

PERSONAL INFORMATION

Ionut Petre

 4, Aleea Terasei Street, 041773 Bucharest (Romania)

 40726837797

 ionut94petre@gmail.com

Sex Male | Date of birth 12/10/1994 | Nationality Romanian

WORK EXPERIENCE

02/2019–Present

HVAC design engineer

WSP Romania, Bucharest (Romania)

· Responsibility includes designing and AutoCAD/Revit drafting of complete HVAC works including air distribution calculation, duct sizing, duct layout, refrigerant piping, chilled water piping, diffusers / grill sizing etc. by taking care that plumbing, drainage and firefighting services does not get affected.

04/2018–09/2018

HVAC systems engineer

A.M.E member of Hopferwieser International, Bucharest (Romania)

- To monitor the execution of HVAC (Heating Ventilation Air Conditioning) systems at “Orhideea Towers” project.
- To apply the technical expertise and knowledge that will support the designing and execution.
- Making necessary documents related to project and handing them to site managers in order to be approved and signed.
- Checking day to day activity at site and have the responsibility to make a daily site report.

06/2017–04/2018

Sales account manager

Romstal, Bucharest (Romania)

- Developing value engineering solutions to solve the customer problems.
- Sales & marketing responsibilities such as business development, technical assistance to the client, issuing/following products prices quotations, negotiating, closing deals, tenders presentation.
- Matching the customer needs with company capabilities, services and products.
- Implementing sales strategies.
- Building relationships with a portfolio of clients.
- Commercializing new products and services for specific target markets.
- Handling selection software for HVAC equipment.

EDUCATION AND TRAINING

10/2018–Present

Link Academy Group, Bucharest (Romania)

Learning web development and databases through various packages and programming languages:

- o PHP (and also Symfony framework)
- o HTML
- o CSS
- o JavaScript (and also jQuery)
- o SQL

Learning to work with Atom, NetBeans, MySQL Workbench, Adobe DreamWeaver.

2013–2017 Bachelor of Engineering

The University of Constructions, Bucharest (Romania)

PERSONAL SKILLS

Mother tongue(s) Romanian

Foreign language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	B2	B2	B2	B2	B2
German	A2	A2	A1	A1	A1

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user
Common European Framework of Reference for Languages

Communication skills Good ability to interact with people from different social and cultural backgrounds, acquired during the period when I worked as a salesperson.

Organisational / managerial skills Working with other people, in order to achieve common goals. Skill gained since childhood due to sports activities.

Job-related skills Strong analytical and organisational skills
Eye for detail and accuracy

Digital skills

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem-solving
Independent user	Independent user	Basic user	Basic user	Independent user

Digital skills - Self-assessment grid

Software Applications:

- SAP
- Autocad , Revit
- Standard Office Tools: MS Office (Word, Excel, Access, Outlook, PowerPoint)