

# Philip Hanspach

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## EDUCATION

### EUROPEAN UNIVERSITY INSTITUTE | PHD IN ECONOMICS

09/2019 - 2023 (expected) | Florence, Italy

- Research interests: Industrial Organization, Digital Economics, Economics of Artificial Intelligence.
- Selected projects: "Does buyer discretion facilitate home bias in procurement? Cross-border procurement of medical supplies under Covid-19", "Internet infrastructure and competition in digital markets", supervisors: Giacomo Calzolari and David K. Levine.
- Master of Research in Economics (awarded 08/2020).

### TOULOUSE SCHOOL OF ECONOMICS | MASTER IN ECONOMICS

09/2015 - 09/2017 | Toulouse, France • Grade: 17.98/20 ("Mention Très Bien"/"With Distinction")

- Second-year program: Economics of Markets and Organizations (focus on industrial organization and competition policy).
- Coursework (selection): Air Transport Economics, Competition and Law, Data Bases, Econometrics, Energy Markets.
- Master thesis: "Gains From Trade In Electricity Markets: The Case Of France and the UK", supervised by Prof. Farid Gasmi.

### NATIONAL UNIVERSITY OF SINGAPORE | STUDY-INTEGRATED SEMESTER ABROAD

08/2014-12/2014 | Singapore, SGP

- Coursework: Economy of Modern China, ASEAN Economies, Money and Banking.

### UNIVERSITY OF BONN | VOLKSWIRTSCHAFTSLEHRE B.Sc. (B.Sc. IN ECONOMICS)

08/2012 - 07/2015 | Bonn, Germany • Grade: 1.5 (very good)

- Bachelor thesis: "Executive Compensation in Germany", supervised by Prof. Hendrik Hakenes.

## WORKING PAPERS (SELECTION)

**PRICING ALGORITHMS OUT OF THE BOX: A STUDY OF THE REPRICING INDUSTRY** with Giacomo Calzolari, under review.

**CUSTOMER RECOGNITION AND MOBILE GEO-TARGETING** with Irina Baye, Tim Reiz and Geza Sapi, revise & resubmit at Review of Industrial Organization.

**DOES BUYER DISCRETION FACILITATE HOME BIAS IN PROCUREMENT? CROSS-BORDER PROCUREMENT OF MEDICAL SUPPLIES UNDER COVID-19** under review.

**THE EUROPEAN INTERNAL ENERGY MARKET'S WORTH TO THE UK** with Farid Gasmi, TSE Working Paper, n° 19-1052, 11/2019.

## PUBLICATIONS (NON-PEER REVIEWED, SELECTION)

**THE EUROPEAN UNION'S BIG POLICY BET AGAINST THE TECH GIANTS** with Nicolas Petit; Promarket, the publication of the Stigler Center at the University of Chicago Booth School of Business; 11/2021.

**UNLOCKING THE POTENTIAL OF AI : OPPORTUNITIES AND CHALLENGES FOR EUROPEAN POLICY** with Marina Sanchez del Villar, Policy Briefs; edition 2021/16; Florence School of Regulation; [Communications and Media], 05/2021.

**ZUR WEITERWÄLZUNG VON PREISAUFSCHLÄGEN (ON THE PASS-ON OF OVERCHARGES)** with Frank Maier-Rigaud, C.-Philipp Heller, Journal of German and European Competition Law (WuW, Wirtschaft und Wettbewerb), 69(11), 561-568 [in German], 07/2019.

**ZUR WEITERWÄLZUNG VON PREISAUFSCHLÄGEN IN REGULIERTEN INDUSTRIEN (ON THE PASS-ON OF OVERCHARGES IN REGULATED INDUSTRIES)** with Frank Maier-Rigaud, C.-Philipp Heller, Neue Zeitschrift für Kartellrecht (NZKart), 650-658 [in German], 12/2019.

## EXPERIENCE

### EUROPEAN COMMISSION, DG COMPETITION | TRAINEE ATYPIQUE, CHIEF ECONOMIST TEAM

01/2022-05/2022 | Brussels, Belgium

- I worked on three mergers in healthcare and manufacturing/basic industries, several antitrust projects involving large technology companies, and policy projects.

### EUROPEAN UNIVERSITY INSTITUTE | RESEARCH ASSISTANT, TEACHING ASSISTANT

11/2021-01/2022 | Florence, Italy

- Teaching Assistant for Prof. Giacomo Calzolari for “Advanced Industrial Organization”, a course for 2nd-year PhD students.

09/2021-11/2021

- Research Assistant for Prof. Giacomo Calzolari for a project on algorithmic repricing, including data collection and analysis.

11/2020-07/2021

- Research Assistant for interdisciplinary cluster “Technological Change and Society”: general administrative tasks, communication, event organization.

### NEW YORK UNIVERSITY - FLORENCE CAMPUS | GRADER

10/2021 - 12/2021 | Florence, Italy

- Created and graded problem sets and exams (with a colleague) to support the undergraduate course in econometrics, taught by Prof. Giampiero M. Gallo, based on Wooldridge, Introductory Econometrics (7th ed.)

### NERA ECONOMIC CONSULTING GMBH | RESEARCH OFFICER, PROMOTED TO ECONOMIC ANALYST

10/2017 - 09/2019 | Berlin, Germany

- Contributed to over 10 projects dealing with merger clearance and cartel damages claims (EU/national).
- Communication with clients and their legal counsel, econometric analyses of time-series and panel data in large and small samples, writing economic reports for litigation.
- Industries I have worked with: chemicals, food, public transport, FMCG, automotive, telecommunication, payment cards.

### TOULOUSE SCHOOL OF ECONOMICS/UNIVERSITÉ TOULOUSE 1 - CAPITOLE | RESEARCH ASSISTANT, TEACHING ASSISTANT

04/2017 - 07/2017 | Toulouse, France

- Research Assistant for Céline Bonnet. Analyzed and organized micro-level data on household expenditure for a project on consumer behavior.

01/2017 - 04/2017

- Teaching Assistant for Prof. Sumudu Kankanamge for a first-year undergraduate macroeconomics class. Gave tutorials (in French) and corrected a midterm and a final.

### SÜDWESTTEXTIL E.V. | INTERN

05/2016 - 07/2016 | Stuttgart, Germany

- Directly supported the director of a trade association representing the textile and clothing industry in south-west Germany.

### LEGION CONCEPTS | FINANCE INTERN/BUDGET CONTROL SPECIALIST

03/2015 - 09/2015 | Bonn, Germany

- Helped prepare the first product launch of a startup, researched market environment, priced a high-tech bag in a crowdfunding environment, established media contact in Germany, applied data mining tools to find and contact influencers.

### INSTITUTE FOR FINANCIAL ECONOMICS AND STATISTICS, UNIV. OF BONN | TEACHING ASSISTANT

04/2015 - 07/2015 | Bonn, Germany

- Gave tutorials in undergraduate-level Corporate Finance. Received an award for teaching quality by student choice.

## SELECTED SKILLS

Experienced

MS Office • Stata • R

Intermediate

Python • Matlab • QGIS

Certificates

Coursera online course in Machine Learning

## LANGUAGES & INTERESTS

German: native | English: business fluent | French: fluent (B2) | Italian: beginner (A2)

The Women in Economics Initiative, co-founder, research team coordinator 2019 - 2021

The TSEconomist (student magazine), Organization Chief (2016-2017)

Stiftung der deutschen Wirtschaft gGmbH (Foundation of the German Economy), scholarship for academic excellence, 2013 - 2017

The Bonn Journal of Economics (student run academic journal), Editor (2013-2014)