

## Hotel Contract Agreement

Between

**East Hotel, Yangon**

&

Ma Marlar Aye

Country Manager

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Web : [www.asia-expeditions.com](http://www.asia-expeditions.com)

Warm greeting from East Hotel!

The following room rates will apply for **Asia Expeditions (Myanmar) Travels & Tours Company Limited** 's FIT or  
GIT

Booking in East Hotel, Yangon, Myanmar.

Kindly see below our contract terms and conditions,

**Valid from 1<sup>st</sup> April 2018 to 30<sup>th</sup> September 2018 (2018 Low Season)**

Room Type	Published Rate (WKI)	Room Rate Sgl /Dbl GIT (8 rooms and above)	Room Rate Sgl FIT (below 8 rooms)	Room Rate Dbl FIT (below 8 rooms)	Remark
Regular Deluxe	US\$ 48.00 nett	US\$ 32.00 nett	US\$ 35.00 nett	US\$ 38.00 nett	Same rate for local/foreigner & Day Use will be half

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No-234-240, (1) Quarter, Sule Pagoda Road, Kyaukdata Township, Yangon , Myanmar

Tel : +959 7313 5311, 7313 5299

Hotline: +951 371358

Email : [reservation@east.com.mm](mailto:reservation@east.com.mm)

[www.east.com.mm](http://www.east.com.mm)

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View Deluxe	US\$ 55.00 nett	US\$ 38.00 nett	US\$ 40.00 nett	US\$ 45.00 nett	Same rate for local/foreigner & Day Use will be half
Junior Suite Deluxe	US\$69.00 nett	Group rates are not available	US\$ 55.00 nett	US\$ 55.00 nett	No Cancellation/ No Amendment/ No Day Use

**Contract Validity – 1<sup>st</sup> October 2018 to 31<sup>st</sup> March 2019**

Room Type	Published Rate (WKI)	Room Rate Sgl /Dbl GIT (8 rooms and above)	Room Rate Sgl FIT (below 8 rooms)	Room Rate Dbl FIT (below 8 rooms)	Remark
Regular Deluxe	US\$ 60.00 nett	US\$ 40.00 nett	US\$ 42.00 nett	US\$ 45.00 nett	Same rate for local/foreigner & Day Use will be half
View Deluxe	US\$ 60.00 nett	US\$ 48.00 nett	US\$ 50.00 nett	US\$ 55.00 nett	Same rate for local/foreigner & Day Use will be half
Junior Suite Deluxe	US\$ 90.00 nett	No GIT Rates	US\$ 65.00 nett	US\$ 65.00 nett	No Cancellation No amendment No Day Use

\*\* Please notice that we stop the running operation on 8 retro deluxe category since March 2017 and as a substitution, View Deluxe is new room category for coming season and it' would be deluxe rooms with city view or side view and limited rooms are available .Our total number room is 45 rooms. \*\*

We do not provide the extra bed in officially and sometimes could put it in the room charged @ USD – 25.00 nett for high season 20.00 nett for low season. Please notice that our hotel rooms are Non-smoking rooms only.

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For Child policy, as in below chart;

	Under 4 years old	Under 8 yrs old and 8	Remark
Room charges	FOC	FOC	Staying with their parents => one child limited in a room
Breakfast	FOC	USD – 4.00	-

Remarks: All rates are quoted in US Dollar. Rates are net, inclusive of 5% government tax, 10% service charge and non-commissionable.

In case of payment processed by Myanmar Kyats, hotel updated exchange rate will be applied.

### Terms & Policies

**Cancellation Policy and Deposit Policy for GIT:** there is 30 days for 8 rooms and above, 30% of deposit must be applied before 30 days from group check in date. Deposits are non-refundable. The reservation will be cancelled automatically for non-deposit. There is 30 days cancellation as well as date amendment will be 100% charged of total room charges in four weeks. Cancellations to be made by fax transmission and e-mail, cancellation is valid when acknowledged and signed by authorized person from East Hotel reservation office and returned to sender. Please be informed that amendment (except date amendment) will be handling within minimum of 14 days.

{**Cancellation Policy, FIT** For all confirmed bookings by East, there is a 14 days cancellation fee for 8 rooms below will apply of 50% between 1 to 7 days, 75% within 1 to 3 days and within last minutes cancellation and No shows will be 100% charged of total room charges. Cancellations to be made by fax transmission and e-mail, cancellation is valid when acknowledged and signed by authorized person from East Hotel reservation office and returned to sender. Please be informed that amendment will be handling within minimum of 14 days notice and date amendment will be applied on cancellation policy in two weeks.}.

**FOC policy** – FOC 2 rooms nights with Deluxe rooms for every 20 rooms nights reservation within 1<sup>st</sup> April 2018 to 31<sup>st</sup> March 19<sup>th</sup>. {20+2}

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{**Credit Terms.** After the guest has been checking out, we will present our hotel invoice to your travel agent, we will offer a 30 days (thirty) days credit, thereafter a 2% interest per month will be added to the total amount due, after 60days ( sixty) days we will charge 3% interest per month, over 90 days we will add a 5% interest per month.}

Inclusive of Buffet Breakfast, Unlimited mineral water, Free Wi-Fi, Complimentary Tea/cafe', Security Around the clock, Security Key Card System, No Smoking room only, No extra bed/triple, International Channels, Daily Housekeeping Service, Check in at 14:00pm, Check out at 12:00 pm, Laundry Service and Doctor on call (Chargeable), No pets or animals, Cash basis (either local currency or USD).

Thank you for your support and we look forward to serve your valuable guests in our properties.

Best regards,

Soe Moe Thu (Mr.)  
Sales Manager  
East Hotel, Yangon



*marlar*

**Marlar Aye**  
**Country Manager**  
**Asia Expeditions Travels & Tours**

**Behalf of East Hotel**


**Behalf of Asia Expeditions Travels & Tours Co. Ltd**

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Sign

  
14.2.18

*marlar*

Name : Soe Moe Thu  
Designation : Sales Manager  
Date : 14 /02/2018

Name : **Marlar Aye**  
Designation : **Country Manager**  
Date : **Asia Expeditions Travels & Tours**

Issued on : 14/ 02 /2018



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