



## REVISED HOTEL CONTRACT, TERMS & CONDITIONS

Villa Inle Resort & Spa, (hereafter called the hotel), is pleased to offer the following special rates, subject to the terms and conditions set out in this contract:

Contract with : Daw Marlar Aye  
Title : Country Manager  
Company Name : Asia Expeditions Travels & Tours  
Address : House #04, RM (E), 5<sup>th</sup> Floor, Corner of Anawyahtar Road & Lower Pazundaung, Yangon.  
Tel / Fax : 95 1 200401, 95 9 5062644, 95 9 401533484, 95 9 254219046  
Email : [marlar@asia-expedition.com](mailto:marlar@asia-expedition.com), [phyo@asia-expedition.com](mailto:phyo@asia-expedition.com)

**Effective: April 01, 2018 thru October 15, 2019**

**Prices per room – US Dollar**

Net & Non commissionable, based on single or double occupancy

2018 - 2019 Room Type	Rack Rate	High Season Rate	Off Season Rate	Extra Bed Rate
		October 16, 2018 thru March 31, 2019	April 1, 2018 thru October 15, 2018 & April 1, 2019 thru October 15, 2019	
Lake Front Single Villa : 21 Villas	USD 420.00	USD 255.00	USD 145.00	USD 85.00
Garden View Single Villa : 6 Villas	USD 400.00	USD 220.00	USD 125.00	USD 85.00

### **TERMS & CONDITIONS**

All FIT and GIT reservations must be submitted to the hotel with an official and legible reservation form under **Asia Expeditions Travels & Tours**. Reservations are subject to availability and written confirmation by the hotel.

#### **1) ROOM OCCUPANCY**

**Check in Time** 14.00 hrs and **Check out Time:** 12.00 noon.

#### **2) DAY CHARGES**

Early check in (before 14.00 hrs.) and late check out (up to 18:00 hrs.) are subject to a charge of 50% of existing contract rate. Full contract rate will be charged for late check out after 18:00 hrs.

#### **3) VOUCHERS**

Upon check in, guests must present a valid voucher or the prevailing rate will be charged. The voucher must be legible and clearly state the name of the company with exact contact details, name of guests, specific details of what is included in the accommodation, package, special requests and origin of client and **Asia Expeditions Travels & Tours** (Country, Operator and Agency).

#### **Yangon Sales & Reservation Office**

Tel : ++ (95 1) 37 72 75, ++ (95 9) 25 62 08 093, 73 16 33 72  
E-mail: [resmgr@villainle.com](mailto:resmgr@villainle.com), [sales.mgr@villainle.com](mailto:sales.mgr@villainle.com)

#### **Villa Inle Resort & Spa**

Inle Lake, Maing Thauk Village, Nyaung Shwe Township, Southern Shan State, Myanmar  
Tel : ++ (95 9) 42 83 54 320, 77 01 78 654, 49 25 37 94, 49 24 61 87  
E-mail: [fo@villainle.com](mailto:fo@villainle.com)

Visit Our Website at [www.villainle.com](http://www.villainle.com)

#### 4) **FOOD & BEVERAGE PLANS**

<b><u>F&amp;B</u></b>	<b><u>ADULT</u></b>	<b><u>CHILDREN</u></b> Under 5: no charge	<b><u>COMMISSION</u></b>
Set Lunch (Tropical or Western)	USD 22.00	N/A	N/A
Set Dinner (Tropical or Western)	USD 32.00	N/A	N/A
Picnic Lunch Box (Salad, deluxe club Sandwich and water)	USD 22.00	N/A	N/A
Gastronomy dinner	USD 39.00	NA	N/A
Compulsory Christmas Eve (24th December 2017-18)	USD 80.00	USD 45.00	N/A
Compulsory New Year's Eve (31st December 2017-18)	USD 95.00	USD 55.00	N/A

#### 5) **CHILD'S POLICY**

No additional charge will apply for Child under 10 years old in parent's room without extra bed. The breakfast is charged at USD 12 net per person. (5 to 10 Yrs old will be charge U\$ 12 net for breakfast charge / under 5 no charge).

#### 6) **DAY USE**

Does not constitute part of the allocation and is on a request basis, pending availability of rooms, at 50% of contract rate.

#### 7) **TOUR OPERATOR BROCHURES**

The Hotel undertake to hold the rooms detailed in this agreement at the disposal of the Tour Operator for the period stated as long as the Tour Operator features the Hotel in its brochure, using a recent photograph and correct description. The hotel is to receive no less display in the brochure than other Hotels classified in the same category.

#### 8) **RESERVATION PROCEDURES**

Reservations are to be made directly with our hotel reservations department as follows:

- \* Telephone: (95 – 1) 37 72 75, 95 9 256208093, 95 9 73163372
- \* Fax: (95 – 1) 37 72 75
- \* E-mail: resmgr@villainle.com, sales.mgr@villainle.com

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Reservations are considered guaranteed only when confirmed in writing to the hotel on the individual voucher and by providing voucher number as guarantee at the time of the booking. Tour Operators on a pre-pay basis must provide immediate payment upon receipt of pro-forma from hotel reservations department; otherwise reservations will be subject to cancel.

## 9) **RESERVATION GUARANTEE DEPOSIT**

- 9.1 **For FIT booking:** In order to secure the booking, the **100%** of the full stay to be paid **31 days** prior to the book arrival date.
- 9.2 **For GIT booking (5 rooms and above 5 rooms):** In order to secure the booking, the **30% deposit non refundable** of the full stay to be required within **45 days** prior to arrival booked date. The remaining **70% of the full stay** to be paid **31 days** prior to arrival date.
- 9.3 Failure to comply with this procedure may result in the reservation being released.
- 9.4 The deposit cannot be credited to another stay or another booking.

## 10) **CANCELLATION POLICY**

### **A. High Season**

- 10.A1) A 30% cancellation fee based on total length of stay will be levied for any release of space within (45) days of arrival, including cancellations, change of dates, and change of the group size.
- 10.A2) A 50% cancellation fee based on total length of stay will be levied for any release of space within (30) days of arrival, including cancellations, change of dates, and change of the group size.
- 10.A3) A penalty fee of 100% room nights and applicable taxes will be applied for any release of space within (21) days of arrival, including cancellations, change of dates, no-shows and early departures.

### **B. Off Season**

- 10.B1) A 30% cancellation fee based on total length of stay will be levied for any release of space within (21) days of arrival, including cancellations, change of dates, and change of the group size.
- 10.B2) A 50% cancellation fee based on total length of stay will be levied for any release of space within (14) days of arrival, including cancellations, change of dates, and change of the group size.
- 10.B3) A penalty fee of 100% room nights and applicable taxes will be applied for any release of space within (7) days of arrival, including cancellations, change of dates, no-shows and early departures.

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## 11) DATA SHEET

### ACCOMMODATION CONFIGURATIONS

LAKE FRONT SINGLE VILLA: <b>17 VILLAS</b>	King bed + 1 day bed, Panorama View of Inle Lake
LAKE FRONT SINGLE VILLA: <b>4 VILLAS</b>	Twin bed + 1 day bed, Panorama View of Inle Lake
GARDEN VIEW SINGLE VILLA: <b>4 VILLAS</b>	King bed + 1 day bed, view to Inle Lake through flowering garden
GARDEN VIEW SINGLE VILLA: <b>2 VILLAS</b>	Twin bed + 1 day bed, view to Inle Lake through flowering garden

Room Size:	<b>100 sqm for Lake Front Single Villa</b> <b>100 sqm for Garden View Single Villa</b>	
Rooms features:	Large window with direct Inle Lake View	Large private terrace over to Inle lake
	Refrigerator w/Mini-bar	Television
	Kimonos / night dress	Writing desk and stationery
	Bath room slipper	Individual controlled air-conditioning with heater
	Telephone	Personal combination lock safe
	Separate shower and toilet	Ironing equipment on request
	Romantic bathtub over view to Inle lake	Hairdryer
	Tea / Coffee making	

### FOOD AND BEVERAGES FACILITIES

RESTAURANT:	The dining room seats 55 in-door and mini. seats 55 at the garden facing to the Mystical Inle Lake
POOL SIDE BAR:	Seats 20 and is open the whole day until late evening with lake and mountain view
ROOM SERVICE:	Room service is available from 6.30 a.m. to 10 p.m.;

### ACTIVITIES

ACTIVITIES AVAILABLE FOR A FEE:	Boat Sightseeing with picnic lunch Bird watching to floating forest in the morning Trekking through Pa Oh villages with different packages Biking to the Red Mountain Vine yard for wine testing Spa Treatment and Packages Bicycle Rental
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### SPA

HOURS:	7 days a week
FACILITIES:	3 rooms for couple private treatment room, 2 rooms for 2 single treatment 1 SPA reception
COMMISSION:	15% for any pre-booked treatment from 09:00 am to 02:30 pm / 10% for after 02:30 pm based on rack rate

### GUEST SERVICES

CONCIERGE :	Guest relations service available everyday from 7:00 am to 10:30 pm.
BOUTIQUE:	La Boutique opens everyday
TRANSFERS:	Airport transfers
LAUNDRY:	Same-day laundry and pressing available everyday with express charges, otherwise, will receive in one day after
INTERNET:	FREE of Charge for all Villas with own equipments and Three computers with internet access available 24 hours in the hotel library room near the reception.

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### 12) FORCE MAJEURE

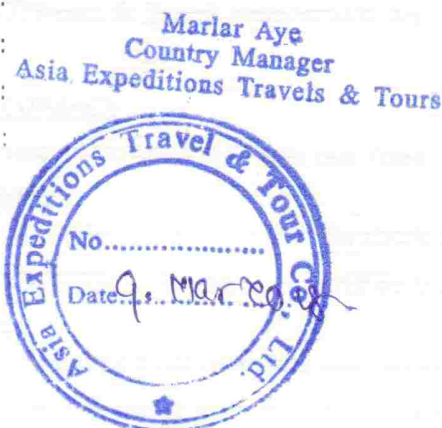
If for any reason beyond its control, Villa Inle Resort & Spa is unable to perform any obligation within this agreement and such failure is caused by Acts of God or nature, war, fire, strikes, Government regulations, disaster, civil disorder, curtailment of transportation facilities or any other extraordinary occurrences making it illegal or impossible to provide or use Villa Inle Resort & Spa's facilities, such non-performance is excused and Villa Inle Resort & Spa may terminate reservations without further liability other than the return of client's deposit.

### 13) PAYMENT & CREDIT TERMS

- 13.1) Vouchers will be accepted in lieu of prepayment if prior credit has been established. Prior to credit approval, a credit application must be completed and approved by The Hotel. If you already received credit approval, you must update your credit application annually to ensure your contacts and circumstances have not changed. If credit is guaranteed, payment must be settled within 30 days from receipt of invoice. Failure to comply with this procedure may result in this contract being cancelled.
- 13.2) All payments are due immediately upon receipt of invoice. Queries should not affect immediate payment of other outstanding accounts. Interest on any outstanding invoices will be charged at the rate of 2% per month. Interest will continue to run on a monthly basis until the payment reaches the Hotel.
- 13.3) Hotel reserves the right to withdraw any allocation of credit should account be outstanding more than thirty days (30). Hotel also reserves the right to change the Operator's existing method of payment.

This offer is valid 30 days from the date of issue. Amendments to the present agreement may be done in written form only. Kindly acknowledge your acceptance of the terms and conditions above, by signing and returning the attached duplicate copy of this Agreement. All information in this contract is confidential and cannot be shared with others.

Accepted By : *marlar*  
Title :  
Date :  
Signature :  
Company Stamp :



Confirmed By : Ms. Yin Min  
Title : Sales Manager  
Date : 09<sup>th</sup> March 2018  
Signature :  
Company Stamp :



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