

# Truth Builds Trust

At least that’s how we see it.

## OUR BELIEFS

The truth matters. When we provide you with honest advice, experienced perspective, and the facts to back it up, we become a trusted partner who helps you make better decisions about the future of your property. We are in the business of revealing truths to earn your trust.

## WHY GARFIELD?

We are in the business of enabling you to make better decisions about the future of your property, which has helped us become New York City’s foremost broker for selling and buying townhomes and small buildings.

## EXPERTISE

We have specialized in selling properties like yours for more than 40 years. We have repeatedly ranked as a “Top Residential Firm” in The Real Deal since 2009.

## COMMITMENT

We are unusually committed to our clients and go to great lengths to make great things happen. Our focus is on all aspects of selling your property, from pre- to post-sale.

## KNOWLEDGE

We know every aspect of townhomes and buildings in New York City - from overall markets to individual properties, zoning, taxes, SROs, landmark status and more.

## COLLABORATION

We are an agile, tight-knit group that collaborates, with each other, and our clients. The entire company is your team.

## OUR HISTORY

# TOWNHOMES & BUILDING SPECIALISTS SINCE 1972

At Garfield, we have been committed to providing the best service and perspective to clients for more than 40 years.

The day Leslie J. Garfield opened the firm’s doors, he had a singular focus in mind: to be the best. For him, that meant being the most knowledgeable, the hardest working and an honest negotiator for clients.

Along the way, the firm grew into New York City’s premier experts in townhomes and small buildings. Our growing team of sales and marketing talent is recognized by institutional clients, individuals and the industry overall for providing outstanding service and insight, plus record-breaking sales.

Today, Leslie’s son, Jed Garfield, leads the firm while Leslie remains Chairman Emeritus.

## OUR INTERNATIONAL PARTNER



Leslie J Garfield is proud to have Beauchamp Estates, London as our International partner and affiliate.

Beauchamp Estates has 35 years of experience in prime central London and European property. Founded in 1979, Beauchamp Estates has grown to become a multinational firm, with offices in London, Cannes, Mykonos and Florence and Israel.

Beauchamp Estates work with private individuals and family trusts, providing an exceptional level of personal care, guidance and considered advice on a one-to-one basis; at the same time, they offer services to those individuals and organisations for whom property has wider commercial implications, including professional landlords and investors, developers and corporations.

Privately owned and personally managed, Beauchamp Estates is led by Gary Hershman and Penelope Court who are fully involved in the activities on a day-to-day and strategic basis.

[Read more about Beauchamp Estates](#)