

# Bruno Fonseca

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**Title:** Mergers & Acquisitions Associate

**Location:** Porto, Portugal

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## Summary

Finance professional with 5 years of experience in M&A transactions and corporate development. Expertise in deal structuring, valuation, and financial due diligence. Strong negotiation skills and proven track record of successful transaction execution.

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## Experience

### Montepio Investment Banking – Porto

*M&A Associate*

*October 2021 – Present*

- Led buy-side and sell-side M&A transactions for midmarket companies across various sectors.
- Conducted comprehensive financial analyses and valuations using DCF, comparable companies, and precedent transactions.
- Prepared information memoranda and managed due diligence processes.

### Millennium BCP – Lisbon

*Corporate Finance Analyst*

*June 2019 – September 2021*

- Supported M&A transactions and capital raising activities for corporate clients.
  - Developed financial models and performed company valuations.
  - Conducted industry research and competitive analyses for strategic initiatives.
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## Education

### INSEAD – Fontainebleau, France

*MBA*

*2017 – 2019*

### University of Porto – Porto

*MSc in Finance*

*2015 – 2017*

### University of Minho – Braga

*BSc in Economics*

*2012 – 2015*

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## Skills

- M&A transaction processes
- Financial modeling and valuation
- Due diligence and deal execution
- Excel, PowerPoint, Capital IQ, Bloomberg
- Portuguese (native), English (fluent), French (intermediate)
- CFA Charter holder