## 1. Customer (Food Orderer)

### Goals:

- Understand pain points in ordering, waiting, and receiving food
- Explore expectations around timing, packaging, and delivery experience

## Questions:

- 1. Can you walk me through the last time you ordered food online?
- 2. What app or service did you use? Why?
- 3. How do you usually decide which restaurant to order from?
- 4. What do you expect from the estimated delivery time?
- 5. Have you ever experienced delays? If yes, how did it affect you?
- 6. Do you care about receiving cutlery, condiments, etc.?
  - Would you like to customize those choices?
- 7. How do you feel about the **real-time tracking** experience?
- 8. Have you ever had issues contacting the runner or restaurant?
- 9. What's your ideal food delivery experience like?
- 10. If you could improve one thing in food delivery apps, what would it be?

# 🕡 2. Restaurant Owner / Staff

### Goals:

- Understand kitchen workflow for online orders
- Identify pain points in food prep and dispatch

### Questions:

- 1. How do you currently receive online food orders?
- 2. What platform(s) do you use? Any preferences?
- 3. How do you manage dine-in vs. take-away at peak times?
- 4. What challenges do you face with timing the food preparation?
- 5. How is communication with **runners**? (arrival, delay, etc.)
- 6. How do you manage **special requests** (e.g., "no onions", "extra sauce")?
- 7. Do you get any feedback from customers? What's common?
- 8. How do you currently track the delivery process?
- 9. How important is real-time visibility of runners to you?
- 10. What tools or improvements would help you better manage take-away orders?

# 🚴 3. Delivery Man / Runner

### Goals:

Understand delivery assignment, routing, and communication issues

## Questions:

- 1. How do you currently get assigned delivery jobs?
- 2. Do you ever get back-to-back orders? How are they managed?
- 3. Do you feel the routes you get are efficient?
- 4. How do you usually **communicate** with restaurants/customers?
- 5. What information is missing or unclear when you get an order?
- 6. Have you experienced confusion with locations or delivery notes?
- 7. What causes you stress during deliveries?
- 8. Do you feel fairly treated when it comes to route assignments?
- 9. Would a real-time dashboard or route assistant help you?
- 10. What's one thing that would make your job easier?



# <u>原</u> 4. Delivery Manager

### Goals:

• Understand team monitoring, delivery assignments, and performance visibility

### Questions:

- 1. How many runners do you typically manage per shift?
- 2. What tools do you use to monitor them?
- 3. How do you assign routes or orders to runners?
- 4. Can you see where your runners are in real-time?
- 5. What are the main challenges in managing delivery people?
- 6. How do you handle delays, absences, or route conflicts?
- 7. Are there metrics you track (e.g., delivery time, customer ratings)?
- 8. How do you communicate with runners during the day?
- 9. How do you know if an order has a problem?
- 10. What would make your runner management system more effective?