# Page 4: Delivery Logging and Stock Flow

### **4.1 Delivery in the Market Context**

Baba Nyanya does not always hand over the tomatoes directly to the buyer. In many cases:

- He sends tomatoes via a **porter**, **assistant**, or **mkokoteni** (**pushcart**) operator.
- These deliveries are common for **repeat customers** or when the buyer's stall is far from his location.
- Deliveries can happen multiple times per day, increasing risk of confusion or denial by buyers.

Without proper delivery tracking:

- Buyers may deny receiving goods.
- Baba forgets who delivered what and where.
- Payments can be delayed due to lost trust or poor record keeping.

### **4.2** What the System Needs to Capture (Delivery Module)

Each delivery should include:

Field Description

**Buyer Name** Who the tomatoes were sent to

**Tomato Type & Quantity** What product and how much was sent **Delivery Location** e.g., Gikomba Stall 22, behind Naivas

**Delivery Person** Name of porter or delivery agent (e.g., Otieno, James)

**Delivery Status** Delivered / Pending / Failed

**Delivery Time/Date** When the tomatoes were sent or confirmed received

Payment Status Paid / Unpaid (linked to the debt module)

# 4.3 Daily Flow Example

- Baba Nyanya gets 10 crates of Roma tomatoes
- $\hfill \square$  Mama Njeri calls and orders 2 buckets to be delivered to her stall
- Otieno the mkokoteni guy takes the tomatoes at 6:45 AM
- $\checkmark$  Delivery is recorded in the app as:

Buyer: Mama Njeri
Product: Roma
Quantity: 2 buckets
Delivery Person: Otieno

Status: DeliveredPayment: Unpaid

♣ Later, system shows that Mama Njeri owes 700 KES

## 4.4 Benefits of a Delivery Log

**Problem** Solution

Disputes ("I didn't receive it!") There is a clear record with delivery name and time

Forgetting who made the delivery Log tracks delivery person for accountability Follow-ups are difficult System shows which deliveries are unpaid

Buyer tries to deny quantity or type Delivery notes provide proof

## 4.5 Linking to Stock Tracking

Every delivery or sale **automatically reduces stock** from the inventory.

#### Example:

- Baba starts day with 10 crates of Roma
- He sells 3 buckets to Mama Grace (not delivered)
- He delivers 2 buckets to Mama Njeri
- Remaining stock = automatically updated to 5 crates (or equivalent in buckets)

# 4.6 Optional Stock Fields to Consider

Field Purpose

**Opening Stock** What Baba has in the morning (per type)

**Stock Sold** Auto-updated after each sale

Stock Delivered Track items sent out, separate from walk-in sales

Remaining Stock Auto-calculated

**Spoilage Flag** Mark what went bad by end of day

**Restock Alerts** Optional notification if product is running low

# **4.7 Why This Is Important**

### Real World Need

### **System Feature**

Knowing where tomatoes went Delivery logs by customer & location

Avoiding theft/loss Each delivery linked to a delivery agent

Prevent spoilage Alerts or tracking slow-moving items