

Philipp Anton Niebuhr

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EDUCATION

- 2020 - 2022** **London Business School, London, United Kingdom**
Reading for Master's in Financial Analysis degree
- 2016 - 2019** **Ludwig-Maximilians University, Munich, Germany**
BSc Economics, GPA 1.5, with distinction
Bachelor Thesis: "Population Dynamics and Civil Conflict"
- 2019** **Università Commerciale Luigi Bocconi, Milan, Italy**
Visiting Student, Economics & Finance

BUSINESS EXPERIENCE

- 2020** **MAT, Herford, Germany**
Family business (Small-Medium Enterprise, 20 FTE)
- Led sell-side process of our family business to a strategic investor; negotiations discontinued due to disagreements about valuation
 - Conducted company valuation (DCF and multiples) and developed stock-based compensation program to incentivise new CEO; successful signing of new CEO within tight 3-month timeline
 - Collaborated with law firm to introduce a tax efficient holding structure
- 2018** **ARMIRA PARTNERS, Munich, Germany**
Private Equity (EUR 1bn AUM), Internship, 3 months
- Performed leveraged buyout analysis on an Austrian-based eye-clinic for initial offer bid
 - Identified key demand features for luxury pre-schools (e.g. extra-long opening hours, quality food) and pitched opportunity in front of investment manager team
 - Analysed new investment opportunity in mobility charging and convinced senior investment manager to terminate pursuit due to false assumptions in initial investment hypothesis
- 2017** **RAYMOND JAMES, Munich, Germany**
Investment Banking, Internship, 2 months
- Developed teasers, information memoranda, and management presentations for the sale of a UK-based turbocharger manufacturer
 - Performed a company valuation using DCF and precedent transactions approach (target transaction value of above €50m)
 - Worked intensively with FactSet, Capital IQ, and MergerMarket to conduct supporting research
- 2017** **INNOGY, Essen, Germany**
Listed utility company (EUR 16bn market cap), Corporate M&A Internship, 2 months
- Prepared win/loss analysis for Innogy's offshore wind park auction bids across Europe
 - Identified competition boosted returns by flipping the assets to institutional investors and focussing on Operations & Maintenance; presented key insights in front of the German and UK inhouse M&A team

ADDITIONAL INFORMATION

- **Sports:** Player in the highest German field hockey league; West-German Champion
- **Finance:** Member of Investment Committee at TU Investment Club Fund (largest German student-run fund with approx. EUR 20k AUM)
- **Leadership:** Led TU Investment Club's analyst training and created new training concepts for company valuation; Screening of more than 250 applications with subsequent interviews as a member of the recruiting team; Coach of junior field hockey team
- **Voluntary Work:** Team member of refugee project providing support after arrival in Germany
- **Languages:** Native in German; fluent in English; basic in French
- **Technical Skills:** Advanced in PowerPoint and Excel modelling, STATA, R