# Giving Microsoft a Solid Start in the Movie Industry

Pharoah Evelyn September 2020



# Summary

Microsoft is setting out to create its own Movie Studio. To ensure this is a successful endeavor, we must:

- Analyze movie data to discover insights to which movies are most successful
- Explore budget data to properly understand how much it may cost to create a movie
- Explore what genres in movies perform well in the box office

# Outline

- Business Problem
- Data
- Methods
- Results
- Conclusions

# **Business Problem**

- Unknown pathway to creating successful movies
- Need to match or exceed industry standard of success for movies we produce
- Ensure we can make more movies in the future



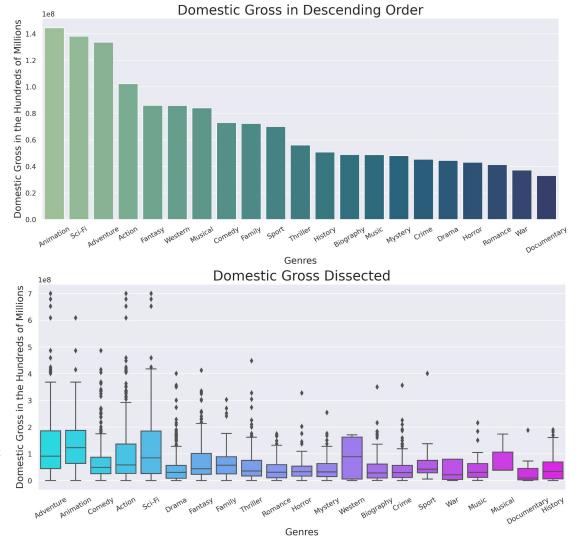
# Data & Methods

- Data sourced from:
  - IMDB
  - Box Office Mojo
  - The Numbers
- 982 Movies
  - Dating back to 2010
- Movie Title, Domestic Gross, Worldwide Gross, Genres, and Movie Budget Data

Based on gross sales data, these genres generate the most capital in both domestic & worldwide metrics

- Sci-Fi
- Adventure
- Action

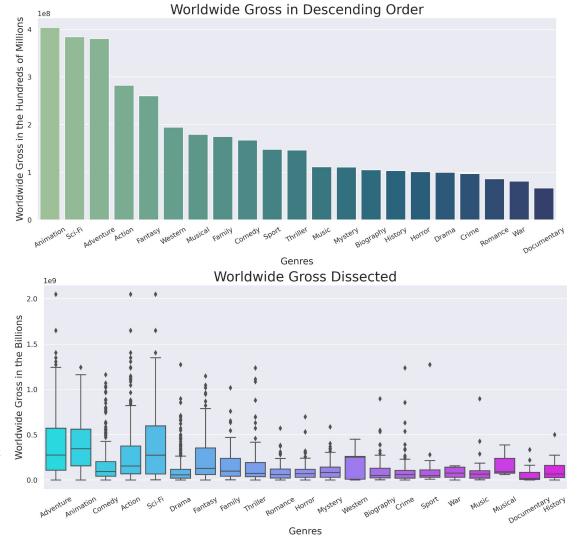
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  - The line in each box represents the median
- Tick Marks encompass 99.3% of the data
- Outliers are represented by dots above the tick marks.
   About 0.7% of the data total



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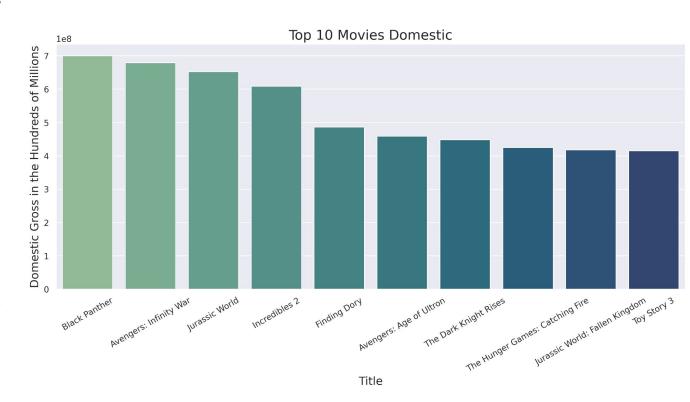
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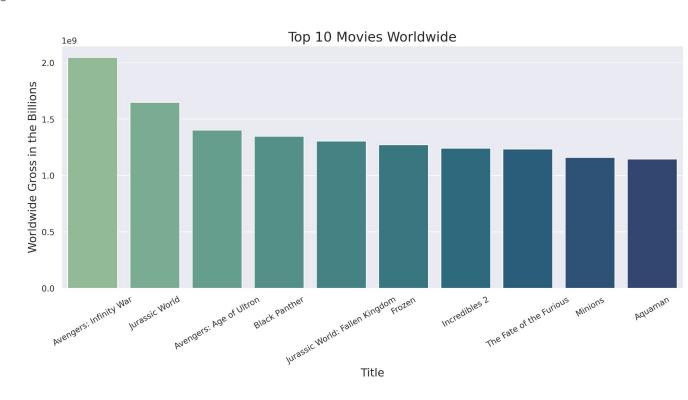
### Genres of the Top 10 Domestic Movie sales

- Black Panther
   Action, Adventure, Sci-Fi
- Avengers: Infinity War Action, Adventure, Sci-Fi
- Jurassic World
   Action, Adventure, Sci-Fi
- 4. **Incredibles 2** Action, Adventure, Animation
- Finding Dory
   Adventure, Animation, Comedy
- 6. **Avengers: Age of Ultron** Action, Adventure, Sci-Fi
- 7. **The Dark Knight Rises** Action,Thriller
- The Hunger Games: Catching Fire Action, Adventure, Sci-Fi
- Jurassic World: Fallen Kingdom Action, Adventure, Sci-Fi
- Toy Story 3
   Adventure, Animation, Comedy



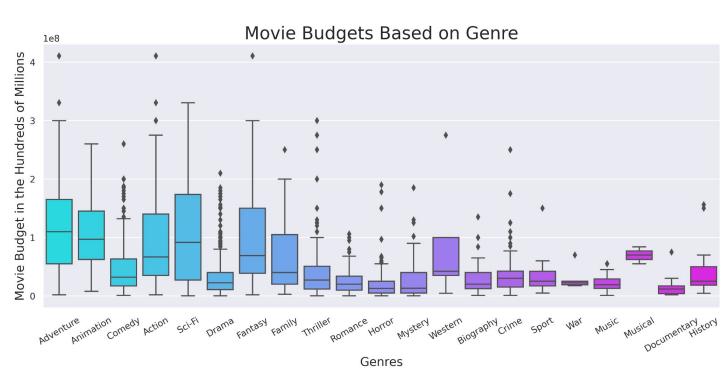
### Genres of the Top 10 Worldwide Movie sales

- Avengers: Infinity War
   Action, Adventure, Sci-Fi
- Jurassic World
   Action, Adventure, Sci-Fi
- Avengers: Age of Ultron Action, Adventure, Sci-Fi
- Black Panther
   Action, Adventure, Sci-Fi
- 5. **Jurassic World: Fallen Kingdom** Action, Adventure, Sci-Fi
- 6. **Frozen**Adventure, Drama, Sport
- Incredibles 2
   Action, Adventure, Animation
- 8. **The Fate of the Furious** Action, Crime, Thriller
- Minions
   Adventure, Animation, Comedy
- Aquaman
   Action, Adventure, Fantasy

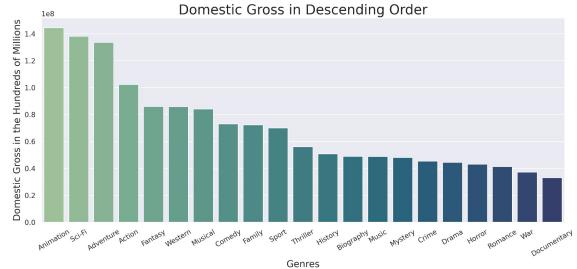


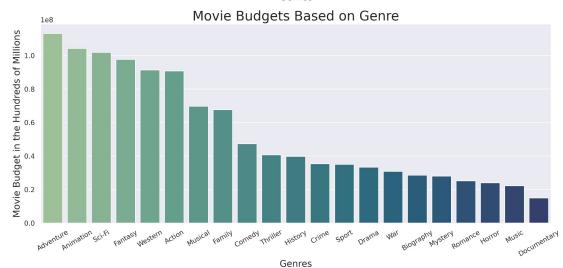
Compared this data to the Domestic & Worldwide sales

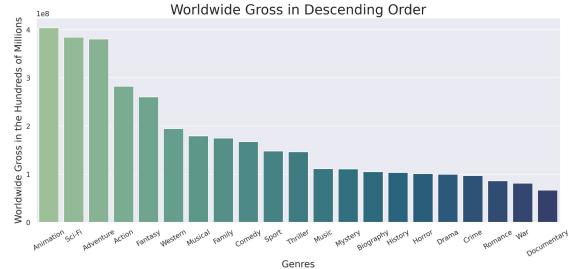
- Action, Adventure,
   Sci-Fi are very
   lucrative
- Animation movies are also have great showings
- Fantasy movies might break even

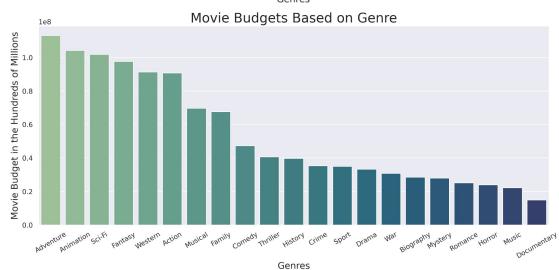


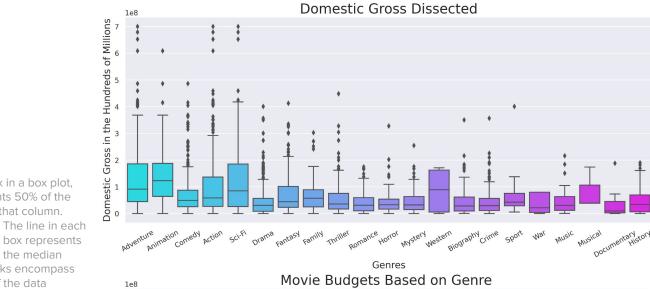
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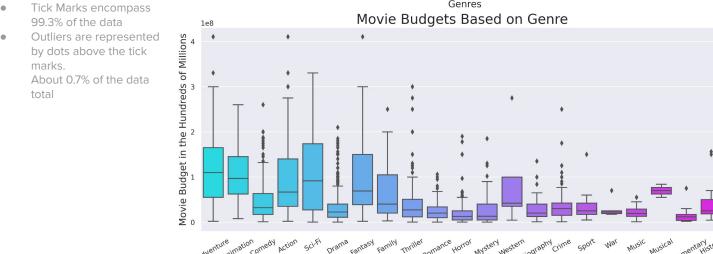






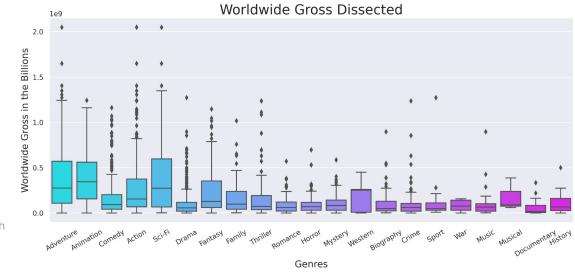


Genres



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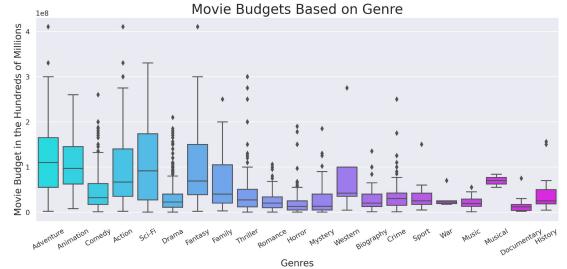
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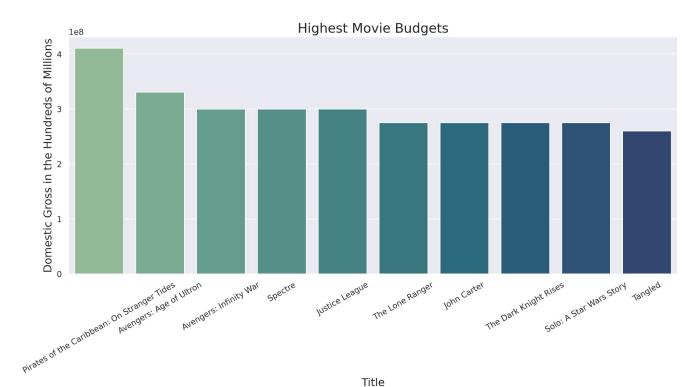
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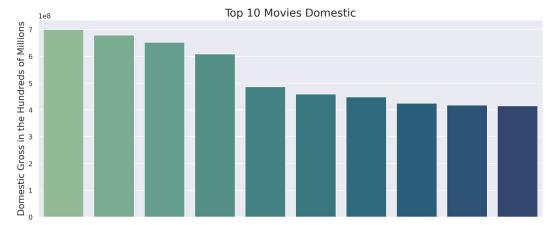
### Genres of the Top 10 Movie Budgets

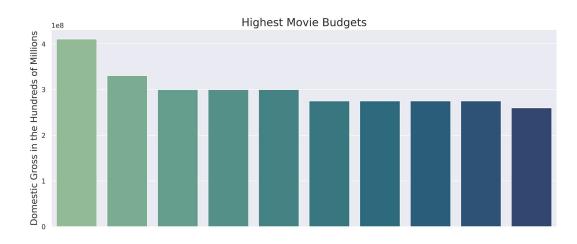
- Pirates of the Caribbean: On Stranger Tides
   Action, Adventure, Fantasy
- Avengers: Age of Ultron Action, Adventure, Sci-Fi
- Avengers: Infinity War Action, Adventure, Sci-Fi
- 4. **Spectre** Action, Adventure, Thriller
- 5. **Justice League**Action, Adventure, Fantasy
- 6. **The Lone Ranger** Action, Adventure, Western
- 7. **John Carter** Action, Adventure, Sci-Fi
- 8. **The Dark Knight Rises** Action, Thriller
- 9. **Solo: A Star Wars Story** Action, Adventure, Fantasy
- Tangled
   Adventure, Animation, Comedy



### Top 10 Movie Budgets

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   Action, Adventure,
   Fantasy
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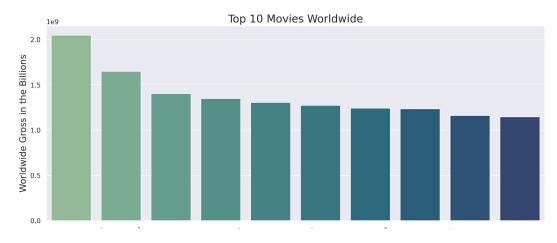


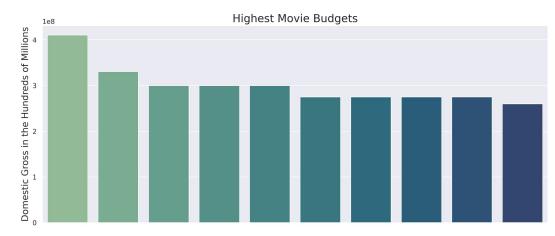
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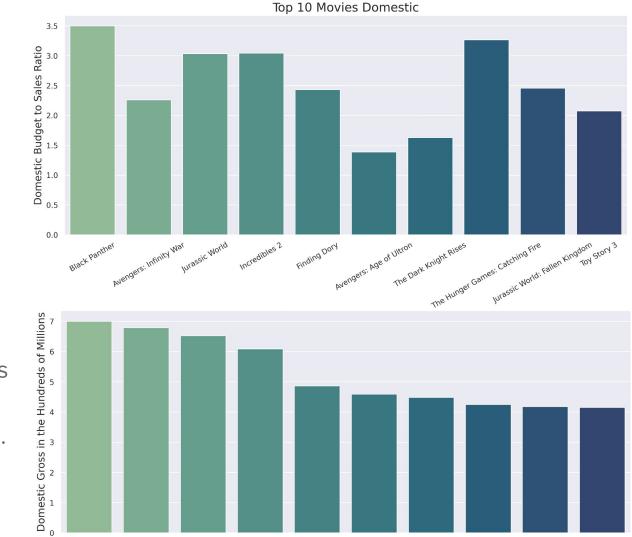
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Top 10 Movies:

Budget-to-Gross ratio

The most successful movies maintain a return of 1.5 or higher, by domestic metrics.

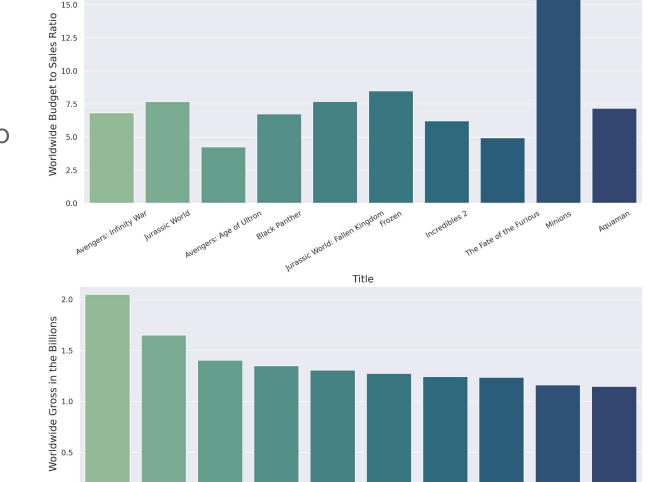


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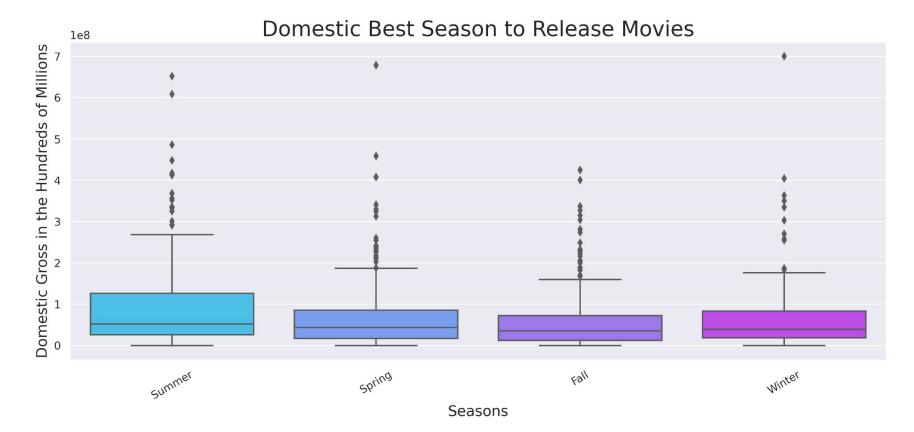
Budget-to-Gross ratio

By worldwide metrics, the most successful movies maintain a return of 4.0 or higher ratio.

0.0

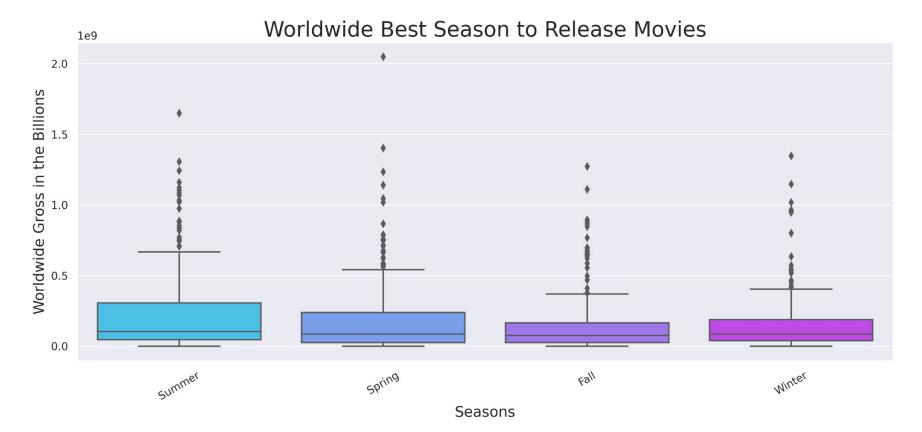


Top 10 Movies Worldwide



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# Conclusions

- Action, Adventure, and Sci-Fi movies completely dominate domestic and worldwide metrics.
- In contrast, Documentary movies perform the least well everywhere.
- Western & Fantasy movies may be a challenge as well. Since they garner a similar amount of returns as the overall cost of the budget, on average.
- Adventure movies can be the most rewarding. Out of the top movie sales,
   Sci-Fi had the lowest budget output
  - Animation movies have a similar outlook

# Conclusions

- High Budget doesn't necessarily equal high grossing film
- Summer is the overall best season
  - Spring and Winter have comparable and some better outlier high grossing films to summer
- Movies like Jurassic World can be a case study.
  - A Lower budget, despite massively successful gross metrics & returns

# **Next Steps**

Further analyses could yield additional insights to further improve movie creation at Microsoft's movie studio:

- Curating a movie that benefits from multiple genre entries.
- Looking into the best resources we can use (writers, filmmakers, sound, etc), in order to create our movie.
- Predict undesirable outcomes. This modeling could identify movies that are more likely to have undesirable box office sales, based on shareholder requirements.



Questions?

# Thank You!

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