# 'MATH+ECON+CODE' MASTERCLASS ON COMPETITIVE EQUILIBRIUM: WALRASIAN EQUILIBRIUM WITH SUBSTITUTES

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Day 4, May 24 2018: matching with general transfers (2) Block 11. Matching models and collective models

#### LEARNING OBJECTIVES: BLOCK 11

- ► Galois connections, distance-to-frontier function
- ► Collective models, sharing rule, Pareto weights

#### REFERENCES FOR BLOCK 11

- ► [OTME], Ch. 10.4
- ▶ Browning, Chiappori, Weiss (2014). *Family Economics*. Princeton.
- ▶ Nöldeke and Samuelson (2017). The implementation duality. Mimeo.
- ► G, Kominers and Weber (2017). Costly concessions. An Empirical Framework for Matching with Imperfectly Transferable Utility. Mimeo.
- ▶ Dupuy, G, Jaffe and Kominers (2017). Taxation in matching markets. Mimeo.

### Section 1

## MOTIVATION 1: MATCHING WITH TAXES

#### A MODEL OF LABOR MARKET

- ▶ Recall the interpretation of Optimal Transport as a model of the labor market. A population of *workers* is characterized by their type  $x \in \mathcal{X}$ . There is a mass  $n_x$  of workers of type x.
- ▶ A population of *firms* is characterized by their types  $y \in \mathcal{Y}$ . There is a mass  $m_v$  of firms of type y.
- ▶ Each worker must work for one firm; each firm must hire one worker. Let  $\mu_{xy}$  be the mass of a matched (x,y) pair.  $\mu$  should have marginal less than n and m, which is denoted

$$\mu \in \mathcal{M}\left( \mathbf{n},\mathbf{m}\right) .$$

#### **EQUILIBRIUM**

- ► The equilibrium assignment is determined by an important quantity: the wages. Let w<sub>xy</sub> be the wage of employee x working for firm of type y.
- $\blacktriangleright$  Let the indirect surpluses of worker x and firm y be respectively

$$u_x = \max_{y} \{\alpha_{xy} + w_{xy}\}$$
$$v_y = \max_{x} \{\gamma_{xy} - w_{xy}\}$$

so that  $(\mu, w)$  is an equilibrium when

$$u_x + v_y \ge \Phi_{xy}$$
 with equality if  $\mu_{xy} > 0$   $u_x \ge 0$  with equality if  $\mu_{x0} > 0$   $v_y \ge 0$  with equality if  $\mu_{0y} > 0$ .

▶ In this case,  $\mu$  and (u, v) are determined by the optimal transport problem

$$\max_{\mu \in \mathcal{M}(P,Q)} \sum_{\mathbf{x} \in \mathcal{X}} \mu_{\mathbf{x}\mathbf{y}} \Phi_{\mathbf{x}\mathbf{y}}.$$

#### **ENTER TAXES**

- ► Consider the same setting as above, but introduce (possibly nonlinear) taxes.
- ► Instead of assuming that workers' and firm's payoffs are linear in wages, assume

$$u_x = \max_{y} \{ \alpha_{xy} + N(w_{xy}), 0 \}$$
  
 $v_y = \max_{x} \{ \gamma_{xy} - w_{xy}, 0 \}$ 

where N(w) is indecreasing and continuous, interpreted as the net wage if w if the gross wage.

- ▶ Of course, OT is recovered when N(w) = w (no tax).
- ▶ Linear taxes:  $N(w) = (1 \theta) w$ , where  $\theta \in (0, 1)$  is the (flat) tax rate.
- ► Progressive tax schedule:

$$N(w) = \min_{k \in \{0,1,\dots,K\}} \left\{ (1 - \theta_k) \left( w - w_k \right) + n_k \right\},\,$$

where  $n_0 = 0 < ... < n_k$ , are the net income at the start of bracket k,  $\theta_0 = 0 < \theta_1 < ... < \theta_k$  are the marginal tax rates in bracket k.  $\lceil n^{k+1} = n^k + (1-\theta^k) \ (w^{k+1} - w^k) . \rceil$ 

#### DISTANCE FUNCTION FOR NONLINEAR TAXES

► Given a worker x and a firm y, the payoffs  $(u_x, v_y)$  are feasible if and only if

$$D_{xy}\left(u_{x},v_{y}\right)\leq0,$$

where  $D_{xy}(u, v) = \max_{k} D^{k}(u, v)$  with

$$D^{k}\left(u,v\right) = \frac{u - \alpha_{xy} - n^{k} - \left(1 - \theta^{k}\right)\left(\gamma_{xy} - v - w^{k}\right)}{2 - \theta^{k}},$$

and as a result

$$D(u,v) = \max_{k=1,\dots,K} \left\{ \frac{u - \alpha_{xy} - n^k - \left(1 - \theta^k\right) \left(\gamma_{xy} - v - w^k\right)}{2 - \theta^k} \right\}.$$

### Section 2

## MOTIVATION 2: FAMILY ECONOMICS

#### A MODEL OF FAMILY ECONOMICS

▶ Consider a model of family economics in which the utilities of a man x and a woman y who match and decide on a public good  $g \in G$  are given by

$$u_x = \tilde{\alpha}^{g}_{xy} + \tau \log c_x$$
 and  $v_y = \tilde{\gamma}^{g}_{xy} + \tau \log c_y$ 

where  $c_x$  and  $c_y$  are the private consumptions, subject to budget constraint

$$c_x+c_y=b^g_{xy}$$

▶ Utilities  $u_x$  and  $v_y$  are feasible whenever  $D_{xy}(u_x, v_y) \leq 0$ , where

$$\begin{split} &D_{xy}\left(u,v\right) = \min_{g \in \mathcal{G}} D_{xy}^{g}\left(u,v\right) \\ &D_{xy}^{g}\left(u,v\right) = \tau \log \left(\frac{\exp\left(\frac{u - \alpha_{xy}^{g}}{\tau}\right) + \exp\left(\frac{v - \gamma_{xy}^{g}}{\tau}\right)}{2}\right), \end{split}$$

where 
$$\alpha_{xy}^g = \tilde{\alpha}_{xy}^g + \tau \log(b_{xy}^g/2)$$
 and  $\gamma_{xy}^g = \tilde{\alpha}_{xy}^g + \tau \log(b_{xy}^g/2)$ .

## Section 3

## EQUILIBRIUM TRANSPORT

#### **EQUILIBRIUM TRANSPORT FORMULATION**

▶ Let  $\mathcal{A}=\mathcal{X}\times\mathcal{Y}\cup\mathcal{X}\times\{0\}\cup\{0\}\times\mathcal{Y}$ , and normalize  $u_0=v_0=0$ . We have therefore that  $(\mu, u, v)$  is an equilibrium outcome when

$$\left\{ \begin{array}{l} (PF): \mu \in \mathcal{M}\left(n,m\right) \\ (DF): D_{xy}\left(u_{x},v_{y}\right) \geq 0 \ \forall xy \in \mathcal{A}, \\ (NC): \mu_{xy} > 0x \Longrightarrow D_{xy}\left(u_{x},v_{y}\right) = 0. \end{array} \right.$$

▶ This is an *equilibrium transport problem*, as seen yesterday.

#### DISTANCE-TO-FRONTIER FUNCTION

▶ [GKW] introduce the *distance-to frontier* (DTF) function: if  $\mathcal{F}_{xy}$  is the feasible set of utilities that x and y can achieve by matching, then for  $(u, v) \in \mathbb{R}^2$ , let

$$D_{xy}\left(u,v\right)=\min\left\{t\in\mathbb{R}:\left(u-t,v-t
ight)\in\mathcal{F}_{xy}
ight\}$$

which is the distance along the diagonal between (u, v) and the frontier of  $\mathcal{F}_{xv}$ , with a minus sign if (u, v) is in the set.

- ► Economic interretation: what is the quantity of utility that we can give or remove to x and y in the same amount such that they reach the efficient frontier?
- ► This object has nice properties:
  - ▶  $D_{xy}(u, v) \leq 0$  iff  $(u, v) \in \mathcal{F}_{xy}$
  - $\blacktriangleright D_{xy}(u,v) < 0 \text{ iff } (u,v) \in \mathcal{F}_{xy}^0$
  - $D_{xy}(u+t,v+t) = D_{xy}(u,v) + t$
- ▶ Note that in the case of OT.

$$D_{xy}\left(u,v\right) = \frac{u+v-\left(\alpha_{xy}+\gamma_{xy}\right)}{2}.$$

#### GEOMETRIC OPERATIONS ON DISTANCE FUNCTIONS

- ► More generally, the following operations on DTF functions correspond to geometric operations on feasible sets:
  - ►  $\max\{D^1, D^2\}$ : intersection
  - $\blacktriangleright$  min  $\{D^1, D^2\}$ : union
  - ▶  $D(u-\alpha, v-\gamma)$ : translation
  - ►  $T\Psi(u/T, v/T)$ : homothety
  - $\lambda \Psi^1 + (1 \lambda) D^2$ : intepolation
- ► These operations are exploited in the TraME project (https://github.com/TraME-Project/), a software for flexible computation of equilibrium transportation problems.

## Section 4

### THE EMPIRICAL FRAMEWORK

#### **MATCHING**

- Assume that there are groups, or clusters of men and women who share similar observable characteristics, called *types*. There are  $n_x$  men of type x, and  $m_y$  women of type y.
- ▶ Let  $\mu_{xy} \ge 0$  be the number of men of type x matched to women of type y. This quantity satisfies

$$\sum_{y} \mu_{xy} \le n_{x}$$
$$\sum_{x} \mu_{xy} \le m_{y}$$

▶ We shall denote  $\mu_{x0}$  and  $\mu_{0y}$  the number of single men of type x and single women of type y.

#### **UTILITIES**

► **Assumption 1**: Assume that if man *i* of type *x* and woman *j* of type *y* match, then they respectively get

$$u_i = U_i + \varepsilon_{iy}$$
  
 $v_j = V_j + \eta_{jx}$ 

where the systematic part of the utilities  $U_i$  and  $V_j$  satisfy the feasibility equation

$$D_{x_iy_j}\left(U_i,V_j\right)\leq 0$$

▶ **Assumption 2**: there are a large number of invididuals per group and the  $\varepsilon$  and the  $\eta$ 's random vectors with a nonvanishing density.

#### FIRST IMPLICATIONS

▶ Thus, we can rewrite the feasibility constraint as (for i in x and j in y)

$$\mu_{ij} = 1 \Longrightarrow D_{xy} (u_i - \varepsilon_{iy}, v_i - \eta_{ix}) \le 0.$$

and stability

$$\forall i \in x, j \in y, \ D_{xy}\left(u_i - \varepsilon_{iy}, v_j - \eta_{jx}\right) \geq 0.$$

► This allows to define

$$U_{xy} = \min_{i:x_i = x} \left\{ u_i - \varepsilon_{iy} \right\} \text{ and } V_{xy} = \min_{j:y_j = y} \left\{ v_j - \eta_{xj} \right\}$$

so that

$$D_{xy}\left(U_{xy},V_{xy}\right)=0$$

and that  $\mu_{xy}$  is related to U and V by

$$\mu_{xy} = \sum_{i:x_i=x} \sum_{j:y_i=y} 1\{u_i = U_{xy} + \varepsilon_{iy}\} = \sum_{i:x_i=x} \sum_{j:y_i=y} 1\{v_j = V_{xy} + \eta_{xj}\}.$$

#### **EQUILIBRIUM TRANSFERS**

**Theorem 1** (Galichon, Kominers and Weber). Under Assumptions 1, 2 and 3 above, at equilibrium, there exist functions  $U_{xy}$  and  $V_{xy}$  such that the systematic part of the utilities of i and j if they are matched only depends on the observable types of these partners, that is  $U_i = U_{x_iy_j}$  and  $V_j = V_{x_iy_j}$ .

This theorem extends to the general ITU case a result which was known in the TU case (Choo and Siow, Chiappori, Salanié and Weiss, Galichon and Salanié).

#### MATCHING AND DISCRETE CHOICE: LOGIT CASE

Implication of this theorem: the matching problem now embeds two sets of discrete choice problems. Indeed, man i and woman j (of types x and y) solve respectively

$$\max_{y} \left\{ U_{xy} + \varepsilon_{iy}, \varepsilon_{i0} \right\}$$
$$\max_{x} \left\{ V_{xy} + \eta_{jx}, \eta_{j0} \right\}$$

which are standard discrete choice problems; thus the log-odds ratio formula applies, and

$$\ln \frac{\mu_{xy}}{\mu_{x0}} = U_{xy}$$

$$\ln \frac{\mu_{xy}}{\mu_{0y}} = V_{xy}$$

But remember that  $D_{xy}(U_{xy}, V_{xy}) = 0$ , thus

$$D_{xy}\left(\ln\frac{\mu_{xy}}{\mu_{x0}},\ln\frac{\mu_{xy}}{\mu_{0y}}\right)=0.$$

#### **EQUILIBRIUM CHARACTERIZATION (LOGIT)**

**Theorem 2** (GKW). Equilibrium in the ITU problem with logit heterogeneities is fully characterized by the set of nonlinear equations in  $\mu_{xy}$ ,  $\mu_{x0}$  and  $\mu_{0y}$ 

$$D_{xy}\left(\ln\frac{\mu_{xy}}{\mu_{x0}}, \ln\frac{\mu_{xy}}{\mu_{0y}}\right) = 0$$

$$\sum_{y} \mu_{xy} + \mu_{x0} = n_{x}$$

$$\sum_{x} \mu_{xy} + \mu_{0y} = m_{y}$$

Under very mild conditions on D it exists; under mild conditions on D it is also unique.

#### **EQUILIBRIUM CHARACTERIZATION (LOGIT)**

Note that first equation defines implicitely  $\mu_{xy}$  as a function of  $\mu_{x0}$  and  $\mu_{0y}$ , which can be written as a matching function

$$\mu_{xy} = \mathit{M}_{xy}\left(\mu_{x0}, \mu_{0y}\right) := \exp\left(-\mathit{D}_{xy}\left(-\ln \mu_{x0}, \ln \mu_{0y}\right)\right)$$

hence we can restate the previous result as:

**Theorem 2'** (GKW). Equilibrium in the ITU problem with logit heterogeneities is fully characterized by the set of nonlinear equations in  $\mu_{x0}$  and  $\mu_{0y}$ 

$$\sum_{y} M_{xy} (\mu_{x0}, \mu_{0y}) + \mu_{x0} = n_{x}$$
$$\sum_{x} M_{xy} (\mu_{x0}, \mu_{0y}) + \mu_{0y} = m_{y}.$$

#### MATCHING AND DISCRETE CHOICE: GENERAL CASE

With general random utilities, the welfare of men and women is equal too

$$G(U) = \sum_{x \in \mathcal{X}} n_{x} \mathbb{E} \max_{y} \left\{ U_{xy} + \varepsilon_{iy}, \varepsilon_{i0} \right\}$$
$$H(V) = \sum_{y \in \mathcal{Y}} m_{y} \mathbb{E} \max_{x} \left\{ V_{xy} + \eta_{jx}, \eta_{j0} \right\}$$

thus, by the Daly-Zachary-Williams theorem, the demand for match xy by men and women is respectively

$$\mu_{xy} = \partial G(U) / \partial U_{xy}$$
 and  $\mu_{xy} = \partial H(V) / \partial V_{xy}$ 

which inverts into

$$U_{xy} = \partial G^*(\mu) / \partial \mu_{xy}$$
 and  $V_{xy} = \partial H^*(\mu) / \partial \mu_{xy}$ .

But remember that  $D_{xy}\left(U_{xy},V_{xy}\right)=0$ , thus the equilibrium  $\mu$  is determined by

$$D_{xy}\left(\partial G^{*}\left(\mu\right)/\partial\mu_{xy},\partial H^{*}\left(\mu\right)/\partial\mu_{xy}\right)=0.$$

#### **EQUILIBRIUM CHARACTERIZATION (GENERAL HETEROGENEITY)**

**Theorem 3** (GKW). Equilibrium in the ITU problem with general heterogeneities is fully characterized by the set of nonlinear equations in  $\mu_{xy}$ ,  $\mu_{x0}$  and  $\mu_{0y}$ 

$$\begin{aligned} D_{xy}\left(\partial G^{*}\left(\mu\right)/\partial \mu_{xy},\partial H^{*}\left(\mu\right)/\partial \mu_{xy}\right) &= 0\\ \sum_{y}\mu_{xy} &\leq n_{x}\\ \sum_{x}\mu_{xy} &\leq m_{y} \end{aligned}$$

Under very mild conditions on  ${\it D}$  it exists; under mild conditions on  ${\it D}$  it is also unique.

#### **EQUILIBRIUM CHARACTERIZATION (GENERAL HETEROGENEITY)**

One can show that the solutions (u,v) of  $D_{xy}\left(u,v\right)=0$  can be represented as  $u=\mathcal{U}_{xy}\left(w\right)$  and  $v=\mathcal{V}_{xy}\left(w\right)$ , where w=u-v and  $\mathcal{U}_{xy}\left(.\right)$  is continuous and nondecreasing, while  $\mathcal{V}_{xy}\left(.\right)$  is continuous and nonincreasing. In this case, the equilibrium conditions can be restated in terms of finding a vector  $(W_{xy})$  such that

$$Z(W)=0$$
,

where

$$Z_{xy}(W) = \partial H(V(W)) / \partial V_{xy} - \partial G(U(W)) / \partial U_{xy}.$$

 ${\it W}$  plays the role of a price,  ${\it Z}$  of an excess demand function. Satisfies

$$\partial Z_{xy}/\partial W_{xy} \leq 0$$
  
 $\partial Z_{xy}/\partial W_{xy'} \geq 0$  and  $\partial Z_{xy}/\partial W_{x'y} \geq 0$ ,  $x' \neq x, y' \neq y$   
 $\partial Z_{xy}/\partial W_{x'y'} = 0$ ,  $x' \neq x, y' \neq y$ .

In particular, Z satisfies "Gross Subsitutes".

### **EQUILIBRIUM CHARACTERIZATION (GENERAL HETEROGENEITY)**

One has:

**Theorem 3'** (GKW). Equilibrium in the ITU problem with general heterogeneities is equivalent to looking for a set of Walrasian prices W such that

$$Z(W)=0.$$

Gross substitutes ensures coordinate descent algorithm (nonlinear Jacobi) converges:

- ► Start with an initial vector of prices  $(W_{xy}^0)$  for which excess demand is negative, that is such that  $Z(W^0) \le 0$ .
- At step t, set  $W_{xy}^t$ , the price of match xy at time t such that  $Z\left(W_{xy}^t,W_{-xy}^{t-1}\right)=0$ , where  $\left(W_{xy}^t,W_{-xy}^{t-1}\right)$  denotes the price vector which coincides with  $W^{t-1}$  on all entries except on the xy entry, and which sets price  $W_{xy}^t$  to the xy entry.

Note that  $(W_{xy}^t)$  converges monotonically toward the equilibrium  $(W_{xy})$ .