\*\*Yanxin Peng\*\*

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Contact information

Dear Mr./Ms.,

I am writing to express my special interest in the Software Engineer position. I was excited to see your opening and hope to be invited for an interview. Currently, I am looking for an internship that will enable me to utilize my professional knowledge and skills. Therefore, I find this position very desirable and looking forward to get a deep insight into the industry because working in this company will expand my professional opportunities and will help me take my career to the next level.

\*\*Your Requirements\*\*

Build high-quality features that meet business objectives with a focus on usability

Deploy projects to production frequently and monitor the results to ensure quality and positive outcomes

Collaborate closely with teammates through code reviews to remain aligned and adhere to best coding practices

Escalate issues that they cannot solve to the product and engineering teams

Contribute to product and technical knowledge in the form of knowledge bases, notes, documentation, etc.

\*\*My Qualifications\*\*

- 5+ years experience in developing high-energy business proposals for pharmaceutical company

- Monitored Retention Rate (RR), Repeat Purchase Rate (RPR) and revenue metrics

- Prepared analytical reports based on the metrics results

- Served as a Sales Manager in the pharmaceutical company and attended Account Management course

- Proven work experience as an Account Manager, Key Account Manager, Sales Account Manager, Junior Account Manager or relevant role

- Solid experience with CRM software

- BA/BS degree in Business Administration, Sales or relevant field

- Familiar with account management software (CRM)

- BS in Marketing and Management

Please see the accompanying resume for details of my experience and education. I am certain that I could make significant contributions to your organization and offer you the service you are looking for and expect from potential employee. Feel free to call me at 000-000-0000 to arrange an interview. Thank you for your time — I look forward to learning more about this opportunity!

Sincerely, Julia Morrison