



A B C D O C M a r k e t S

A is for AIDC Marketplace in Australia and Asian TV Forum

B is for Baltic Sea Forum

C is for CPH:DOX Forum, CineMart, CNEX Chinese Doc Forum and CoPro of Israel

D is for Durban Filmmart, Doc Meeting Argentina, Documentary Edge Forum of New Zealand and Dragon Forum of Poland

E is for East European Forum and Edinburgh Pitch

F is for FIDLab and FIFO Oceania Pitch

G is for Good Pitch

H is for Hotdocs Forum

I is for IDFA Forum

J is for Johannesburg People to People Documentary Conference

K is for Kolkata DocEdge

L is for Leipzig DOK Co-production Meeting, Lisbon Docs and Latin Side of the Doc

M is for MeetMarket at Sheffield Doc/Fest, MIPTV of France and Miradas Doc

N is for Nordisk Forum

O is for Open Doors of Locarno

P is for Pitching – Practice, practice and more practice!

Q is for Questions – You'll have a lot to answer

R is for Research – Know your subject

S is for Sofia Meetings and Sunny Side of the Doc

T is for Thessaloniki Agore Filmmarket TV commissioners – Be nice to them

U is for Utah, home of the Sundance Institute Documentary labs

V is for Visions du Reel Pitching Forum

W is for Wellcome Trust Pitch

X is for XOlabs

Y is for YES – the magic word

Z is for ZagrebDox Pro