

**Tours Agencies Reservation Contract (2018 - 2019) for Esperado Lake View Hotel.**

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**Attention to: : Ma Marlar Aye (Country Manager)**

**Asia Expedition Travels & Tours**

**House #04, RM (E), 5th Floor Corner of Anawyahtar Road and Lower Pazundaung, Pazundaung Yangon, Myanmar.**

**Ph: : 95 -9-5062644 / +95 -9-401533484 /+95-9-254219046**

**Email: : [myanmar@asia-expeditions.com](mailto:myanmar@asia-expeditions.com)**

Thank you for considering our **Esperado Lake View Hotel** and we are pleased to offer our contract rate as follow:

**Validity : From 01<sup>st</sup> April 2018 to 30<sup>th</sup> September 2018**

Room Category	Prices	Room Inventory
Deluxe (Double/Twin)	USD 65	34/18
Premier Lake View (Double/Twin)	USD 75	16/10
Premier City View (Double)	USD 85	21
Premier Lake View Corner (Double)	USD 95	9
Extra Bed	USD 30.00 Nett per bed inclusive breakfast	

**Validity : From 01<sup>st</sup> October 2018 to 31<sup>st</sup> March 2019**

Room Category	Prices	Room Inventory
Deluxe (Double/Twin)	USD 70	34/18
Premier Lake View (Double/Twin)	USD 80	16/10
Premier City View (Double)	USD 90	21
Premier Lake View Corner (Double)	USD 100	9
Extra Bed	USD 30.00 Nett per bed inclusive breakfast	

Rates quoted above are net, inclusive of prevailing government tax and service charge. The hotel reserves the right to adjust rates without notice in the event of any change in rules or ordinances relating to government taxes or service charge.

No. 23, Kan Yeik Thar Road, Mingalar Taung Nyunt Township, Yangon, Myanmar

Phone: (+95) 01 861 9486 - 9, (+95) 01 8619302-3

Fax: (+95) 01 8619485

Email: [sales@hotelesperado.com](mailto:sales@hotelesperado.com) Website: [www.esperadolakeview.com](http://www.esperadolakeview.com)

- All rates are inclusive of daily International Buffet breakfast.
- Rates are non-commissionable and must be paid to **Esperado Lake View Hotel**.

### Terms and Conditions

1. **Reservation-** All reservations are subject to availability and confirmation, unless a firm room allotment has been agreed upon by the hotel. The Hotel reserves the right to revise all rates in the event of an upsurge in the market with a minimum two month notice. However, the hotel would consider all reservations confirmed in writing on the current rate.
2. **Period of Occupancy** – Rooms are normally available for occupancy after 2:00pm on the day of arrival. Check –out time is 12:00 noon. **Late check out** for each property is half of the room rate till 06:00 pm, **Day Use Rate** will be USD 10 less of contract depending on room type. All early check-in, late check-out and Day use must be advices upon reservation.
3. **Child Policy** – Children under 6 years of age sharing the same existing bed with parents are free of charge.
4. **Early Departure** – In the event that the guests checks- out early than the confirmed date, the hotel reserves the right to charge the applicable rates including tax and service charge for the balance of the stay. If this is due to emergency reasons, it will be considered on a case-to-base basis.
5. **Complimentary Room Policy** – One complimentary room with breakfast will be provided for every 10 paying rooms. This concession is non – cumulative and cannot be converted into cash claims/ rebates.
6. **Cancellation and Amendments** – The tour Operator must notify the Hotel in writing for any cancellation or further amendments. If the tour Operator/agent cancels or reduce confirmed reservations less than 30 Days prior to group arrival, the Hotel reserve the right to impose a cancellation or no show charges as below:

Before 30 days (1 months)	No charge
Less than 30days	50% of full payment
Less than 14 days	75% of full payment
Less than 7 days	100% of full payment

All new reservations, revisions and cancellations must be notified in writing. Reservation shall be directed to our reservation department through this e-mail- address [reservations@hotelesperado.com](mailto:reservations@hotelesperado.com).

7. **Rooming List & Meal** – Rooming lists for groups must be received by the Hotel with flight details and meal requirements at least 7 days prior to arrival. The hotel reserves the right to release the reserved rooms, unless agreed otherwise with the Hotel, should the Tour Operator fail to supply information as specified. **Remark - On 24<sup>th</sup> Christmas Eve USD 40 net per person & 31<sup>st</sup> December New Year Eve USD 45 net per person, our hotel will have special dinner and guests will need to join as compulsory.**

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**8. Payment Terms & Condition**

- a. **Payment Terms** – The Hotel requires full payment for each room reserved before Arrival and payment can be made at **Esperado Lake View Hotel**.
- b. **Payment Collect** – If the credit amount is over \$500 will be collected by our finance team. Below \$500 Credit payment must be come and settle at Hotel.
- a. **Credit Terms** – Payment must be done within 2 Weeks after check out date of Booking and all payment in US dollars only. We do accept however Myanmar Kyats according to the Hotel's conversion rate. Please note if the payment is later than 2 weeks, the payee will be subject to late payment penalty of 30%, if Overdue for 7 days is 50% Penalty and overdue for 14 days will be 100% Penalty.
- b. **Settlement of Invoice** –No. 23, Kan Yeik Thar Street, Mingalar Taung Nyunt Township, Yangon. Bank Account Detail are as below:
- c. **Confidentiality** – All information contained in this agreement is private and confidential and must not be disclosed to other parties for whatever reason.

The hotel reserves the right at any time by giving notice in writing to cancel this Agreement should the company fail to fulfill the above terms and conditions.

Please indicate your acceptance of the rates and business terms of this agreement by signing and returning a copy to our Hotel. The jurisdiction is in the Republic of the Union of Myanmar.

**On behalf of Esperado Lake View Hotel**

Kind regards,



**Ms. Amy @ Hnin Thae Su Win**  
Assistant Sales Manager  
Esperado Lake View Hotel

Signed on behalf of the Tour Operator  
(Authorized Signature)



*maelae*  
Name: \_\_\_\_\_  
Position: Marlar Aye  
Country Manager  
Company: Asia Expeditions Travels & T

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