

# Pedro Rafael Acosta Sánchez

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## Subject: Expression of Interest – Quality Management / Process Optimization / Project Leadership

Dear Hiring Team,

I am writing to present my profile as an **experienced Industrial Engineer with a Master's degree** for potential vacancies in the areas of **Quality Management, Process Optimization, and Project Leadership**. I am currently seeking a new professional challenge with an internationally operating company in the Munich region or throughout Germany.

My qualifications and experience, gained in leadership positions within the medical technology and health industries (Viu Deutschland, Convatec, Ecolab), specifically include:

- **Certified Expertise:** I am a **Certified Quality Engineer (CQE)** and **Certified Quality Auditor (CQA)** (ASQ), as well as a **Lead Auditor** (ISO 9001/13485).
- **Comprehensive Compliance:** In-depth experience in implementing complex regulations such as **EU-MDR** and **FDA 21 CFR/CGMP**, including leading **remediation projects**.
- **Process Leadership:** Proven success in **leading interdisciplinary teams, developing KPI systems** to increase efficiency by up to 15%, and applying **Lean Six Sigma/DMAIC**.
- **Supplier and SCM Management:** Experience in **introducing supplier strategies** to improve operational quality and delivery performance, as well as proficiency with **SAP-R3**.

I am a results-oriented, reliable team player residing in **Munich** and hold an **EU Blue Card**. With my extensive work experience and professional background, coupled with my strong communication and facilitation skills in **Spanish (native), English (full professional proficiency), and German (basic)**, I am confident that I am an ideal candidate for this position. Additionally, I am highly adaptable, eager to learn, and ready to embrace new challenges. I am also open to relocation and travel as needed.

I look forward to having you consider my profile for suitable positions. I am available at any time for a personal discussion.

Sincerely,

**Pedro Rafael Acosta Sánchez**