

CUITLAHUAC PEREZ BUCIO

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Objective

Seeking a challenging entry-level position in a Web development position in a dynamic. Eager to contribute to dynamic projects, enhance user experiences, and continuously grow in a collaborative team environment.

Skills & Abilities

Proficient in basic HTML, CSS, and JavaScript with a keen eye for design and user experience. Solid foundation in Web Development principles, coupled with leadership skills honed as an Assistant Branch Manager. Able to efficiently translate business requirements into intuitive and visually appealing web interfaces, leveraging a strong foundation in problem-solving and effective teamwork.

Experience

HUNTINGTON NATIONAL BANK

Assistant Branch Manager | Oct 2021-Present

- Motivated, coached, and developed branch colleagues to achieve sales targets, acquire new consumer and business customers, initiate referrals to partners, and proactively drive business both inside and outside of the branch.
- Demonstrated acumen in banking, investments, consumer lending, business banking, business lending, sales, sales leadership, customer service, process management, coaching, colleague development, communication, and presentation.

Financial Relationship Banker | May 2019-October 2021

- Proactively identified opportunities to grow customer relationships through pre-set appointments, a disciplined sales process, a new customer follow-up program, and sourcing referrals from customers, bank colleagues, and partners.
- Educating customers on how to optimize their use of bank technology (online, mobile, and ATM banking) maintaining your knowledge of all products, services, technology, and policies.

Education

HARRY S TRUMAN-CITY COLLEGE OF CHICAGO

Chicago, IL | Basic Certificate in Computer Science

Completed relevant coursework in Front-End development, and software engineering. Collaborated with classmates on a semester-long project.

Leadership

Coached the team on all operational, security, risk, and regulatory-related policies and procedures. Developed a thorough understanding of branch sales, service, operations, and financial performance.

