



MEMORANDUM OF AGREEMENT

CONTRACT RATES FOR MAY 2018 - APRIL 2019

Between

Asia Expeditions T&T

Kayah Resort

Name: _____

Position: _____

Address: _____

Telephone: _____

Mobile: _____

Fax: _____

Email: _____

Website: _____

Name: U Aung Min Htut

General Manager

Kayah Resort

U Khun Li Street, Naung

Yah (A) Quarter, Loikaw City,

Kayah State, Myanmar

T: +95 (83)2221374, +95 (1) 9660412

M: +95(9) 25 888 7070

F: +95 (1) 9660772

E: reservations@kayahresort.com

W: www.kayahresort.com

Special Rates & Validity

The rates quotes in this proposal are for use of Asia Expeditions Travels & Tours only. Should Asia Expeditions Travels & Tours wish to extend the proposed rates to guest or no-company employees please advise upon reservation. Validity 01 May 2018 to end of April 2019.

Room Category	Room area (sqft)	Unit Availabl e / Capacity	Low Season Agent Rate (Foreigner)	Low Season Agent Rate (Local)	High Season Agent Rate (Foreigner)	High Season Agent Rate (Local)
Deluxe Twin	320	15 Units / 2pax	\$69 USD	69,000 MMK	\$89 USD	75,000 MMK
Deluxe Front View (Double or Twin)	320	6 units / 2pax	\$79 USD	79,000 MMK	\$99 USD	85,000 MMK
Deluxe Poolside View(Double or Twin)	320	3 units / 2pax	\$89 USD	89,000 MMK	\$109 USD	95,000 MMK
Executive Suite Rooms	1250	2 units / 4 pax	\$169 USD	170,000 MMK	\$199 USD	180,000 MMK
Extra Bed	~	13 units	\$35 USD	25,000 MMK	\$35 USD	25,000 MMK
Baby Cot	~	2 units	FOC	FOC	FOC	FOC

Room rates quoted are inclusive of 5% Commercial Tax.

Low Season Rate applies from 1st May 2018 to 30th September 2018.

High Season Rate applies from 1st October 2018 to 30st April 2019.

Kayah Resort reserves the right to amend contract rates with 30st days notice at anytime.

Existing reservations will not be effected in cases of changes in contract rate.

U Khun Li Street, Naung Yah (A) Quarter, Loikaw City, Kayah State, Myanmar.

Tel : +083 21374, Hp : +959 258887070, Fax : +083 21531, www.kayahresort.com

PNS



EXTRA SERVICES

Hotel Car Hire available at Kayah Resort

- ❖ Car Type : Toyota Surf (4 Seater)
: Toyota Commuter (10 Seater)
- ❖ Car Rate : Average Daily Rate \$ 60 - \$ 100 (Kayah Area)
: Rates to be confirmed upon reservation depending on the trip
- ❖ Trip Plan : Hotel can organize trip plan for guests
- ❖ Tour Guide : Hotel can arrange local tour guide from partner company

Meal & Drinks Plan

- ❖ **Dinner or Lunch: Start from \$15 per person**
Please find attached Set Menus. Menus can be adjusted upon request.

Early Check-in / Late Check-out

Complimentary Early Check-In after 12:00pm (Subject to availability)
Early Check-In before 12:00pm available upon request with extra charges

- ❖ **Early Check-in Rate for Deluxe Rooms : \$35 - Breakfast for Two included**
: \$25 - Breakfast excluded
- ❖ **Early Check-in Rate for Executive Suites : \$70 - Breakfast for Four included**
: \$50 - Breakfast excluded

Complimentary late Check-Out until 2:00pm (Subject to availability)
Late Check-Out after **2:00 pm to 6:00pm** will be charged **50% of room rate**. Late Check-Out **after 6:00pm** will be charged **Full Day Rate**.

Breakfast for Extra Person

- ❖ **Adult Rate : \$ 10 USD**
- ❖ **Child(under 10) Rate : \$ 5 USD**



GENERAL INFORMATION

- ❖ Our hotel Check In Time - 14:00 Hours and Check out Time – 12:00 Noon.
- ❖ Early Check In and Late Check Out are on a request basis, depending on availability of rooms.
- ❖ The resort reserves the right to adjust rates within the contract period in the event of unforeseen circumstances, tax alterations. Every supply rate increase, introduction or withdrawal of new or existing taxes or levies by government and or by tourism law and any service charges amendments.
- ❖ The resort reserves the right to change the price of the room rates occasionally without prior notice on seasonal holidays and high seasons.
- ❖ Deluxe room is for 2 people with the maximum capacity of 3 people with extra bed.
- ❖ Executive Suite is for 4 people with the maximum capacity of 6 people with two extra beds.

CHILD POLICY

- ❖ Child aged 0 - 5 years – Stay free sharing with parent include breakfast but will be charged at 50% of the adult price for extra bed if needed.
- ❖ Child age 6 - 10 years stay free when sharing with parents but will be charged at 50% of breakfast per person per meal and 50% the adult price for extra bed if needed.

CHECK IN/CHECK OUT

- ❖ **Check-In time** - 14:00. Rooms requiring check-in prior to 14:00 hours will require pre-registration to guarantee check-in.
- ❖ **Check-Out time** - 12:00 hours. Late departure up to 18:00 hours is subject to availability and will be charged 50% of the daily contract rate. After 16:00 hours, the full rate will be applicable.

DEPOSITE & PAYMENT

- ❖ Resort may request a deposit from guests on arrival to cover the approximate stay expense.
- ❖ The Balance amount of total room reserved/ all booking are to be paid not later than 14 days before arrival date.

RESERVATION

- ❖ **For reservation:** please contact our Reservation Department directly at telephone number +95(9) 25 888 7070, +95(9) 25 888 2020, facsimile number +95(1)9660772 or email address at reservations@kayahresort.com



BOOKING & CANCELLATION PROCEDURES

- ❖ In order to secure any reservation made the Tour Operator agrees to provide complete guest's Name, Room Type, Arrival & Departure detail and any other service at the point of bookings. The Resort reserves the right not to accept the booking with insufficient information.
- ❖ Cancellation to be made by fax transmission or email, cancellation is valid when acknowledge and signed by authorized person from Hotel Reservation Office and returned to sender only.
- ❖ The amendment within cancellation period will be treated as late cancellation and fees will be applied.
- ❖ The resort reserves the right to adjust rates within the contract period in the event of unforeseen circumstances, tax alterations. Every supply rate increase, introduction or withdrawal of new or existing taxes or levies by government and or by tourism law and any service charges amendments.

CANCELLATION POLICY

- ❖ Cancellation **over 14 days** prior to the arrival date will be no cancellation fees.
- ❖ Cancellation **from 8 to 14 days** prior to the arrival date will be charged **50%** of each cancelled room/night.
- ❖ Cancellation **within 7 days** prior to arrival date will be taken as **NO SHOW and 100%** of each cancelled room/night will be applied.
- ❖ No amendment is accepted in cancellation period.
- ❖ In case of No-Show and Early Departure, total reserved night will be charged.

CURRENCY EXCHANGE

- ❖ The payment may be paid in USD or KYAT at the resort's prevailing exchange rate.
- ❖ The above mentioned rates, terms and conditions are strictly confidential and must not be disclose to a third party or sold directly to the customers.



NOTES

- ❖ The effective date of this contract will be 7 days from the agreement date.
- ❖ If our proposal meets with your approval, please acknowledge your acceptance of the above mentioned terms and conditions by signing this agreement and return it to our KAYAH RESORT, LOIKAW.

Signed on behalf of	Signed on behalf of
<i>maulal</i>	
Name : Maclar Aye Country Manager Asia Expeditions Travels & Tours	U AUNG MIN HTUT
Designation :	GENERAL MANAGER
Travels & Tours : Asia Expeditions	KAYAH Resort , LOIKAW
Date :	10.01.2018





Inspection Rate

Inspection Rate for Agent Myanmar Citizen and Foreigner

For Myanmar Citizen

- Deluxe Twin Room - 50,000 MMK
- Deluxe Front View - 60,000 MMK
- Deluxe Poolside View - 70,000 MMK
- Executive Suite Room - 150,000 MMK

For Foreigner

- Deluxe Twin Room - US \$ 50
- Deluxe Front View - US \$ 60
- Deluxe Poolside View - US \$ 70
- Executive Suite Room - US \$ 150

Inspection Rate Period- (01.05.2018 to 30.09.2018)