

ERP Sales & Revenue Performance Dashboard

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Customer Name

- Access Bank Plc
- Airtel Nigeria
- Dangote Ltd
- First Bank Nigeria
- Flutterwave
- Globacom Nigeria
- GTBank
- Honeywell Group

Year

> 2026

₦287.5M

Total Revenue

4K

Total Quantity Sold

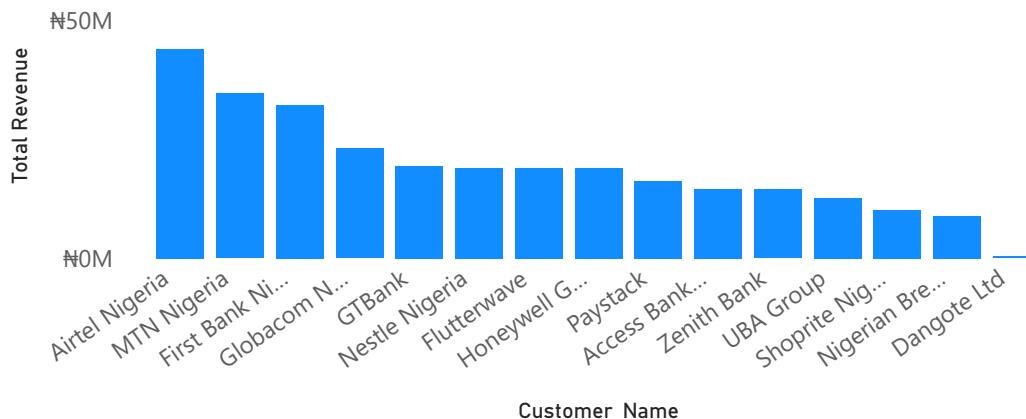
15

Total Orders

₦19.2M

Avg Order Value

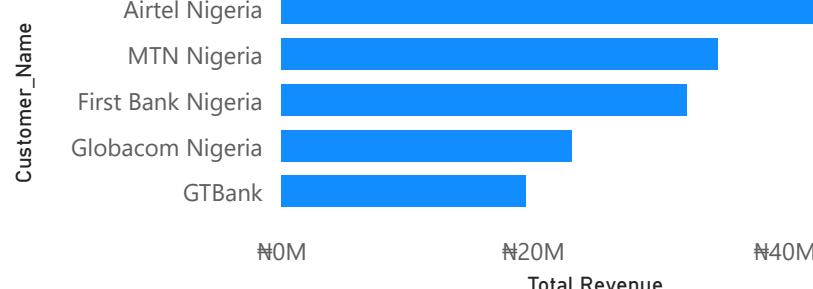
Revenue Contribution by Customer



Revenue Contribution by Product



Top 5 Revenue-Generating Customers



Key Business Insights

- Total revenue generated reached ₦288 Million across 15 completed sales orders, demonstrating strong ERP sales execution.
- Airtel Nigeria emerged as the top-performing customer**, contributing the highest share of total revenue, indicating strong enterprise-level demand.
- Laptop sales generated the highest product revenue**, highlighting technology equipment as the primary revenue driver.
- Average order value exceeded ₦19 Million per order, indicating high-value enterprise transactions.
- Revenue concentration among top customers suggests opportunity for **customer diversification to reduce revenue dependency risk**.