

BELL EQUIPMENT SUPPORT PORTAL

PRODUCT INSTALLATION & AFTERSALES BELL CSC's & DEALERS

Including Sub Dealers

Excluding Risk Assessments & Field Inspection Reports



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Support Portal User Guide

Revised: 09 February 2024

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BELL SUPPORT PORTAL

Notes:

Link*: https://business.bellequipment.com

Latest Release Notes: ink*: https://apps.bellequipment.com/SupportPortal/Home/ReleaseNotes

Instructions:

Register or login to Bell Equipment's Business Portal by visiting https://business.bellequipment.com (It would be a good idea to bookmark it for future ease of input)

1) After clicking on the Link* / bookmark for the Business Portal, the login / sign in screen will appear on your Browser – see **Fig. 01** below:



Login with an existing account, or enter your email address, and click register.

What to do here?

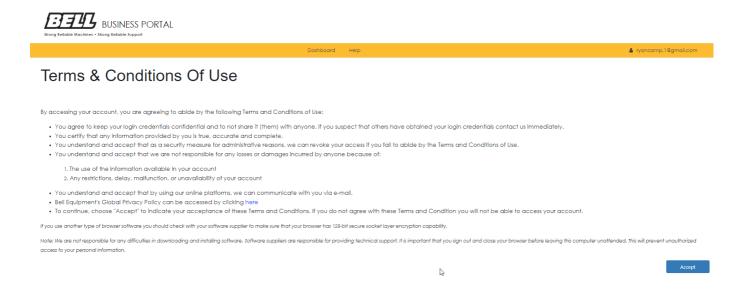
1. Key your *Email Address (Username)* and *Password* into the fields provided. (These will have been set by you on your initial registration/signup.)

*NOTE: Internal Bell Equipment Users should make use of the standard bellequipment.com email addresses in full.

2. Once the data has been keyed, click on the *Login* button.

1.BUSINESS PORTAL LAYOUT AND OVERVIEW

The next screen that appears will be a screen that displays Bell Equipment's Terms and Conditions, once you have read these conditions, click *Accept*



After accepting the Terms and Conditions of Use, you will be redirected to the Home Page of the Business Portal.



On this dashboard, on the top right you will see a User Menu where the logged in user can view their profile, manage personal data, enable Two Factor Authentication as well as change their passwords (Note: This is different for internal Bell Equipment users who authenticate via the Microsoft Entra ID Platform)

Under the Users Applications you will see ALL applications the user currently has access to.



Applications under Bell Applications are all applications the logged in user can request access to.



2.SUPPORT PORTAL

a) Registration

To access the support portal if the icon "Support Portal" is under Bell Applications this will mean you need to complete the application process that is initiated by clicking this icon.

If you already have access to the Support Portal this will appear under YOUR Applications on the top of the Business Portal.

b) Dashboard

Once logged into the Support Portal, you will be presented with a Dashboard.

This will display details around the CSC Machines you have access to.

You will be allocated your branches/CSC's upon registration.

*It is important to note that users individual access to Machines and customers is restricted to ONLY display machines and customers specific to YOUR CSC/Branch. This allows us to isolate users and protect confidential data from other un-authorised users in other CSC's/Branches

This is a sample Dashboard view - see Fig. 02 as shown below:

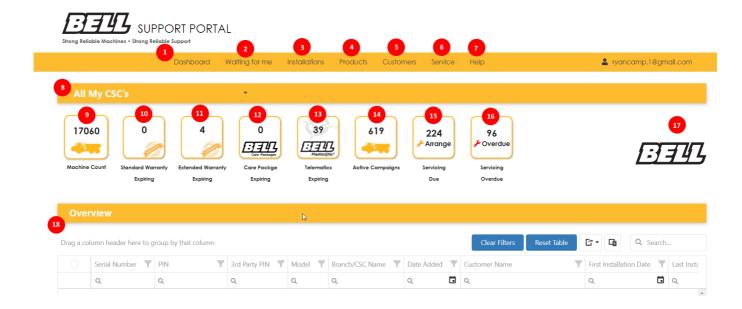


Fig. 02 Support Portal Dashboard

c) Screen layout information

- Dashboard Dashboard Menu Option
- 2. **Waiting For Me –** This will open a page of all OPEN tasks or inputs waiting for you.
- 3. **Installations -** This menu area contains all the details around New Installations, Installations in Progress in YOUR CSC as well as installation history of all machines in your specific CSC.
- 4. **Products –** This contains information relating to products you have access to.
 - Lookup Lookup all products by Serial/Vin Number
 - Transfer Transfer a product to another CSC or Customer (Note this is NOT an installation process, but a way to update records if the sale was done outside of your entity IE: Sale of products between two customers directly with NO dealer interaction)
 - Package Renewals / Additions Add or renew existing Fleetmatic / Telematics, CarePackage or Extended Warranty on a product that is assigned to your CSC.
- 5. **Customers** This search feature allows you to search or create customers and customer contacts related to your CSC's or the products you manage
- 6. **Service –** View machine Service information and QER's *Quality Evaluation Reports
- 7. **Help** Log all Help requests via this Help Menu, and one of our team members will assist you as soon as possible
- 8. **All My CSC's –** This dropdown will show all the CSC's that the logged in user has access to
- 9. **Machine Count –** Count of machines the selected CSC has access to
- 10. **Standard Warranty Expiring –** Count of machines whose Standard Warranty is

- due to expire in the next 30 Days
- Extended Warranty Expiring

 Count of machines whose Extended Warranty is due to expire in the next 30 Days
- 12. **Care Package Expiring –** Count of machines whose Care Packages are due to expire in the next 30 Days
- 13. **Telematics Expiring –** Count of machines whose Telematics is due to expire in the next 30 Days (Fleetmatic, LiveLink, Komexs and TP-Link)
- 14. **Active Campaigns –** Count of machines that form part of a Technical Campaign
- 15. **Servicing Due –** Count of machines Due for Service in the next 30 Days
- 16. **Servicing Overdue –** Count of machines overdue for service
- 17. **Dealer Specific Logo –** Dealer Specific Logo
- 18. **Overview Table –** Table displaying Overview of returned data

d) Waiting for Me

If you have any Installations in Draft, Pending Uploads, or returned to you for any reason you will find this information here

Portal / Installations / Waiting For Me

Waiting For Me

Drafts

Serial Number	PIN	Customer Name	Dealer Name	Installation Date				
Q	Q	Q	Q	٥	3			
No data								

Pending Upload

Serial Number	PIN	Customer Name	Dealer Name	Installation Date	
Q	Q	Q	Q	٥ .	

3. INSTALLATIONS

a) New Installations

This menu option allows users to Install Products. (New/Used or Demo products are installed via this New Installation Menu

To Install a product, simply search for the corresponding Serial or PIN Number that you have been allocated by Bell Equipment

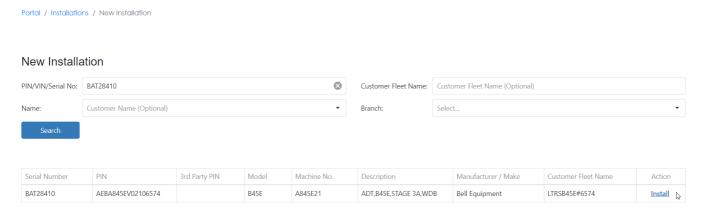


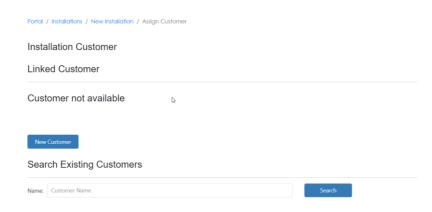
Fig. 03 New Installation Search

Simply enter the Serial/PIN number, and select search, select the corresponding product from the search results by selecting the "Install" Action on the set of results.

Note: If you search for a portion of the PIN, please ensure you select the correct product from the multiple entries returned from the search.

Selecting Install, will initiate the Installation process that will be explained below

 If there is an existing assigned customer it will appear under the Linked Customer data, otherwise you have the ability to Search for a customer, or create a new customer

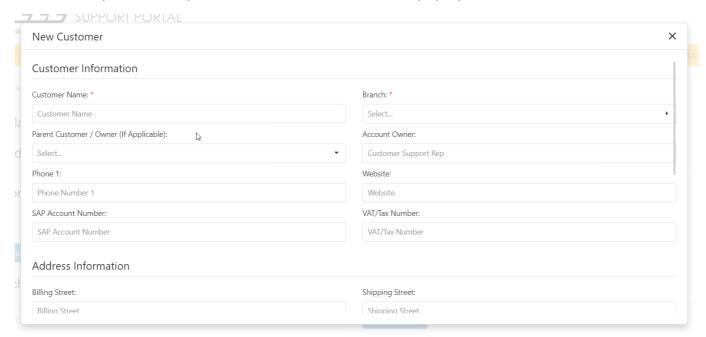


Adding a NEW Customer

Bell Equipment Sales South Africa customers CANNOT be added via the portal, and the products MUST be assigned via SalesForce.

To add a new customer click "New Customer"

Complete the required new customer fields in the pop up



Once you have added the new customer click Install, alternatively search for a customer already allocated to your account by entering the customer name in the search block.

Once you have identified the correct customer select the "Install" action



Completing the Installation Certificate

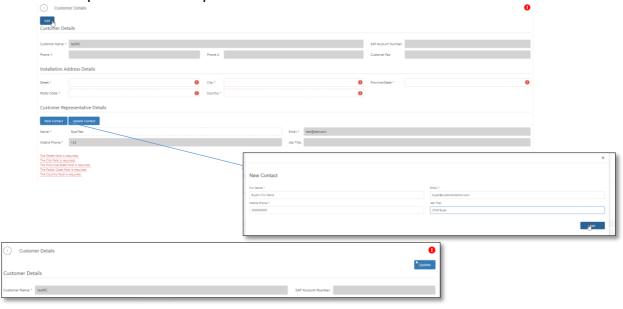
Once you have selected the correct customer you will be re-directed to a page that has a number of different stages that need to be completed.

This view below shows stages with an exclamation mark that need to be completed, whilst ones with a green tick have been completed successfully. *Please check all data correctly during each step outlined below



Step 1: Customer Details

- You are required to capture the correct details of the customer to whom the machine will be allocated to.
- Clicking Edit and then Update will place the form in Edit mode to allow you to capture the required details. – At this point you can also capture contact's specific to the selected customer



Step 2: Seller Details

 If you have multiple CSC's assigned to your profile, select the correct Branch, and Sales & Customer support reps responsible for the specific unit.



Step 3: Installation Details

- If this is a new product please select Installation Type = NEW
- As this example is a Pre-Owned product and we have determined it has already been installed, we will pre-populate some details.
- Update the hours at time of installation as well as the installation date



Step 4: Product Details

 In this area we will pre-populate machine specific information. If you are installing an ADT you will need to update the GreedyBoards (Side Extensions) and Bin Liner options as well as capture the customers Fleet Name

You also have the ability to add any aftermarket attachments to this section such as different buckets or attachments that you have fitted to the product.



Step 5: Warranty Details

In this area we will pre-populate machine specific standard warranty information.

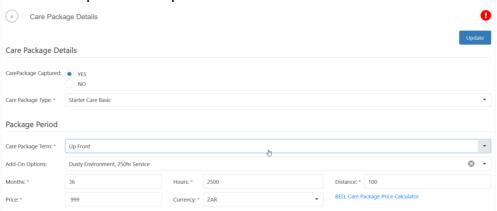


- If your product is being installed with Extended Warranty, select Edit, and Ext Warranty Captured
- Now capture the Extended Warranty Type, Hours, Months, Distance and Price (obtained from the extended warranty calculator provided by Bell Equipment Group Services Pty Ltd)



Step 6: Care Package Details * This will only be available if it has been activated against your CSC or product – Contact your Bell Equipment Factory representative for more information.

 If required, change the Care Package Captured to YES and complete the required details



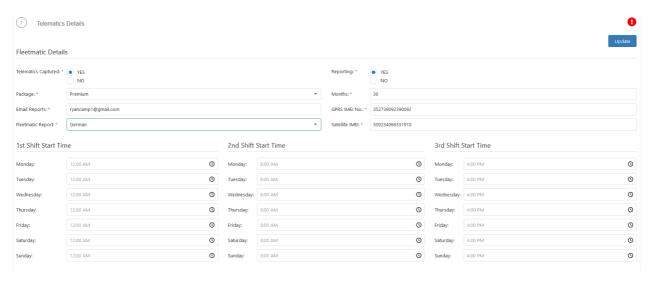
- <u>Care Package Term: UpFront</u> Payment Made for the entire package UpFront
- Care Package Term: Per Hour Payment Made for xxx

Step 7: Telematics Details * This will only be available if it the product you are installing has telematics enabled.

 If required, change the Telematics Captured to YES and complete the required fields

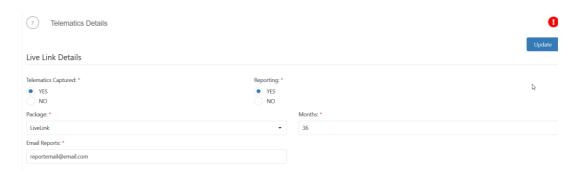
FLEETMATIC

- a. This is Bell Equipment's telematics offering Select the Package, who should receive the reports as well as the months you would like the package available for.
- Where possible the system will populate the GPRS and Satellite IMEI numbers.
- You are then able to configure custom Shift schedules (if you would like these the same as your existing fleetmatic units, simply leave these unchanged/blank)



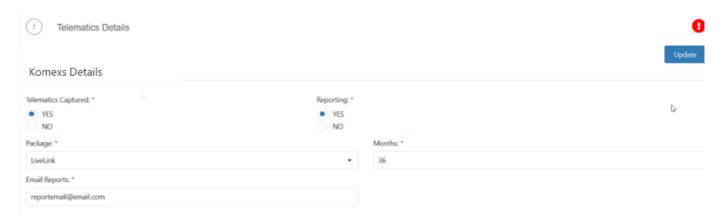
JCB - LiveLink

As a distributor of JCB Products in Southern Africa, when you sell /install a JCB product that has LiveLink available you are required to complete the below LiveLink Details



KOBELCO - KOMEXS

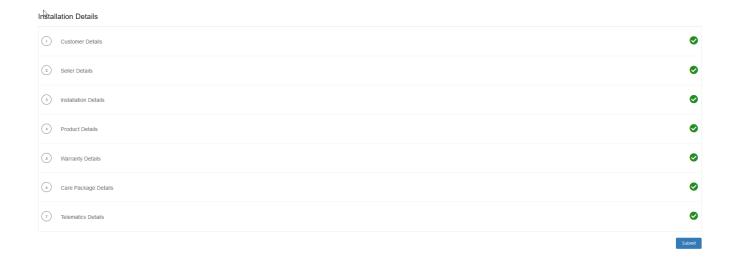
As a distributor of Kobelco Products in Southern Africa, when you sell /install a Kobelco product that has Komexs available you are required to complete the below Komexs Details



SUBMITTING INSTALLATION:

If you have successfully completed the installation form you will have all steps completed with a green tick.

You can now select Submit



REVIEWING INSTALLATION:

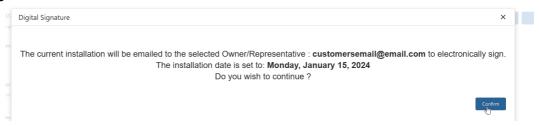
Once you have selected Submit you will be presented with an electronic copy of the installation certificate.

There are now Two options to have this signed off

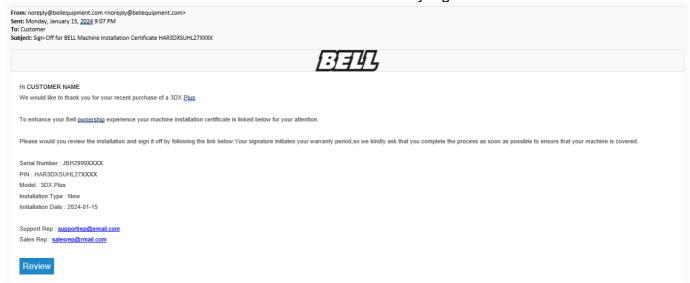
- E-Sign Send an Electronic Copy of this document to be signed by the customer
- ii. Export Export and print a hard copy of this document to be manually signed by the customer then uploaded by you the sales/aftersales rep.



 The E-Sign Process will prompt you for confirmation of who the form will be emailed to



The customer will receive a mail to review and electronically sign the installation.



Clicking the "Review" button will open the certificate for signature by the customer.



Once signed the sales person will receive an email with a link to approve the signed copy that the customer has signed.

 Viewing the certificate will generate a PDF copy of the certificate the customer has just signed



Once the salesperson signs this off, the customer will receive a copy of the signed installation certificate as well as a copy of the Warranty Policy applicable to the installation of this product.

2) Manual Signoff Process

If you have selected Export / Manual sign a physical PDF document will be downloaded to your PC. – You as the sales rep will have to print this off, and once signed by the customer visit the Waiting for Me page on the portal, and UPLOAD this new physically signed document.



^{*}If you select "Select" you will be able to view the certificate again.

Note: At the bottom of this page there will now be a "Restart" Button This will restart the entire installation process, and move this back to Waiting for me, under Draft.



You have now successfully submitted your installation certificates that will be signed off by the Warranty, Care Package and Telematics teams.

If any of these teams find any errors or issues with the data you have submitted they will return the installation to you electronically for your correction.

You will receive an email with the return comments, and be able to view this again under the Waiting for me, Returned Installation Section.

b) CSC Installations

This is a simple table of installations in progress by your CSC's/Branches that you have access to.

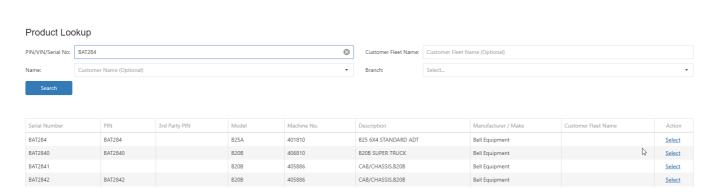
c) Installation History

This is a simple table of installations that have been completed by YOU or your Branch/CSC.

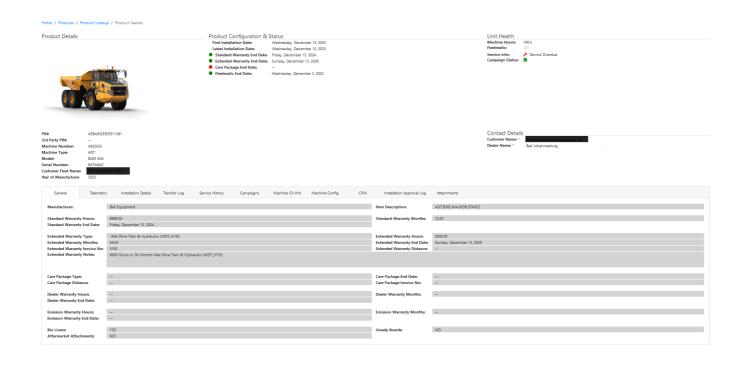
4.PRODUCTS

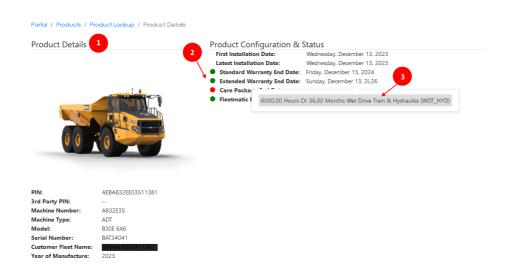
a) Product Lookup

This is a simple search where you can lookup or search for a product by searching for its PIN/Serial number or part there-of



Once you have selected the "Select" Action, a new tab will open up showing details about the specific product





1.Product Details

 A generic image of the selected product as well as the basic Product Details

2. Product Configuration & Status Indicators

- An indicator system is used to identify important information
- Green Still within Warranty/CarePackage/Telematics All Good
- Orange Package Expiring within 30 Days or by Hours
- Red Package already expired or Not Applicable
- 3. Additional details can be found by hovering over the data with your mouse curser



Unit Health Overview of the Current Health of this unit

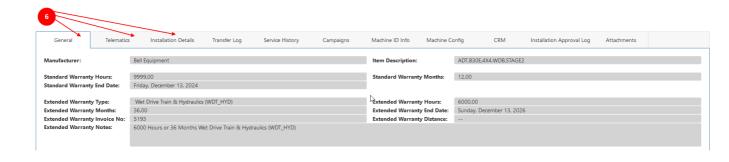


Hovering over the icons in the Unit Health Section will provide additional details on the specific area

- The C icon next to Fleetmatic shows us on hover that the product has a Classic Fleetmatic Package activated on it currently
- The RED spanner as seen above indicates a service overdue, hovering over that with your mouse curser will show you that it is 66.4 hours past its service interval
- The green tick next to Campaign Status indicates there are no technical campaigns outstanding on this product – This will be an amber warning icon if there are outstanding technical campaigns.



This section indicates the current Customer and Dealer/CSC responsible for the product at this point in time.

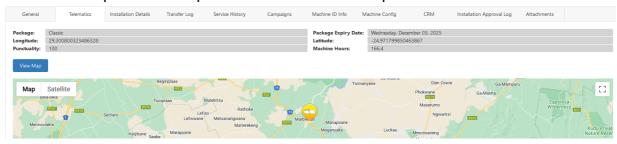


The Tabs on the Product Lookup Page will show more specific details that will be listed below

General: This shows general information such as The Manufacturer, warranty details etc

Telematics: This tab shows the product's current Telematics Details

- a. NOTE this will show details EVEN before a product is installed to the end customer, so as to provide data on a product's current location
- b. Click View Map to view the product's location on a map.



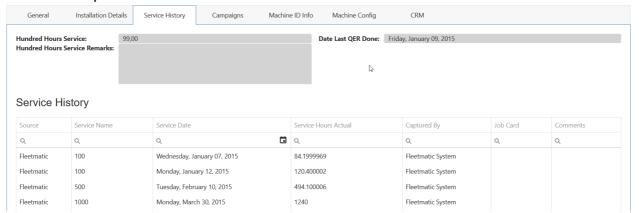
<u>Installation Details:</u> This tab will show the user the latest product installation details, as well as a tabular history of the products ownership/installation history.

 If you have installation rights you may see the "Go"button to view the actual signed installation documents, as well as a button Below this table to do a New Installation (See installation Process)



Service History: This tab shows the initial 1st QER or 1st service (See Service Tab)

 If the unit has Fleetmatic, we also currently display any Service History/Service indicator resets taken directly from the physical product via Fleetmatic



<u>Campaigns:</u> This tab lists ALL open/closed technical campaigns on a specific product.

It is imperative that campaigns are dealt with as soon as possible



<u>Machine ID Info & Machine Config:</u> These Tabs house basic component information that is collected at the Factory when the unit is assembled.

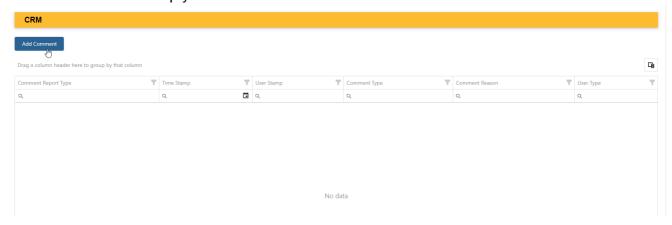
Note: this is not currently maintained, and users should always confirm actual component part numbers on the physical machine



CRM Tab: This tab is designed to cater for communication around a particular unit or customer.

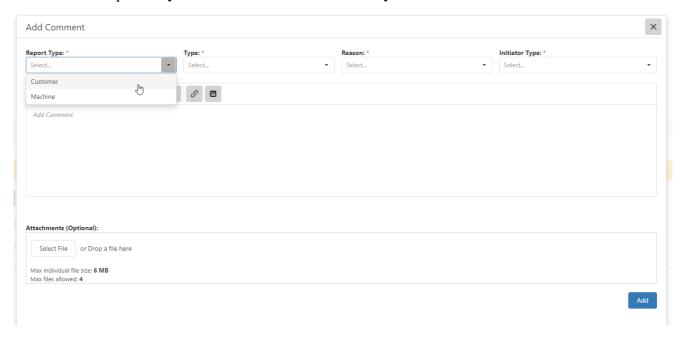
- There are TWO types of CRM Comments
 - 1 = Customer
 - Customer specific CRM comments are linked directly to the specific customer. They will appear on ALL units that belong to a specific customer. (If a product is transferred to a new customer the customer comments will not be displayed as they are related to the previous owner)
 - 2 = Machine
 - Machine specific comments are related to a particular machine, and they will be visible to any future owner of the machine.

To add a comment simply click Add comment.



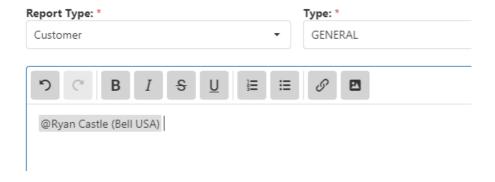
In the Add comment popup, you now have the ability to select a report type, (Customer or Machine) As well as select a pre-defined type, reason and initiator.

You can then capture any text comments as well as add any relevant attachments



Within the comment section you have the ability to mention any user who may have access to this machine. (To mention a user simply type '@' and select the user from the dropdown)

Mentioned users will receive a system generated email informing them that they have been mentioned in a comment.

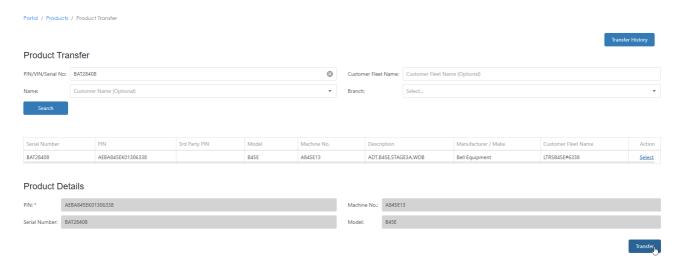


b) Product Transfer

If a product has been sold or moved to another customer (outside of your network)

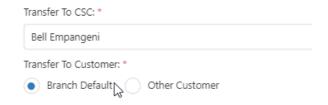
IE: You have not processed this sale, but the product has been sold privately to another customer, this gives you the option to allocate this product to the new customer.

Note: This may require Warranty Approval, as there are different warranty policies applicable to different regions, and there are cross-border agreements that may need to be considered here. The system will determine this based on pre-defined rules that have been built into the system.

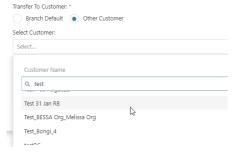


Once you have selected the machine and clicked Transfer you will be required to complete some details in the popup.

The Transfer To CSC is the CSC/Branch you will be transferring this unit to. Note: If you do not know the actual customer, you will be defaulted to "Branch Default" – This transfers the unit to an "Unknown Customer" at the branch, and is used to notify the respective branch of the unit now assigned to them.

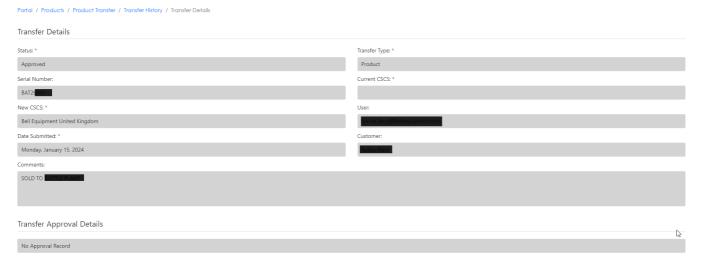


If you know the customer, and have access to the branch, you can select "Other Customer" – This allows you to select the appropriate customer related to the branch



Complete comments section and select submit.

Selecting Transfer History, will show you a history of the latest transfers in your CSC/Branch. (This will also indicate the approval status, - the sample below was automatically approved based on the built in logic – Comments added by the warranty team should they need to approve will be visible here as well)

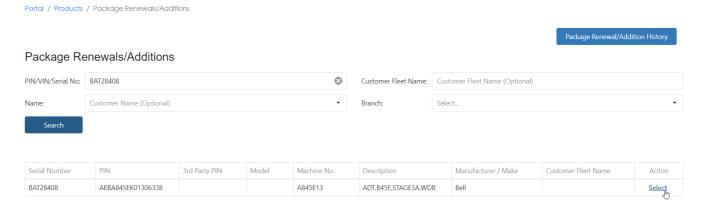


c) Package Renewals/Additions

This allows you to update, add or renew current packages that are applicable to a specific product.

IE: The customer currently has Warranty (That was captured when they installed the product), but now they want to Add on Extended Warranty.

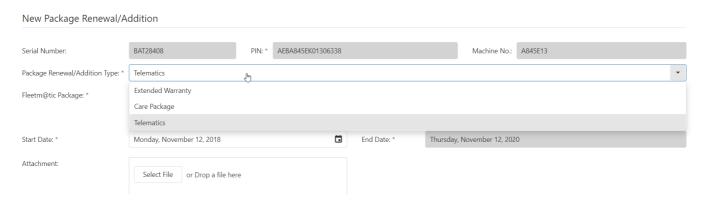
As above simply search for the PIN/Serial number or part there-of and select the correct product by clicking the "Select" Action



This will allow you to select the renewal/addition type (Extended Warranty/Care Package/Telematics)

 You can then capture the appropriate details for the required Type (See Installation Process for details)

Portal / Products / Package Renewals/Additions / New Package Renewal/Addition

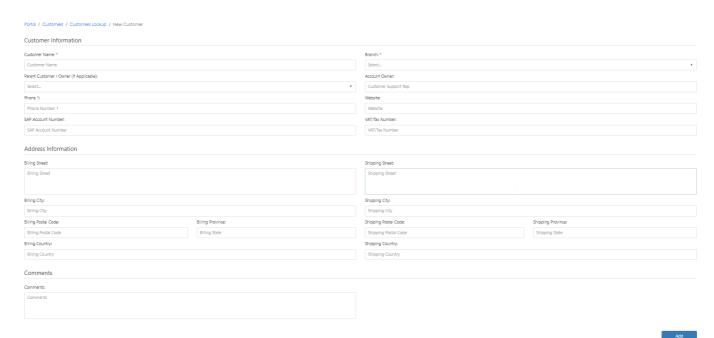


This Renewal/Addition will follow the same approval process as a new installation, and will be sent to the appropriate team (Warranty, CarePackage or Telematics) to approve the new addition or change to the specific product.

5.CUSTOMERS

This menu allows you to search or create customers linked to YOUR CSC/Branch.

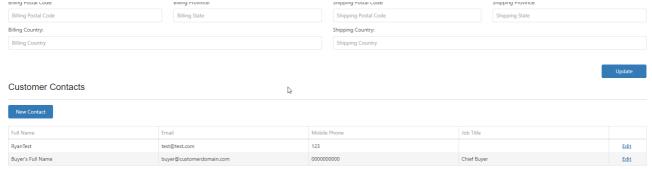
To create a new customer select "New Customer" and complete the required customer details (Note- Users are able to create customers at time of installation via the installation process as well)



Once you have added a customer you can search for the customer, and update its details as well as add contacts to this specific customer



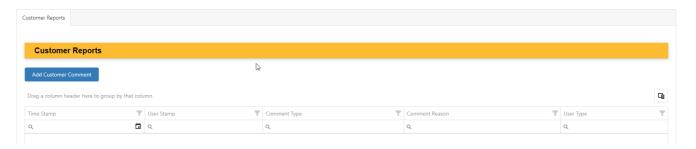
Selecting "Edit" places this customer in EDIT mode, and allows you to update all relevant details and customer contacts



This view also has CUSTOMER Reports

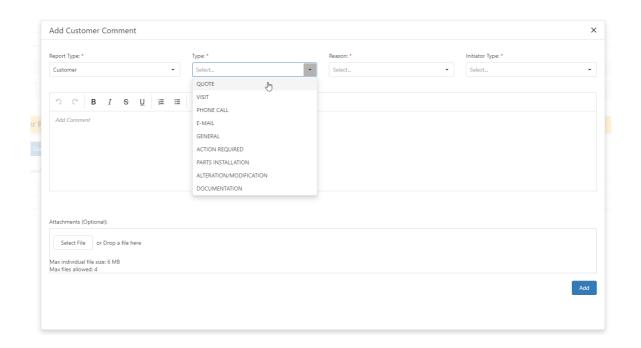
- a. These reports are referenced in the Product Lookup section of this manual, and all reports generated for an individual customer will be available here, as well as you will have the option to create a customer report here.
- b. These are visible on the product lookup for ALL products allocated to the customer at this time.

IE: Customer may be a self service customer, and not want you to contact them with regards to services, etc for ALL their products. – If you add a customer comment here or on a product (Product Lookup Section Above) they will be visible on ALL products owned or allocated to this specific customer



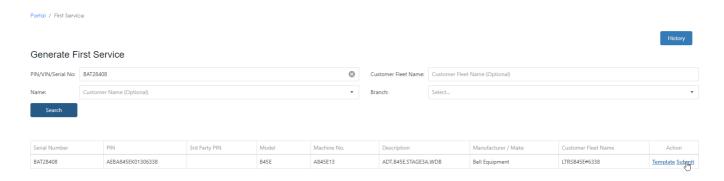
To add a comment select "Add Customer Comment"

- c. You can now select the Type, Reason and Initiator Type of this individual report.
- d. Add comments and /or attachments and select Add



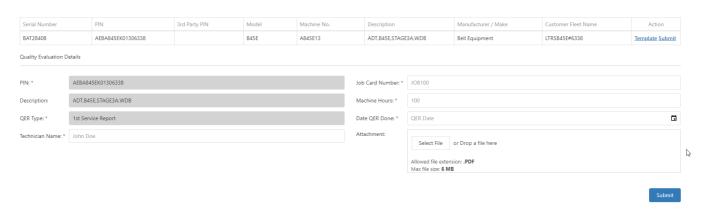
6. SERVICES a) First Service

This section allows you to generate the First Service record required by warranty. Simply Search for your Product by Pin/Vin or part thereof and select the action "Submit"



Note: No Data will be returned if the product has not been installed, or has an installation in progress, so please ensure your product has been installed before creating the First Service Record.

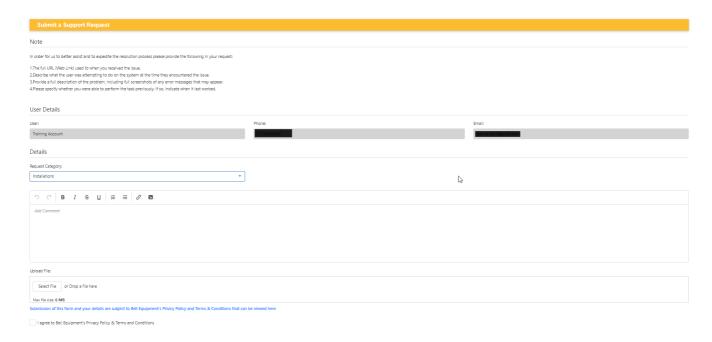
Once you have searched for the product and selected "Submit" you can fill in details such as Technician Name, Jobcard Number, Machine Hours and date, then attach a copy of the manual 1st Service QER (Available on the Aftermarket website)



This then gets submitted to the warranty team, who will review this entry and record this data against the specific product

7. HELP MENU

Should you have any issues with Support Portal functionality or data you can make use of this support tab to alert one of our team members who can address this and revert back to you.



An alternative to this Help Menu is for you to email <u>dealeritsupport@bellequipment.com</u>

In order for us to better assist and to expedite the resolution process please provide the following in your request:

- 1.The full URL (Web Link) used to when you received the issue.
- 2.Describe what the user was attempting to do on the system at the time they encountered the issue.
- 3. Provide a full description of the problem, including full screenshots of any error messages that may appear.
- 4.Please specify whether you were able to perform the task previously. If so, indicate when it last worked.

Document Created & Updated By: Ryan Campbell (ryan.campbell@bellequipment.com)

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