



## PERSONAL DETAILS

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## EXPERTISE

Analysing and expanding business operations.  
Identifying new opportunities.  
Product developmet.  
Negotiating and closing business deals.  
Business strategic planning.  
Business process analysis and re-engineering.  
Data visualisation with Power BI and Tableau.  
Building machine learning models with Python programming language.

## SOFTWARE KNOWLEDGE

Python programming  
Tableau  
SQL  
PowerBI  
SAS  
JIRA  
Microsoft azure  
IBM cloud

## PERSONAL SKILLS

Initiative  
Business acumen  
Strong communication  
Strong negotiation  
Leadership  
Problem solving  
Nurturing relationships

# JOAKY BANDZO

Business owner

## PERSONAL PROFILE

With over seven years of experience in process engineering, business systems development, strategic planning, and business analytics, I possess a strong business acumen that drives modernization and growth. I have a proven track record of identifying new business opportunities, managing risk, and developing plans to achieve business objectives. Through my efforts, I have achieved an average annual increase of 40% in client revenue growth and identified new client initiatives on a global scale. Additionally, I have orchestrated successful projects to develop cost-effective process models and enhance system efficiency across the entire value chain, ultimately maximizing revenue growth.

## BUSINESS ANALYST AND STRATEGIC DEVELOPMENT CONSULTANT

*Jun 2021 -Present*

- Conducting product development, business process design and reengineering & strategic development.
- Leveraged my expertise in data analytics, utilizing tools such as Python, Power BI, SQL, and Tableau to extract meaningful insights from raw data. These insights have enabled sound decision-making and facilitated the recommendation of new business initiatives that align with customer requirements.
- Conducted in-depth analyses of business performance relative to goals and objectives, resulting in successful recommendations for rebranding and redirection of business strategies.

## CO-FOUNDER & CEO

*Perile Cosmetics | Jun 2018 -Present*

- Designed and implemented cost-effective business processes aimed at enhancing efficiency throughout the value chain.
- Performed KAM activities to include P&L statements and management reports on a monthly, quarterly and yearly basis.
- Devised and implemented strategies to maximise sales in geographic locations while identifying additional markets for expansion.

## JUNIOR PROJECT ENGINEER

*The Council for Scientific and Industrial Research | Jan 2015 - Dec 2016*

- An member of a project team, i have played an instrumental role in the development of a chemical production facility.
- Developed a comprehensive budget planning and turnover forecasting, which encompassed budgets, return on investment (ROI), profit-loss, and brand value analysis.
- Developed and optimized cost-effective process models to enhance the efficiency of the chemical plant. This included the conceptual design and specification of plant equipment, including sizing, mass, and energy balance.
- Liaise with suppliers to purchase new equipment.
- Applied engineering fundamental principles to control and optimize unit operations.
- Ensured optimal production and met production targets.
- Compiled operational risk compliance documents.

## TECHNICAL SKILLS

- Project management
- Financial projections
- Quantitative and Analytical solving
- Business process analysis and re-engineering
- Technical report writing and presentation
- Data intelligence analysis
- Business analytics

## ACHIEVEMENTS

- Orchestrated and conducted in-depth analysis of business performance versus business goals with recommendations that resulted in rebranding and redirecting business strategies.
- Developed and implemented a business strategy, and exponentially increased revenue growth.
- Developed cost effective systems and enhanced systems efficiency in a business value chain.

## REFERENCES

1. Dr Manfred Scriba Project-manager  
Material science and manufacturing  
Company: CSIR  
Email: mrscriba@csir.co.za  
Tel: 012 841 4738  
Cell: 082 457 0657

2. Dr Mike Masukume  
Project engineer (Chemical engineer) Company: CSIR  
MMasukume@csir.co.za  
Tel: 012 841 4269

3. Miss Pearl Ngcayiya  
Managing Director  
Company: Perile Cosmetics  
pearl@perilecosmetics.co.za  
Cell: 066 278 0719

## GRADUATE PROCESS ENGINEER/METALLURGIST

*Sylvania metals | Jan 2014 - Dec 2014*

- Supervised trainees on their experiential learning projects.
- Provided production team with technical support.
- Orchestrated projects to help improve on production efficiency.
- Orchestrated flotation test projects to improve on product grade.
- Conducted process control and optimisation support.

## PROCESS TECHNICIAN TRAINEE

*Anglo platinum | Jan 2012 - Dec 2012*

- Hands on operation of equipments: flotation, crushers, mills, separators, pumps, valves and conveying systems.
- Laboratory equipment operation.
- Running flotation test projects to improve on product grade.
- Provided process control and optimisation support.

## EDUCATION

### IBM DATA SCIENCE PROFESSIONAL CERTIFICATE

*Coursera | 2023*

- Graduated Cum Laude 91%..
- Data Science and its Methodology & Machine Learning models.
- Python and SQL, performed Data Visualization and Analysis,

### BUSINESS ANALYTICS CERTIFICATE

*University of Cape Town | 2022*

- Graduated Cum Laude 83%..
- Specialised in business analytics techniques with Python.
- Data visualisation and storytelling (Tableau and Power BI).

### FINANCIAL COSTING IN SMALL BUSINESS

*University of Johannesburg | 2021*

- Specialise in developing cost accounting systems for planning and controlling the company budgets, actual or standard costs, P&L, ROI, and break-even analysis.

### PROJECT MANAGEMENT CERTIFICATE

*The Council for Scientific and Industrial Research | 2015*

### CHEMICAL ENGINEERING: BACHELOR OF TECHNOLOGY DEGREE

*University of Johannesburg | 2013*

### CHEMICAL ENGINEERING: NATIONAL DIPLOMA

*University of Johannesburg | 2007 - 2009*

### GRADE 12 / MATRIC

*Amogelang Secondary School | 2005*

Passed: Endorsement with merit

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DATE : 01/05/2023  
REF : CER/2023/509

### **CERTIFICATE OF TRAINEESHIP COMPLETION**

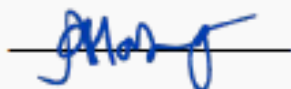
This is to certify that Mr/Ms. **Joaky Joao Bandzo**, has successfully completed the traineeship program at **MedTourEasy** from **01/04/2023 to 28/04/2023**.

During this period Joaky had experienced the hands on working of a **Data Science** Professional and worked under the supervision of project mentor & developed the project entitled "**Analysis of Fitness Data**".

Joaky was found hardworking, punctual and inquisitive, during the tenure of traineeship.

We wish Joaky every success in career.

**For MedTourEasy**



**Ankit Hasija**  
Training Head



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DATE : 01/05/2023

### TO WHOM IT MAY CONCERN

I am writing this letter of recommendation for **Joaky Joao Bandzo**. Joaky has been a **Data Science Trainee** with **MedTourEasy** from **01/04/2023 to 28/04/2023**. In that time we found **Joaky** to be reliable, enthusiastic and creative key contributor to several tasks executed during his/her time with us. **Joaky** was willing to do whatever it takes for the good of the project.

**Joaky** seems to enjoy all aspects of **Data Science**, with additional experience, has the skills, the aptitude and the drive to be a valuable member of the **Data Science** Team.

For MedTourEasy



**Ankit Hasija**  
Training Head



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