



# Advanced Quality Planning (AQP) Training

AQP-10029 Rev 02

# Advanced Quality Planning (AQP)

This presentation

- provides an overview of the AQP purpose and benefits
- explains where the AQP is addressed in contractual documents
- indicates how to access the AQP documentation
- describes how document change notifications are sent

# Advanced Quality Planning (AQP)

The purpose of the Advanced Quality Plan (AQP) is to provide consistent, comprehensive quality requirements to Oracle's Suppliers.

AQP provides offers a structured process for change notification, and a controlled vehicle for Supplier response when Oracle's requirements change.

Quality and other requirements applicable to a specific supplier type are listed in the Advanced Quality Planning matrix.

The AQP is referenced in the Supplier's Master Supply Agreement and invoked for specific products via the Product Award Letter.

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# Advanced Quality Planning

Requirements in the AQP are generic and broadly applicable to specified process categories

The AQP specifications will not contain product-specific changes.

The item and BOM ECO process is the process used to communicate specific product changes.

# The AQP matrix - 913-3592

The AQP matrix contains the supplier type and the list of AQP specifications

Supplier Type is specified in Product Award letter (PAL)

The diagram illustrates the mapping of supplier types to columns in the AQP Matrix. A vertical column on the right lists supplier types: EM, JDM, ODM, and OEM. A horizontal row at the bottom is labeled A, B, C, D, and E. Arrows point from each supplier type to its corresponding column in the matrix.

WWOPS Product Lifecycle and Technology: Manufacturing/Operations Requirements Advanced Quality Planning (AQP) Matrix				
Document Number: 913-3592 Revision: 42		Determine requirements by selecting the column that best fits commodity or supplier type		
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Process	Category	Doc. Number	Document Title	
Sustaining, Traceability and Corporate Documents				
Design of Product, Process, and Tooling	Tooling	923-3404-xx	WWOPS SPARC Operations Engineering: Oracle Sheetmetal and Plastic Tooling Requirements Specification and Guidelines	X
	Tooling	913-3565-xx	WWOPS SPARC Operations Engineering: Plastic Tool Specification Form	X
	Tooling	913-3566-xx	WWOPS SPARC Operations Engineering: Sheetmetal Tool Specification Form	X
	PCBA DF*	923-3664-xx	WWOPS Supplier Engineering: External Manufacturer (EM) Printed Circuit Board Assembly (PCBA) Design for (DF*) Requirements	X X
	Component	7306981	WWOPS Supply Management: Optoelectronic Products Component Engineering Requirements	

An X indicates the supplier must comply with the specification

NOTE - Oracle Supplier Management may add or exempt specific requirements. Any additions or exemptions to the assigned supplier type will be noted in the contract documentation.

# AQP and Contracts

AQP is implemented via Article 2 of Oracle's Master Supply Agreement's Quality Exhibit.

Products and Components must comply with.....(c) applicable to AQP documents as identified in the Award Letter, Product Schedule and/or the Manufacturing/Operations Requirements Advanced Quality Planning Matrix, 913-3592 ("AQP Matrix") located in an Oracle secure site and (D) any other Product specific quality-related deliverable(s) metrics and requirements agree to in writing.....

# AQP and Contracts

The **AQP supplier type** is invoked via the Product Award Letter

Text from PAL Article 4, Product Specifications says:

Supplier will comply with (a) Product-specific Specifications set forth in Appendix 2 or provided to Supplier via other means as used by the parties in carrying out the Agreement; and (b) all Specifications, operational requirements and other documents identified in the \_\_\_\_\_ column of the AQP Matrix.

Oracle will provide applicable AQP information to the Supplier via a secure site

# AQP Initial Review

- An AQP supplier type is selected by the Oracle team
- The supplier reviews the specifications with an X in their proposed supplier type
- Oracle and the supplier discuss and agree on any exceptions to the X'd documents. Exceptions are documented.
- The agreed supplier type is entered into the contract.

# Quality Exhibit

Supplier signs the contract documentation:

By signing the Quality Exhibit the Supplier is committing to using AQP and complying to the relevant specifications.

Any issues arising with the negotiation of the Quality Exhibit should be driven and resolved by Oracle's supplier team.



# Product Award Letter

Supplier signs the Product Award Letter

The supplier type is specified in the Product Award letter signed by the Supplier.

Suppliers need to comply with any specification with an X in the supplier type.\*

Any issues arising with the negotiation of the Quality Exhibit should be driven and resolved by Oracle's supplier manager.

\* NOTE - Oracle Supplier Management may add or exempt specific requirements. Any changes to the assigned supplier type will be noted in the contract documentation

# Advanced Quality Planning

Accessing the AQP specifications

Before signing the MSA/PAL

and

After signing the MSA/PAL

## Accessing AQP documents before signing the contract

Suppliers who have not yet signed an MSA/PAL access the AQP matrix (913-352) via a secure and private AQP site.

The supplier will be sent a link to the site which will contain the relevant AQP documents.

# Accessing AQP in Fusion

Once an MSA/PAL is signed, suppliers can be setup to access the AQP documents via Oracle's Fusion Product Development (PD) module or can continue to use the private site.

Once the supplier has been granted access, instructions on how to access the AQP documents in Fusion are emailed.

# AQP - Notification of Changes

## **What if a document is added/deleted or updated?**

Documents are updated, added or deleted via the engineering change order (ECO) process.

When an ECO is released  
an email notification will be sent to you

# AQP - Changes and Contracts

## Changing AQP specifications

Text from PAL Article 4, Product Specifications says:

- Oracle may, from time to time, modify or change the AQP Documents identified in the AQP Matrix.
- Supplier will have **thirty (30) days** from the earlier of the date of Supplier's knowledge of the modifications or Oracle's notification of any change to any AQP Documents to object to any such change(s).
- If Supplier does not object to the change(s) to the AQP Document(s), Supplier shall be deemed to agree to comply with the changes to the AQP Document(s) commencing **thirty (30) days** after the date of Supplier's knowledge of the modifications or Oracle's notice of the change.

# Acronyms

## Acronyms

AQP - Advanced Quality Planning

SCO – Supply Chain Operations

EM - External Manufacturer

JDM - Joint Development Manufacturer

ODM - Original Developer Manufacturer

OEM - Original Equipment Manufacturer

PD – Product Development (Fusion module)

FAB - Fabrication

ENCL - Enclosure

PCBA - Printed Circuit Board Assembly

ECO - Engineering Change Order

HDD – Hard Disk Drive

# Change History

Revision	Date	Description of Change
02	July 29, 2025	Initial release