead to the company to decline even further.

Appendix III: Mergers and Acquisitions

Acquisition of Intesa Memories

- Micron acquired Inotera Memories on Dec 6th, 2016 for \$4 Billion USD
- The acquisition was meant to help Micron increase its profit margins and transition Inotera's existing production of DRAMs into newer versions
- Inotera at the time of the acquisition had a Fab 11 plant located in Taiwan, which constituted to around 35% of Micron's total output

Acquisition of Numonyx

- Micron acquired Numonyx on Feb 9th, 2010 for \$1.27 Billion USD
- Micron intended to build upon Numonyx NAND and PCM portfolio (which later developed into 3D XPoint Memory)
- Numonyx at the time of acquisition had plants built in Israel and Singapore. In addition, the company also had a R&D fab in Italy

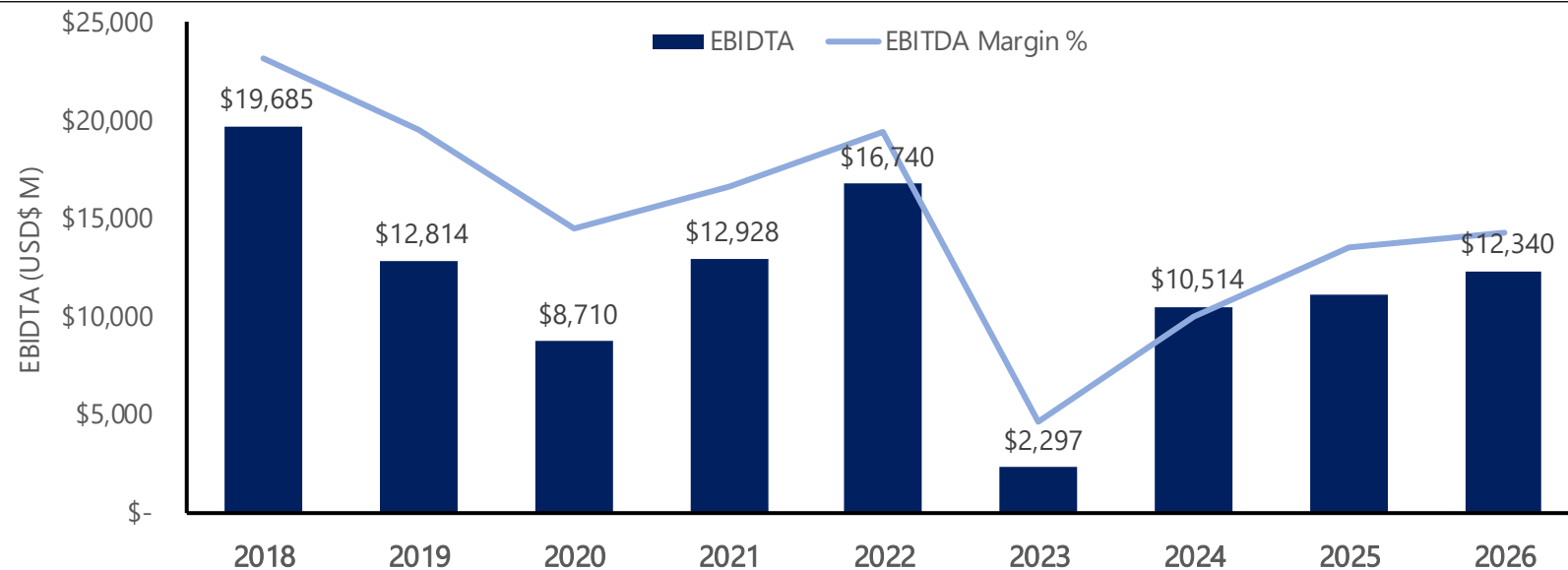
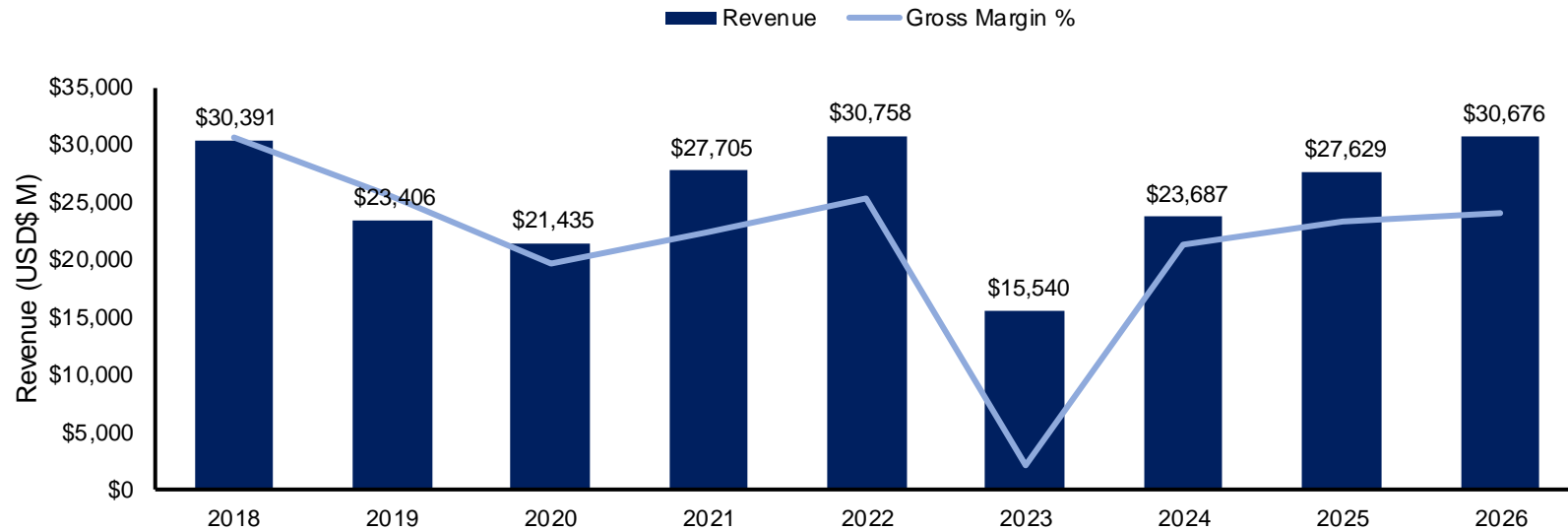
Acquisition of Rexchip Electronics Corporation

- Micron acquired Rexchip Electronics Corporation on July 31, 2013 for \$1.08 Billion USD
- The goal of the acquisition was to provide enhanced R&D and manufacturing scale, significant cost and production synergies.
- Rexchip Electronics Corporation at the time of acquisition had plants built in Japan and Taiwan. These plants provided a manufacturing boosts of 185,000 300mm wafers per month

Acquisition of FWDNXT

- Micron acquired FWDNXT Corporation on Oct. 24, 2019.
- FWDNXT at the time provided products in fast-time-to-market edge AI solutions
- Micron combined FWDNXT to create the Micron Deep Learning Accelerator (DLA) technology, which is powered by the AI inference engine from FWDNXT

Appendix IV: Revenue, Gross Margin, EBITDA, EBITDA Margin (USD\$ M)



Appendix V: Income Statement (USD\$ M)

Income Statement								
Fiscal Year	2021A	2022A	2023A	2024E	2025E	2026E	2027E	2028E
Fiscal Year End Date	2021-12-31	2022-12-31	2023-12-31	2024-12-31	2025-12-31	2026-12-31	2027-12-31	2028-12-31
Revenue	27,705	30,758	15,540	23,687	27,629	30,676	33,501	36,181
Cost of Goods Sold	-17,223	-16,860	-16,956	-14,568	-17,130	-18,590	-21,273	-22,975
Gross Profit	10,482	13,898	-1,416	9,119	10,499	12,086	12,228	13,206
SG&A Expense	-894	-1,066	-920	-758	-967	-1,227	-1,407	-1,520
R&D	-2,663	-3,116	-3,114	-23	-30	-38	-44	-47
	0	0	0	-2,032	-2,294	-2,294	-2,594	-2,594
Other Operating Expenses	-119	-7	-9	-3,198	-4,028	-4,601	-5,360	-5,427
	0	0	0	0	0	0	0	0
EBITDA	13,020	16,825	2,297	10,514	11,080	12,340	11,694	12,919
Depreciation and Amortization	-6,214	-7,116	-7,756	-7,405	-7,901	-8,414	-8,871	-9,300
EBIT	6,806	9,709	-5,459	3,108	3,180	3,926	2,823	3,618
Interest Expense	-183	-189	-388	-1,020	-1,002	-942	-861	-716
Interest Income	37	96	468	192	250	297	385	478
EBT, Excluding Unusual Items	6,697	9,639	-5,362	2,280	2,428	3,281	2,346	3,381
	0	37	4	0	0	0	0	0
	0	0	0	0	0	0	0	0
EBT, Including Unusual Items	6,265	9,575	-5,656	2,280	2,428	3,281	2,346	3,381
Income Tax Expense	-394	-888	-177	-212	-225	-304	-218	-314
Net Income to Company	5,871	8,687	-5,833	2,069	2,203	2,976	2,128	3,067
Minority Interest	0	0	0	-14	-15	-21	-15	-21
Net Income	5,871	8,687	-5,833	2,054	2,187	2,955	2,114	3,046
Basic EPS	\$5.24	\$7.81	-\$5.34	\$1.87	\$2.00	\$2.72	\$1.96	\$2.83
Diluted EPS	\$5.15	\$7.74	-\$5.34	\$1.87	\$2.00	\$2.72	\$1.96	\$2.83

Appendix VI: Cash Flow Statement (USD\$ M)

Cash Flow Statement								
Fiscal Year	2021A	2022A	2023A	2024E	2025E	2026E	2027E	2028E
Fiscal Year End Date	2021-12-31	2022-12-31	2023-12-31	2024-12-31	2025-12-31	2026-12-31	2027-12-31	2028-12-31
Operating Activities								
Net Earnings				2,054	2,187	2,955	2,114	3,046
Depreciation and Amortization				7,405	7,901	8,414	8,871	9,300
Change in Receivables				-1,126	-594	-459	-426	-404
Change in Inventory				2,883	-968	-552	-1,014	-643
Change in A/P and Accrued Charges				462	859	489	899	570
Change in Prepaid Expenses and Other Current Assets				-59	-146	-113	-105	-99
Cash Flow from Operating Activities				8,492	9,238	10,734	10,339	11,770
Investing Activities								
Capital Expenditures				-6,940	-7,819	-7,454	-6,131	-6,621
Cash Flow from Investing Activities				-6,940	-7,819	-7,454	-6,131	-6,621
Financing Activities								
Proceeds from Long-term Debts				5,623	5,412	5,312	4,129	3,726
Repayment of Long-term Debt				-3,983	-3,870	-3,512	-2,981	-2,170
Issuance (Repayment) of Short-term Debt				0	0	0	0	0
Issuance of Common Shares				0	0	0	0	0
Repurchases of Common Shares				-425	-500	-550	-550	-550
Dividends Paid				150	-116	-157	-112	-161
Cash Flow from Financing Activities				1,365	926	1,093	486	845
Net Change in Cash				2,916	2,346	4,374	4,695	5,994
Beginning Cash				9,594	12,510	14,856	19,229	23,924
Ending Cash			9,594	12,510	14,856	19,229	23,924	29,918

Appendix VII: WACC

WACC (\$USD, MM\$)			
WACC Calculation Inputs			
<u>Equity</u>		<u>Debt</u>	
Diluted Shares Outstanding	1,103	Short-term Debt	\$1
Share Price	\$82.38	Long-term Debt	\$14,127
		Lease Liabilities	\$1,676
Risk-Free Rate	4.02%	Cost of Debt	5.97%
2-Yr Beta	1.18		
Expected Return on Market	12.26%	Tax Rate	21.10%
CAPM		Weightings	
Risk-Free Rate	4.02%	Total Equity	\$90,865
Beta	1.10	Total Debt	\$15,803
Market Risk Premium	8.24%	Total Capital	\$106,668
Cost of Equity	13.08%		
		Weight of Equity	85.18%
		Weight of Debt	14.82%
WACC			
Weight of Equity	85.18%	Weight of Debt	14.82%
Cost of Equity	13.08%	Cost of Debt, after-tax	4.71%
Weighted Average Cost of Capital			11.84%

Appendix VIII: Comparability Criteria

		(1)Geographic Location	(2)Industry	(2.1) Nature of operations & Product Segments:	(3) Size: Mark Cap & Revenue		
Firm	Ticker				Market Cap (mm):	F2023 Revenue:	Source:
Micron Technology, Inc.	(NasdaqGS:MU)	United States	Semiconductors	Develops, manufactures, and sells memory and storage products (DRAM, NAND, NOR Flash) SSDs and component-level solutions	\$ 96,106.30	\$ 16,181.00	Capital IQ
SK hynix Inc.	(KOSE:A000660)	South Korea.	Semiconductors	Offers DRAM memory and NAND storage products, SSD; in addition to MCP, and CMOS image sensors.	\$ 74,868.00	\$ 22,495.60	Capital IQ
Samsung Electronics Co., Ltd.	(KOSE:A005930)	South Korea.	Semiconductors	Offers memory and storage products	\$ 391,808.00	\$ 202,020.20	Capital IQ
Intel Corporation	(NasdaqGS:INTC)	United States	Semiconductors	The company offers memory and storage products; in addition to platform products, such as central processing units and chipsets products.	\$ 212,908.00	\$ 52,864.00	Capital IQ
Western Digital Corporation	(NasdaqGS:WDC)	United States	Semiconductors	The company develops, manufactures, and sells data storage devices , hard disk drives (HDDs) and solid state drives (SSDs).	\$ 17,107.10	\$ 11,332.00	Capital IQ