



# Blockchain Solution for Real Estate Transactions

Evaluating Hyperledger Fabric for Optimizing Real Estate Transactions

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# Real Estate transactions

## Overview

Currently, the real state transaction are in many cases slow, paper heavy, prone to fraud and expensive.

Cost in traditional systems span from agent commissions, legal fees, title insurance, taxes and several administrative charges.

## Challenges

This costs all added make up for a significant percentage of the property's value, making the process costly for buyers and sellers.

High load of burocracy.

High processing costs.

# Existing Solutions

1. **Multiple Listing Service (MLS):** is a centralized database where real estates agents and brokers list properties for sale. It allows agents to share information about properties and helps buyers find available homes.
2. **Escrow:** is a financial arrangement where a neutral third party (the escrow agent) holds funds and documents on behalf of the buyer and seller until all conditions of the transaction are met.
3. **Title companies:** are organizations that verify the legal ownership of a property and ensure there are no claims, liens, or disputes before a sale. They also provide title insurance to protect buyers and lenders from future ownership issues.
4. **Notaries:** are authorized officials who verify the identity of parties, witness signatures, and certify documents. Legal professionals (lawyers, solicitors provide legal advice, draft contracts, and ensure compliance with laws).

# Existing Solutions (cont.)

- 4. **Banks and mortgage lenders:** are financial institutions that provide loans to buyers for purchasing real estate. They assess creditworthiness, offer financing options, and manage payments over the life of the loan.
- 5. **Government registries:** are official databases maintained by local or national authorities to record property ownership, transfers, and related legal documents. They ensure legal recognition and public record of property rights.

# Why Build on blockchain-based implementation?

- **Transparency:** All transaction records are stored on a public or permissioned ledger, making ownership history and transfers easily auditable and reducing fraud.
- **Efficiency:** Smart contracts automate processes like payments, escrow, and title transfers, reducing paperwork and speeding up transactions.
- **Cost Reduction:** By minimizing intermediaries (agents, escrow, title companies), blockchain can lower fees and administrative costs.
- **Security:** Cryptographic verification and decentralized storage protect against tampering and unauthorized changes.
- **Accessibility:** Parties can access records and verify ownership instantly, even across jurisdictions.
- **Immutability:** Once recorded, transaction data cannot be altered, ensuring a reliable and permanent record.

# Alternative Blockchains

- **Ethereum:**

- Consensus Approach: Proof of Stake (PoS)
- Technical Attributes: Smart contracts, public ledger, tokenization standards (ERC-721, ERC-1155), large developer ecosystem
- Suitability: Good for transparent ownership records and automation, but has scalability and cost concerns.

- **Hyperledger Fabric:**

- Consensus Approach: Pluggable consensus (e.g., Raft, Kafka)
- Technical Attributes: Permissioned blockchain, modular architecture, private channels, chaincode in Go/Java/Node.js, high throughput
- Suitability: Ideal for enterprise and government use cases requiring privacy and compliance.



# Alternative Blockchains (cont.)

- **Polygon:**

- Consensus Approach: Proof of Stake (PoS)
- Technical Attributes: Layer 2 scaling solution for Ethereum, fast and low-cost transactions, Ethereum-compatible smart contracts, interoperability bridges
- Suitability: Good for scalable, cost-effective applications such as high-volume property listings.

# Chosen Blockchain

Platform	Consensus	Smart Contracts	Privacy	Scalability	Cost	Suitability
Ethereum	PoS	Yes	Public	Medium	Medium	Tokenization, automation
Hyperledger Fabric	Pluggable	Yes	Private	High	Low	Enterprise, compliance
Polygon	PoS	Yes	Public	High	Low	Scalable, low-cost apps



# Chosen Blockchain (cont.)

## ● Hyperledger Fabric:

- Privacy & Compliance: Permissioned network ensures only authorized parties access sensitive property and financial data, meeting regulatory requirements
- Confidential Transactions: Private channels allow secure negotiations between specific parties (buyer-seller-bank) without exposing details to the entire network
- Enterprise Integration: Designed for business use, enabling seamless integration with existing MLS, title companies, and government registry systems
- High Performance: Supports high transaction throughput with low latency, essential for processing multiple property deals efficiently
- Flexible Consensus: Pluggable consensus mechanisms can be tailored to specific regional or organizational trust requirements
- Smart Contract Automation: Chaincode automates escrow, title transfers, and payments while maintaining enterprise-grade security and compliance.

# Technical Implementation

## Client Applications

- Entry points for all participants (buyers, sellers, agents, banks, government registries).
- Real Estate Role: Web or mobile apps where users initiate property transactions, submit documents, make payments, and track transaction status.

## Fabric SDK

- Acts as a bridge between client applications and the Hyperledger Fabric network, providing APIs to submit transactions, query the ledger, and manage identities.
- Enables developers to build user-friendly web or mobile apps for buyers, sellers, agents, and banks to interact with the blockchain seamlessly.

## Peers (Endorsers)

- Network nodes that store the ledger, execute chaincode (smart contracts), and validate transactions.
- Maintain copies of property records, execute business logic for transfers, and endorse transaction proposals

# Technical Implementation (cont.)

## Ordering Service

- Collects endorsed transactions, orders them chronologically, and packages them into blocks.
- Ensures all property transactions are processed in the correct sequence to prevent double-spending or conflicting ownership claims.

## Certificate Authority (CA)

- Issues digital identities and manages authentication for network participants.
- Verifies the identity of buyers, sellers, agents, banks, and government entities.

## Channels

- Private communication subnets that isolate transactions between specific parties.
- Enable confidential negotiations and transactions between relevant parties only.

# Technical Implementation (cont.)

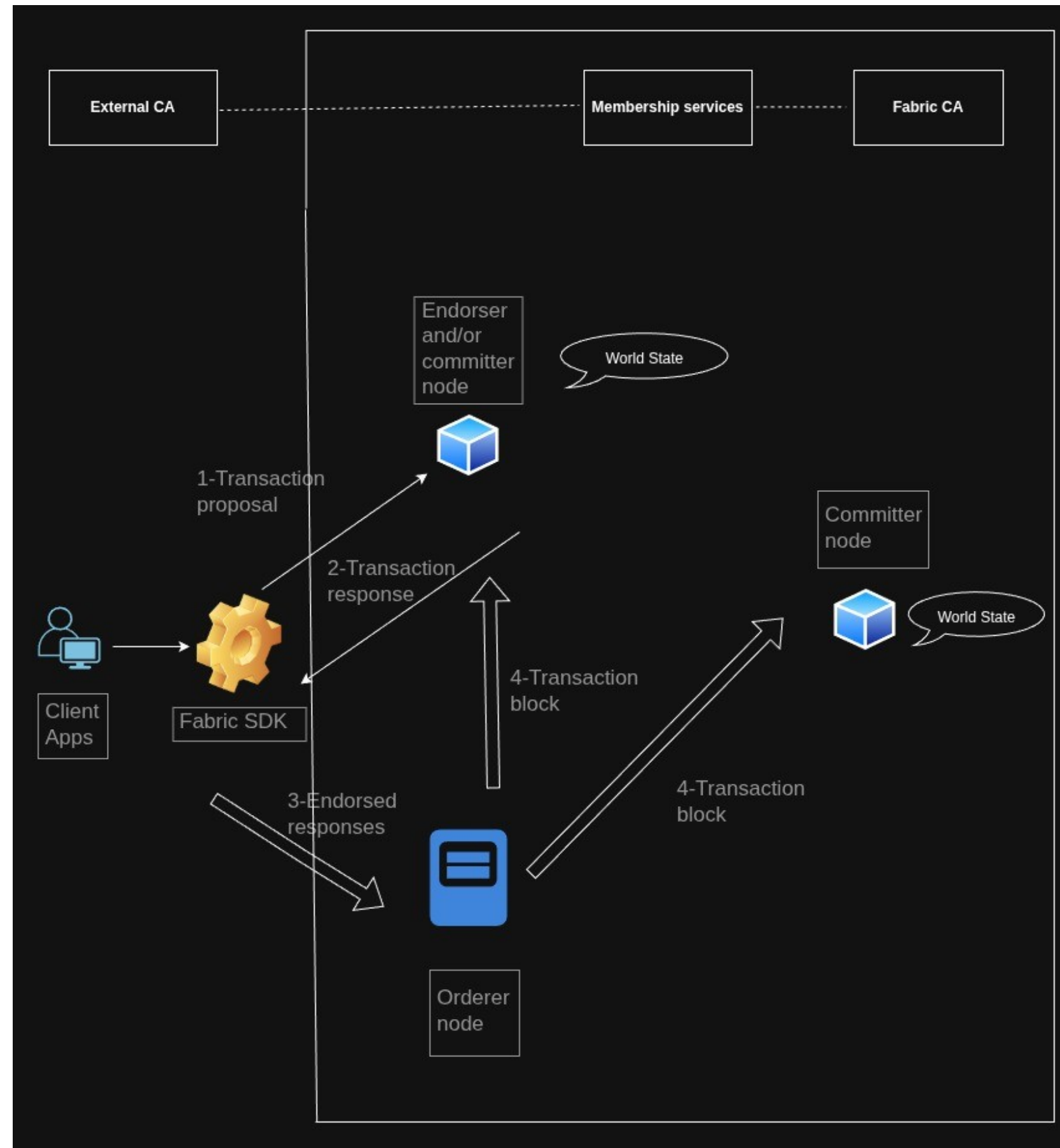
## Smart Contracts (Chaincode)

- Programmable business logic that automates transaction processes.
- Automate escrow, title transfers, payment releases, and compliance checks.

## Ledger

- Immutable distributed database storing all transaction history.
- Maintains complete property ownership history, transaction records, and legal documents.

# Architecture Diagram



# Architecture Challenges

- **Scalability challenges:** may face performance bottlenecks when handling thousands of simultaneous real estate transactions across multiple regions.
  - Possible solutions: multiple channels per geographic region, horizontal scaling, off chain storage of large documents, optimization of chain code.
- **User Experience (UX) Challenges:** Poorly designed interfaces may hinder adoption to non technical users.
  - Possible solutions: development of intuitive web and mobile applications, training for users, gradual migration strategy.
- **Regulatory requirements:** Real estate regulations vary significantly across jurisdictions and transactions may not be legally recognized in some regions.
  - Possible solutions: Collaborate with regulatory bodies to establish blockchain-friendly policies and framework

# Architecture Challenges (cont.)

- **Adoption incentives:** Convincing established real estate industry players to adopt blockchain technology can be difficult, when the existing systems are working.
  - Possible solutions: Demonstrate clear ROI by showcasing reduced transaction costs, faster processing times, and enhanced security. Launch pilot programs with progressive real estate agencies to prove the system's value.