## REFERENCE LETTER

Saleem Mohamed

November 09, 2018

To Whom It May Concern:

**Philip Hannemann** is a student in my class CS02 (Blockchain, Machine Learning, the Internet of Things , and More: Meet the New Technologies Shaping Our World) at Stanford Continuing Studies for the Fall (2018 – 2019) academic quarter.

Philip is an exemplary student with a flair for learning, analyzing and understanding complex concepts. He is naturally inquisitive with an insatiable curiosity for learning and exploring new ideas and concepts. He has constantly displayed a level of creativity and analytical thought that makes him stand out.

His class project encompassing IoT (Internet of Things) and AI (Artificial Intelligence), shows a passion for business innovation. His approach to problem-solving is methodical and his solution skill is elegant with forethought.

He is self-motivated and is quite capable of thinking out-of-the-box to solve challenging problems. He stays late after every single class to delve deeper into topics (AI/ML/DL, Blockchain etc.,) that were covered in class. He has the ability to relate these emerging technologies to solve real-world problems.

His passion for technology will go a long way in enabling emerging trends to be a catalyst for business innovation. He has the drive, dedication, diligence and technical knowledge to excel in his endeavors.

It is my pleasure to recommend Philip Hannemann for job or internship role. He is a talented individual and will be an asset to any organization, and I trust he will go far with his curiosity and creativity.

Sincerely

Saleem Mohamed

Nov/9/2018