

# ERP Sales & Revenue Performance Dashboard

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Customer\_Name

- ☐ Access Bank Plc
- ☐ Airtel Nigeria
- ☐ Dangote Ltd
- ☐ First Bank Nigeria
- ☐ Flutterwave
- ☐ Globacom Nigeria
- ☐ GTBank
- ☐ Honeywell Group

Year

> ☐ 2026

₦287.5M

Total Revenue

4K

Total Quantity Sold

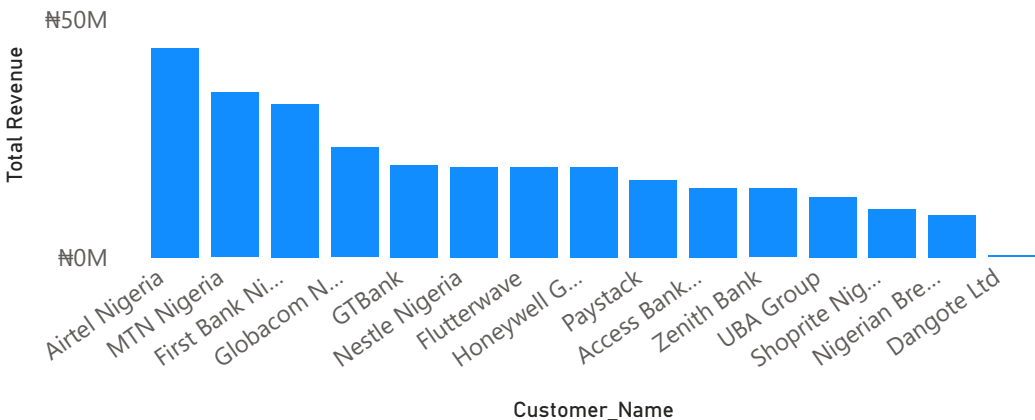
15

Total Orders

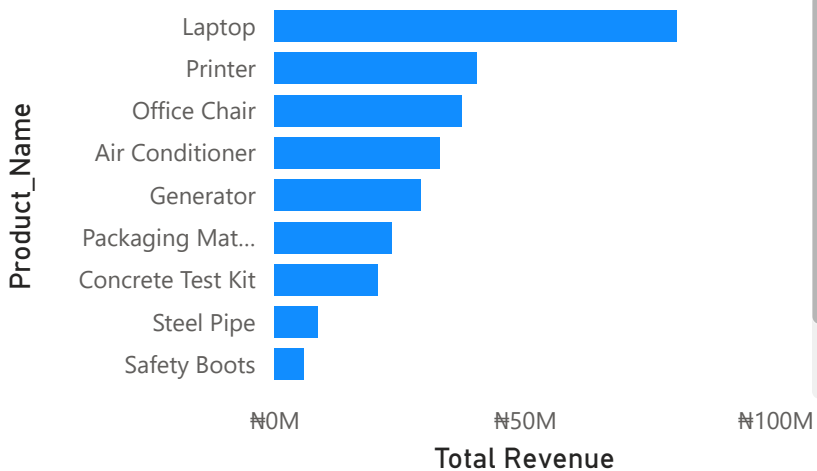
₦19.2M

Avg Order Value

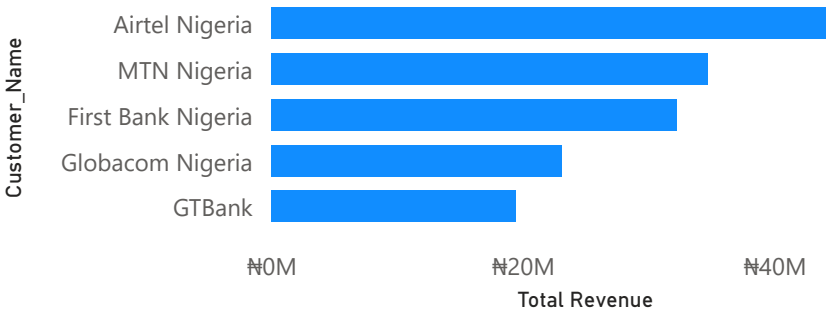
### Revenue Contribution by Customer



### Revenue Contribution by Product



### Top 5 Revenue-Generating Customers



### Key Business Insights

- Total revenue generated reached **₦288 Million** across **15 completed sales orders**, demonstrating strong ERP sales execution.
- Airtel Nigeria emerged as the top-performing customer**, contributing the highest share of total revenue, indicating strong enterprise-level demand.
- Laptop sales generated the highest product revenue**, highlighting technology equipment as the primary revenue driver.
- Average order value exceeded **₦19 Million per order**, indicating high-value enterprise transactions.
- Revenue concentration among top customers suggests opportunity for **customer diversification to reduce revenue dependency risk**.