



Travel Agent Rate 2018

Asia Expeditions Travels & Tours



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Email: sales.naypyitaw@kempinski.com





Asia Expeditions Travels & Tours

Ms. Marlar Aye Country Manager

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Kempinski Hotel Nay Pyi Taw

Mr. Waiyar Phyo Sales Executive

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3 2018 Rate Agreement

This agreement is between Asia Expeditions Travels & Tours and Kempinski Hotel Nay Pyi Taw and is applicable to the period 1st January to 30th June, 2018.

We are pleased to present our 2017 preferred Travel Agent Rates as part of our continuing programme of enhancing our business partnership with Asia Expeditions Travels & Tours.

Asia Expeditions Travels & Tours must sign the Agreement and return it to the Hotel within thirty (30) days after the issue date or the Agreement shall automatically become invalid.

Please see the below room rates and validity and terms and conditions for the agreement between Asia Expeditions Travels & Tours and Kempinski Hotel Nay Pyi Taw as follow;

1st January to 30th June, 2018

Room Category	No. of Room	Room Size (Sq m)	Single / Double USD
Deluxe Room	106	28	US\$ 140
Premier Suite	30	54	US\$ 205
Executive Suite	2	122	US\$ 490
Governor Suite	1	182	US\$ 750
Royal Suite	1	801	US\$ 1,875
Grand Royal Suite	1	1400	US\$ 2,375
Extra Bed			US\$ 50

- All rates in this agreement are quoted in USD per room per night, inclusive of daily buffet breakfast and inclusive of 10% Service charge and 5% Gov. Tax. The Hotel reserves the right to amend the rates to reflect any changes in market conditions, existing taxes or the imposition of any new taxes or levies by the Government of the Union of Myanmar.
- Series rates are available upon request on a case by case basis.
- Tour Guide room will be charged as the same contract rate.

Kempinski Hotel Nay Pyi Taw 11-12 National Guest House Shwe Pyi Yaw Win Road, Dekkhina Thiri Township Nay Pyi Taw • Myanmar

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Maximum Room Occupancy

Deluxe Room	2 Adults + 1 Children or 3 Adults
Premier Suite	2 Adults + 1 Children or 3 Adults
Executive Suite	2 Adults + 1 Children or 3 Adults
Governor Suite 2 Adults + 1 Children or 3 Adults	
Grand Royal Suite	8Adults

*** Guest Room Facilities**

- Rooms and Suites overlooking beautifully landscaped garden are available with king or twin beds
- Welcome drink upon arrival
- Complimentary seasonal fresh fruit
- Complimentary tea and coffee facilities
- Complimentary use of in-room Music and Movies Library
- \$\text{12 pairs of interconnecting Deluxe Room for families}
- Generously sized bathrooms with 100% cotton large bath towels
- * 40-inch High-tech flat screen TV with a local and international channels
- DVD player with selection of movies
- **IDD** line with voicemail
- Personal digital safe
- Centralized air-conditioning system with individual control
- Centralized water heater system
- Multimedia port
- Complimentary European Buffet Breakfast
- Complimentary use of fitness centre and swimming pool
- ***** Complimentary use of tennis court
- Complimentary 50mbps high speed wired and wireless internet access
- Complimentary shoes shinning service
- Complimentary turndown service
- **%** Complimentary mini-bar replenish daily
- Complimentary shuttle bus service between hotel and airport as per our hotel schedules

*** Free Shuttle Bus Schedules**

Description	Monday - Friday	Saturday	Sunday
Airport pick up	8:20 AM 6:20 PM 8:00 PM	8:15 AM 6:20 PM	8:10 AM 6:20 PM
Airport drop off	6:45 AM 4:45 PM 6:00 PM	7:00 AM 4:45 PM	7:00 AM 5:00 PM

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*** Terms and Conditions**

Reservation: Please contact our Reservation Department directly at telephone number +95 67 810 6061 or email address at reservations.naypyitaw@kempinski.com (or) sales.naypyitaw@kempinski.com

The Hotel shall reserve hotel rooms/suites on the basis of written requests containing the following information:

- Last name, first name of the guest/s (hereinafter "Guests")
- Number and the category of reserved rooms
- Date of arrival and arrival time (flight details)
- Date of departure and departure time (flight details)
- Method of payment for all other expenses

All new reservations, revision and cancellations must be notified in writing to the Hotel.

Check-in/ check-out time: Customary check-in time is 14:00PM and check-out time is 12:00Noon.

All early check-ins and late check-outs must be advised upon reservation. Acceptance will be subject to availability and applicable rates.

Early Departure: In the event that the guest/s check-out earlier than the confirmed date, the Hotel reserves the right to charge the applicable rates including taxes and service charge for the balance of the stay.

Child Policy: Children under 12 years old sharing the same existing bed with parents are free of charge. Children ages six (6) years and below eat free from the buffet at the Rangoon Kitchen Restaurant while accompanied by their parents. Children ages 6 - 11 years (inclusive) receive a 50% food discount in any of the Hotel's restaurants (except Kids menu).

No black-out dates fixed. Blackout dates may be communicated by the hotel 1 week in advance.

*** Payment Terms and Conditions**

Cancellation / No show Policy – If the Travel Agent cancels or reduce confirmed reservations before arrival, The Kempinski Hotel Nay Pyi Taw reserve the right to charge cancellation or no show fees:

More than 49 hours prior to arrival date : No charge

* 48 hours to 25 hours prior to arrival date : Penalty equivalent to 1 night contract rate

* 24 hours and less : Penalty equivalent to 100% of stay

Payment Terms – 3 days advance before on arrival date prepayment is required unless credit facility is established with our hotel. Credit Privileges are subject to approval by hotel upon submission of Credit Application Form.

Rate Confidentiality

All rates should not be disclosed, directly or indirectly, unless written approval is given by the Hotel.

Kempinski Hotel Nay Pyi Taw will be entitled to terminate the contract with immediate effect for a good cause, especially if the tour operator fails to fulfill the above terms and conditions.

We trust our proposal meets with your approval, kingly sign below to confirm your acceptance of our rates and all conditions as outlined and return the duplicate copy to us via email at sales.naypyitaw@kempinski.com at your earliest convenience. Once again, thank you very for your interest in Kempinski Hotel Nay Pyi Taw.

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All these rates are applicable according to the agreement and will only be valid once the agreement has been signed by both parties.

All the above has been read understood and agreed by the below-signed Parties.

Submitted by	Accepted by
Signature:	Signature:
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Mr. Waiyar Phyo	Ms. Marlar Aye
Sales Executive Kempinski Hotel Nay Pyi Taw	Country Manager
Kempinski fiotei Nay i yi Taw	Asia Expeditions Travels & Tours
Sawy.	
Mr. Sammy Sasaki Director of Sales Kempinski Hotel Nay Pyi Taw	
Date. December 11, 2017	Date.

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