



PRIVATE & CONFIDENTIAL

Revised Contract Rates – Win Unity Hotel Pyin Oo Lwin

Dear Sir or Madam,

Mingalarbar and warm greetings from Win Unity Hotels Group!

We would like to take this opportunity to thank you for your continuous support towards Win Unity Hotel Pyin Oo Lwin.

Please find below our Contract Room Rates for your esteemed Company.

Validity: From 1st Oct 2018 to 30th April 2019

Contract (Foreigner / Local)

Room Category	No of Room	Foreigner Rate (USD)		Local Rate (Kyats)	
		SGL/DBL	TPL	SGL/DBL	TPL
Suite	2	80.00	100.00	75,000	95,000
Deluxe	14	37.00	57.00	35,000	50,000
Deluxe Swimming Pool View	12	42.00	62.00	38,000	53,000
Standard	7	-	-	30,000	45,000
Extra Breakfast (per unit)		USD 5(Adult) USD 3 (Child)		5,250 Ks (Adult) 3,150 Ks (Child)	

Above Rates are non-commissionable and inclusive of Breakfast, 5% Government Tax and 10% Service charge. Please kindly note that the above rates are applicable only if reservations are made with our head office in Yangon directly (reservation.winunitypol@gmail.com).

***** Please kindly note, we may ask deposit for local group bookings at the time of reservation and we will collect full payment in (10) days prior to arrival date.*****

The local rate will be changed on Water Festival, Balloon Festival, Flower Festival and New Year Holidays.

Terms & Conditions

1. Child Policy

Children under 5 years of age are free of charge if sharing a room with parents (max. 1).
Above 5 to 10 years old children sharing with parent's bed, there will be additional breakfast charges of US\$ 3.00 for foreigner and 3,150 MMK for child will apply.

2. Room Reservation, Guest Information, Payment

Reservations

Room reservations are required to be made in advance, in writing to our Reservation Office located at C (1) Thirimingalar Garden House, Strand Road, Ahlone Township, Yangon.

The assigned room type is subject to room booking and room availability.

No reservations by telephone will be accepted.

Guest Information

For all bookings Names, Nationality, Passport No. and Flight Details need to be submitted 10 days prior to arrival date. The hotel reserves the right to cancel any bookings if the required list has not been submitted in due time.

Payment

We do accept USD and also Myanmar Kyat according to the Hotel internal exchange rate.

During the peak season our room may be over booking, therefore we shall keep first priority to whom pay 50% deposit of total room charges before check-in of any confirmation booking. It is NON-REFUNDABLE.

Thereafter a month 5% interest per month will be added to the total amount.

After sixty (60) days, a 10% interest per month will be added to the total amount.

Over ninety (90) days, a 15% interest per month will be added to the total amount.

➤ Payment for Bank account details. Please kindly see as per below details:

US Dollars Account

Account Number : 002012100102629

Account Holder Name: U MYO MIN TIN TUN + DAW TIN TIN MOE

Bank Name : United Amara Bank, Latha Branch, Yangon, Myanmar

Local Kyats Account

Account Number : 06230206200204901

Account Holder Name: U MYO MIN TIN TUN + DAW TIN TIN MOE

Bank Name : KBZ Bank, Ahlone Branch, Yangon, Myanmar

Please note,

Room reservations during Thingyan (13th April until 17th April) will only be confirmed upon full payment made at least (10) days prior check-in date.

3. Twin Program

For the Foreigner room bookings for both properties (Win Unity Resort Hotel Monywa , Win Unity Hotel Pyin Oo Lwin, Razagyo Hotel Bagan and KanPatLet) we are happy to offer a special discount of 5 % on the total room rate for the same tour code and same number of rooms.

4. Check-in / Check-out time

Check-in time is 2:00 pm

Early check-in is depending on room availability.

Check-out time is 12:00 noon

The Hotel is entitled to charge 50% of the room rate for late check-out until 4:00 pm and after 4:00 pm the hotel may charge 100% of the room rate.

5. Cancellation / No Show

In the event that a guest checks out earlier than the confirmed date (Early Departure), the Hotel will retain the balance of the Room Charges.

For all bookings there is a 31 day cancellation period. Thereafter a cancellation fee of the total amount will apply as following

35% between 22 to 31 days

50% between 15 to 21 days

75% between 8 to 14 days

100% within 7 days and No Show

Cancellations are to be made by fax transmission or e-mail only. The cancellation is valid when acknowledged and signed by an authorized person from Win Unity Hotels Reservation Office.

6. Meals

Meal bookings must be made at least 48 hours in advance.

Foreigner US\$ 12.00 net (per pax) for min. 4 pax

Myanmar, Thai, Chinese or Asian Set Menu (Lunch & Dinner)

Foreigner US\$ 14.00 net (per pax) for less than 4 pax

Myanmar, Thai, Chinese or Asian Set Menu (Lunch & Dinner)

Foreigner US\$ 18.00 net (per pax) for *Western Set Menu (Lunch & Dinner)*

The Vegetarian option is also available and the price can be requested.

Please note, the maximum for Set Menu is 25 pax. The minimum for Buffet is 26 pax.

If a Buffet is required for less than 26 pax, we will charge a minimum of 26 pax.

Meal cancellations one day ahead will be charged with 30% of the total amount.

Same day cancellations will be charged with the full amount.

7. Room Complimentary Policy

We will offer one (1) Single complimentary room for the Tour Leader for every ten (10) full paying guest rooms and above, per booking for Foreigner. The assigned room type is subject to room booking and room availability.

This offer does not include for Local rate bookings.

8. Tour Guide Policy

We will offer one (1) complimentary meals for the Local Tour Guide (Single) per meal booking. If more than 20 pax we will offer complimentary meals for Tour Leader (Single) per meal.

Please find below the Guide Room Rates and need to present the copy of guide license at the time of reservation.

	Standard Room
Guide Room SGL	15,750 Ks
Guide Room DBL	21,000 Ks

Special arrangements, such as Birthday, Honeymoon- and Anniversary Cakes are available at our Hotel Dining Hall Rate.

The above mentioned rates, terms and conditions are strictly confidential and not to be discussed with a third party or sold directly to customers.

If this contract meets with your approval, please sign on the indicated line below and return the agreement to our Reservation Office in Yangon at your earliest convenience for processing.

On behalf of Win Unity Hotels Group

Signature: 

Department: Sales & Reservation

Name: Daw Aye Aye Min (CEO)

Date: 29-Sep-2018

TOUR COMPANY

I understand and agree to the attached terms and conditions and further confirm that I am authorized to enter into a contract for and behalf of

Name of Company: _____

Signature: _____

Name: _____

Designation: _____

Date: _____