

# Blindshipping - Create invoice based on Cost

🔗 Backups	<a href="https://drive.google.com/file/d/186mwDhOC1x995Gbza1l87Ul6p8XV0-pf/view?usp=drive_link">https://drive.google.com/file/d/186mwDhOC1x995Gbza1l87Ul6p8XV0-pf/view?usp=drive_link</a>
☰ Category	Accounting Logistics Order Management
☰ Failure Impact	Manual Updating Required Revenue Lost Slower Processing
☰ How could it be better	Build on N8N to save ops
☰ Involved Softwares	Gmail Monday.com Quickbooks
☰ Link/Automation ID	<a href="https://us1.make.com/3645/scenarios/3501200/edit">https://us1.make.com/3645/scenarios/3501200/edit</a>
🕒 Manual Process Replaced?	Fully Automated
☰ Notes	Creates a shipping invoice with a 20% markup based on the cost of the shipment.
☰ Outputs	Sends Email Updates Order Management
🕒 Platform	Make.com
⚙️ Status	Live
🕒 Trigger Source	Webhook



## Shipping Invoice Generation Automation

### Overview

This automation is responsible for **automatically generating shipping invoices**.

It is a **separate automation**, but it is **triggered during the Label Booking process** as part of Shipping 2.0.

Its job is to calculate markup, ensure the customer exists in accounting, and create the invoice.

---

## Purpose

- Automatically generate shipping invoices
  - Apply a **20% markup** to shipping costs
  - Ensure customers exist in accounting
  - Remove manual invoice creation from the workflow
- 

## Where This Automation Is Triggered

- Triggered **inside the Label Booking Automation**
- Runs **immediately when the shipment cost is entered**

This means:

| Label booking → shipment cost known → invoice automation fires

---

## Trigger Condition

The automation runs when:

- The **Shipment Cost column changes**

This column represents the **actual cost** paid for shipping.

---

## Pricing & Markup Logic

- The automation:
    - Reads the raw shipment cost
    - Multiplies it by **1.2**
  - Result:
    - A **20% markup** is automatically applied
    - The final value is used for invoicing
-

## Automation Flow

1. Shipment cost is entered or updated
  2. Automation detects the column change
  3. The system:
    - Identifies the related item
    - Looks up the customer in **QuickBooks**
  4. Customer handling:
    - If the customer exists → use existing record
    - If the customer does not exist → create a new customer
  5. The shipping invoice is generated using the marked-up cost
  6. Invoice is sent and linked to the shipment
- 

## What This Automation Does

- ✓ Creates a shipping invoice
  - ✓ Applies correct markup automatically
  - ✓ Creates customers in accounting if missing
  - ✓ Runs without manual intervention
- 

## What This Automation Does *Not* Do

- ✗ Does **not** check whether the invoice has been paid
- ✗ Does **not** mark shipments complete

Those responsibilities are handled by **separate completion automations**.

---

## Invoice Confirmation

- Generated invoices are:
  - Sent via email
  - Viewable directly in the inbox
- Successful invoice delivery confirms:
  - The automation executed correctly

- Accounting records were created or reused as expected
- 

## **Key Characteristics**

- Event-driven (column change-based)
- Runs in real time
- Modular and independent
- Integrated directly with accounting
- Designed to fail safely if data is missing