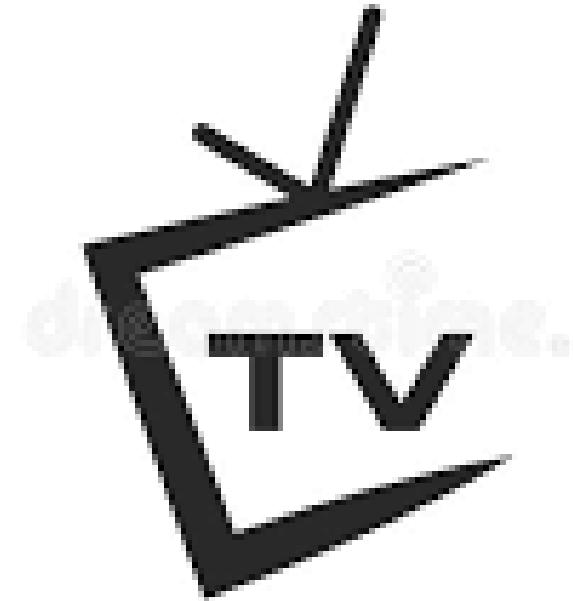




BrightTV

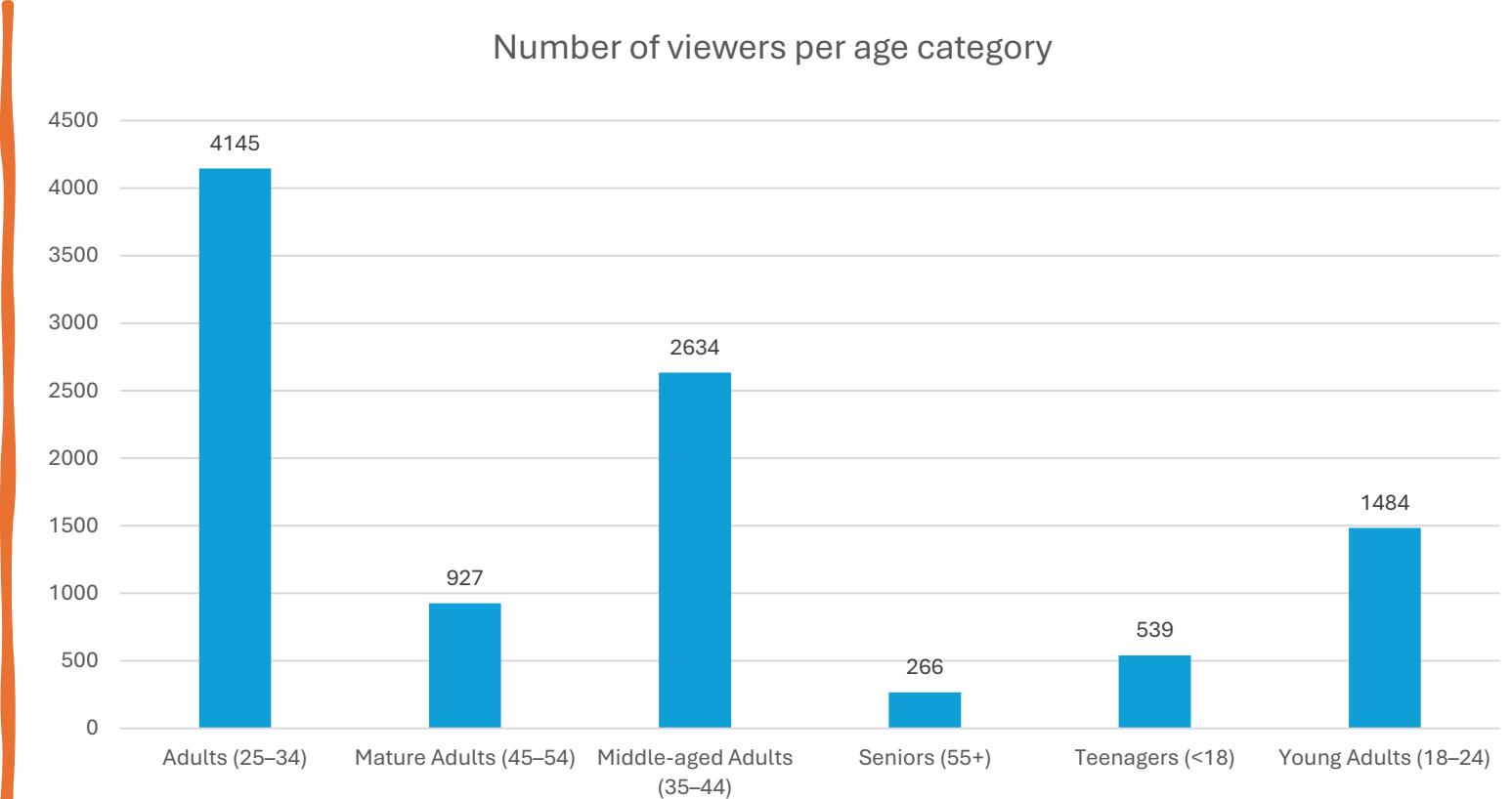
-November 2025



Objective

1. Provide insights on user and usage trends of BrightTV.
 - Who are the users?
 - What are users watching?
 - When are users watching?
 - How long are they watching?
2. What type of factors influence consumption?
3. What content would you recommend to increase consumption on the days with low consumption?
4. What type of initiatives would you recommend to grow BrightTV 's User base further?

Who are the users? (1/3)

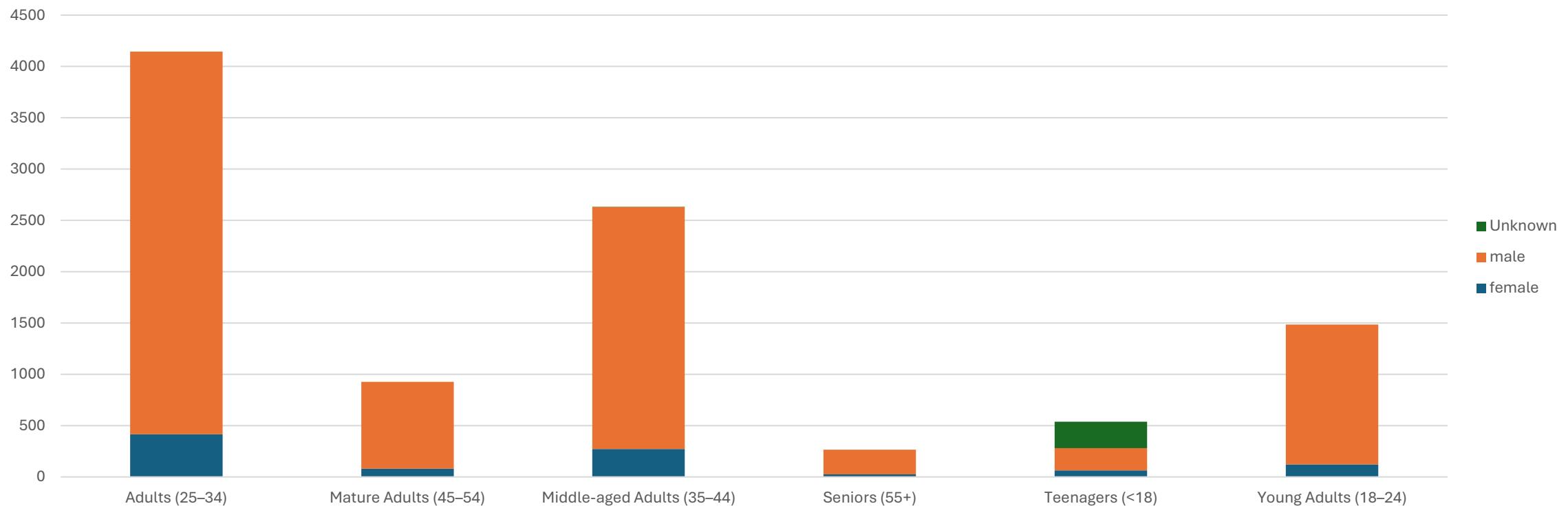


Most users are **Adults aged 25–34 (4,145 | 44%)**, followed by **Middle-Aged Adults Aged 35–44 (2,634 | 28%)** and **Young Adults Aged 18–24 (1,484 | 16%)**. Smaller groups include **Mature Adults (45–54) (927 | 10%)**, **Teenagers (<18) (539 | 6%)**, and **Seniors (55+) (266 | 3%)**. This shows the platform mainly attracts people aged 25–44.

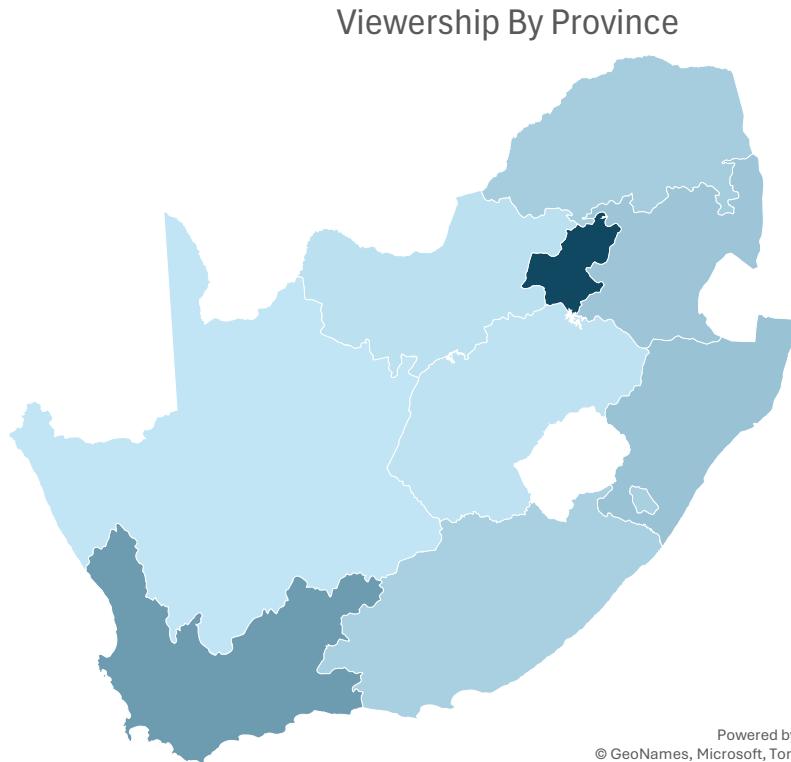
Who are the users?(2/2)

The audience is predominantly **male (88%)**, with **females accounting for 10%** and **2% unspecified**. The largest group is **males aged 25–44**, particularly **Adults 25–34 (3,729 males)**. This indicates that the platform's core audience is **male and within the 25–44 age range**, suggesting marketing and content could be tailored toward this demographic.

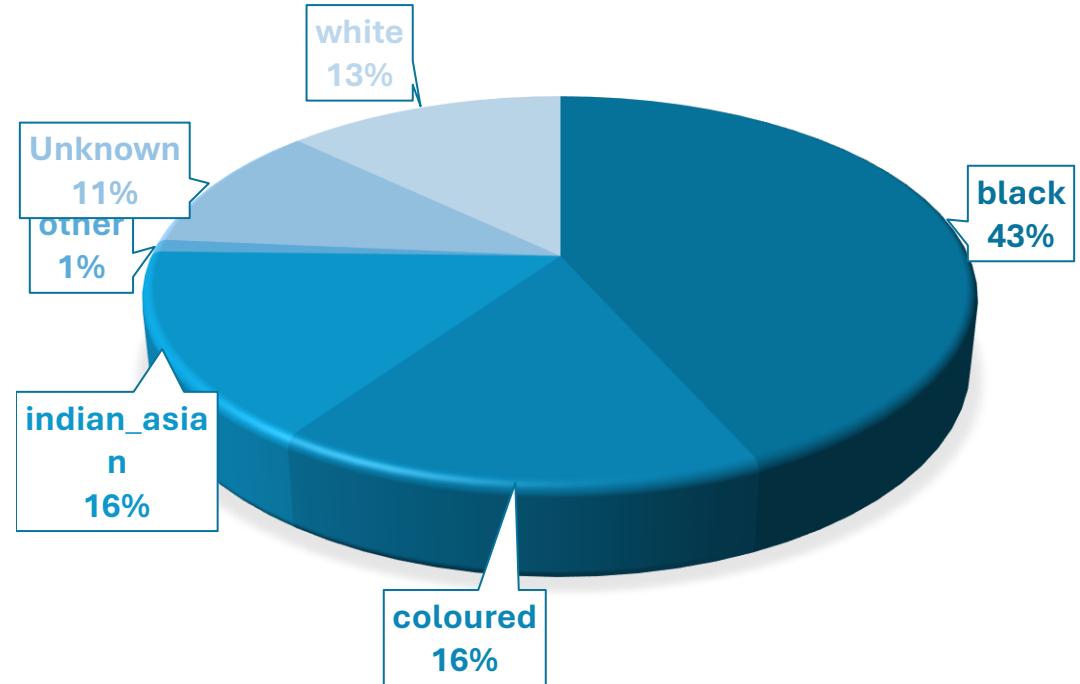
Viewers by age category and gender



Who are the users?(2/3)



VIEWERS DISTRIBUTION BY RACE

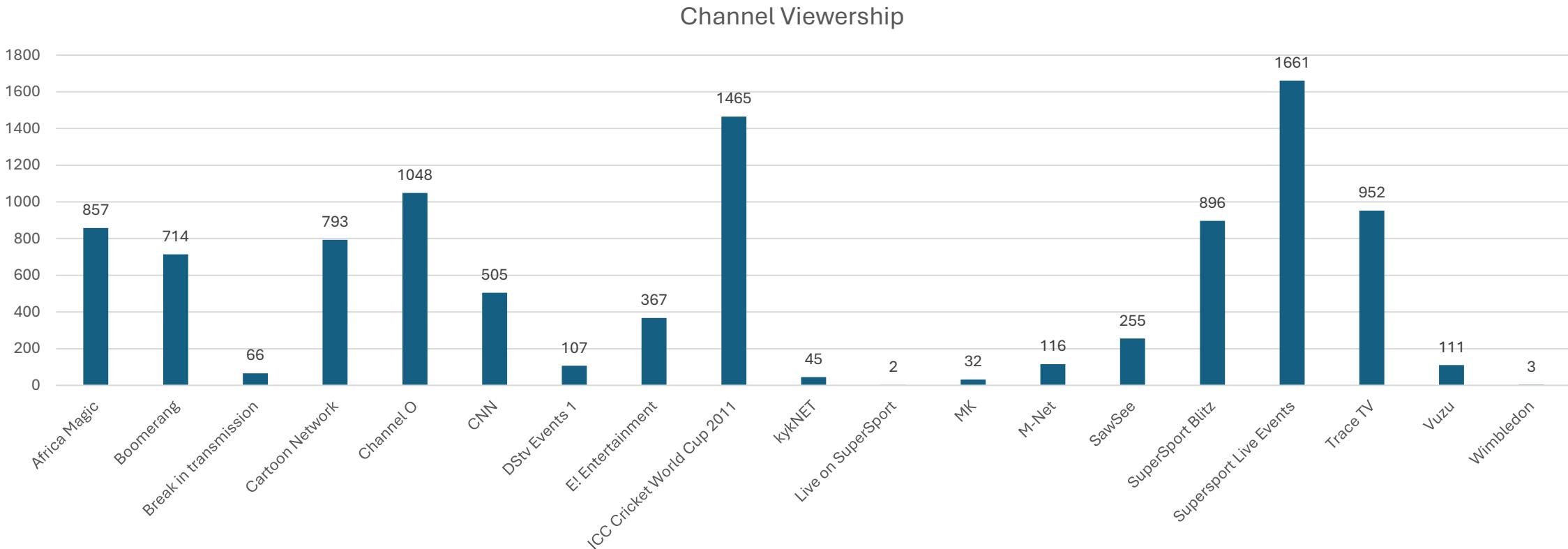


Most viewers are from **Gauteng (37%)**, followed by the **Western Cape (18%)** and **KwaZulu-Natal (10%)**, showing strong engagement in major urban provinces.

In terms of race, the majority are **Black (43%)**, with notable representation from **Coloured (16%)**, **Indian/Asian (16%)**, and **White (13%)** groups.

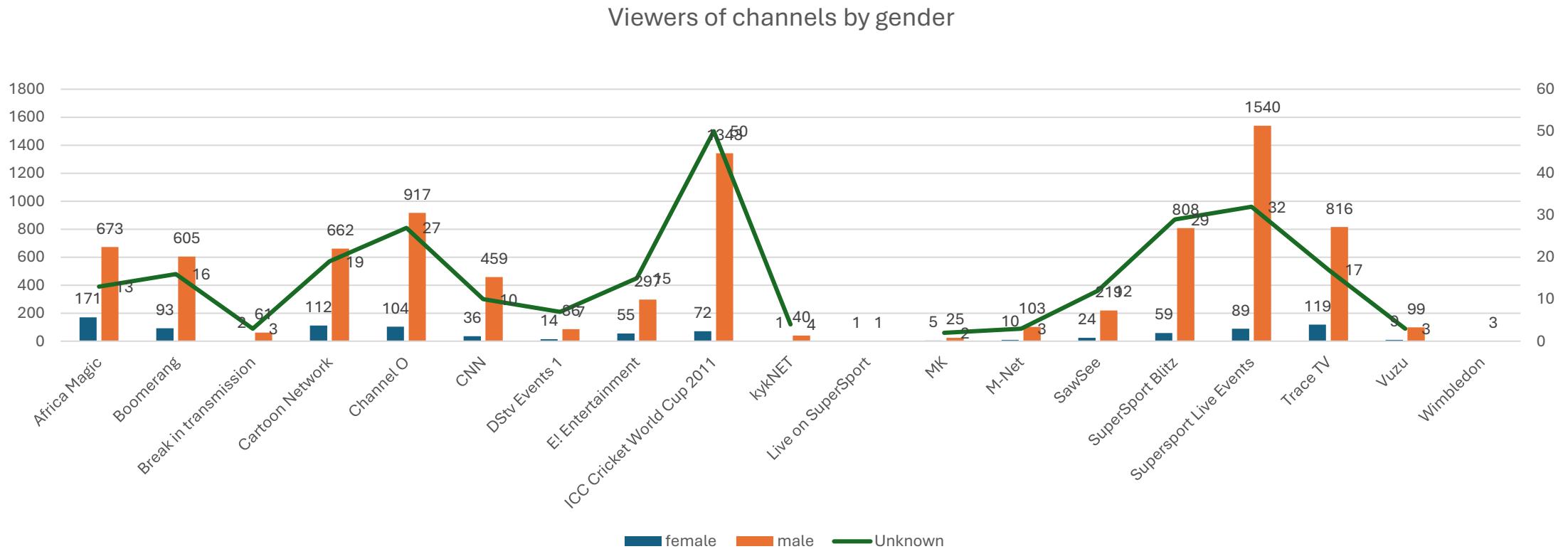
What are users watching? (1/2)

The top channels are **SuperSport Live Events** (1,661 | 17%), **ICC Cricket World Cup 2011** (1,465 | 15%), and **Channel O** (1,048 | 10%), showing strong interest in sports and music. Other notable channels are **Trace TV** (952 | 10%), **SuperSport Blitz** (896 | 9%), and **Africa Magic** (857 | 9%). Niche channels like **kykNET** (45 | 0.5%) have minimal viewership.



What are users watching? (2/2)

Viewership is mostly **male (88%)**, with **females (10%)** and **unknown (2%)**. The top channels, SuperSport Live Events (93% male), ICC Cricket World Cup 2011 (92% male), and Channel O (87% male), are heavily male-dominated. Meanwhile, general entertainment channels like Africa Magic and Trace TV also have mostly male audiences, but with slightly more female viewers.



When are users watching? (1/2)

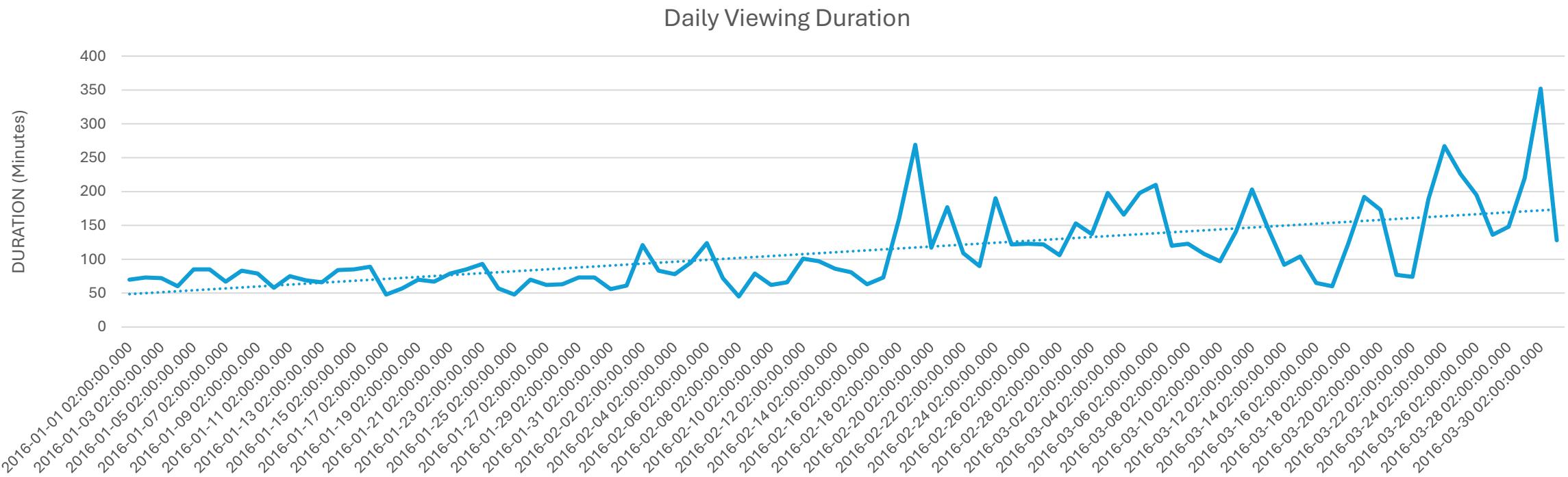
Hourly Viewership by Weekday vs Weekend



Viewership varies throughout the day, with **weekdays** showing higher engagement than **weekends**. On weekdays, the peak hours are **12:00 PM–14:00 PM** and **16:00 PM –20:00 PM**, while weekend peaks are slightly lower and spread more evenly across **10:00 AM–20:00 PM**

When are users watching? (1/2)

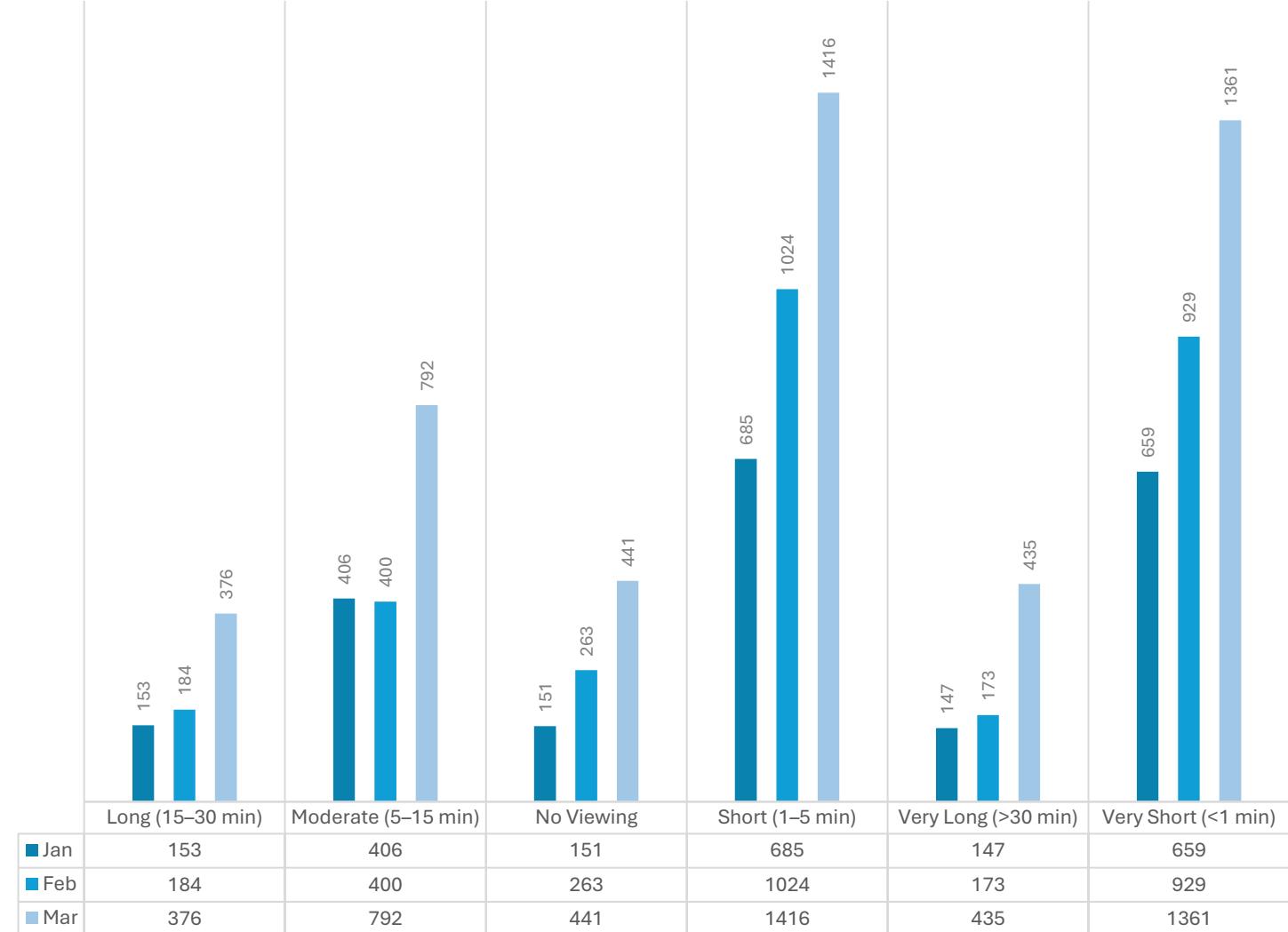
Daily viewing duration mostly ranges between **60–90 minutes**, accounting for roughly **70% of the days**. Peaks occur in mid-February to late March, with the **highest day at 352 minutes (~3.5% of total viewing time)**. Other notable spikes, such as **269 minutes on February 19** and **267 minutes on March 24**, each represent about **2–3% of total viewing time**.



How long are they watching? (1/2)

- Most viewers spend **short periods on the platform**, with **Short (1–5 min, 31%)** and **Very Short (<1 min, 30%)** accounting for **over 60% of all views**. Moderate (5–15 min) viewing makes up **16%**, Long (15–30 min) **7%**, and Very Long (>30 min) **8%**.
- Monthly trends show a **steady increase in viewing across all durations**, peaking in **March (4,821 users, 48% of total)**, suggesting growing engagement over time.

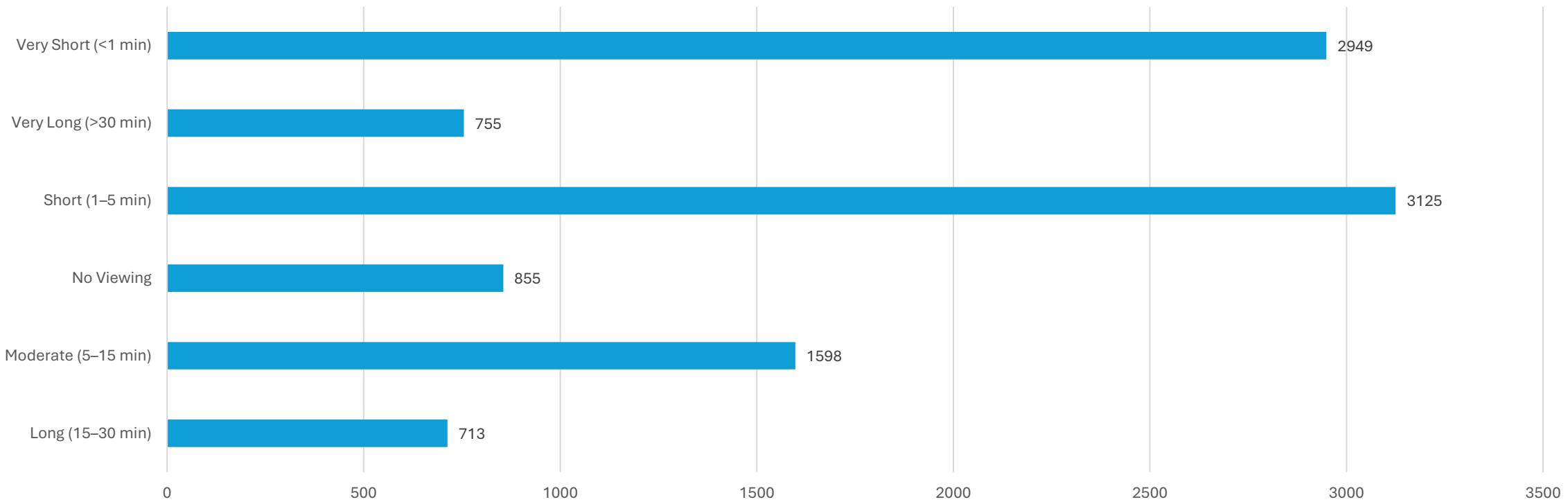
VIEWING DURATION BY MONTH



How long are they watching? (2/2)

Most users spend **short periods on the platform**, with **Short (1–5 min, 31%)** and **Very Short (<1 min, 30%)** accounting for over **60%** of all views. Moderate (5–15 min) viewing makes up **16%**, Long (15–30 min) **7%**, and Very Long (>30 min) **8%**. This indicates that while many users quickly engage with content, only a smaller portion watches for extended periods.

Viewers by duration category



Factors Influencing BrightTV Consumption

1. Personal Factors

- **Age & gender:** Younger viewers prefer music, sports, and short content. Adults prefer news and longer programs.
- **Lifestyle:** Busy viewers choose short clips; relaxed viewers watch longer sessions.

2. Psychological Factors

- **Motivation:** Viewers tune in for entertainment, information, live sports, or cultural content.
- **Perception:** How viewers see BrightTV's quality, relevance, and excitement influences how long they watch.

3. Social Factors

- **Family influence:** Kids' channels increase viewership in households with children.
- **Community & peer trends:** Popular events or trending shows drive spikes in viewers.

4. Economic Factors

- **Access to devices & internet:** Areas with better connectivity show higher viewership.
- **Affordability:** Viewers with limited resources watch more free or promotional content.

5. Marketing & External Factors

- **Program promotion:** Well-promoted sports, music, or event specials increase engagement.
- **Content availability:** Regions with fewer entertainment options watch more TV.
- **Seasonality:** Viewership changes across months (holidays, sports seasons, school periods).

What content would you recommend to increase consumption on the days with low consumption?

Recommendation:

- **Sports** → Continue as anchor content (big male draw).
- **Music channels** → Boost playlists, charts, and music shows (high youth engagement).
- **African entertainment & lifestyle** → Add more dramas, reality shows, and culture-based content for females and mixed audiences.
- **Kids programming** → Use on low-consumption hours to boost early mornings.

Recommended Initiatives to Grow BrightTV's User Base

- Add more shows for women and younger viewers, such as lifestyle, entertainment, drama, and youth-centered content.
- Create local content for provinces with low viewership, like the Northern Cape and Free State, so more people feel represented.
- Introduce exclusive series and engaging shows that make viewers want to come back more often.
- Improve weekend viewing by offering special content like music shows, kids' programs, and movie nights.
- Make the platform more interactive with polls, quizzes, rewards, and sports prediction games.
- Focus on popular categories like sports, music, and kids' content to attract even more viewers.
- Fix technical issues and make it easier for users to find content on the platform.
- Use social media and influencers to reach younger audiences and bring in new users.
- Partner with telecom companies, schools, and media outlets to grow awareness and make access more affordable.

Thank You

~Phindile Mnisi

