



## Pristine Mermaid Resort (Ngapali)

### Hotel Address

Pristine Mermaid Resort Ngapali, Myapayin Village, Thandwe District, Rakhine State, Myanmar.  
Tel : (+95-43) 42200, 42211

Date: 25.May.2018

Daw Malar Aye

Country Manager

### Asia Expedition Travels & Tours

No.4, Room (E), 5th Floor, Corner of Anawyatar Road

Pazundaung Township

Tel : 95-9-5062644, 01-200 401, 01-200 401/

Email : myanmar@asia-expeditions.com

Dear Valuable Partner,

Warmest Greeting from Pristine Lotus Hotel Group!

We would like to thank you so much for choosing 'Pristine Mermaid Resort, Ngapali' as your partner, offering accommodation, meals, drinks, spa- and other related hospitality services to our esteemed travel guests.

Please find below contracted rates, terms and conditions that we could offer you for the period 'from **15<sup>th</sup> Sept 2018 to 30<sup>th</sup> Apr 2019**'. Rest assured that we shall only offer these special contract rates to bona fide and licensed tour and travel organization.

### I. Facilities

The Pristine Mermaid Resort (Ngapali) is the best shore of Ngapali beach and facing with famous mermaid sculpture.

Accommodation - 46 Villas with all luxury to pamper the experienced traveler. Each Villa has private terrace, living area, dual Heating & Air Conditioning unit, flat screen satellite TV set, in-room safe box, mini bar, coffee/tea maker, five star amenities ... etc.

Food and Beverage – Our international restaurant offering local sea food, Rakhine Traditional Cuisine, Asian and European set menu and a la carte and a Cocktail Bar with Terrace, variety of pre- and after dinner cocktails and drinks.

Facilities - Swimming Pool, business center, souvenir shop, snooker and other sport activities.

Spa - Our Spa is operated and managed by Pristine Lotus Hotel Group.

### Yangon Sales & Reservation Office

497, Bldg. A, Diamond Condo, 2nd Floor, Unit (02-05) & (02-06), Pyay Road (Corner of Narnat Taw Rd.), Kamaryut Township, Yangon, Myanmar.

Tel: (+95-1) 503733, 2306033 | Tel/Fax: (+95-1) 501280 | Mobile: (+95-9) 519 7772

Email : sales@pristinelotus.com, rsvnmgr@pristinelotus.com | website:www.pristinelotus.com

## II. Validity

Rates quoted in this agreement are valid from '15<sup>th</sup> Sept 2018 to 30<sup>th</sup> Apr 2019'.

## III. Room Rates

- Rates for accommodation are inclusive of breakfast;
- Airport transfer to & from will be arranged by hotel at complimentary basic.
- Rates are non-commissionable and must be paid by the agent to the hotel directly. In the event that the guest pays directly to the hotel, rack rates shall be applied, with the agent receiving 10% commission on room charges;
- Rates quoted are net, inclusive of prevailing government tax and service charge. The Resort reserves to adjust rates without notice in the event of any change in rules or ordinances relating to government taxes or service charge.
- Ad-Hoc or Incentives rates are available upon request on a case-to-case basis.
- Day use rate is 50% off of contract rate net per room (maximum of 5 hours use & 2 persons per room)

Category	Normal Season		High Season		Peak Season	
	(15.Sep.18~31.Oct.18) (01.Apr.19~11.Apr.19) (18.Apr.19~30 <sup>th</sup> Apr.19)		(01.Nov.18~21.Dec.18) (11.Jan.19~31.Mar.19)		22.Dec.18~10.Jan.19 12.Apr.19~17.Apr.19	
	Dbl	EB	Dbl	EB	Dbl	EB
Mermaid Suite (Beach Front 1 <sup>st</sup> Row)12 rooms	270	80	310	80	330	80
Ngapali Villa (Sea View the 2 <sup>nd</sup> Row) 2 rooms	170	80	190	80	200	80
Ngapali Cottage (Sea View the 2 <sup>nd</sup> Row) 16 rooms	160	80	180	80	190	80
Ngapali Cottage (Garden View the 3 <sup>rd</sup> Row )16 rooms	150	80	160	80	170	80

# Note: All of the above room rates are per room per night and Nett rates in USD.

#### IV. Meals Rates

Meals	US\$	Remark
Lunch/Dinner(Asian,European, Traditional Rakhine Menu)	25	Set Menu
Lunch/Dinner(Asian,European, Traditional Rakhine Menu)	35	Buffet
Extra Breakfast	10	Set or Buffet
Compulsory Dinner for Christmas Eve on 24 Dec	70	Set menu or Buffet with special program
Compulsory Dinner for New Year Eve on 31 Dec	100	Set menu or Buffet with special countdown program

#### Meals Policy

- The Meal Rates defined exclude soft drinks, beer and alcoholic beverages.
- Rates are per person and inclusive of 5 % government tax and 10 % service charge.
- Group meals must be booked in writing at least 7 days in advance, and cancellations must be made at least 3 days in advance. Otherwise, no shows and late cancellations shall be charged the full amount of the reservation.
- During low occupancy period, the hotel may or may not offer daily buffet meals. In the event that buffet meals are not available, set meals shall be offered as an alternative. Buffet lunch or dinner can still be arranged, however, for groups of 30 persons or more.
- For Every 16 Paying Pax, an additional complimentary meals will be offered within same group ( Max : 2 Pax ).
- Child meal policy is 50% of contract meal rate.



## **V. Terms and Conditions**

1. **Child Policy** - Children under 6 years of age sharing the same existing bed with parents are free of charge and maximum one child is allowed free per room. Between 6 to 12 years of age, we will charge extra breakfast.
2. For 12 years and above, we will charge with adult policy and collect extra bed charges in the same room.
3. Every meal is 50% of contract rate. Baby Cot shall be provided subject to availability on a complimentary basis.
4. **Guide Policy** - Guide room rate is US\$ 40.00 net per room/night with breakfast for single occupancy and meal arrangement are 50 % of contract rate. But Only applicable for guide meals portion.
5. Maximum occupancy in a room is 3 registered guests.
6. **Check-in / Check-out** - Customary check in time is 2:00 PM and check out time is 12:00 Noon. All early check in and late check-out must be advised upon reservation . (This will be subject to availability, and applicable rates, if any depending on hotel discretion)
7. **Early Departure** - In the event that the guest/s check-out earlier than the confirmed date, the hotel reserves the right to charge the applicable rates including tax and service charge for the balance of the stay. If this is due to emergency reasons, it will be considered on a case-to-case basis.
8. **Complimentary Room Policy** - For every ten (10) paying rooms, an additional complimentary room with breakfast (Single or Double) shall be provided by the hotel (i.e 10+1), to a maximum of two (2) rooms only per group. This concession is non-cumulative and cannot be converted into cash claims/rebates.
9. **The wholesale rates** (net rates) are strictly for leisure packages, programs and series. These do not apply to Ad hoc, Incentives, conventions, meetings, or corporate accounts.
10. These net rates must not be sold directly to the consumer (neither via the Internet nor through special promotions). Internet prices are subject to approval by the Hotel, and recommended web rates are available from the Hotel upon request.
11. Premium charges that surpass our standard published rates are discouraged and the hotel is not responsible for any disputed charges or refunds demanded. This is to avoid any dispute with our Single Image Concept.

12. It is not acceptable to bypass the travel industry standard wholesaler distribution channel and sell directly to the consumer (in other words to a third party). Access to the wholesale rate will be denied should this occur. The Wholesaler should be made accountable and responsible to distribute this rate only through traditional travel industry channels.
13. **Cancellation/No Show Policy** - The Tour Operator must notify the Hotel in writing of cancellation and reductions as early as possible, but in any case not later than the notice period specified hereunder (local Myanmar time working hours):

Minimum Notice Required	Cancellation Amount
30- 15 Days prior to arrival date	50 % [Canceled or reduced]
Less than 14 days (before arrival date)	100 % [Canceled or reduced or No-show)

No shows shall likewise be charged a penalty equivalent to the total cancelled amount will be charged.

14. **Reservations & Confirmation policy**, revisions and cancellations must be notified in writing. Reservations shall be directed to our reservations or sales department through email address: [sales@pristinelotus.com](mailto:sales@pristinelotus.com) or [rsvnmgr@pristinelotus.com](mailto:rsvnmgr@pristinelotus.com)
15. The hotel cannot be held liable for any reservations, revisions or cancellations that may have been sent by the travel agent or tour operator but not acknowledged in writing as received by the hotel via return fax or email.
16. **Rooming list** - A final rooming list to be submitted to the Hotel with flight details and meal and any other requirements at least within 30 - 14 days prior to arrival.
17. **Payment Terms & Conditions**
- Room Deposit**—the hotel reserves the right to demand 50% non-refundable deposit to be settled of the full payment of total room booked and which shall be paid 14 days prior to the Guests arrival date. For the left over balance amount of total room nights shall be settled by the Agent before the Guest arrival date. The hotel reserves the right to release or cancel the confirm booking, when deposit payments are not receipt during deposit invoice period.
18. **Confidentiality** - All information contained in this agreement is private and confidential and must not be disclosed to other parties for whatever reason.



## Pristine Mermaid Resort (Ngapali)

### Hotel Address

Pristine Mermaid Resort Ngapali, Myapayin Village, Thandwe District, Rakhine State, Myanmar.  
Tel : (+95-43) 42200, 42211

19. The hotel reserves the right at any time by giving notice in writing to cancel this Agreement should the company fail to fulfill the above terms and conditions.

We trust our proposal meets with your approval. Kindly sign below to confirm your acceptance of our rates and all conditions as outlined and return the duplicate copy to our office at your earliest convenience.

Once again, thank you for your interest in the '**Pristine Mermaid Resort, Ngapali**' and we look forward to your strong support in the future. Please feel free to contact us for any further information or assistance.

On behalf of the Pristine Mermaid Resort (Ngapali)

Signature : 

Name : Honey Oo ( Mrs.)  
Designation : Sr. Sales & Marketing Manager

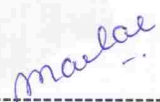
Date : 25.May.2018

Signature : 

Name : Khin May Thu (Ms. )  
Designation : Asst: Sales Manager

Date : 25.May.2018

On behalf of the Travel Agent

Signature : 

Name : **Marlar Aye**  
Designation : **Country Manager**  
**Asia Expeditions Travels & Tours**

Date : 25.May.2018



**Yangon Sales & Reservation Office**

497, Bldg. A, Diamond Condo, 2nd Floor, Unit (02-05) & (02-06), Pyay Road (Corner of Narnat Taw Rd.), Kamaryut Township, Yangon, Myanmar.

Tel: (+95-1) 503733, 2306033 | Tel/Fax: (+95-1) 501280 | Mobile: (+95-9) 519 7772

Email : sales@pristinelotus.com, rsvnmgr@pristinelotus.com | website:www.pristinelotus.com