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Attention: Ma Marlar Aye
Profile No: 104
Company Name: Asia Expeditions

CONTRACT RATES (2019-2020)

Room Category	Low Season	High Season
Chin	130	180
Shan	120	170
Kachin	110	160
Rakhine	100	150
ROH	110	160
Extra Bed	60	100

Low Season Period	High Season Period
1 st of April 2019 to 30 th of September 2019	1 st of October 2019 to 31 st of March 2020

The Extra Bed can only be provided for Rakhine Rooms and some Shan Rooms due to space limitations. ROH can only be requested for tours consisting of 5 rooms and above. Room types may not be requested for ROH groups.

The rates above are quoted in US Dollars only. Different rates between US Dollar& other currency will be applied to Travel Agency. Inclusive of daily (Continental or Traditional Myanmar) Breakfast Rates, 10% service charges will be made. These rates are non-commissionable and **inclusive** of the 5% commercial tax.

TERMS & CONDITIONS

1. Reservation Confirmation

- a. All room reservations must be made in advance and directly with Hotel by the Red Canal.
- b. All reservation requests should be made by contacting our sales department through email at sales@hotelredcanal.com.
- c. A reservation is only valid after receiving a booking confirmation from Hotel by the Red Canal.
- d. Hotel by the Red Canal does not recognize any reservations made through phone, fax or any other means of communications. Hotel by the Red Canal requires the confirmation via email. NO VERBAL REQUEST WILL BE PROCESSED.

2. Payment, Deposit, Rooming List and Arrival Time Details

- a. Prepaid payment must be made minimum of one week prior to the arrival date of guest through bank transfer. Payments must be made in terms of US Dollars.
- b. For group booking, rooming list and arrival time details must be submitted at least 1 week prior to group arrival.
- c. The hotel reserves the right to cancel any bookings in the event that deposits, rooming lists and arrival details are not received by their corresponding times as mentioned above in paragraphs a & b.
- d. Upon cancellation, deposits will be counted as payments for other reservations or, if within the Cancellation Period, counted as cancellation.

3. Group Reservation (ROH/GIT)

A Group comprises of five paying rooms and above.

4. Early Departures

In the event that a guest checks out earlier than the confirmed date or of no show, there will be no refund payments issued for the balance of the stay. The travel agent is responsible for full payment of the guest.

5. Check In & Check Out

The check-in time is after 14:00 hrs and Check out time is before 12:00 noon local time.

6. Cancellation, Reinstatement and Amendments

6.1 Cancellations for High Season

6.1.A. Free Individual Travelers(FIT)

No cancellation charges will be imposed if the hotel is given a notice 30 days prior to the date of arrival. If cancellation is made within 30 days of arrival, 100% of the room fee will be charged. No charges shall be imposed if the hotel receives the cancellation notice within 24 hours of reservation.

6.1.B. Group Inclusive Tour (GIT)

No cancellation charges will be imposed if the hotel is given a notice 30 days prior to the date of arrival. If cancellation is made within 30 days of the arrival, 100% of the total room fee will be charged. No charges shall be imposed if the hotel receives the cancellation notice within 24 hours of reservation. Depending on the season and rate of occupancy, the hotel will give priority to those who make payments in advance.

6.2 Cancellation for Low Season

6.2.A. Free Individual Travelers (FIT)

No cancellation charges will be imposed if the hotel is given a notice 7 days prior to the date of arrival. If cancellation is made within 7 days of arrival, 100% of the room fee will be charged. No charges shall be imposed if the hotel receives the cancellation notice within 24 hours of reservation.

6.2.B. Group Inclusive Tour (GIT)

No cancellation charges will be imposed if the hotel is given a notice 30 days prior to the date of arrival. If cancellation is made within 30 days of the arrival, 100% of the total room fee will be charged. No charges shall be imposed if the hotel receives the cancellation notice within 24 hours of reservation. Depending on the season and rate of occupancy, the hotel will give priority to those who make payments in advance.

Note: The cancellation policy above applies for any reason. Cancellation policy will be applied once the cancellation email is received. The hotel shall not keep the room(s) for the cancelled booking and has the right to resell it.

7. Reinstatements & Amendments

- a. Travel agent may request for reinstatement of cancelled bookings to avoid cancellation fees. Bookings cannot be switched or replaced. Reinstatement only applies for the original booking depending on availability.
- b. Reservations can be amended with no restrictions outside the Cancellation Period. Amendments that shorten the stay of the reservations during the Cancellation Period will be counted as cancellation. Amendments that lengthen the stay of the reservations are always welcome. All amendments are subject to availability at the time of amendment. Amendments are only available for original bookings.

8. Meal Information

The continental breakfast is included in the room rate. Non-hotel guests and extras will be charged USD 10 per person for the breakfast. No fees will be charged for a child under 3 years of age.

9. Complimentary Child Policy

A maximum of one child under 10 years of age may share the parent's room but breakfast for the child will be charged as extra person as per contract meal/breakfast rate. However no fees will be charged for a child under 3 years of age.

Charges for an Extra Bed will be made if the number of children exceeds the permitted number of one.

10. Special Meal Info

10.1. Rates

- a. The hotel has Indian (US \$15), European (US \$15), Chinese (US \$10) and Myanmar (US \$8) set menu programs.
- b. Christmas Eve and New Year's Eve on the 24th and 31st of December 2019 respectively will be commemorated with US \$75 per adult and US \$45 per children under 10 years of age. The charges are compulsory and dinner is included.
- c. The A La Carte menu is also available at the Spice Garden Restaurant upon arrival in addition to the set menu.
- d. The above rates are quoted in US Dollar only and are **inclusive** of the 5% commercial tax and 10% service charge.

10.2. Benefits

- a. For reservations of 4 persons or more, complimentary glass of wine is provided for each guest over the age of 18.
- b. For reservations of 4 persons or more, complimentary glass of seasonal fresh juice is provided for each guest under the age of 18.
- c. If at least 10 guests are reserved, an additional 1 set menu will be considered complimentary.

10.3. Cancellations, Amendments & Close-Out Dates

- a. Reservations, amendments and cancellations are only accepted through emails.
- b. Cancellations may be made at least 48 hours prior to the time of arrival.
- c. Amendments reducing the number persons in a reservation must also be made at least 48 hours prior to the time of arrival.
- d. Amendments changing the choice of set menu reserved may be made at least 24 hours prior to the time of arrival.

11. Termination

Hotel by the Red Canal reserves the right to terminate the contract immediately in the event of a breach by the travel agency of:

- a. Their payment obligations
- b. Other obligations mentioned in the contract.
- c. Any obligations which, if the hotel deems mendable, is not mended within a period of time the hotel requires.

NOTE: Either party may terminate this contract for any reason whatsoever through a written notice 30 days prior to the date of termination.

NOTE: The above mentioned rates, terms and conditions are strictly confidential and must not be disclosed to any third party, including customers, competitor hotels or any other businesses. This contract is valid only for the local travel agent quota.

If our proposal meets with your approval, please acknowledge your acceptance of the above mentioned terms and conditions by signing it to Hotel by the Red Canal.

Signature:

Name:

Designation:

Company Name:

Date:

Signature:



Name: Nwe Nwe Win

Designation: Contracting Executive

Company Name: Hotel by the Red Canal

Date: 28th September 2018