



La Maison Birmane

Managed by Small is Beautiful Hospitality (Inle) Co., Ltd

Corner of Say Yon Street & Zizawa Street,
Mingalar Quarter, Nyaung Shwe, Shan State,
Union of Myanmar. www.lamaisonbirmane.com

Phone: +95 (0) 81 209 901, (0) 94 260 88811
Fax: +95 (0) 81 209 329
Email: reception@lamaisonbirmane.com

La Maison Birmane

Agent Rate Agreement 2017-2018 (054-Jan-18) is signed on date 10th of Jan 18 between

Hotel Information
La Maison Birmane (Nyaung Shwe)
Contact Person: Ms. Miang Choolee
Position: General Manager
Contact Person: Ms. Lessie Le Guern, 094 268 85726
Address: Corner of Say Yon Street & Zizawa St.
Mingalar Quarter, Nyaung Shwe
Tel: +95 (0) 81 209 901, (0) 94 260 88811
Email: reception@lamaisonbirmane.com

Travel Agent's Details
Name: Asia Expeditions
Contact Person: Daw Marlar Aye
Position: Country Manager
Address: House 4, RMCEG, 6th Floor, Corner of Anawathar Road and Lower Pazundaung, Yangon
Tel: 01-200401 / 095062644 / 09402533484
Email: marlar@asia-expeditions.com

Agreement Season 2017-2018

Room Category	High Season 01 Oct 17-30 Apr 18	Green Season 01 May-30 Sep 17/ 01 May-30 Sep 18
Chalet 4 Rooms (35-living & 22-terrace SqM) 2 pax	MMK 110,000	MMK 70,000/ MMK 75,000
Bungalow 7 Rooms (25-living & 15-terrace SqM) 2 pax	MMK 85,000	MMK 55,000/ MMK 60,000
Villa 1 (2 bedrooms with connecting door) (55-living & 25-terrace SqM) 4 pax	MMK 160,000	MMK 100,000/ MMK 110,000

Room Category	High Season 01 Oct 18-30 Apr 19	Green Season 01 May-30 Jun 19 01-30 Sep 19	Shoulder Season 01 Jul-31 Aug 19
Chalet 4 Rooms (35-living & 22-terrace SqM) 2 pax	USD 97.00	USD 61.00	USD 69.00
Bungalow 7 Rooms (25-living & 15-terrace SqM) 2 pax	USD 75.00	USD 52.00	USD 57.00
Villa 1 (2 bedrooms with connecting door) (55-living & 25-terrace SqM) 4 pax	USD 128.00	USD 89.00	USD 96.00



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Agreement Season 2018-2019

RATE VALIDITY

- (a) Rates quoted in this agreement are valid from 01st May 2017 to 30th April 2019 and are quoted included breakfast.
- (b) Rates are non-commissionable and applicable only to all reservations made directly with hotel in written by email or fax
- (c) The hotel reserves the right to adjust rates within the agreement period in the event of change in rules or levies by government or by tourism law amendments.

DEPOSIT & PAYMENT

All bookings are required a 50% deposit or full payment of the total room charges to be paid upon request.

Refundable only for any changes or cancellations made 60 days prior to arrival date in High Season and 30 days prior to arrival date in Green/Shoulder Season. The hotel requires a full payment in 30 days prior to the arrival date.

For USD & MMK Transfer: KBZ Bank

Account / Company Name: SMALL IS BEAUTIFUL INLE CO., LTD

Our USD Account No. 20610920601482301(USD)

KBZ Bank, SWIFT CODE: KBZBMMY

Our MMK Account No. 20610320601482301 (Kyats)

Bank Account Address: KANBAWZA BANK LTD.

Strand Square, No. 53, Corner of Merchant Road and Bo Soon Pat Street,
Pabedan Township, Yangon, Myanmar.

BOOKING & CANCELLATION POLICY

Room reservation & cancellations must be notified in writing. Only with hotel official person acknowledge confirmation for the tour operators request via email or fax are liable by hotel policies.

Cancellation refers to and includes variations, amendments and additions to duration of stay, no of rooms & room types. **(Booking Reconfirmation with details is required)**

CANCELLATION FOR GREEN SEASON

Within 30- 21 days prior to arrival date- 50%
Within 20- 10 days prior to arrival date- 75%
Within 09- 01 days prior to arrival date- 100%

CANCELLATION FOR HIGH SEASON

Within 60- 45 days prior to arrival date- 50%
Within 44- 31 days prior to arrival date- 75%
Within 30- 01 days prior to arrival date- 100%

***** Kindly note minimum 2 nights stay booking is required for all bookings in high season period.**



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CHECK-IN / CHECK-OUT TIME

The official check-in time is 14:00 hours and check-out time is 12:00 noon. Any early check-in or late check-out request is subject to room availability of the hotel and 50% of total room charges will be applied.

Myanmar Citizens & Foreign Resident Certificate Holders-FRC (Promotion Rate)

USD 3 for Chalet & Bungalow and USD 5 for Villa per room night will be discounted as commission for agent bookings for Locals and FRC Holders.

Note: Any other promotion rates which hotel might offer to locals/experts, Travel Agency may enjoy commission amount same as mentioned. Our reservation team requires verifying the guest's details to comply the special rate for Myanmar citizens and Foreign Resident Certificate bookings. Please kindly check with our office for seasonal promotion rates as the above stated rates may change.

CONFIDENTIALITY & OTHER MATTERS

All information & rate contained in this agreement is private and confidential and may not be disclosed to any third parties or sold other online sales channel or direct consumer via internet with DMC's gent net rates. The hotel quotes for direct sales or other online bookings at least 25% higher than the DMC's rates. The hotel is to receive no less display in Agent's promotion brochure & website than any other hotels classified in the same category or ranking.

AGREEMENT ACCEPTANCE

Kindly acknowledge your acceptance of the above-mentioned terms & conditions of this agreement by signing and returning the attached duplicate copy to our hotel contact.

Accepted by: On behalf of Travel Agent On behalf of Small is Beautiful Hospitality (Inle) Co., Ltd

Signature : 

Name :

Designation : **Marlar Aye
Country Manager
Asia Expeditions Travels & Tours**

Company :

Date :



Signature : 

Name : **Miang Choolee**

Designation : **General Manager**

La Maison Birmane

Date : **10th January 2018**