

# PHAN MINH PHUOC

## AGRICULTURAL ENGINEER

### PERSONAL INFO

#### Email

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#### Phone

+ 84 933656405

#### Address

Hoc Mon district, HCM city

### SKILLS

Agricultural Tools

Microsoft Office

PR (Web, Clip)

Event

Customer Service

Communication

### INTERESTS

Music

Plants – animals

Travel

With over 9 years of experience in the agricultural and farm management industry, I have extensive experience in building customer relationships, negotiating, and persuading. Strong teamwork and effective time management skills allow me to thrive in a dynamic environment. I am adaptable, able to work under pressure, and dedicated to contributing positively to the company's goals. I look forward to leveraging my background to drive growth and achieve goals as part of your team.

### WORK EXPERIENCE

#### **COCOA - VANILLA FARM MANAGER    Aug 2022 – Present** **Innovative Agriculture Industry Ltd.** **Papua New Guinea**

- Operate and coordinate activities to the farm budget
- Welcoming investors, auditors from Australia; and the Government
- Purchase and process Cocoa and Vanilla bean
- Maintain and develop raw material area
- Collect and manage data for raw material area
- Manage product quality control after processing
- Build demo plots, train farmers on how to cultivate plants
- Solve problems that arise (employees, farmers, communities)
- Receive and transport goods between farms
- Coordinate to handle related issues between departments
- Support community activities

#### **TECHNICAL SERVICE STAFF                      Nov 2017 – June 2022** **Japan Viet Nam Fertilizer (JVF)**

- Organize and build fertilizers demonstration farms
- Organize seminars for farmers and customers
- Collect and analyze nutrient content in soil samples
- Fertilizer recommendations for farmers
- Prepare documents, register for seminars and promotions with state agencies
- Build content and clip editor on Facebook page

## WORK EXPERIENCE

### **TECHNICAL – PROMOTERS STAFF** July 2015 – Nov 2017 **Hoc Mon Joint Stock Company (H.S.C)**

- Advise and suggest increasing rice seed production areas
- Testing of paddy seed production field
- Check paddy seed standards
- Arrange and implement paddy seed production plan
- Worker management
- Planning seasonal paddy production

### **INTERNSHIP STUDENT** July 2014 – June 2015 **Arava International Center for Agriculture Training – Israel**

- Prepare the farm
- Coordinate and assist employees in plant protection
- Harvest and evaluate quality of agricultural products
- Plant and took care of diseases
- Practice planting plan

## VOLUNTEER

### **STUDENT LABORATORY** **Biotechnology Center of Industrial University HCMC**

- Volunteer in the lab within 3 years
- Instruct students in the lab
- Support teachers in lab management
- Isolation of crops, fungi and microorganisms
- Survey of fungal growth in the environments
- Grow and harvest fruity vegetables
- Apply mushroom cultivation on industrial scale

## EDUCATION

### **BIOTECHNOLOGY** Oct 2010 – June 2016 **Biotechnology Center of Industrial University HCMC**

- Engineering's Degree

### **AGRICULTURAL TRAINEE** July 2014 – June 2015 **Arava International Center for Agriculture Training – Israel**

- Certificate of completion program