#### Discussion:

## Hard Drugs on the Job: The Workplace Consequences of the Fentanyl Epidemic

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#### Outline

- 1 Opening
- 2 Main Contributions
- 3 Key Questions & Measurement Risks
- 4 Strengthening

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## Opening & Why This Paper Matters

- One-sentence take: Rising Fentanyl contamination in local drug markets in blue-collar workplace accidents.
- Why it matters: The topic builds a novel bridge between public health and labor economics, showing how the opioid crisis spills into the workplace.

#### Core Contributions

- New analytical angle (C1): Moves beyond mortality or labor supply focuses on workplace safety as the key outcome channel.
- Supply-side perspective (C2): Emphasizes market contamination (lacing) and involuntary exposure rather than individual demand for drugs.

#### Identification Strategy (C3)

#### Shift-share-adjacent IV:

$$IV_{ct} = \underbrace{\text{Pre-period Heroin Share}_{c}}_{\text{historical intensity}} \times \underbrace{\Delta \text{Fentanyl Exposure}_{s,t}}_{\text{state-level growth}}$$

#### Core Contributions

- Significant result (C4):
  - $+1\sigma$  exposure  $\Rightarrow \approx 36\%$  yearly increase in accidents per 1,000 workers.
- Policy angle (C5):
  - Provide Fentanyl test kits ⇒ prevent contaminated supply;
  - Market deterrence: contamination proof induces reputation loss for dealers.

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## Q1. Are Fatal Overdoses Necessarily 'Involuntary'?

- Interpretation: many Fentanyl deaths as **involuntary exposure** due to lacing.
- **Question:** What fraction is contamination use vs intentional Fentanyl use (or accidental exposure during handling or processing)?
- Helpful evidence to cite:
  - Data or Surveys.

## Q2. Exposure Proxy = Share of Fentanyl Fatal ODs

- Proxy: Exposure<sub>ct</sub> =  $\frac{\text{Fentanyl OD}_{ct}}{\text{All OD}_{ct}}$  (county-year).
- Risks:
  - Underestimation (attenuation): misses non-fatal exposure / unreported ODs.

## O3. Blue-Collar Focus & White-Collar

- The paper excludes white-collar sectors (e.g., finance, administration) on the ground that Fentanyl-related deaths and workplace injuries are nearly absent.
- While making sense, this may need empirical support or citation:
  - Show descriptive rates of overdose deaths or injury by occupation group; or
  - Cite national survey evidence confirming negligible opioid mortality in white-collar jobs.

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## Heterogeneity to Illuminate the Mechanism

- Where is the link strongest?
  - Industry type (machinery intensity: construction vs manufacturing vs services);
  - Shift/night work (fatigue; supervision);
  - Worker composition (age/gender/tenure);
  - **Safety infrastructure** (unionization: training intensity).
- Value-add: Reveals mechanism & policy targets; guides where test kits / safety protocols vield largest returns.

## Policy Counterfactual: Make the Kit Argument Concrete

■ The policy recommendation is compelling: Fentanyl test kits as harm-reduction tools.

To make it more persuasive, the author could add a simple quantitative counterfactual: If test-kit adoption reduces exposure by 0.1 s.d., how many workplace accidents could be prevented annually?

■ Translating the policy into potential accident reduction enhances both clarity and credibility.

# Thank you!

