

# Game Theory

Lecture notes for MATH11090 & MATH09002

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## Course Organization

These lecture notes are for

- ▶ **GT:** Game Theory (MATH11090)
- ▶ **DPG:** Discrete Programming and Game Theory (MATH09002)

Basic info:

- ▶ Dates: October: 26, November: 2, 9, 16, 23 (5 lectures; Tuesdays)
- ▶ Times: 2pm-3:50pm
- ▶ Location: JCMB ThA
- ▶ Assessment:
  - ▶ Continuous: 15% for GT, 7.5% for DPG, there are 2 assignments
    - ▶ Nov 5: in class write-up 9:00–9:50, JCMB 1501 (GT), 2pm deadline (DPG)
    - ▶ Nov 19: in class write-up 11:10-12:00, JCMB 1501 (GT), 2pm deadline (DPG)
  - ▶ Exam: 85% GT, 42.5% DPG (in Semester 2)

All materials will be posted at

<http://www.maths.ed.ac.uk/~prichtar/teaching/GT>



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# What is Game Theory?

## Game theory is

- ▶ a **mathematical** theory
- ▶ studying situations of **conflict** and **cooperation**
- ▶ between **rational** decision-makers (players)

**Players:** people, companies, nature, genes, computers, ...

## Rationality:

- ▶ players choose their strategies to **maximize** their individual **payoff** (utility, profit, ...)
- ▶ players know that the others players do the same



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## Classification of Games

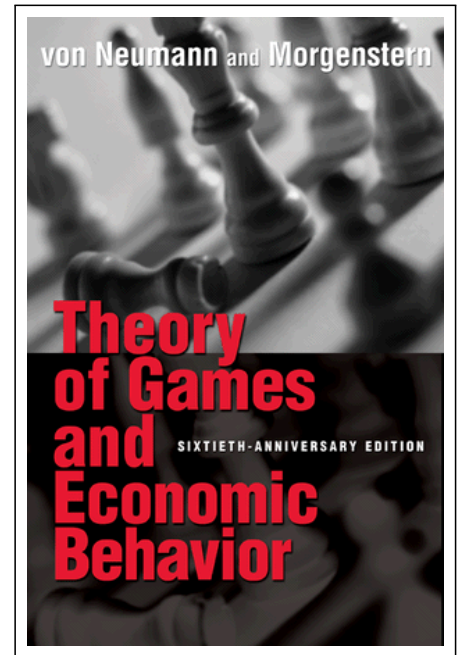
- ▶ How many players are there?
  - ▶ 1-player (decision problems)
  - ▶ 2-player
  - ▶  $N$ -player
- ▶ Is cooperation allowed?
  - ▶ Cooperative
  - ▶ Noncooperative
- ▶ Is the sum of the payoffs always zero?
  - ▶ Zero-sum
  - ▶ Non-zero-sum
- ▶ Are the rules of the game the same for all the players?
  - ▶ Symmetric
  - ▶ Nonsymmetric
- ▶ Is the number of strategies finite?
  - ▶ Finite
  - ▶ Infinite
- ▶ Is the model dynamic or static?
  - ▶ Extensive (tree) form
  - ▶ Strategic (normal) form
- ▶ Is the game played only once?
  - ▶ Static
  - ▶ Repeated



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# Important Historical Figures

- ▶ J. von Neumann and O. Morgenstern [1944], *Theory of Games and Economic Behavior*, Princeton University Press
- ▶ J. Nash [1951], *Non-cooperative games*, *Annals of Mathematics*, 54, 286-295
- ▶ J. Harsanyi [1967-8], *Games with Incomplete Information Played by Bayesian Players*, *Management Science*, 14, 159-82, 320-34, 486-502
- ▶ R. Selten [1965], *Spieltheoretische Behandlung eines Oligopolmodells mit Nachfragenträgheit*, *Zeitschrift für die gesamte Staatswissenschaft*, 12, 201-324

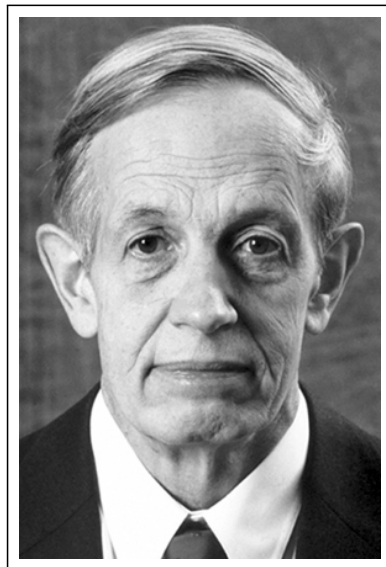


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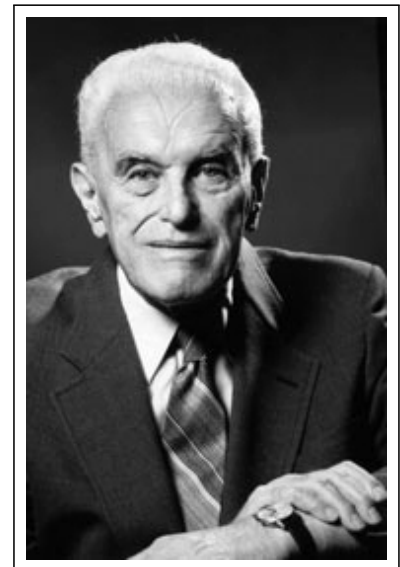
## 3 × John



John von Neumann  
(1903–1957)



John Nash  
(1928)



John Harsanyi  
(1920–2000)

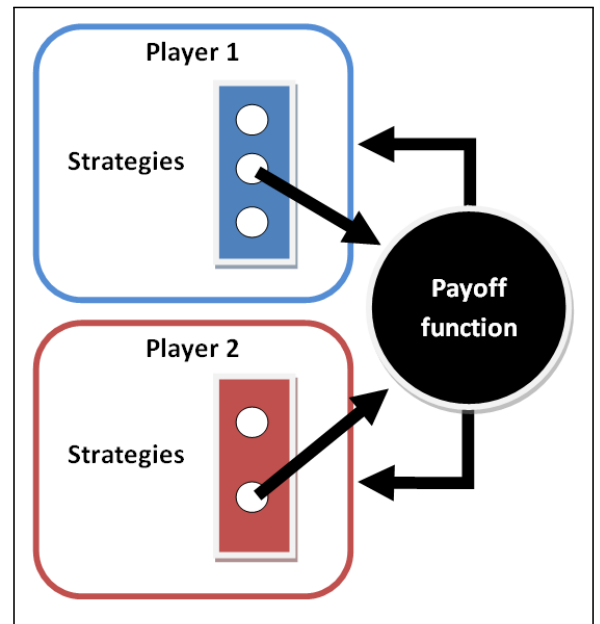


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# Games in Strategic Form: Nontechnical Description

There are several agents (**players**) taking part in a certain process (**game**)

- ▶ Each player has a portfolio of possible behaviours (**strategies**)
- ▶ All players **simultaneously** choose a strategy
- ▶ No player knows what strategy will be chosen by the other players
- ▶ These choices uniquely determine a certain result (**payoff**) for each player
- ▶ All players know
  - ▶ all possible strategies of the other players and
  - ▶ the way all combinations of these strategies determine the payoffs
- ▶ Each player wants to **maximize** her payoff



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## Questions You as a Player Might Want to Ask

You are one of the players.

- ▶ How would you **pick** your strategy?
- ▶ Would you be **happy** with your choice after you'll have learnt what the others have done?
- ▶ Could you all have done **better**?



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## Game: Prisoners' Dilemma

Two suspects in a serious crime are questioned **independently**, each can decide either to cooperate ( $C$ ) or to defect ( $D$ )  
⇒ 4 possible outcomes (**payoffs**) for each **player**.

	$C$	$D$
$C$	-1 -1	-5 0
$D$	0 -5	-3 -3

**Reading the table:** If the row player chooses  $C$  and the column player  $D$ , then the first gets 5 years in prison & the second 0.

- ▶ Whatever the other player does, each is better off by defecting ⇒ strategy  $D$  is **strictly dominant** for both.
- ▶ The “solution” ( $D, D$ ) is NOT **Pareto optimal**: it is possible to increase payoff to at least one player without decreasing payoff of the others (look at  $(C, C)$ ).
- ▶ ( $D, D$ ) is a **Nash equilibrium**: no player has incentive to unilaterally deviate. There is no other NE.



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## Game: Matching Pennies

Two players **simultaneously** each place a coin (a penny) on the table, either heads up ( $H$ ) or tails up ( $D$ )

- ▶ If there is a match, RP wins both coins, otherwise CP wins
- ▶ This is an example of a **zero-sum game**.

	$H$	$T$
$H$	+1 -1	-1 +1
$T$	-1 +1	+1 -1

**How should they play?**

- ▶ If CP plays  $H$  then RP should play  $H$ . If RP plays  $H$ , CP should play  $T$ . If CP plays  $T$ , RP should play  $T$ . If RP plays  $T$ , CP should play  $H$ . ⇒ there is **no Nash equilibrium**.
- ▶ **No dominant strategies**
- ▶ **All** pairs of strategies **are Pareto optimal** since the sum of payoffs is always 0 (“zero-sum” game).



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## Game: Battle of the Sexes

Husband (RP) and wife (CP) are trying to **coordinate**: decide whether to watch football ( $F$ ) or a soap opera ( $S$ ) on TV.

- ▶ Watching together  $\Rightarrow$  payoff of 2 to both.
- ▶ Watching their preferred programme  $\Rightarrow$  payoff 1.

	$F$	$S$
$F$	3 2	1 1
$S$	0 0	2 3

**How should they coordinate?**

- ▶ No dominant strategies.
- ▶ **Two Nash equilibria**:  $(F, F)$  and  $(S, S)$ .
- ▶ Both NE are Pareto optimal.

How can they decide between the NE?



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## Game: War of Attrition (“waiting game”)

Two players **compete for a resource** which has value  $v$  to both.

- ▶ Both players chose a time  $t_i \geq 0$  until which they are willing to persist in the contest
- ▶ Payoffs decrease linearly with time at rate  $\alpha$ , equally to both
- ▶ The resource is won by the one who quits last (a tie  $\Rightarrow$  no reward)

$$\pi_1(t_1, t_2) = \begin{cases} v - \alpha t_2 & t_1 > t_2 \\ -\alpha t_2 & t_1 \leq t_2 \end{cases}$$

$$\pi_2(t_1, t_2) = \begin{cases} v - \alpha t_1 & t_2 > t_1 \\ -\alpha t_1 & t_2 \leq t_1 \end{cases}$$

**Are there any Nash equilibria?**



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# Games in Strategic Form

A game in **strategic (normal, static) form** is specified by

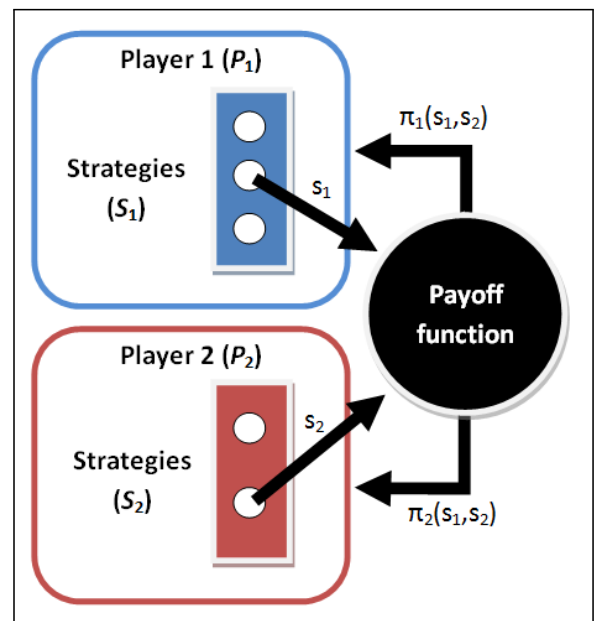
- ▶ a set of **players**  $P = \{P_1, \dots, P_N\}$
- ▶ sets of **pure strategies**  $S_1, S_2, \dots, S_N$  of each player

$$S = S_1 \times S_2 \times \dots \times S_N$$

- ▶ **payoff (utility) functions**  $\pi_i : S \rightarrow R$  for each player  $P_i$

## Playing with Pure Strategies:

- ▶ All players **simultaneously** select pure strategies from their strategy sets:  $P_i$  selects  $s_i \in S_i$
- ▶ Player  $P_i$  gets **payoff**  $\pi_i(s_1, s_2, \dots, s_N)$



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# Playing with Mixed Strategies

## Definition

When players play their pure strategies in a randomized way we say they use a **mixed (randomized) strategy**.

- ▶ A mixed strategy  $s_i$  is a **rand. variable** with values in  $S_i$
- ▶  $\Sigma_i$  = **set of mixed strategies over  $S_i$**
- ▶  $S_i \subset \Sigma_i$  since a probability distribution giving all weight to a single pure strategy is a special case of a mixed strategy

## Game play in mixed strategies

- ▶ All players  $P_i$  **simultaneously** and **independently** choose a random  $s_i \in S_i$  ( $s = (s_1, \dots, s_N)$  is thus a random vector)
- ▶ The **expected payoff** of player  $P_i$  is given by  $E(\pi_i(s_1, \dots, s_N))$ . At the expense of some notation abuse, we will use the following simplified notation:

$$\pi_i(s_1, \dots, s_N) \stackrel{\text{def}}{=} E(\pi_i(s_1, \dots, s_N))$$



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# Why to Mix Strategies?

Mixed strategies allow

- ▶ a player to hide his actual strategy behind randomness in a **repeated game**
- ▶ us to study **repeated games** in static form
- ▶ for a generalization of the **NE** concept in which a **Nash Equilibrium always exists (Nash's Theorem 1951)**
  - ▶ Matching Coins: no pure strategy NE; has mixed strategy NE (play  $H$  and  $T$  with probability  $\frac{1}{2}$  each)



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## Finite Games, Zero-Sum Games and Matrix Games

### Definition

A game is

- ▶ **finite** if the strategy sets  $S_i$  are finite
- ▶ **two-person** if  $N = 2$
- ▶ **zero-sum** if  $\sum_i \pi_i(s_1, \dots, s_N) = 0$  for all  $s_1 \in S_1, \dots, s_N \in S_N$
- ▶ a **matrix game** if it is finite, two-person and zero-sum

### Examples:

- ▶ Prisoners' Dilemma: a finite 2-person game
- ▶ Matching Pennies: a matrix game
- ▶ Battle of the Sexes: a finite 2-person game
- ▶ War of Attrition: an infinite 2-person game (a type of auction)

**!!!Agreement:** From now on we will state all definition and theorems for  $N = 2$  but, unless implied or explicitly stated, they hold in general



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# Payoff Representation of Finite Games

If  $|S_1| = m$  and  $|S_2| = n$ , with

$$S_1 = \{s_1^1, s_1^2, \dots, s_1^m\}, \quad \text{and} \quad S_2 = \{s_2^1, s_2^2, \dots, s_2^n\},$$

then **payoffs** can be **represented** by a **pair of  $m \times n$  matrices**  $A$  and  $B$  such that

$$A_{ij} = \pi_1(s_1^i, s_2^j) \quad B_{ij} = \pi_2(s_1^i, s_2^j).$$

**Example:** In Prisoners' Dilemma we have  $m = n = 2$ ,  
 $S_1 = \{s_1^1 = C, s_1^2 = D\}$ ,  $S_2 = \{s_2^1 = C, s_2^2 = D\}$  and

$$A = \begin{pmatrix} -1 & -5 \\ 0 & -3 \end{pmatrix} \quad B = \begin{pmatrix} -1 & 0 \\ -5 & -3 \end{pmatrix}$$

For a **matrix game**, one matrix is enough since  $A = -B$ . For example, in Matching Pennies it is enough to store  $B$ :

$$B = \begin{pmatrix} -1 & 1 \\ 1 & -1 \end{pmatrix}$$



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# Representation of Strategies in Finite Games

**Pure Strategies** can be represented by **unit coordinate vectors** since

$$\pi_1(s_1^i, s_2^j) = A_{ij} = e_i^T A e_j \quad \pi_2(s_1^i, s_2^j) = B_{ij} = e_i^T B e_j$$

**Mixed Strategies** can be represented as **vectors of probabilities**:

If for  $(s_1, s_2) \in \Sigma_1 \times \Sigma_2$  we define

$$p_i = \Pr(s_1 = s_1^i) \quad \text{and} \quad q_j = \Pr(s_2 = s_2^j),$$

then

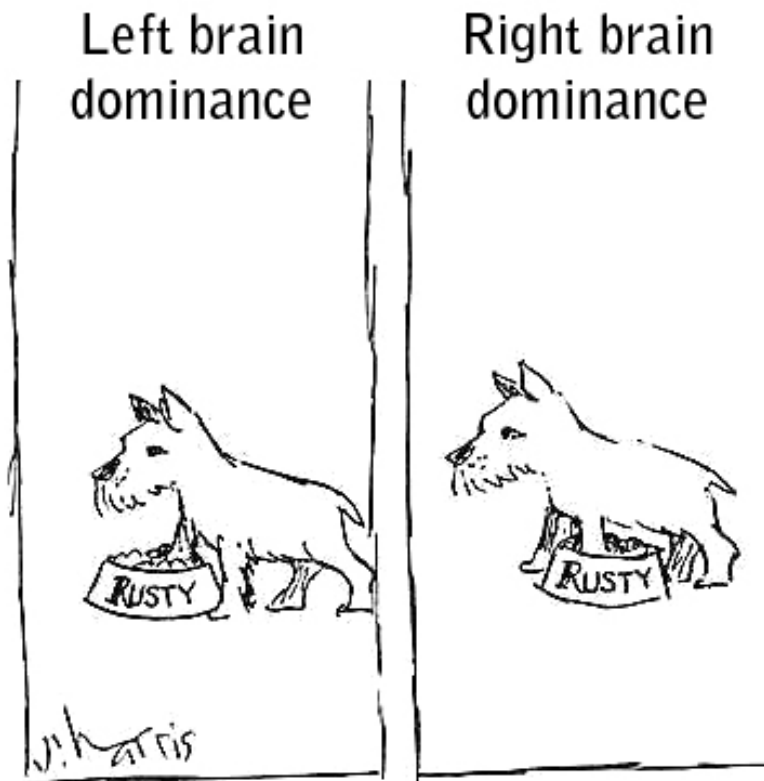
$$\pi_1(s_1, s_2) = E(\pi_1(s_1, s_2)) = \sum_{i=1}^m \sum_{j=1}^n p_i q_j \pi_1(s_1^i, s_2^j) = p^T A q$$

$$\pi_2(s_1, s_2) = E(\pi_2(s_1, s_2)) = \sum_{i=1}^m \sum_{j=1}^n p_i q_j \pi_2(s_1^i, s_2^j) = p^T B q$$



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## Dominance



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## Dominance

### Definition

A pure strategy  $s_1 \in S_1$  is **strictly dominated** by  $s_1^* \in S_1$  if

$$\pi_1(s_1, s_2) \stackrel{(*1)}{<} \pi_1(s_1^*, s_2) \quad \text{for all } s_2 \in S_2,$$

that is, if the payoffs of  $P_1$  under this strategy are always strictly worse than under  $s_1^*$ .

A pure strategy  $s_1 \in S_1$  is **weakly dominated** by  $s_1^* \in S_1$  if the inequality (\*1) holds weakly ( $\leq$ ) for all  $s_2 \in S_2$  and strictly ( $<$ ) for at least one  $s_2 \in S_2$ .

- ▶ We have defined the concepts for player  $P_1$  only, the definition is analogous for  $P_2$ : swap 1 and 2 in all the subscripts.
- ▶ If a strategy is strictly dominated, it is also weakly dominated.

**Example:** Cooperation is a strictly dominated strategy (by defection) in Prisoners' Dilemma



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# Pareto Optimality: A Way to Measure Social Optimum

## Definition

A pair of **mixed** strategies  $(s_1^*, s_2^*) \in \Sigma_1 \times \Sigma_2$  is **Pareto Optimal** if

$$\pi_1(s_1, s_2^*) > \pi_1(s_1^*, s_2^*) \Rightarrow \pi_2(s_1, s_2^*) < \pi_2(s_1^*, s_2^*) \text{ for all } s_1 \in \Sigma_1$$

$$\pi_2(s_1^*, s_2) > \pi_2(s_1^*, s_2^*) \Rightarrow \pi_1(s_1^*, s_2) < \pi_1(s_1^*, s_2^*) \text{ for all } s_2 \in \Sigma_2$$

**In words:** A pair of strategies is Pareto Optimal if it is not possible to increase anyone's payoff without decreasing the payoff of someone else.

If we are reluctant to **directly compare payoffs** of different players, Pareto solutions are a notion of **social optimality**.



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## Definition of Nash Equilibrium

### Definition

A pair of **mixed** strategies  $(s_1^*, s_2^*) \in \Sigma_1 \times \Sigma_2$  is a **Nash equilibrium** if the following **best response inequalities** hold

$$\underbrace{\pi_1(s_1, s_2^*) \leq \pi_1(s_1^*, s_2^*) \text{ for all } s_1 \in \Sigma_1}_{s_1^* \text{ is the best response to } s_2^*}$$

$$\underbrace{\pi_2(s_1^*, s_2) \leq \pi_2(s_1^*, s_2^*) \text{ for all } s_2 \in \Sigma_2}_{s_2^* \text{ is the best response to } s_1^*}$$

**In words:** A pair of strategies is a NE if no player can increase his payoff by **unilaterally** changing his strategy



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# Existence of Nash Equilibrium: Nash's Theorem

Matching Pennies: **pure** strategy Nash equilibrium does not have to exist

## Theorem (Nash 1950)

**Every game** in strategic form has a **mixed** strategy Nash equilibrium.

### Proof.

Involves the use of Brouwer's or Kakutani's fixed point theorem. □

### Note:

- ▶ A NE can be pure, since this is a special case of a mixed strategy ( $S_i \subset \Sigma_i$ )
- ▶  $(D, D)$  is a pure strategy NE in Prisoners' Dilemma (how do we know???)



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## Finding Pure Nash Equilibria via Pure Best Response

Checking whether  $(s_1^*, s_2^*) \in \Sigma_1 \times \Sigma_2$  is a NE **using the definition** means

- ▶ checking the best response inequalities
- ▶ for all **mixed** strategies.

If looking for **pure NE**, there is a simplification:

Check the inequalities for **pure** strategies only.

This **validates the method** we used to looking for NE in the examples (e.g., Prisoners' Dilemma)



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# Finding Pure Nash Equilibria via Pure Best Response

## Theorem (Pure Best Response)

Assume a pair of **pure** strategies  $(s_1^*, s_2^*) \in S_1 \times S_2$  satisfies the **pure best response inequalities**

$$\pi_1(s_1, s_2^*) \leq \pi_1(s_1^*, s_2^*) \quad \text{for all } \underbrace{s_1 \in S_1}_{\text{pure only}}$$

$$\pi_2(s_1^*, s_2) \leq \pi_2(s_1^*, s_2^*) \quad \text{for all } \underbrace{s_2 \in S_2}_{\text{pure only}}$$

Then it is a Nash equilibrium.



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## Pure Best Response Theorem: The Proof

### Proof.

We want to show that if  $s_1^* \in S_1$  is a pure best response to  $s_2^* \in S_2$ , then it is also the mixed best response (and the same with 1 and 2 swapped). This would imply that the pair of pure strategies  $(s_1^*, s_2^*)$  is a NE. Pick any  $s_1 \in S_1$ . Let  $p(s)$  be the probability density function of  $s_1$ . Then by using the first pure best response inequality and monotonicity of expectation (integral) we get

$$\begin{aligned} \pi_1(s_1, s_2^*) &= E(\pi_1(s_1, s_2^*)) = \int_{s \in S_1} \pi_1(s, s_2^*) p(s) ds \\ &\leq \int_{s \in S_1} \pi_1(s_1^*, s_2^*) p(s) ds \\ &= \pi_1(s_1^*, s_2^*) \underbrace{\int_{s \in S_1} p(s) ds}_{=1} \\ &= \pi_1(s_1^*, s_2^*). \end{aligned}$$



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## Example: Find Pure Nash Equilibria

Consider the 2-person finite game represented by the payoff matrix:

	1	2	3
A	1 3	4 2	2 2
B	4 0	0 3	4 1
C	2 5	3 4	5 6

**Result:** The only strategy pair which is the **best response to each other** is (C, 3): this is a pure NE



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## Support of a Mixed Strategy

In the definition below we assume that we have a finite game.

### Definition (Support of a Mixed Strategy)

Let  $s_1 \in \Sigma_1$  and define

$$\text{Supp}(s_1) = \{s \in S_1 : \Pr(s_1 = s) \neq 0\}.$$

The set  $\text{Supp}(s_1)$  is called the **support** of the mixed strategy (random variable)  $s_1$ .

**Example:** Support of the mixed strategy  $s_1$  in the game on the previous slide which assigns probability  $1/3$  to the pure strategy A and  $2/3$  to the pure strategy C is  $\{A, C\}$ .



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# Finding Mixed Nash Equilibria of Finite Games

The following theorem gives

- ▶ **necessary conditions**
- ▶ of **combinatorial** nature
- ▶ characterizing **mixed Nash equilibria**
- ▶ of **finite** games

## Theorem (Equality of Payoffs)

Assume  $G$  is a **finite game** and let  $(s_1^*, s_2^*) \in \Sigma_1 \times \Sigma_2$  be a Nash equilibrium. Then

- ▶  $\pi_1(s, s_2^*) = \pi_1(s_1^*, s_2^*)$  for all  $s \in \text{Supp}(s_1^*)$  (EP1)
- ▶  $\pi_2(s_1^*, s) = \pi_2(s_1^*, s_2^*)$  for all  $s \in \text{Supp}(s_2^*)$  (EP2)

**In words:** All pure strategies forming the support of a Nash strategy attain identical payoff when used against the Nash strategy of the opponent.



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## Equality of Payoffs: The Proof

### Proof.

We only show necessity of (EP1), (EP2) can be proved in the same way.

For  $s \in X \stackrel{\text{def}}{=} \text{Supp}(s_1^*)$  define  $p(s) = \text{Pr}(s_1^* = s)$  and for  $t \in S_2$  let  $q(t) = \text{Pr}(s_2^* = t)$ . Then

$$\begin{aligned}\pi_1(s_1^*, s_2^*) &= \sum_{s \in X} \sum_{t \in S_2} p(s) q(t) \pi_1(s, t) \\ &= \sum_{s \in X} p(s) \sum_{t \in S_2} q(t) \pi_1(s, t) \\ &= \sum_{s \in X} p(s) \pi_1(s, s_2^*) \\ &\stackrel{\text{Def of NE}}{\leq} \sum_{s \in X} p(s) \pi_1(s_1^*, s_2^*) \\ &= \pi_1(s_1^*, s_2^*)\end{aligned}$$

Since  $p(s) > 0$  for all  $s \in X$ , the inequality in the above chain would be sharp in case we did not have  $\pi_1(s, s_2^*) = \pi_1(s_1^*, s_2^*)$  for all  $s \in X$ , which would be a contradiction. □



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## Example: Find Mixed NE in Matching Pennies

	$H$	$T$
$H$	$+1 \quad -1$	$-1 \quad +1$
$T$	$-1 \quad +1$	$+1 \quad -1$

Let  $(s_1^*, s_2^*)$  be a NE and assume  $P_2$  plays  $H$  with probability  $q$  and  $T$  with probability  $1 - q$ .

- ▶ Suppose that the NE strategy of  $P_1$  is **not pure**.
- ▶ We do this to **fix the support of  $s_1^*$**

Then by the Equality of Payoffs theorem we have

$$\pi_1(H, s_2^*) = \pi_1(T, s_2^*)$$

$$q\pi_1(H, H) + (1 - q)\pi_1(H, T) = q\pi_1(T, H) + (1 - q)\pi_1(T, T)$$

$$q - (1 - q) = -q + (1 - q) \Rightarrow q = \frac{1}{2}$$

Using the same argument with  $P_1$  and  $P_2$  swapped gives the following NE: Both players should play their pure strategies with probability  $1/2$ .

