

THE FLORAL BREEZE HOTELS

Travel Agency Agreement

Mani Awga Co., Ltd

Address:

Address:

No.216/1, First Floor, Ziwasoe Street,(14) Quarter, South Okkalapa Tsp, Yangon, Myanmar.

Tel:

Tel:

09 4500 23710,
09 4459 38193

Fax

Fax

Mobile

Mobile

+95 09 4500 23710

Contact Person:

Contact

Person:

Position:

Position:

Email

Email

mnagmyanmar@gmail.com

Website:

Website:

www.maniawga.com
www.wunzinhotel.com
www.mtvictoriahotel.com

Social Page

Social Page

Wunzin -
<https://www.facebook.com/floralbreezewunzin/>
Mt.Victoria-
<https://www.facebook.com/mt.victoriahotel/>

Contract Validity : 01st May 2018 to 30th April 2019

Rate basis : Per room per night

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Email: mnag.wunzin@gmail.com; mnag.victoria@gmail.com Web: www.maniawga.com

THE FLORAL BREEZE HOTELS

Floral Breeze Hotel - Mount Victoria

1 st May 2018 to 30 th Sep 2019 (Low Season)				
Room Type	Agents' Rate	Walk in Rates	Extra Bed	No. of rooms
	Single/ Twin/ Double	Single/ Twin/ Double		
Deluxe(Bungalow)	59 \$	67 \$	16 \$	18 Rms
Local	54600 Ks	63000 Ks	15750 K	
Superior(Bungalow)	50 \$	59 \$	16 \$	8 Rms
Local	50400 Ks	54600Ks	15750 Ks	
Standard	29 \$	48 \$	-	6 Rms
Local	29400 Ks	47250 Ks		

1 st Oct 2018 to 30 th April 2019(High Season)				
Room Type	Agents' Rate	Walk in Rates	Extra Bed	No. of rooms
	Single/ Twin/ Double	Single/ Twin/ Double		
Deluxe(Bungalow)	74 \$	84 \$	16 \$	18 Rms
Local	68250 Ks	78750 Ks	15750 K	
Superior(Bungalow)	63 \$	73 \$	16\$	8 Rms
Local	63000 Ks	68250 Ks	15750 Ks	
Standard	37 \$	48 \$	-	6 Rms
Local	36750Ks	47250 Ks		

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Floral Breeze Hotel - WunZin

1 st May 2018 to 30 th April 2019				
Room Type	Agents' Rate	Walk in Rates	Extra Bed	No. of rooms
	Single/ Twin/ Double	Single/ Twin/ Double		
Suite	60 \$	65 \$	10 \$	2
Local	60000 Ks	65000 Ks	10000 Ks	
Deluxe	50 \$	55 \$	10 \$	12 Rms
Local	50000 Ks	55000 Ks	10000 Ks	
Superior	40 \$	45 \$	10 \$	10 Rms
Local	40000 Ks	45000 Ks	10000 Ks	
Standard	30 \$	35 \$	10 \$	14 Rms
Local	30000 Ks	35000 Ks	10000 Ks	

Meal Reate

Set Menus: (For Foreigner)

USD 12 per person (5 person and above)

USD 10 per person (10 person and above)

USD 8 per person (20 person and above)

USD 5 per person (Extra Breakfast)

PSN

Set Menus: (For Local)

13000 kyats per person (5 person and above)

11000 kyats per person (10 person and above)

9000 kyats person (20 person and above)

5000 kyats per person (Extra Breakfast)

Buffet:

USD 25 per person (Minimum 30 pax)

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Compulsory Gala Dinner: (For Mt. Victoria only)

Christmas Eve 15000 kyats per person

New Year's Eve 15000 kyats per person

Terms and Conditions

1. Rate Restriction

- ❖ Rates are non-commissionable.
- ❖ All above contract rates **are include 5 % government tax but include 10 % service charges** and are non-commissionable.
- ❖ All room rates are including Breakfast.
- ❖ The above meal rates are for food only and do not include beverages.
- ❖ Hotel holds the right to change the rates within 30 days prior notice.
- ❖ Exclude other expenses, such as **Mini-bar usage and damages caused by clients.**
- ❖ **Guide Room (Standard rooms only) is 40% off.**

2. Reservation Policies

- ❖ The above room and meal rates are applicable only to all reservations made directly with the Sales and Reservation office in Yangon.
- ❖ Reservation Requests (entitle for new bookings, amendment, cancellations, etc.) to be forwarded to our Yangon Sales and Reservation office by fax / email only. Only the reservations with our written acknowledgement and confirmation letters are confirmed status as per our contract terms (regardless of sending date from Tour Operator)

3. Rooming list

- ❖ Tour Operator guarantees to provide complete information at least (7)days group's arrival and must include under the followings:
- ❖ Guest Name, Nationality, No. of Person, Arrival and Departure date with time and meal requirements.

4. Child policies

- ❖ Children (max 1) up to 12 years of age stay free with parent(s) in same rooms with existing beds.

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(without Extra Bed)

- ❖ Child under 6 years = complimentary Breakfast
- ❖ Child 6 to 12 years = 50% of Adult Breakfast Rate

5. Group Complimentary Policy

- ❖ One room complimentary will be accorded for every 10 paying rooms from the same group.
- ❖ Tour guide/ Tour leader is eligible to receive 30 % discount of the actual room rate (walk in rate) if they are to stay at the hotel.

6. Deposit & Cancellation Policies

- ❖ **Deposit 50 % shall be made to the hotel 7 days prior to the arrival date to confirm the bookings for .**
- ❖ A minimum of 10 rooms and above, Deposit equivalent of 1st night charge of the entire existing booking shall be made to the hotel 20 days prior to the arrival date to confirm the bookings (GITs)
- ❖ Hotel obligate to release the existing bookings if deposit payments are not made or final payments are delayed.
- ❖ Within 30-21 days prior to the arrival date, 30% total rooms reserved to be charged.
- ❖ Within 21-8 days prior to the arrival date, 50% total rooms reserved to be charged.
- ❖ Less than 7 days prior to the arrival date, 100% total rooms reserved to be charged.
- ❖ No Shows will be charged full payment of entire booking.
- ❖ **All deposit payments are non-refundable.**

7. Cancellation of Meals

- ❖ Any cancellation of meals bookings must be advised to hotel (3) working days in advance.
- ❖ 25% of total meal charges are applicable for cancellation made two day ahead.
- ❖ 50% of total meal charges are applicable for cancellation made one day ahead.
- ❖ 100% of total meal charges are applicable for cancellation made same day cancellation.

8. Payments Terms

- ❖ **We do accept USD and also Myanmar Kyats according to the Hotel internal exchange rate.**

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- ❖ Full payments shall be made to the hotel from departure date, not later than 7 working days.
- ❖ In any case of late payment, agent necessary to inform directly to Yangon Finance Office.
- ❖ The agent must grantee that all the payments will be making not later than 7 working days from the departure date of the guests.
- ❖ **After 15 days 5 % interest per month will be added to the total amount.**
- ❖ **After 30 days, 10% interest per month will be added to the total amount.**
- ❖ **Over 45 days , 15% interest per month will be added to the total amount.**

9. Amendment

Notwithstanding anything in this agreement, the hotel may at any time and from time to time amend, vary and/or supplement the terms of the Agreement by giving at least 14 days' written notice to the Wholesaler prior to the date on which such amendment, variation and /or supplement is to take effect and such amendment, variation and/or supplement shall be valid and binding against the Wholesaler.

10. Transfer of Guest

The Floral Breeze Hotel finding it unable to accommodate guests with confirmed reservation will undertake to transfer the guest to another hotel and will bear any additional cost incurred due to this transfer. The Floral Breeze will endeavor at all times to accommodate all confirmed guests as soon as become available.

11. Check-In/Check-Out

- ❖ Check-in time is **2:00 pm** and check-out time is **12:00 noon**.
- ❖ If early check-in is required, this will need prior arrangements and is subject to availability.
- ❖ 3 \$ per hour will be charged for late check-out arrangement until **6:00 PM**. After **6:00 PM** check out requirement will incur the full rate for a one-night stay.

12. Other Conditions

- ❖ If the event upon unforeseeable circumstances, the hotel reserves the right to adjust the

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contract room rates, within 30 days in advance prior to the guest check-in date.

13. Confidential

- ❖ All information contained in this document is strictly CONFIDENTIAL. These contract rates should not appear on internet or website.

The travel agent should return this agreement to the Hotel with an authorized signature on each page in order to honor all the agreed rates and terms. If the travel agent fails to send the acknowledgement copy with acceptance within 30 days of the contract issued date (as stated below) this agreement is no longer valid.

Proposed and Signed by

The Floral Breeze Hotels Group

For and on behalf of

Accepted and signed by

For and on behalf of

Name:

Title:

Date:

Name:

maulal
Marlar Aye
Country Manager
Title: Asia Expeditions Travels & Tours

Date:



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