



BAGAN THANDE HOTEL

OLD BAGAN, MYANMAR

17 Mar 2018

U Win Zaw
Managing Director
ASIA EXPEDITIONS TRAVELS
House #04, RM (E), 5th Floor Corner of Anawyahtar Road
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E-mail: opsmm@asia-expeditions.com

Dear Our Client,

Warmest Greeting from Bagan Thande Hotel Group !

We would like to thank you so much for choosing 'Bagan Thande Hotel Group' properties Bagan Thande Hotel, Old Bagan and Thande Beach Hotel, Ngapali. Please find below contracted rates, terms and conditions.

I. Validity

Rates quoted in this agreement are valid from '1st .May. 2018 to 30th .Sep. 2019'.

II. Room Rates

- Rates for accommodation are inclusive of breakfast.
- Rates are non-commissionable and must be paid by the agent to the hotel directly. In the event that the guest pays directly to the hotel, rack rates shall be applied, with the agent receiving 10% commission on room charges.
- Rates quoted are net, inclusive of prevailing government tax and service charge. The hotel reserves to adjust rates without notice in the event of any change in rules or ordinances relating to government taxes or service charge.
- Rates are quoted for a maximum of 2 persons per room.
- Ad-Hoc or Incentives rates are available upon request on a case-to-case basis.
- Day use rate is 50% off of contract rate net per room. (maximum of 5 hours use & 2 persons per room)



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OLD BAGAN, MYANMAR

Bagan Thande Hotel (Old Bagan)

Room type	Low Season 01.May.2018 to 30.Sep.2018 & 01.Apr.2019 to 30.Sep.2019	High Season 01.Oct.2018 to 31.Mar.2019	No. of Room
	Agent Rate	Agent Rate	
Ayeyarwaddy Suite	140	190	1 Room
Prince of Wales Suite	105	155	2 Rooms
Deluxe River View	80	140	29 Rooms
Deluxe Garden View	60	90	15 Rooms
Superior 2-Storey Building	45	60	14 Rooms
Superior Bungalow	45	60	31 Rooms
Extra Bed	30	40	42 Beds

Note: All of the above room rates are per room per night and Nett rates in USD.

(May. start renovation)

Thande Beach Hotel (Ngapali)

Room Type	Low Season	Normal Season	High Season	Peak Season
	01.Jun.19 to 30.Sep.19	01.Oct.18 to 31.Oct.18	01.Nov.18 to 21.Dec.18	22.Dec.18 to 10.Jan.19
		01.Apr.19 to 10.Apr.19	11.Jan.19 to 31.Mar.19	
		23.Apr.19 to 31.May.19	11.Apr.19 to 22.Apr.19	water festival
Thande Beach Front Deluxe (Sea View) 12 rooms ✓	90 ✓	140 ✓	170 ✓	230
Deluxe Bungalow (Partial Sea View) 10 rooms ✓	80	120	145	190
Deluxe Building (Partial Sea View) 4 rooms ✓	75	105	130	180
Deluxe Garden View (Two Storey Building) 20 rooms ✓	70	90	105	130
Standard (Two Storey Apartment) 24 rooms ✓	50	60	70	80
Extra Bed (46 Beds)	40	45	45	45

Note: All of the above room rates are per room per night and Nett rates in USD.

(May. Sept) closed (Ngapali)

"The 2018-19 Agreement between Asia Expeditions Travels & Bagan Thande Hotel Group" Pg: 2/5

YANGON OFFICE : No.361, Pyitharyar Street, Thingangyun Township, Yangon, Myanmar.

Tel : (+95-1) 577 535, 8564 118, 8561 825, 8550 671, 95-9-43201876, 9773361136, 429821304

E-mail : dos@thandehotel.com, rsvn.bagan@thandehotel.com

BAGAN : Tel : (+95-61) 2460025, 2460031, 2460964 Fax : 95-61-2460050

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OLD BAGAN, MYANMAR

III. Meals Rates

Hotel	Asian Set menu Lunch/Dinner	European Set menu Lunch/Dinner	Asian/European Buffet Lunch/Dinner	Compulsory Dinner	Extra Breakfast
Bagan Thande Hotel (Old Bagan)	18	20	25	85	10
Thande Beach Hotel (Ngapali)	18	20	25	85	10

Note: All of the above meals rates are per pax and Nett rates in USD.

Meals Policy

- The Meal Rates defined exclude soft drinks, beer and alcoholic beverages.
- Rates are per person and inclusive of 5 % government tax and 10 % service charge.
- Group meals must be booked in writing at least 7 days in advance, and cancellations must be made at least 3 days in advance. Otherwise, no shows and late cancellations shall be charged the full amount of the reservation.
- During low season, the hotel may or may not offer daily buffet meals. In the event that buffet meals are not available, set meals shall be offered as an alternative. Buffet lunch or dinner can still be arranged, however, for groups of 30 persons or more.
- Complimentary policy is not applicable for the Meal arrangements.
- Child meal policy is 50% of contract meal rate.

IV. Terms and Conditions

1. Child Policy - Children under 12 years of age sharing the same existing bed with parents are free of charge and maximum one child is allowed free per room. Every meal is 50% of contract rate.
2. Maximum occupancy in a room is 3 registered guests.
3. **Check-in / Check-out** - Customary check in time is 2:00 PM and check out time is 12:00 Noon. All early check in and late check-out must be advised upon reservation. (This will be subject to availability, and applicable rates, if any depending on hotel discretion)
4. **Early Departure** - In the event that the guest/s check-out earlier than the confirmed date, the hotel reserves the right to charge the applicable rates including tax and service charge for the balance of the stay. If this is due to emergency reasons, it will be considered on a case-to-case basis.
5. **Complimentary Room Policy** - For every ten (10) paying rooms, an additional complimentary room with breakfast (Single or Double) shall be provided by the hotel (i.e 10+1), to a maximum of two (2) rooms only per group. This concession is non-cumulative and cannot be converted into cash claims/rebates.

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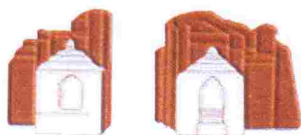
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6. These net rates must not be sold directly to the consumer (neither via the Internet nor through special promotions). Internet prices are subject to approval by the Hotel, and recommended web rates are available from the Hotel upon request.
7. **Cancellation/No Show Policy** - The Tour Operator must notify the Hotel in writing of cancellation and reductions as early as possible, but in any case not later than the notice period specified hereunder (local Myanmar time working hours):

Minimum Notice Required

Cancellation Amount

30 – 15 Days

50 % [Canceled or reduced]

14 Days & Below

100 % [Canceled or reduced or No-show]

If the Travel agent cancel or reduce confirmed reservations before arrival, Bagan Thande Hotel Group reserve the right to charge cancellation. No shows shall likewise be charged a penalty equivalent to the total cancelled amount will be charged.

8. **Reservations & Confirmation policy**, revisions and cancellations must be notified in writing. Reservations shall be directed to our reservations or sales department through email address: rsvn.bagan@thandehotel.com or rsvn.ngapali@thandehotel.com
9. The hotel cannot be held liable for any reservations, revisions or cancellations that may have been sent by the travel agent or tour operator but not acknowledged in writing as received by the hotel via return fax or email.
10. **Rooming list** - A final rooming list to be submitted to the Hotel with flight details and meal and any other requirements at least within 30 - 14 days prior to arrival.
11. **Payment Terms & Conditions**

Room Deposit-50% non-refundable deposit to be settled of the full payment of total room booked and which shall be paid 30 days prior to the Guests arrival date. For the left over balance amount of total room nights shall be settled by the Agent before the Guest arrival date. The hotel reserves the right to release or cancel the confirm booking, when deposit payments are not receipt during deposit invoice period.

We do accept Myanmar Kyats according to the Bagan Thande Hotel Group Division's internal exchange rate. Payment can be made at Bagan Thande Hotel Group Head Office and needs to be acknowledged by Bagan Thande Hotel Group.

Credit Terms

All payment has to be made within 21 days credit terms and in US dollars in cash to a legal and identified representative of the Bagan Thande Hotel Group Co., Ltd. Credit payment has overdue after credit terms we might be specified loan money on interest. When credit period over one month, tour agent shall be pay for loan money 5% of total payment per month.

12. **Confidentiality** - All information contained in this agreement is private and confidential and must not be disclosed to other parties for whatever reason.
13. The hotel reserves the right at any time by giving notice in writing to cancel this Agreement should the company fail to fulfill the above terms and conditions.

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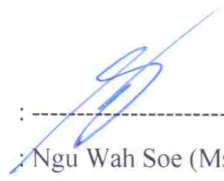
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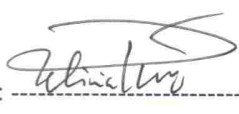
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We trust our proposal meets with your approval. Kindly sign below to confirm your acceptance of our rates and all conditions as outlined and return the duplicate copy to our office at your earliest convenience.

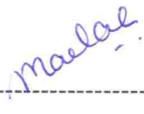
Once again, thank you for your interest in the 'Bagan Thande Hotel Group' and we look forward to your strong support in the future. Please feel free to contact us via sales@thandehotel.com or mobile 09773361136 for any further information or assistance.

On behalf of the Bagan Thande Hotel Group (Bagan & Ngapali)

Signature : 
Name : Ngu Wah Soe (Ms.)
Designation : Director of Sales
Date : 17 Jan 18

Signature : 
Name : Patricia Kareng (Ms.)
Designation : Sales Manager
Date : 17 Mar 2018

On behalf of the Travel Agent

Signature : 
Name :
Designation : Marlar Aye
Country Manager
Date : Asia Expeditions Travels & Tours



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