



MERCHANT

MERCHANT HOTEL YANGON

CONTRACT RATE AGREEMENT

VALID FROM IMMEDIATELY UNTIL 30 April 2019*

Company : Merchant Hotel
Contact Person : May Sanda Aung (09-4211 26602)
Title : General Manager
Address : 67/71 Yea TarShey Lan Thit

Phone : 01-545804, 544426, 556146
E-mail : 1973msa@gmail.com
Website : www.merchantyangon.com

Company : Asia Expeditions Travels & Tours
Contact Person : Ma Marlar Aye
Title : Country Manager
Address : House#04, RM(E), 5th Fl, Corner of Anawyahtar Road and Lower Pazund;

Phone : 09-5062644, 01-200401
Email : marlar@asia-expeditions.com
Website : www.asia-expeditions.com

Contract Net Rates

Valid for FIT / Group

For GIT- 10 rooms occupancy will be given a room complimentary for tour leader (11 rooms)

Currency: United State Dollar

10 Oct - 31 Jan, 1 - 30 April

Room Type	Included Occupancy	Room Availability & room size	Low Season 1 May - 30 Sept	High Season & Peak Season 2 Jan - 30 Mar
Art Deluxe (Without window)	2	30 rm, 205 Sqft	US\$ 45 ✓	US\$ 55 ✓
Art Concept	2	84 rm, 233 Sqft	US\$ 50 ✓	US\$ 60 ✓
Suite Concept	2	7 rm, 305 Sqft	US\$ 110 ✓	US\$ 117 ✓
Designer Concept	2	2 rm, 472 Sqft	US\$ 125 ✓	US\$ 130 ✓

Notes:

The above contract rates are based per night stays, while our hotel Walk-in Nett rate:

1. Standard benefits inclusions:

- Refreshment upon arrival
- Daily breakfast

2. Check – in time 14:00 and check out time 13:00 noon.

- Day use until 15:00 is subject to 25% from the existing contract rate
- Day use until 17:00 is subject to 50% from the existing contract rate
- Day use over 17:00 is subject to 100% from the existing contract rate
- Early checks-in are subject to room availability and prior notification is required
- Early checks-out (more than 24 hours) are subject to 1 day penalty from the existing contract rate

67/71, New Yaytershay Road, Bahan Township, Yangon, Myanmar.

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3. Our Season Period:

- a. Low Season: May 1 – September 30
- b. High Season: October 1 – January 1, April 1 – April 30
- c. Peak Season: January 2 – March 30

4. All the above rates are net inclusive of 15% government tax, service charge and non – commissionable

*May changes due to management professional considerations

Terms and Conditions for FIT & GIT Reservations

1. Booking Policy

- a. You are required to make a booking in writing by fax or e-mail correspondence
- b. The Management will provide a written confirmation by fax or email return
- c. You are required to make a cancellation or amendment in writing by fax or email
- d. The Management will provide a written cancellation or amendment by return

2. Modification, Cancellation and no show policy

e. Low season

Any modification or cancellation made less than 3 days prior to arrival, will charged 50% of the total booking and no show will be charged 100% of total booking.

f. High season

Any modification or cancellation made less than 7 days prior to arrival, will be charged 50% of the total booking and no show will be charged 100% of total booking.

g. Peak season

Any modification or cancellation made less than 14 days prior to arrival, will be charged 50% of the total booking and no show will be charged 100% of total booking.

3. Billing arrangement and payment policy

- a. The Pro-forma invoice will be sent upon reservation confirmation; 50% deposit has to be settled by the latest 3 days prior to guest arrival date and full payment has to be settled upon guest arrival date.
- b. In the event that the fare has not been paid in full for any reason whatsoever prior the guest arrival, we reserve the right to cancel the booking prior to check-in and will be considered full payment on cash basis upon guest arrival.
- c. In the case of unsettled invoice in due date, it will incur a 1% interest/day of the total outstanding amount and Sara Residence reserves the right to refuse any placement booking.
- d. All the above rates are net inclusive of 15% government tax, service charge and non – commissionable.

4. Confidential and Exclusivity

- a. This contract remains confidential between the undersigned and designates clientele, and shall not be disclosed to other third parties. Unauthorized disclosure of content will automatically terminate this agreement.
- b. Any amendment to this agreement shall not be valid until agreed in writing by authorized The Management Company.

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5. Residence / Hotel Voucher

- c. A valid voucher is required prior to guest's arrival or upon guest's check in. Failure to provide a valid voucher before guest's departure will be automatically switched to normal published rate and payment will be on guest personal account.

6. Room Capacity

- d. We strictly observe a room capacity policy which:
 - i. Suite Concept could accommodate maximum 3 adults (including 1 extra-bed)
 - ii. Designer Suite could accommodate maximum 4 adults (including 1 extra-bed)
- Extra Bed- US\$30 including breakfast

7. Children Policy

- e. One child under 12 year old sharing with adults may use existing bedding complimentary and 50% off the adult price for additional breakfast.

8. General conditions

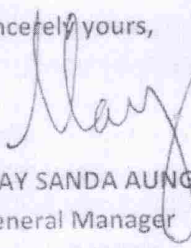
- a. Both parties agree to each carry adequate liability and other insurance protecting itself against any claims arising from any activities conducted in the retreat during the period of accommodation. The performance of the agreement by either party is subject to acts of nature, war, government regulations, disaster, strikes, civil disorder, curtailment of transportation facilities, or any other emergency making it illegal or impossible to provide the facilities contracted.

9. Contract validity and expiration

- b. This Agreement is valid immediately until April 30-2018. Any inquiry for contract extension must be submitted at least one month prior to expiration date. The Merchant Art Boutique Hotel reserves all rights to terminate the agreement before expiration date based on our professional consideration.

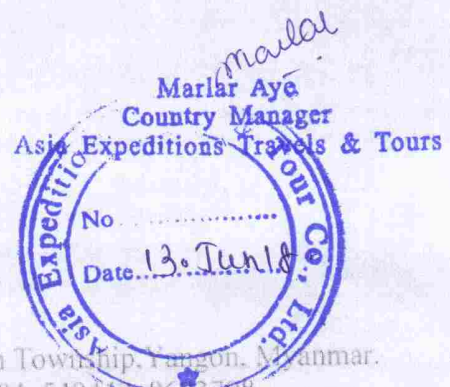
We thank you for your kind understanding and please kindly duly sign the below agreement for the agreed cooperation, meanwhile we look forward to our long-lasting cooperation.

Sincerely yours,


MAY SANDA AUNG
General Manager
Merchant Hotel



Agreed and accepted by:



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