



HTOO HOSPITALITY

Aureum
&
Myanmar Treasure

April 6, 2018

Ma Marlar Aye

Country Manager

Asia Expeditions Travel & Tour

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TRAVEL AGENT CONTRACT RATES AGREEMENT (2018-2019)

Aureum Palace Hotel & Resort – Bagan

Room Type	Low Season	High Season	No. of Rooms
	01 Apr to 30 Sep 2018	01 Oct 2018 to 31 Mar 2019	
Deluxe Room	120	180	42 Rooms
Jasmine/ Orchid Villa – Garden View	150	240	38 Rooms
Jasmine/ Orchid Villa – Lake View	180	270	13 Rooms
Lotus Villa – Garden View/ Temple View	280	370	18 Rooms
Palm Tree Villa	580	690	02 Villas *02 Bed Rooms
Island Villa	880	940	01 Villa *01 Bed Room
Extra Bed	40	40	
Total Rooms Available			114 Rooms

Sales & Reservation Office

Kandawgyi Palace Hotel (Lake View Building), KanYark Tha Road, Mingalar TaungNyunt Township, Yangon, Myanmar
Tel: (+95-1) 399 341-5, 387 951-2 Fax: (+95-1) 399 346

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Aureum Resort & Spa – Ngapali

Room Type	Normal Season	High Season	Peak Season	No. of Rooms
	01 Oct to 31 Oct 2018	01 Nov to 19 Dec 2018	20 Dec 2018 to 10 Jan 2019	
		11 Jan to 09 Apr 2019 ~ 21 Apr to 31 May 2019	10 Apr to 20 Apr 2019	
Garden View Cottage	140	170	220	36 Rooms
Ocean View Cottage	190	220	270	5 Rooms
Executive Cottage	240	340	440	1 Room
Extra bed	40	40	40	
Total Rooms Available			42 Rooms	

Aureum Resort & Spa – NgweSaung

Room Type	Normal Season	High Season	Peak Season	No. of Rooms
	01 Oct to 31 Oct 2018	01 Nov to 19 Dec 2018	20 Dec 2018 to 10 Jan 2019	
		11 Jan to 09 Apr 2019 ~ 21 Apr to 31 May 2019	10 Apr to 20 Apr 2019	
Deluxe Room	90	100	140	36 Rooms
Garden View Bungalow	110	120	170	29 Rooms
Garden View Bungalow with Living Room	155	165	215	2 Rooms
Ocean View Bungalow	140	150	200	19 Rooms
Ocean View Bungalow with Living Room	185	195	245	5 Rooms
Executive Villa	200	200	230	2 Rooms
Executive Villa (with Living Room)	240	240	270	3 Rooms
Presidential Suite	590	600	640	1 Room
Extra bed	40	40	40	
Total Rooms Available			97 Rooms	

Sales & Reservation Office
Kandawgyi Palace Hotel (Lake View Building), Kan Yeik Tha Road, Mingalar TaungNyunt Township, Yangon, Myanmar
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Aureum Resort @ The Governor's House – Pyin Oo Lwin

Room Type	Low Season		High Season		No. of Rooms
	01 May to 30 Sep 2018		01 Oct 2018 to 30 Apr 2019		
Deluxe Bungalow		55		65	34 Rooms
Presidential Suite		145		155	01 Room
Suites @ Governor's House requires a booking of minimum 3 Suites					05 Rooms
Junior Suite		210		310	2 Rooms
Junior Family Suite (maximum 4 Pax)		240		340	1 Room
Governor's Suite		310		410	1 Room
Royal Family Suite (maximum 4 Pax)		410		510	1 Room
Suites @ Governor's House		1095		1490	05 Rooms
Extra bed		30		30	
Total Rooms Available			40 Rooms		

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Aureum Inle Resort & Spa

Room Type	Low Season	High Season	No. of Rooms
	01 Apr to 30 Sep 2018	01 Oct 2018 to 31 Mar 2019	
2 nd Row Villa	110	190	19 Rooms
Villas on the Shore	130	210	29 Rooms
1 st Row Villa	150	230	17 Rooms
Extra Bed	40	40	
Total Rooms Available		65 Rooms	

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Sales & Reservation Office
Kandawgyi Palace Hotel (Lake View Building), Kan Yeik Tha Road, Mingalar Taung Nyunt Township, Yangon, Myanmar.
Tel: (95-1) 399 341-5, 387 951-2 Fax: (95-1) 399 346

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Aureum Hotel & Resort – Nay Pyi Taw

Room Type	Throughout Season	No. of Rooms
	01 Apr 2018 to 31 Mar 2019	
Corporate Superior (White Palace Building)	40	24 Rooms
Superior Bungalow	45	18 Rooms
Corporate Deluxe (White Palace Building)	60	15 Room
Royal Deluxe (Royal Palace Building)	65	04 Rooms
Royal Executive Deluxe (Royal Palace Building)	70	02 Rooms
Executive Deluxe Bungalow	75	26 Rooms
Junior Suite	260	02 Rooms
Royal Suite (Royal Palace Building)	280	01 Room
Royal Suite (White Palace Building)	295	01 Room
Presidential Suite	395	01 Room
Extra bed	30	
Total Rooms Available		94 Rooms

Note:

- Aureum Palace Hotel & Resort (Nay Pyi Taw) room rates for THE GEMS EMPORIUM EVENT will be offered upon request. Please contact us for assistance on banquet facilities, meetings or seminar rates at Aureum Palace Hotel & Resort -Nay Pyi Taw.
- Aureum Palace Hotel & Resort (NgweSaung) Executive Villa rooms will be accepted for a minimum of 03 Rooms booked at one time.



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Meal Rates Per Person
Set Menus: <ul style="list-style-type: none"> • USD 30 per person (Lunch or Dinner) • USD 55 per person (Lunch & Dinner) • USD 25 per person (Lunch or Dinner) at Bagan Viewing Tower or Pyin Oo Lwin • USD 20 per person (Extra breakfast) Buffet Menus (minimum – 30 pax): <ul style="list-style-type: none"> • Starting from USD 45 per person

The above rates are inclusive of 5% government tax and 10% service charge.

- Room rates are inclusive of breakfast.
- This contract supersedes any previous contracts.
- Please note that these rates are not to be quoted for Internet bookings.

Meal Complimentary Policy (Bagan, Inle, Pyin Oo Lwin, Ngapali&NgweSaung)

- One person complimentary will be accorded for every 15 paying guests.

Room/Meal Rate for Guides (Bagan, Inle, Pyin Oo Lwin, Ngapali&NgweSaung)

- Depending on the room availability, a special room and meals rate of "50% discounted on contracted rate" would be applicable for accompanying guide or tour leader.

Compulsory Dinner (Bagan, Inle, Ngapali, NgweSaung)

Christmas Eve: USD 75 per person

New Year's Eve: USD 85 per person

Children 06-12 years: 50% discount

Local Guide: 50% discount

Malikha Lodge- Putao

Room Types	Low Season		High Season	No. of Rooms
	01 May 2018 – 30 Sep 2018		1 Oct 2018 – 30 Apr 2019	
Bungalow(Single)	430		530	15 Rooms
Bungalow(Double)	680		780	
Guide Room	200		200	
Extra Bed	250		250	
Total Rooms Available				15 Rooms

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Myanmar Treasure Resort – Bagan

Room Types	Low Season	High Season	No. of Rooms
	01 Apr 2018 – 30 Sep 2018	01 Oct 2018 – 31 Mar 2019	
Superior	60	90	92 Rooms
Presidential Suite	145	170	2 Rooms
Extra Bed	30	30	
Total Rooms Available			94 Rooms

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Myanmar Treasure Resort – Inle

Room Types	Low Season	High Season	No. of Rooms
	01 Apr 2018 – 30 Sep 2018	01 Oct 2018 – 31 Mar 2019	
Deluxe	75	135	15 Rooms
2 nd Row - Lake View		145	23 Rooms
Deluxe Mountain View	85	155	21 Rooms
Deluxe Lake View	95	245	1 Room
Presidential Suite	195	30	
Extra Bed	30		
Total Rooms Available			60 Rooms

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Myanmar Treasure Resort – NgweSaung

Room Types	Normal Season	High Season		Peak Season	No. of Rooms
	01 Oct to 31 Oct 2018	01 Nov to 19 Dec 2018		20 Dec 2018 to 10 Jan 2019	
		11 Jan to 09 Apr 2019 ~ 21 Apr to 31 May 2019		10Apr to 20 Apr 2019	
Superior (Garden View)	80		90		24 Rooms
Deluxe – Sea View (Second Row)	100		110		21 Rooms
Deluxe – Sea View (First Row)	120		130		18 Rooms
Presidential Suite	145		155		1 Room
Extra Bed	30		30		
Total Rooms Available					64 Rooms

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Popa Mountain Resort

Room Types	Low Season 01 Apr 2018 – 30 Sep 2018	High Season 1 Oct 2018 – 31 Mar 2019	No. of Rooms
Superior	40	65	25 Rooms
Deluxe (Garden View)	85	110	22 Rooms
Deluxe (TaungKalatt View)	105	130	8 Rooms
Extra Bed	20	20	
Total Rooms Available			55 Rooms

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Kandawgyi Hill Resort (PyinOoLwin)

Room Types	Low Season 01 May 2018 – 30 Sep 2018	High Season 1 Oct 2018 – 30 Apr 2019	No. of Rooms
Deluxe	25	40	03 Rooms
Deluxe Bungalow	35	50	10 Rooms
Junior Suite	50	65	2 Rooms
Extra Bed	20	20	
Total Rooms Available			15 Rooms

Pathein Hotel

Room Type	Throughout Season 01 Aug 2018 to 31 Mar 2019	No. of Rooms
Standard	30	24 Rooms
Superior	50	01 Room
Superior Plus	60	02 Rooms
Deluxe	65	03 Rooms
Deluxe Plus	80	02 Rooms
Deluxe Studio	105	01 Room
Family Studio	130	01 Room
Extra Bed	15	
Total Rooms Available		34 Rooms

Room rate is inclusive of the following:

- Daily Breakfast
- Complimentary wireless internet access
- Coffee & tea making facilities
- Complimentary two bottles of mineral water
- Satellite / cable television
- Electronic safe, suitable for laptops

Sales & Reservation Office
Kandawgyi Palace Hotel (Lake View Building), Kan Yeik Tha Road, Mingaladon Township, Yangon, Myanmar.
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Meal Rates Per Person

Set Menus (Lunch or Dinner) : minimum - 2 pax

- USD 20 per person (Myanmar/Shan)
- USD 22 per person (Chinese/Thai)
- USD 25 per person (Western)

Set Menus (Lunch & Dinner) : minimum - 2 pax

- USD 35 per person (Myanmar/Shan)
- USD 40 per person (Chinese/Thai)
- USD 45 per person (Western)

Buffet Menus (minimum - 30 pax):

- Starting from USD 35 per person

The above rates are inclusive of 5% government tax and 10% service charge.

- Room rates are inclusive of breakfast.
- This contract supersedes any previous contracts.
- Please note that these rates are not to be quoted for Internet bookings.

Meal Complimentary Policy (Bagan, Inle, Popa, PyinOoLwin&NgweSaung)

- One person complimentary will be accorded for every 15 paying guests.

Room/M meal Rate for Guides (Bagan, Inle, Popa, PyinOoLwin&NgweSaung)

- Depending on the room availability, a special room and meals rate of "50% discounted on contracted rate" would be applicable for accompanying guide or tour leader.
- Meal FOC Policy - 1 FOC for every 15 paying guests

Compulsory Gala Dinner (Bagan, Inle, Popa&NgweSaung)

Christmas Eve: USD 50 per person

Children 6-12 years: 50% discount

New Year's Eve: USD 70 per person

Local Guide: 50% discount



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TERMS OF AGREEMENT

Brochure

The Tour Operator will feature the Hotel (including pictures) in its tour programs and brochures as a first class hotel, free of charge.

Rate

- i) Rates are non commissionable and quoted in US dollars only.
- ii) The hotel reserves the right to adjust rate during the contract period in the event of tax alterations, energy supply rate increases, introduction or withdrawal of new or existing taxes and or levies by government and or by tourism law and any service charge amendments.
- iii) All rates are quoted in US Dollars and subject to change without notice. All rates are to be paid only in US Dollar or in kyat, as per prevailing hotel exchange rate.

Reservation

All reservations are subject to availability and confirmation.

Rooming Lists

Rooming lists including Guest Name, Passport Number, Visa Number, Title, Number of persons, Nationality, Arrival date, Departure date and Flight details should be submitted 14 days prior to arrival.

Check in/out Times

Check-In time = 14:00 hrs.

Check-Out time = 12:00 hrs.

50% of contract rate will be charged for use of rooms between 12:00 hrs and 18:00 hrs (Subject to availability).

Day Use

Day use room (check-in & check-out by 18:00 hours on the same day) will be charged at 50% of contract rate. (Subject to availability)

Complimentary Room Policy

One complimentary room (Single/ Twin or Double) will be provided for every 10 paid rooms, up to a maximum of 3 complimentary rooms per group, excluding meals and beverages etc.
(Except Aureum Palace Hotel & Resort Nay Pyi Taw)

Twin & Triple Aureum Palace Hotels & Resorts Programme

TWIN & TRIPLE Aureum Programme rates are provided together with this contract for Bagan, Inle, Pyin Oo Lwin and Ngapali to be utilized only for the same guest name or tour code or same group up to a maximum of 07 days for the combination of three destinations.

Twin & Triple Myanmar Treasure Resorts Programme

TWIN & TRIPLE MTR Programme rates are provided together with this contract for Bagan, Kandawgyi Hill, Inle, NgweSaung and Popa to be utilized only for the same guest name, tour code or same group up to maximum 07 days for the combination of three destination.



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Child Policy

Children (maximum 2) up to Twelve (12) years of age stay free with parent(s) in same room with existing bedding (without extra bed).

Children under 6-years = Complimentary Breakfast

Children 6-12 years = 50% of Adult Breakfast Rate

Baby cots are available upon request with no extra charge for children under 2 years of age (Subject on availability)

Deposit

The payment of first night is required 45 days prior to arrival date and the remaining payment must be paid 14 days prior to arrival.

Cancellation/ Amendment Policy

For FIT (7 rooms and below)

21 to 30 days prior to the arrival date, 30% total rooms reserved to be charged.

07 to 20 days prior to the arrival date, 50% of total rooms reserved to be charged.

Less than 7 days prior to the arrival date, 100% of total rooms reserved to be charged.

Note: Low Season (1 Apr 2018 – 30 September 2018) GIT policy is same as FIT policy.

For GIT (8 rooms and above)

31 to 45 days prior to the arrival date, 30% of total rooms reserved to be charged.

15 to 30 days prior to the arrival date, 50% of total rooms reserved to be charged.

Less than 15 days prior to the arrival date, 100% of total rooms reserved to be charged.

Remarks: Cancellations can be made by fax or email, but is valid only when *signed* by authorized person from Aureum Palace Hotels & Resorts.

Early Check out

If the Guest decide to check out earlier than scheduled date, the Hotel will retain the balance of room charge or we will charge the balance of the day that was booked. Emergency departures will be reviewed by management on a case to case basis.

No Show

100% of total room charges will be charged.

Cancellation of Meals

Any cancellation of meal bookings must be advised to hotel (2) working days in advance.

50% of total meal charges are applicable for cancellation made one day ahead.

100% of total meal charges are applicable for same day cancellation.

Over Due Payment

Interest of 25% per annum will be charged for payments that are 30 days overdue.



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Voucher

Tour operator will provide a sample of their service voucher with samples of authorized signatures. Voucher must be presented upon guest arrival at Hotel.

Acceptance

Please indicate your acceptance of the rates and business terms of this agreement by signing and returning a copy to our Hotel. The jurisdiction is in the Union of Myanmar.

Payment Terms

Pre-payment before check in by US\$ Cash only. Settlement by any other currency is subject to prior agreement with hotel.

Credit Card Settlement

Payments made to the Hotel by using the credit card (Master, Visa card) on the total invoice amount.

TERMS AND CONDITATIONS

HTOO Hospitality shall have absolute right at any time by giving seven (7) days written notice to cancel this contracted rate agreement in any of the following event:

-Upon the operator sub-selling pre-booked rooms to any 03rd party, without the agreement of HTOO Hospitality, other than bona fide guest(s). This is regardless of whether circulation is to other agencies/operators or via electronic media (eg. Internet, OTA).

SPECIAL DISCOUNT PROGRAM

Aureum Palace Hotel & Resort	
TWIN OFFER	
1. To enjoy a discount of USD 5 per room per night for room bookings, made at any TWO hotels under the management of Aureum Palace Hotels & Resorts (Bagan, Inle, Ngapali, Pyin Oo Lwin)	
TRIPLE OFFER	
2. To enjoy a discount of USD 10 per room per night for room bookings, made at THREE hotels under the management of Aureum Palace Hotels & Resorts (Bagan, Inle, Ngapali, Pyin Oo Lwin)	



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Myanmar Treasure Group Of Hotel & Resort

TWIN OFFER

1. To entitle discount of **USD 3 per room per night** for rooms bookings, made at any **TWO** hotels under the management of Myanmar Treasure Group of Hotels & Resorts (Bagan, Popa, Inle, Ngwe Saung Beach, Kandawgyi Hill)

TRIPLE OFFER

2. To entitle discount of **USD 5 per room per night** for rooms bookings, made at any **THREE** hotels under the management of Myanmar Treasure Group of Hotels & Resorts (Bagan, Popa, Inle, Ngwe Saung Beach, Kandawgyi Hill)

TERMS AND CONDITATIONS

- Validity: 01 April 2018 till 31 March 2019.
- All Booking are required to make direct with Htoo Hospitality sales office only.
- All bookings made outside of the stated period are not eligible for the above offer.
- The booking code must be indicated upon making a reservation.
- This special discount program is applicable to FIT/GIT booking.
- The offer cannot be combined with any other special offer.
- Other terms and conditions apply as per issued current contract.

Signed on behalf of HTOO HOSPITALITY

Mr. Nyein Myint Thu
Senior Sales Executive
HTOO HOSPITALITY

April 6, 2018

Signed on behalf of the Tour Operator

Name: *marlar*
Position: **Marlar Aye**
Country Manager
Company Name: **Asia Expeditions Travels & Tours**

Date:

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