

Pearman E. Clarke

Western Springs, IL | pearman.e.clarke@vanderbilt.edu | 708 - 819 -2134

EDUCATION

Vanderbilt University, Nashville

August, 2014 – May 2018

Economics-History Major, Corporate Strategy Minor, Class 2018, GPA 3.50/4.0

Relevant Coursework

Macro and Micro Economics, Economic Statistics, Superhuman Civilization (Artificial Intelligence), Principles of Marketing, Fundamentals of Management, Financial Accounting, Sports Economics, Negotiation, Corporate Strategy, Corporate Finance, Engineering Project Management, Independent Study: Blockchain Research

London School of Economics, University of London

June – July, 2016

Study Abroad: Intermediate Micro Economics

Experienced Brexit vote live with commentary and discussion with LSE economics professors

RELEVANT EXPERIENCE

Hub International, Insurance Brokerage Company: Organizational Change Management Intern, Chicago

June – August, 2017

Worked in the Organizational Change Management group reporting to the VP Change Management & Business Transformation, assisting in organizational transformation.

- Contributed to the interview process by designing and creating a special change team to standardize technology use and selling process across 450+ regions
- Interviewed 22 Region COOs to determine the success and pain points of implemented changes as well as introducing next steps in the change program, focusing on driving adoption with a more effective and engaging change strategy
- Met with wide variety of leaders within Hub's corporate office to understand how different work streams operate and get a more global view of how the company is run
- Created a SharePoint educational site on Organizational Change Management including templates for impact analysis, stakeholder analysis, communication plan, readiness assessment, resistance management, training plan, and OCM tracking
- Created and distributed educational material to the C-level and VP-level suites on blockchain technology, cultural change, and change management practices
- Facilitated debate for a VP level strategy meeting

TD Ameritrade, Investment Service Company: Active Trader Intern, Chicago

June – August, 2015

- Promoted the TD Ameritrade U trading platform to educational institutions via social media
- Conducted investment research for senior analysts. Contributed to articles published for clients on Seeking Alpha
- Completed options trading fundamentals training

OTHER EXPERIENCE

Vandy Radio, Vanderbilt University

2015-2018

- Board Member, Vandy Radio
- Color Commentator, Vanderbilt University Varsity Women's Soccer
- Vandy Radio, Music and Sports Talk Show Host

Staff Soccer Writer at the Sports Quotient (thesportsquotient.com)

2016-2018

Campus Red Cross Blood Drive Coordinator

2016

FEMA Emergency IS-00235.c Planning Certified

2017

ACTIVITIES

Phi Sigma Pi National Honor Fraternity

Vanderbilt University Soccer Club

Vanderbilt University Rugby Football Club and 2015/16 Recruitment Chair

Phi Gamma Delta Fraternity Member and 2016 Philanthropy Chair

PUBLICATIONS

The Sports Quotient: [articles](#)

ACADEMIC HONORS

Deans List at Vanderbilt

INTERESTS

WWII history, skiing, rugby, soccer, live music and travel