

# Peter Street <sup>PMP</sup>

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## Driving Technical, Operations & Business Projects to Successful Delivery

**Business Leadership** background with a clear understanding of how effective project identification and selection, budget and operations management, customer and vendor relations impact the health and growth of the bottom line.

**Project Management Professional (PMP)** 10+ years of formal project management experience leading large-scale technical projects (hardware implementations, technology upgrades, telecom site construction), operational improvement initiatives (automation, process improvement, tool development), and business projects (software rollouts, training, strategy integration, event management).

## PROFESSIONAL EXPERIENCE

**TecALLY**, Albuquerque, NM Jan. 2017 | Current

### Owner

Technology consultancy focused on IT project management and development, wireless design and implementation, strategic planning and process improvement.

**HORACE MANN**, Albuquerque, NM | 2010 – 2017

### Owner

Led all aspects of operations, sales, business development, budgeting, project management, continuous improvement, customer service, training, and support.

**PRUDENTIAL FINANCIAL**, Dallas, TX | 2008 – 2010

### Registered Investment Adviser | Field Services Associate

Built and managed client relationships. Analyzed needs and recommended strategies for investment and insurance instruments. Grew annuity and insurance premium sales.

**KING FINANCIAL GROUP, INC.**, Flower Mound, TX | 2007 – 2008

### Director of Business Development

Oversaw new business development activities, including strategic planning, traditional and digital marketing, account prospecting, and sales forecasting. Grew long-term business pipeline by \$20 million and closed \$55 million in purchase and refinance business sales.

**ANDREW CORPORATION**, Richardson, TX & San Francisco, CA | 2005 – 2006

### Project Manager & Business Development Manager — Wireless Innovations Group

Coordinated key project phases and served on large-scale project teams to design and deploy wireless infrastructure solutions. Collaborated with cross-functional resources from sales, engineering, installers, VARs, integrators, and client stakeholder groups. Prepared documentation; oversaw project budget and status reporting.

**AT&T WIRELESS (FORMERLY CELLULARONE)**, San Francisco, CA | 1994 – 2005

### Planning Engineer | Traffic Engineer | Design Engineer | RF Engineer | Field Technician

Advanced through roles of progressive accountability, taking on formal project management duties in 2001 to enable successful engineering design, project planning, and implementation of cell sites, wireless devices, infrastructure upgrades, and wireless services.

## EDUCATION

**Full Stack Web Development** CNM, Albuquerque NM 2018 (complete March 2018)

**Bachelor of Arts (BA)** California State University, Sacramento, 2003