



# HOTEL YADANARBON

## M a n d a l a y

Daw Marlar Aye

Date: 29<sup>th</sup> December 2017

Country Manager

Asia Expeditions DMC (Myanmar)

Parkside 1, 3<sup>rd</sup> Floor, No 271-273 Bagaya Street

Sanchaung Township,

Yangon, Myanmar

Tel: 95 1 200401, 09-5062644

Fax: 95 1 397607

E-mail: marlar@asia-expeditions.com

phyo@asia-expeditions.com

Dear Daw Marlar Aye,

With a remarkable reputation for an exotic appeal and sincere hospitality as a hallmark, there is no doubt why Hotel Yadanarbon Mandalay has been operating successfully for more than 4 years. We believe also that business partnerships with our colleagues in the Tourism & Hospitality Industry is another key element of our success.

We are pleased to offer you our Contract Rates for the period of 2018 – 2019. We trust the contract reaches your expectation and would appreciate the completion of the contract by signing along with company seal.

We will give assurance to provide excellence service and attention with valuable price for you and your customers.

Moreover we would be grateful if you could provide us your feedback. By providing us with your evaluation of our facilities, service levels and personnel, Hotel Yadanarbon Group Management and Staff will have the opportunity to assure that your expectations are always met.

Thank you for choosing Hotel Yadanarbon Mandalay as your preferred hotel in Mandalay. If you require further assistance please do not hesitate to contact us anytime.

Sincerely yours,

Yee Yee Khaing

Sales & Reservation Manager

Hotel Yadanarbon Group

No.125, 31<sup>st</sup> St., Between 76<sup>th</sup> & 77<sup>th</sup> St., Chan Aye TharZan Township, Mandalay, Myanmar

Tel: (+) 95 2 71058, 71999, 74035, 64633, 30199

Email: [hotelyadanarbon@gmail.com](mailto:hotelyadanarbon@gmail.com)

Website: [www.hoteyadanarbon.com](http://www.hoteyadanarbon.com), [www.hotelyadanarbonmandalay.com](http://www.hotelyadanarbonmandalay.com)



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CONTRACT RATE 2018 – 2019

ASIA EXPEDITIONS TRAVELS & TOURS CO.,LTD

### Room Rates

Room Category

GIT/ FIT(USD\$)

#### **GREEN SEASON: 1<sup>st</sup> April 2018 – 30<sup>th</sup> September 2018**

Standard: 4 (Single/Double)	30	35
Superior: 32 (Single/Double/Twin)	40	41
Deluxe: 15 (Single/Double)	45	
Grand Deluxe: 14 (Single/Double)	60	65
Premier Deluxe with Balcony: 5 (Double/Twin)	90	
Suite: 2 (Single/Double)	100	105
Family Room: 5 (Double or Triple)	50 (Dbl)/70 (Tpl)	
Extra Bed	20	

#### **GOLDEN SEASON: 01<sup>st</sup> October 2018 – 31<sup>st</sup> March 2019**

Standard: 4 (Single/Double)	45	40
Superior: 32 (Single/Double/Twin)	65	50
Deluxe: 15 (Single/Double)	70	60
Grand Deluxe: 14 (Single/Double)	85	75
Premier Deluxe with Balcony: 5 (Double/Twin)	100	
Suite: 2 (Single/Double)	130	125
Family Room: 5 (Double or Triple)	75 (Dbl)/95 (Tpl)	
Extra Bed	20	

#### **GREEN SEASON: 1<sup>st</sup> Apr 2019 – 30<sup>th</sup> September 2019**

Standard: 4 (Single/Double)	30	45
Superior: 32 (Single/Double/Twin)	40	40
Deluxe: 15 (Single/Double)	45	70
Grand Deluxe: 14 (Single/Double)	60	65

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Premier Deluxe with Balcony: 5 (Double/Twin)	90
Suite: 2 (Single/Double)	100
Family Room: 5 (Double or Triple)	50 (Dbl)/70 (Tpl)
Extra Bed	20

Note: All rates mentioned above rates are net in US Dollars and inclusive of American Style Buffet Breakfast in Sky Bar Restaurant. Rates inclusive of 10% service charge and 5% applicable taxes.

### Meal Rates

Restaurant	Low Season	High Season
	01 Apr 2018- 30 September 2018	01 Oct 2018 – 31 Mar 2019
Sky Bar Restaurant	10\$	12\$, 15\$ & 18\$
Set Dinner with Cultural Show		

Note: All rates mentioned above are net in US Dollars and inclusive of 10% service charge and 5% applicable taxes. The above rates are not valid during special events e.g. Christmas Eve & New Year's Eve.

### \*Compulsory Gala Dinner for the following events:

24th December 2018 Christmas Eve	US\$35.00
31 <sup>st</sup> December 2018 New Year's Eve	US\$55.00

I, hereby, received the Contract Rates for the period of 2018 – 2019. I acknowledge and agree on the offered rates and the terms and conditions.

On behalf of the company

Signature:

Name:

Designation: **Marlar Aye**  
**Country Manager**  
**Asia Expeditions Travels & Tours**

Date:



On behalf of Hotel Yadanarbon Mandalay

Signature:

Name: Mrs Yee Yee Khaing

Designation: S & R Manager

Date:

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### Twin Program Promotion for Hotel Yadanarbon Mandalay & Bagan

Green Season Rate For All Market (01 Apr 2018 to 30 September 2018)

Superior (Sgl / Dbl)	Deluxe (Sgl / Dbl)
30 USD	35 USD

**GOLDEN SEASON: 01<sup>st</sup> October to 31<sup>st</sup> Mar 2019**

#### For General Market

Room Type	Mandalay	Bagan
Superior(Sgl/Dbl)	55USD	45USD
Deluxe(Sgl/Dbl)	60USD	60USD

#### For Thai, Chinese, Korea and Japan Market

Room Type	Mandalay	Bagan
Superior(Sgl/Dbl)	40USD	40USD
Deluxe(Sgl/Dbl)	50USD	50USD

All above rates are inclusive of Buffet Breakfast 10 % service charges and 5% government tax.

Acknowledged by:

Name: ..... **Marlar Aye**  
Country Manager  
**Asia Expeditions Travels & Tours**

Position: .....

Signature: ..... *Marlar Aye* Date: .....



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### TERMS & CONDITIONS

Please read these terms and conditions carefully as they incorporate the basis upon which bookings are accepted by Hotel Yadanarbon Mandalay, ("Hotel Yadanarbon Mandalay", "the Hotel", "Hotel Yadanarbon", "we" or "us"). AGENT being the contracted Licensed Travel Agent in Myanmar.

**DEFINITIONS OF RATE:** GIT rates are indicated when at least nine (9) rooms have been reserved at the same time. Otherwise, FIT rates will be applied.

**RATES:** The rates in this contract are corrected as at 01<sup>st</sup> December 2017 and are valid for booking from 01 Apr 2018 to 31 Mar 2019. The hotel reserves the right to adjust rates within the contract period in the event of tax alterations, introduction or withdrawal of new or existing taxes and or levies by government and or by tourism law and any service charge amendments. Rates "++" denotes subject to 10% service charges and 5% government tax. "Nett" denotes inclusive of 10% service charge and 5% government tax. All Contract Rate are net and non-commissionable and quoted in US Dollars. The net rates inclusive of International buffet breakfast at Sky Bar Restaurant unless otherwise stated.

The Contract Rates are only applicable for guests staying on AGENT'S account and against a voucher issued by the AGENT. Should guests extend their stay on their own account the Hotel's best available published rate shall apply, subject to room availability, to extend their stay.

**HOTEL RESERVATION:** The AGENT must make a request for any bookings at the Hotel in writing directly with the Hotel prior to the guest arrival date. Written requests for bookings are compulsory and must mention this Agreement in order for the Contract Rates to be applied.

Telephone availability checks are not considered as a commitment for the reservation. The Hotel is not required to provide verbal confirmation of availability.

The room and meal rates in this contract are applicable only to all reservations made directly to the hotel.

For GROUPS a complete rooming list must be received by the hotel at least 30 days prior to group's arrival, and must include arrival time and meal requirements. The hotel reserves the right to release all rooms if this requirement is not met within the time stated.

**EARLY CHECK-IN:** 02:00pm **LATE CHECK-OUT:** 12:00 noon daily. Early or late checkout please refers to DAY USE policy.

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**NO SHOW:** In the event of No Show by the guest AGENT shall pay to the Hotel a penalty charge of 100% of the expected room revenue.

**DAY USE ROOMS:** Day use rooms are charged at 50% of the Contract Rate for use between 11am to 6 pm of the same day. Arrivals before 11am and departure after 6pm of the same day will incur the full Contract rate. Agent must advise the Hotel on making the reservation if the booking is for day use.

**COMPLIMENTARY POLICY:** One additional complimentary room with breakfast will be granted for every nine (9) paying rooms (9+1 FOC). A maximum of two (2) complimentary rooms per one (1) group will apply irrespective of the size of the group.

**FAMILY OFFER~ CHILDREN POLICY:** Children under the age of twelve (12) years old (on the date of arrival) may stay with parents provided they stay with existing bedding (without extra bed), Only one (1) children is allowed for one room without charges. The children are entitled to full privilege including buffet breakfast same as an adult. Should a extra bed be requested, the contracted rate for Extra person will be charged.

**LOCAL TOUR GUIDE POLICY:** Subject to availability Local Tour guide Rooms will be charged at US\$ 25.00net per person, per room. Meal Rate 50% of contracted price.

**DEPOSIT AND FINAL PAYMENT:** A deposit and final payment is required according to the following terms and conditions unless credit arrangements have been granted.

A deposit of 50% is to be paid 30 Days prior to arrival.

Full payment ie-100% of the booking must be paid 21 Days prior to arrival or payment deadline specified.

If for any reason we do not receive the deposit or your balance by the due date, we reserve the right to treat your booking as cancelled and to apply the appropriate cancellation charges.

Payment must be made by Bank transfer. Bank fees and any Bank charges are borne by the Agent. We reserve the right to request deposit up to 100% for rooms booked during periods of high demand, particularly related to Ad Hoc and Incentive Groups, This applies to all contracted agents irrespective to whether credit has been granted.

### **CANCELLATION:**

**Green Season** (01 Apr 2018 – 30 Sep 2018): Cancellation less than 7 days prior to arrival, 1 night room charge and less than 3 days prior to arrival, full payment will be applies.

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### Cancellation Policy for GROUP Booking

**Golden Season** (01<sup>st</sup> October 2018 to 31<sup>st</sup> Mar 2019): Cancellation less than 30 days prior to arrival are considered confirmed by the AGENT and Agent shall pay to the Hotel a penalty charge of 100% of the expected room revenue.

Room reservation cancellations refer to and include variations, amendments and additions to the following: arrival & departure dates, number of rooms required, type of rooms required.

### Cancellation Policy for FIT Booking

**Golden Season** (01<sup>st</sup> October 2018 to 31<sup>st</sup> Mar 2019): Cancellation less than 20 days prior to arrival are considered confirmed by the AGENT and Agent shall pay to the Hotel a penalty charge of 100% of the expected room revenue.

Room reservation cancellations refer to and include variations, amendments and additions to the following: arrival & departure dates, number of rooms required, type of rooms required.

**CONFIDENTIALITY AND ASSIGNMENT:** AGENT confirms and agrees that this Agreement is confidential between AGENT and the Hotel. AGENT shall not in any circumstances divulge or permit to be divulged the contents of this Agreement.

AGENT shall not assign or transfer all or any of its rights and obligations hereunder without the prior written consent of the Hotel.

The Hotel may assign or transfer all or any of its rights and obligations hereunder upon written notice to the AGENT.

Acknowledged by:

Name: Marlar Aye

Position: Country Manager  
Asia Expeditions Travels & Tours

Signature: Mcellal

Date: .....

Company Seal:



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