

Miguel Santos

Title: Management Consultant
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Summary

Strategic consultant with 4 years of experience helping businesses optimize operations and drive digital transformation. Background in industrial engineering with an MBA. Passionate about leveraging data-driven approaches to solve complex business challenges.

Experience

Accenture – Lisbon
Consultant, Digital Strategy
January 2022 – Present

- Led digital transformation projects for clients in retail and telecom sectors.
- Developed roadmaps for technology implementation and change management.
- Conducted process optimization workshops resulting in 15% efficiency gains.

Altran Portugal (now Capgemini Engineering) – Lisbon
Business Analyst
March 2020 – December 2021

- Performed market research and competitive analysis for clients.
 - Supported project management activities and client deliverables.
 - Created financial models to evaluate strategic initiatives.
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Education

Nova School of Business and Economics – Lisbon
MBA
2018 – 2020

Instituto Superior Técnico – Lisbon
MEng in Industrial Engineering and Management
2013 – 2018

Skills

- Strategic planning and business analysis

- Project management (PMP certified)
- Lean Six Sigma (Green Belt)
- Portuguese (native), English (fluent), German (basic)
- Strong presentation and stakeholder management skills