



ENHANCED SMALLHOLDER LIVESTOCK INVESTMENT PROGRAMME (E-SLIP)

MATCHING GRANT FACILITY (MGF)

BUSINESS PLAN TEMPLATE – WINDOW 3

(Large Grants for Strategic Investments)

SUBMISSION DETAILS

Date of Submission:

Authorized Representative Name: _____

Signature of Representative: _____

Received By (E-SLIP Officer): _____

Signature of Receiving Officer: _____

Date Received: _____

SECTION A: ORGANISATIONAL PROFILE

1. Name of Organization: _____
2. Legal Registration Number (attach certificate)/ Affiliation: _____
3. Date of Establishment: _____
4. Type of Organization: ☐ Private Company ☐ Cooperative ☐ Consortium ☐ Public-Private Entity ☐ Other: _____
5. Physical Address (Province, District: _____
6. Authorized Contact Person: _____
7. Phone Number: _____
8. Email Address: _____
9. Number of Employees (permanent and seasonal): _____
10. Livestock Value Chain Focus: ☐ Dairy ☐ Beef ☐ Goats ☐ Poultry ☐ Feed/Forage ☐ Logistics ☐ Services ☐ Other: _____
11. Previous E-SLIP Support Received (if any): _____

SECTION B: EXECUTIVE SUMMARY

1. Overview of strategic investment idea
2. Market opportunity and commercial potential
3. Expected transformative impact on the livestock value chain
4. Total investment cost and proposed co-financing arrangement

SECTION C: BUSINESS BACKGROUND AND TRACK RECORD

Provide history, ownership structure, experience, financial track record, and partnerships

SECTION D: STRATEGIC INVESTMENT PROPOSAL

Describe the proposed project in detail. Indicate the innovation, expected scale, infrastructure and services to be supported, and geographic coverage

SECTION E: INVESTMENT DETAILS AND FINANCING PLAN

1. Total Estimated Project Cost (ZMW): _____
2. Amount Requested from E-SLIP Grant (ZMW): _____
3. Organization/Consortium Contribution (ZMW): _____
4. Contribution Type: ☐ Cash Only (mandatory for Window 3)
5. Key Investment Components (equipment, construction, systems, etc.):

6. Expected Lifespan of the Investment: _____
7. Post-grant Maintenance and Financing Strategy: _____

SECTION F: IMPLEMENTATION PLAN AND TIMELINE

| Activity | Start–End Date | Responsible Person | Expected Output |
|----------|----------------|--------------------|-----------------|
| | | | |
| | | | |
| | | | |

SECTION G: INPUTS AND INFRASTRUCTURE

| Item | Quantity | Cost (ZMW) | Source (Grant/Own) |
|------|----------|------------|--------------------|
| | | | |
| | | | |
| | | | |

SECTION H: MARKET AND SCALING STRATEGY

1. Target Market and Segmentation _____
2. Strategic Buyers or Contracts in Place _____

3. Competitor Positioning _____

4. Market Expansion or Export Potential _____

SECTION I: FINANCIAL PROJECTIONS (5-YEAR GROSS MARGIN ANALYSIS)

| Item | Year 1 (ZMW) | Year 2 (ZMW) | Year 3 (ZMW) | Year 4 (ZMW) | Year 5 (ZMW) |
|------------------------|--------------|--------------|--------------|--------------|--------------|
| 1. Sales Revenue | | | | | |
| 2. Variable Costs | | | | | |
| a) Feed | | | | | |
| b) Labour | | | | | |
| c) Veterinary/Drugs | | | | | |
| d) Transport/Marketing | | | | | |
| e) Other (specify) | | | | | |
| Total Variable Costs | | | | | |
| 3. Gross Profit | | | | | |
| 4. Depreciation | | | | | |
| 5. Net Profit | | | | | |
| 6. Gross Margin (%) | | | | | |

Note: Applicants are required to use the prescribed Excel-based template for detailed financial projections and submit it together with this application.

Assumptions

- Livestock quantity/product volume
- Price per unit
- Cost per input
- Other assumptions

SECTION J: RISK MANAGEMENT AND SUSTAINABILITY STRATEGY

List potential financial, operational, market, and climate-related risks and mitigation strategies.
Explain long-term sustainability plan beyond the grant.

SECTION K: ANTICIPATED RESULTS AND IMPACT

1. Number of smallholders integrated into the value chain: _____
2. Jobs to be created (gender/youth inclusive): _____
3. Expansion of services/infrastructure in underserved areas: _____
4. Environmental or climate co-benefits: _____

SECTION L: DECLARATION

I hereby declare that the information provided above is true and correct.

Name of Applicant: _____

Signature: _____

Date: _____

Witness Name: _____

Witness Signature: _____