

Miguel Oliveira

Title: Management Consultant

Location: Lisbon, Portugal

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Summary

Strategy consultant with experience in digital transformation and business process optimization. Track record of delivering high-impact projects for clients across financial services, telecom, and retail sectors.

Experience

McKinsey & Company – Lisbon

Associate Consultant

October 2021 – Present

- Led workstreams for digital transformation projects in banking sector.
- Developed cost optimization strategies saving clients €5M+ annually.
- Conducted market entry analysis for European retail companies.

The Boston Consulting Group – Madrid

Summer Associate

June 2020 – September 2020

- Supported strategic planning for telecom client.
 - Created financial models for business case evaluation.
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Education

INSEAD – Fontainebleau

MBA

2019 – 2020

University of Lisbon – Lisbon

MSc in Industrial Engineering

2016 – 2018

Instituto Superior Técnico – Lisbon

BSc in Engineering

2013 – 2016

Skills

- Strategy development, Process optimization
- Financial modeling, Data analysis
- PowerPoint, Excel, Tableau
- Portuguese (native), English (fluent), Spanish (fluent)