

# Philip Hanspach

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## EXPERIENCE

### **OECD ECONOMICS DEPARTMENT | JUNIOR ECONOMIST**

since 10/2023 | Paris, France

- Identifying regulatory and competition challenges in AI, organizing a workshop on AI.
- Contributing to the Product Market Regulation indicators, focus on energy, e-communication, digital markets.

### **EUROPEAN COMMISSION, DG COMPETITION | TRAINEE ATYPIQUE, CHIEF ECONOMIST TEAM**

01/2022-05/2022 | Brussels, Belgium

- Worked on three mergers in healthcare and manufacturing/basic industries, several antitrust projects involving large technology companies, and policy projects.

### **EUROPEAN UNIVERSITY INSTITUTE | RESEARCH ASSISTANT, TEACHING ASSISTANT**

11/2021-01/2022 | Florence, Italy

- Teaching Assistant for Prof. Giacomo Calzolari for “Advanced Industrial Organization”, a course for 2nd-year PhD students.

09/2021-11/2021

- Research Assistant for Prof. Giacomo Calzolari for a project on algorithmic repricing, including data collection and analysis.

11/2020-07/2021

- Research Assistant for interdisciplinary cluster “Technological Change and Society”: general administrative tasks, communication, event organization.

### **NEW YORK UNIVERSITY - FLORENCE CAMPUS | GRADER**

10/2021 - 12/2021 | Florence, Italy

- Created and graded problem sets and exams (with a colleague) to support the undergraduate course in econometrics, taught by Prof. Giampiero M. Gallo, based on Wooldridge, Introductory Econometrics (7th ed.)

### **NERA ECONOMIC CONSULTING GMBH | RESEARCH OFFICER, PROMOTED TO ECONOMIC ANALYST**

10/2017 - 09/2019 | Berlin, Germany

- Contributed to over 10 projects dealing with merger clearance and cartel damages claims (EU/national).
- Communication with clients and their legal counsel, econometric analyses of time-series and panel data in large and small samples, writing economic reports for litigation.
- Industries I have worked with: chemicals, food, public transport, FMCG, automotive, telecommunication, payment cards.

### **TOULOUSE SCHOOL OF ECONOMICS/UNIVERSITÉ TOULOUSE 1 - CAPITOLE | RESEARCH ASSISTANT, TEACHING ASSISTANT**

04/2017 - 07/2017 | Toulouse, France

- Research Assistant for Céline Bonnet. Analyzed and organized micro-level data on household expenditure for a project on consumer behavior.

01/2017 – 04/2017

- Teaching Assistant for Prof. Sumudu Kankanamge for a first-year undergraduate macroeconomics class. Gave tutorials (in French) and corrected a midterm and a final.

### **SÜDWESTTEXTIL E.V. | INTERN**

05/2016 – 07/2016 | Stuttgart, Germany

- Directly supported the director of a trade association representing the textile and clothing industry in south-west Germany.

### **INSTITUTE FOR FINANCIAL ECONOMICS AND STATISTICS, UNIV. OF BONN | TEACHING ASSISTANT**

04/2015 – 07/2015 | Bonn, Germany

- Gave tutorials in undergraduate-level Corporate Finance. Received an award for teaching quality by student choice.

## EDUCATION

### EUROPEAN UNIVERSITY INSTITUTE | PHD IN ECONOMICS

09/2019 - 09/2023 | Florence, Italy

- Research interests: Industrial Organization, Digital Economics, Economics of Artificial Intelligence.
- Supervisors: Giacomo Calzolari and David K. Levine.
- Master of Research in Economics (awarded 08/2020). PhD defended 25.09.2023, jury included Prof. Justus Haucap, Dr. Pierre Regibeau.

### TOULOUSE SCHOOL OF ECONOMICS | MASTER IN ECONOMICS

09/2015 - 09/2017 | Toulouse, France • Grade: 17.98/20 ("Mention Très Bien"/"With Distinction")

- Second-year program: Economics of Markets and Organizations (focus on industrial organization and competition policy).
- Coursework (selection): Air Transport Economics, Competition and Law, Data Bases, Econometrics, Energy Markets.
- Master thesis: "Gains From Trade In Electricity Markets: The Case Of France and the UK", supervised by Prof. Farid Gasmî.

### NATIONAL UNIVERSITY OF SINGAPORE | STUDY-INTEGRATED SEMESTER ABROAD

08/2014-12/2014 | Singapore

- Coursework: Economy of Modern China, ASEAN Economies, Money and Banking.

### UNIVERSITY OF BONN | VOLKSWIRTSCHAFTSLEHRE B.Sc. (B.Sc. IN ECONOMICS)

08/2012 - 07/2015 | Bonn, Germany • Grade: 1.5 (very good)

- Bachelor thesis: "Executive Compensation in Germany", supervised by Prof. Hendrik Hakenes.

## PUBLICATIONS AND WORKING PAPERS (SELECTION)

### THE HOME BIAS IN PROCUREMENT. CROSS-BORDER PROCUREMENT OF MEDICAL SUPPLIES UNDER COVID-19

International Journal of Industrial Organization Special Edition, 2023,  
<https://doi.org/10.1016/j.ijindorg.2023.102976>.

**CUSTOMER RECOGNITION AND MOBILE GEO-TARGETING** with Irina Baye, Tim Reiz and Geza Sapi,  
Review of Industrial Organization 64.4 (2024): 615-644.

### ANALYZING EXCLUSIVE DEALING IN TWO-SIDED MARKETS: MARKETPLACES FOR VIDEO GAMES

Journal of European Competition Law and Practice, 2023, <https://doi.org/10.1093/jeclap/lpad018>.

### INTERNET INFRASTRUCTURE AND COMPETITION IN DIGITAL MARKETS

**ALGORITHMS IN THE MARKETPLACE: AN EMPIRICAL ANALYSIS OF AUTOMATED PRICING IN E-COMMERCE** with Geza Sapi and Marcel Wieting, revise and resubmit at a peer-reviewed journal.

**PRICING ALGORITHMS OUT OF THE BOX: A STUDY OF THE REPRICING INDUSTRY** with Giacomo Calzolari, working paper.

## POLICY AND NON-PEER-REVIEWED PUBLICATIONS

**YOU CAN (TRY TO) KEEP THE ECONOMISTS OUT OF THE DMA BUT YOU CANNOT KEEP OUT THE ECONOMICS** with Magdalena Viktoria Kuyterink, Competition Policy International 12/2022.

**THE HIDDEN LAYER: DOES BIG TECH'S CONTROL OF INTERNET INFRASTRUCTURE STIFLE COMPETITION IN DIGITAL MARKETS?** Competition Law Insight, 10/2022.

**THE EUROPEAN UNION'S BIG POLICY BET AGAINST THE TECH GIANTS** with Nicolas Petit; Promarket, the publication of the Stigler Center at the University of Chicago Booth School of Business; 11/2021.

**UNLOCKING THE POTENTIAL OF AI : OPPORTUNITIES AND CHALLENGES FOR EUROPEAN POLICY** with Marina Sanchez del Villar, Policy Briefs, Florence School of Regulation, 05/2021.

### SELECTED SKILLS

Experienced  
MS Office • Stata • R  
Intermediate  
Python • Matlab • QGIS  
Certificates  
Coursera online course in Machine Learning

### LANGUAGES & INTERESTS

German: native | English: business fluent | French: fluent (B2) | Italian: beginner (A2)  
The Women in Economics Initiative, co-founder, research team coordinator 2019 - 2021  
The TSEconomist (student magazine), Organization Chief (2016-2017)  
Stiftung der deutschen Wirtschaft gGmbH (Foundation of the German Economy),  
scholarship for academic excellence, 2013 - 2017  
The Bonn Journal of Economics (student-run academic journal), Editor (2013-2014)