

**Indian Institute of Management, Udaipur**  
**Post-Graduate Programme in Management**  
**Year 2016-17**

**Course Outline for Predictive Analytics I**

**Credit** : 4 **Term:** IV  
**Instructor** : Professor V. Nagadevara  
**Email** :

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**Course Objectives:** This course aims to introduce participants with some of the modern methods for data mining, with their applications in text mining, social media and network analysis, and web mining.

**Textbooks:**

1. "Data Mining for Business Intelligence" by G. Shmueli, N. Patel and P. Bruce, Wiley. (Referenced as SPB)
2. "Web Data Mining: Exploring Hyperlinks, Contents and Usage data (Second Edition)", by Bing Liu, Springer. (Referenced as BL)
3. A number of other books/online notes/videos may be referenced throughout the course.

**Course Structure:** Presentation will be case based, and learning will be hands on.

**Class coverage:** Given below is a tentative schedule of topics which will be introduced with practical applications.

| Date      | Topics to be covered  | Reading                         |
|-----------|---|---------------------------------|
| Session 1 | Introduction to data mining (discussions on structured and unstructured data, supervised and unsupervised learning methods) | SPB: Chapter 2<br>BL: Chapter 6 |
| Session 2 | Introduction to softwares to be   |                                 |

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|            | used in the subsequent sessions: for example, R, XLMiner, Weka (for text mining)  |  |
| Session 3  | Data visualization  | SPB: Chapter 3                             |
| Session 4  | Introduction to text mining; Overview of different techniques used in text mining<br>- Decision trees, Naïve Bayes classifier, k-nearest neighbor, Support vector machines, Clustering; Classifier evaluation | BL: Chapter 6                              |
| Session 5  | Naïve Bayes method for classification   | BL: Chapters 3.6 and 3.7                   |
| Session 6  | k-nearest neighbor algorithm  | SPB: Chapter 7                             |
| Session 7  | Support vector machines   | BL: Chapter 3.8                            |
| Session 8  | Ensemble of classifiers: Bagging and Boosting   |  |
| Session 9  | Cluster analysis - Data standardization, Hierarchical clustering  | SPB: Chapter 12<br>BL: Chapters 4.1 to 4.4 |
| Session 10 | K-means clustering; Cluster evaluation  | SPB: Chapter 12<br>BL: Chapter 4.1 to 4.4  |
| Session 11 | Text mining: text and web-page preprocessing  | BL: Chapter 6.5                            |
| Session 12 | Latent semantic indexing  | BL: Chapter 6.7                            |
| Session 13 | Opinion mining and sentiment analysis: Document sentiment classification, Aspect-based opinion mining   | BL: Chapter 11.1 to 11.5                   |

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| Session 14 | Opinion mining and sentiment analysis: Mining comparative opinions; Further topics | BL: Chapter 11.6        |
| Session 15 | Social network analysis: Co-citation and bibliographic coupling, PageRank          | BL: Chapter 7.1 to 7.3  |
| Session 16 | Social media and network analysis: HITS algorithm, Community discovery             | BL: Chapter 7.4 and 7.5 |
| Session 17 | Introduction to web-mining, Web structure mining                                   | Hand-out, BL: Chapter 8 |
| Session 18 | Web content mining   | BL: Chapters 9 and 10   |
| Session 19 | Web usage mining   | BL: Chapter 12          |
| Session 20 | Project presentation   |                         |

**Evaluation:** The following will be the evaluation scheme