

<i>Client</i>	Asia Expeditions Travels
<i>Date</i>	February 19, 2019

CONTRACT

[2019/2020]



ROSE GARDEN
HOTEL



171, Upper Pansodan Road, Yangon, Myanmar
 (+95) 1 371992 / (+95) 263440500
 (+95) 1 371993 (Fax)
info@theroseyangon.com
www.theroseyangon.com



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Tuesday, February 19, 2019

U Win Zaw

Tel: 01 397607, 09 5062644

Managing Director

Asia Expeditions Travels

No. 4, Room (E), 6th Floor, Corner of Anawyatar Road and lower Pazundaung,
Pazundaung Township, Yangon, Myanmar.

Email: winzaw@asia-expeditions.com

Re: Revised 2019-2020 Contract Rate Agreement, Rose Garden Hotel

Dear U Win Zaw,

Greetings from The Rose Garden Hotel, Yangon's unique luxury property..

Kindly find attached our contract with rates for accommodation and meals. Please confirm your agreement to the terms set out in this letter by signing and returning the attached copy to us.

Thank you for choosing our hotel and I look forward to being of assistance, and to welcoming your esteemed guests to The Rose Garden Hotel. Meanwhile, should there be anything else we can do for you, please do not hesitate to contact us at (+951 371992 Ext: 125, +959 969906205) or via e-mail to asstsaleexe.rosegarden@gmail.com

Yours Sincerely,

Saw Myat (Ms)

Sales Executive

Rose Garden Hotel Yangon



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Rose Garden Hotel Yangon
Revised Travel Agent Contract Rate
Asia Expeditions Travels

All Markets (Off Peak Season)

Validity 01 April 2019 to 30 September 2019				
Room Type	FIT	GIT	Extra Bed	No. of Rooms
	Single/Double	Single/Double		
Superior (32 sqm)	75	70	40	153
Premium (*) (32 sqm)	100	95	40	95
Balcony Deluxe (38 sqm)	110	105	40	12
Bamboo Executive (*) (61 sqm)	130	125	40	20
Padauk Suite(*) (71 sqm)	190	185	40	5
Family Suite (*) (96 sqm)	228	223	40	10

All Markets (Peak Season)

Validity 19 February 2019 to 31 March 2019 Validity 01 October 2019 to 31 March 2020				
Room Type	FIT	GIT	Extra Bed	No. of Rooms
	Single/Double	Single/Double		
Superior (32 sqm)	80	75	40	153
Premium (*) (32 sqm)	105	100	40	95
Balcony Deluxe (38 sqm)	115	110	40	12
Bamboo Executive (*) (61 sqm)	135	130	40	20
Padauk Suite(*) (71 sqm)	195	190	40	5
Family Suite (*) (96 sqm)	233	228	40	10



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(*) Enjoy our Executive Benefits in the comfort of your room (Premium , Balcony Deluxe , Bamboo, Padauk and 2 Bedroom Family Suite):

- Free Mini Bar (Refill once per day)
 - Canapes, Beer and Wine served in the Veranda Bar from 18: 00 – 20:00 hours.
 - L'Occitane amenities
 - Laundry credit of USD \$6.00 per room per day except for 2 Bedroom Family Suite received USD \$10.00 for two bedroom per day.
 - Free use of our Business Center
 - Free use of 2 hours daily private office suite (#)
 - Free early check-in/late check-out till 6PM (#)
 - Free Breakfast at Foyer Restaurant
- (#) subject to availability

Meals	Adult	Child	Remark
Lunch	20	(**)	
Dinner	22	(**)	
Compulsory Christmas Eve/New Year Eve Dinner	60	(**)	
Terms & Conditions Children age 12 and under stay free of charge when sharing a bed with their parents or guardians. Extra beds are at half price. Please note that children age 13 and older are charged the adult rate. (**) Children age 12 and under dine at half price.			

Prices include:

- Continental breakfast from 4:30 am to 6:00 am (reservations required)
- International Breakfast Buffet from 6:30 am to 10:30 am daily.
(Any non-resident guests attending breakfast will be charged \$15.00.)
- Complimentary Wi-Fi in room.
- Satellite TV.
- Complimentary refreshing welcoming drink upon arrival
- In room Personal Safe Deposit Box
- Complimentary 2 bottles of drinking water per day in each room.
- Complimentary tea and coffee making facilities in room.
- Use of Swimming Pool and Fitness Center.
- 5% government tax and 10% service charge.



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- The contract rates and conditions provided by this agreement will only be applicable once a signed copy of the contract is received by the Hotel.
- Rates will not be retroactive and are only applicable from the date the Hotel receives the signed copy.
- All the above rates are quoted net, inclusive of the relevant taxes, non-commissionable, and in **US Dollars**.
- The hotel reserves the right to adjust the rates, should there be any changes in the statutory taxes imposed by the local authorities.
- Rates are not be published on the internet unless a minimum selling price has been established and approved by the Hotel.
- All accommodation rates are quoted per room per night inclusive of breakfast.
- Above rates are strictly **for the leisure market** and prices may change if the hotel find out these rates are being applied to inappropriate markets.

Travel Industry Food & Beverage Discount & Benefits

Accompanying groups

- Tour leaders/tour guides accompanying a group of less than 5 guests will be entitled for 30% discount on food and beverages.
- Tour leaders/tour guides accompanying a group of 5 pax or more will be entitled for free food and beverages with a maximum value of US\$ 15 if a la carte, max. US\$ 30 value if food from the buffet.
- For larger groups different conditions can be negotiated prior the reservation.

Staying in the Hotel

- Tour leaders/tour guides while staying in the hotel, accompanying or welcoming their groups to Rose Garden Hotel will receive 30% discount on their F&B consumption during that time.

Private Consumption

- Tour leaders/tour guides & tourism professionals will receive 20% discount for their private F&B consumption at the Rose Garden Hotel.

Terms and Conditions

Check-in/ Check-out

- Official check-in time is 14:00 hours and check-out time is 12:00 hours.
- For any FIT's or groups requiring a late check-out up to 18:00 hours a charge of 50% of room charge per night is applicable. For check out after 18:00 hours, a full night's rate will apply. Both of these facilities are subject to availability, based on the arrival patterns at the hotel on the day in question.

Child Policy

- A maximum of one child (under 12 years old) sharing a room with one or two adults using existing bedding (no extra bed) is free of charge.
- A child 12 years or older sharing the existing bed with parents is free of charge. If an extra bed is required, this will be charged at USD 40 (including breakfast).



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Reservation

- The Hotel accepts reservations in writing only, by fax or email.
 Tel : 951 371992, 959 263440500, 959 969906202
 Fax : 951 371993
 E-mail : rsv.rosegarden@gmail.com, reservation@theroseyangon.com

Amendments

- Any amendment to this agreement shall be valid only if made in writing and signed by representatives from both the Hotel and the Travel Agent.

Renovation Work

- The Hotel reserves the right to close, from time to time or at any time, any part of the hotel facilities for such repairs, renovation or upgrades to the hotel as are deemed necessary or desirable. The hotel will not be liable for any compensation whatsoever for any minor inconveniences caused by this work.

Complimentary Rooms

- The Hotel shall provide the Group with one (1) complimentary room night for every tenth (10) occupied on a non-cumulative basis by the Group's attendees over the dates established, with a single or double/twin room counted as one (1) room night, up to a maximum of two (2) complimentary rooms granted. Should a Group wish to avail themselves of this offer, the Hotel must be notified of the Group's intentions at least one day prior to arrival.

Overbooking

- The Hotel reserves the right to overbook, which may result in some guests being relocated. In this event, the Hotel will secure, and the clients agree to accept, alternative accommodation of at least an equal standard, but the Hotel is not liable to pay compensation to the Travel Agent or any individual hotel guests.

Force Majeure

- A party shall not be liable for any failure of or delay in the performance of this Agreement for the period that such failure or delay is due to causes beyond its reasonable control, including but not limited to acts of God, war, strikes or labor disputes, embargoes, government orders or any other force majeure event.

FIT Booking Policy (*Off Peak Season*)

- FIT bookings consist of a group of rooms, of size one (1) room up to ninth (9) rooms.
- FIT bookings that cancel later than three (3) days prior to arrival, and no-shows, will be charged on (1) night per room reserved.
- All cancellations must be received by Rose Garden Hotel Yangon in writing by email or fax.



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- FIT bookings that shorten the length of the stay and received later than two (2) days prior to arrival will be charged one (1) extra night per room reserved.
- All stay shortenings must be received by Rose Garden Hotel Yangon in writing by email or fax.

GIT Booking Policy (Off Peak Season)

- GIT bookings consist of a group of rooms, of size tenth (10) rooms or more.
- The rooming list should be received by the Hotel 14 days prior to arrival.
- For cancellation within (14) days prior to the arrival date, a cancellation fee equal to 50% of one (1) night's room charge per room reserved will be charged.
- For cancellation within (6) days prior to the arrival date or for no-show a cancellation fee equal to 100% of one (1) night's room charge per room reserved will be charged.
- All cancellations must be received by Rose Garden Hotel Yangon, in writing by email or fax.
- GIT Booking may not be shortened.

FIT Booking Policy (Peak Season)

- FIT bookings consist of a group of rooms, of size one (1) room up to ninth (9) rooms.
- For cancellation within (14) days prior to the arrival date, a cancellation fee equal to 50% of one (1) night's room charge per room reserved will be charged.
- For cancellation within (6) days prior to the arrival date or for no-show a cancellation fee equal to 100% of one (1) night's room charge per room reserved will be charged.
- All cancellations must be received by Rose Garden Hotel Yangon, in writing by email or fax.
- FIT bookings that shorten the length of the stay and received later than two (2) days prior to arrival will be charged one (1) extra night per room reserved.
- All stay shortenings must be received by Rose Garden Hotel Yangon in writing by email or fax.

GIT Booking Policy (Peak Season)

- GIT bookings consist of a group of rooms, of size tenth (10) rooms or more.
- The rooming list should be received by the Hotel 14 days prior to arrival.
- For cancellation within (30) days prior to the arrival date, a cancellation fee equal to 50% of one (1) night's room charge per room reserved will be charged.
- For cancellation within (14) days prior to the arrival date or for no-show a cancellation fee equal to 100% of one (1) night's room charge per room reserved will be charged.
- All cancellations must be received by Rose Garden Hotel Yangon, in writing by email or fax.
- GIT Booking may not be shortened.



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Method of Payment

- 30% of the advance deposit shall be paid (15) days in advance of the arrival of a Group Booking (GIT), and the balance should be paid (7) days in advance of the group arrival.
- 30% of the advance deposit shall be paid (7) days in advance of the arrival for a FIT Booking (FIT), and the balance should be paid (3) days in advance of the guest(s) arrival.

Liability

- **Found items**, in particular those left behind in the room by guests (provided that these are not obviously worthless), will be sent to the guest only upon request, and at the risk and expense of the guest. After being held for a period of one year, the lost property shall be regarded as abandoned, and the Hotel may make use of these items at its discretion, or may destroy them.
- **For property damage** suffered by a guest, the Hotel is only liable if the damage occurred within the scope of the business and if the Hotel or its employees displayed gross negligence.
- **Valuables** are brought to The Rose Garden Hotel at the guest's sole risk. The Rose Garden Hotel and/or the management accept no liability, and shall not be responsible for any loss or damage thereto, and guests remain solely responsible for the safekeeping of any such items.
- If the guest is provided with a **parking space** in the hotel garage or in another area, even for a fee, this shall not constitute a contract for safe keeping. All liability for items left in the car is excluded.
- **The house rules** are binding upon all guests. By accessing the gym studio, pool and other facilities, each guest acknowledges the regulations and instructions for safe use of the equipment and facilities. The Rose Garden Hotel will not accept responsibility or liability for any injury, loss, fatality or damage whatsoever caused to any person or property.

Jurisdiction

- Legally, this contract is in jurisdiction and ruled under the laws of the republic of the Union of Myanmar. Any dispute relating to the validity, interpretation and performance of the present contract, which cannot be settled on an amicable basis, shall go to the courts in whose jurisdiction the Hotel is located.

Miscellaneous

- All room reservations are subject to availability upon receipt of the agent reservations request. The contract is valid for as long as the hotel is under the management of Rose Garden Hotel Yangon. To validate this agreement, please sign together with your company stamp and return one copy to us within 30 days of the date of issue. Otherwise, this contract agreement will be considered null and void.



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Offered by:

(Signature & Company Stamp/Signed for
& on behalf of The HOTEL)

Signature :
 Name : Ms. Saw Myat
 Title : Sales Executive
 Date : February 19, 2019

Accepted by:

Signature & Company Stamp/Signed for
& on behalf of The AGENT)

Signature :
 Name :
 Title :
 Date :

Approved by:

(Signature & Company Stamp/Signed for
& on behalf of The HOTEL)

Signature :
 Name : Ei Ei Myat Noe Zaw (Ms.)
 Title : Assistant Director of Sales
 Date : February 19, 2019

