

Philipp Heider

Medical Science Liaison Oncology

philipp-heider@outlook.com | +41 (0)79 416 41 02

Rebbergstrasse 11, 9500 Wil SG, Switzerland | LinkedIn



Profile

Medical Science Liaison in Oncology and a reliable partner for HCPs with proven track record in medical scientific communication. Leverages interpersonal skills and experience in stakeholder management, pre-launch planning, clinical trials, medical information and digital transformation to create mutual value. Driven by my curiosity, my passion for sharing knowledge and a believe in the power of collaboration, I aim to solve complex problems while continuing to grow professionally and personally.

Education

CAS «Digital Life Sciences»

04/2025 | CH

Zurich University of Applied Sciences (ZHAW) 

Continuing education on methods and technologies for the digital transformation in life-sciences, including Python programming, AI & Machine Learning, Databases, Data Analytics.

MASTER OF SCIENCE BIOTECHNOLOGY

2018 – 2021 | AT

Management Center Innsbruck

Joint programme with Medical University of Innsbruck, specializing in Molecular Medicine.

Overall Grade: 1,3 (AT,DE) / 5.7 (CH) - Passed with honors.

BACHELOR OF SCIENCE BIOTECHNOLOGY

2015 – 2018 | AT

Management Center Innsbruck

Included full-time industrial employment (6 months) supporting Novartis/Sandoz device projects.

Exchange semester in Pharmatechnology at FHNW.

Professional Experience

Daiichi Sankyo (Schweiz) AG

02/2023 – Present

Medical Science Liaison Manager Oncology

- Building strategic partnerships with key opinion leaders, patient advocacy groups, and research organizations.
- Field-insight generation & analysis, congress representation and active support for clinical trials (4), an early-access-program and IIS/IIT proposals.
- Contributing to development of the Medical Plan, aligning local strategies with company objectives.
- Supported regional scientific exchange, including engagement with Austrian KOLs through joint initiatives.
- Design and execution of CME e.g.: ad-boards, webinars, local presentations, publications and internal trainings.
- Member of the Global Medical Affairs Generative AI Task-Force, collaborating with Boston Consulting Group.
- Improved our operational workflow on the side by programming a software to facilitate collaboration across medical and commercial teams. *Awarded with Spot-Bonus and featured by European leadership team.*

Sartorius Stedim Switzerland AG

11/2021 – 02/2023

Key Account Manager

- Led technical process optimization/consulting at a major Swiss CDMO: analyzed flows, recommended configurations, coordinated validation for mAB and ADC manufacturing.
- Focused on upstream/downstream processing, single-use technologies, and PAT.
- Generated qualified leads worth 12M Fr. through technical need identification.
- Received Key Account Management Award 2022 for excellence in project due-diligence.

Amgen GmbH

04/2021 – 11/2021

Medical Scientific Communications - Intern

- Created scientific materials for multiple oncology therapies including CDx-related indications. (KRAS G12Cm NSCLC: Sotorasib, Multiple Myeloma: Denosumab, Colorectal Cancer: Panitumumab).

- Coordinated with agencies to enhance the AMGEN digital HCP engagement platform.

Medical University of Innsbruck, Institute of Virology

07/2020 – 04/2021

Research Project Associate

- Worked on engineered versions of Rituximab, Obinutuzumab and Ofatumumab that induce an enhanced complement-dependent cytotoxicity (CDC).
- Assays development and validation using CLL cells from clinical trial samples obtained from patients at "Klinik für Innere Medizin V" (Prof. Wolf) at the University Hospital Innsbruck.
- Optimized antibody production and the characterization workflow for clinical trial samples.
- Established QC protocols and contributed to antibody assay development.

Novartis AG

Device Expert

10/2019 – 02/2020

- Was offered a permanent position after 3-months of the internship.
- Developed risk assessment strategies for Hyrimoz & Kesimpta autoinjectors/NSDs in alignment with EU MDR/IVDR and FDA 21 CFR.

Intern Technical Research & Development (DD&C)

07/2019 – 10/2019

- Automated lab testing processes using VBA tools to improve data integrity. Mitigation of human errors and change requests.
- Participated in GMP validation and compliance improvement initiatives.

SpiegelTec Consulting Engineers

02/2018 – 08/2018

Intern Compliance Engineering

- Regulatory compliance projects for Sandoz / Novartis process plants in Schafftenau, Austria.
- Digital transformation of the project management.

Publications

Enhancement of complement-dependent cytotoxicity by linking factor-H derived short consensus repeats 19-20 to CD20 antibodies

Prantl L, Heider P et al.

Front. Immunol., 22 July 2024.

Certificates

Certified Scrum Product Owner®

Scrum Alliance, Inc.

Good Clinical Practice (GCP)

Clinical Trials Level Investigator / Sub-Investigator

CTU Kantonsspital St. Gallen, Switzerland

Statistical programming language R

VHS Innsbruck

Process Analyst

Gesellschaft für Prozessmanagement

Key Qualifications

Scientific Communication

Stakeholder Engagement

Cross-functional collaboration

Analytical & Strategic thinking

Good-Clinical-Practice

Market Access

Biotechnology