

### The Manor Lake Front Resort Individual Leisure Contract 2017-2018-19

# BY AND BETWEEN THE UNDERSIGNED

The Manor Hotel Lake Front Resort
Nan Thae Street, Nan Thae Quarter,
Shan State, Myanmar.
+95 9 5093100, 778855551
sm@phyuzingroupofhotels.com
www.themanorlakefront.com

And

Asia Expeditions Travel and Tour (Myanmar)
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Lower Pazundaung.Pazundaung ,Yangon, Union of Myanmar
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phyo@asia-expeditions.com, myanmar@asia-expeditions.com

Validity: 01st October 2017 ~ 31st March 2018

Room Type	Room Rate (Sgl / Dbl) FIT / GIT	Extra Bed	No. of Rooms
Superior	US\$ 40.00	NA.	20 Rooms
Deluxe	US\$ 50.00	NA	06 Rooms

# Validity: 01st April 2018 ~ 30th September 2018

Room Type	Room Rate (Sgl / Dbl) FIT / GIT	Extra Bed	No. of Rooms
Superior	US\$ 35.00	. NA	20 Rooms
Deluxe	US\$ 45.00	NA	06 Rooms

# Validity: 01st October 2018 ~ 31st March 2019

Room Type	Room Rate (Sgl / Dbl) FIT / GIT	Extra Bed	No. of Rooms
Superior	US\$ 40.00	NA	20 Rooms
Deluxe	US\$ 50.00	NA	06 Rooms

Above room rates are inclusive of Breakfast for maximum of 2 persons.

Lunch / Dinner	Adult per person	Child under 11 per person
Breakfast	US\$ 10 net	US\$ 5 net

### **Teams and Conditions**

## Rates are valid until 30th September 2018:

All rates quoted are in United States Dollar and are nett, non-commissionable. Rates quoted include 10% service charge, 5% Government Tax and Breakfast. Should there be increase of percentage of tax collected on service or additional taxes, the hotel holds right to adjust the contract rates accordingly irrespective of the existing contracts.

Room rates are applicable on the Operator's account only. Should the guest be paying on his own account, regular counter rates will be applied. The aforesaid special contract rates are offered to Tour Operator expressly and solely for wholesale use.

Room rates are not applicable for commercial delegations, conventions, exhibitions, internet bookings and brochure contribution.

#### Check-In / Check-out:

Check-in time is 14:00 PM. Rooms requiring check-in prior to 14:00 hours will require pre-registration to guarantee check-in Pre-registration of rooms will be charged at 100% of the daily contract room rate and should be requested at time of reservation and subject to availability.

Check-out time is 12:00 Noon. Late departures up to 18:00 hours are subject to availability and will be charged at 50% of the daily contract room rate. After 18:00 hours, the full day rate will be applicable.

#### Sale of Accommodation

- All Contract Rates are net and non-commissionable. All Taxes and service charges are included in the Contract Rate.
- The Contract Rate is valid for individual leisure travel (FIT) and GIT. Rates for special groups, meetings, incentives, conventions, exhibitions or other requirements are available, upon request, directly from the Hotel.
- The Contract Rates are only applicable for guests staying on the Operator's account and against a voucher issued by the Operator. Should guests extend their stay on their own account the Hotel's best available published rate shall apply, subject to room availability, to their extended stay.

#### Marketing material inclusion

When the Hotel is included in any of the Operator's marketing material, the Operator must furnish a copy of such marketing material to the Hotel or the concerned Hotel(s) for approval prior to printing (which approval may be withheld in the absolute discretion of the Hotel). This is an essential obligation under this Agreement.

Hotel takes no responsibility for any information included in the marketing material provided by Operator and Hotel's prior approval does not amount to any representation or warranty as to the correctness of the information.

#### Vouchers

The Travel Agent agrees to provide the hotel with a sample voucher for FIT bookings for reference. **Reservations** 

- Bookings at the Hotel must be made in writing directly to the Hotel prior to the Customers arrival date.
- Requests for bookings are compulsory & must mention this Agreement in order for the Contract Rate to be applied.
- Reservations should not be considered as confirmed until the Operator receives confirmation in writing from the Hotel.
- Telephone availability checks are not considered as a commitment for the reservation. The Hotel is not required to provide verbal confirmation of availability.

#### FOR RESERVATIONS:

Tel - 09 781108048 / 09 773 773 420 / 09 77 88 555 51

• E-mail: <u>reservation@phyuzingroupofhotels.com</u> / <u>sm@phyuzingroupofhotels.com</u>

#### Amendments:

- Any amendment to this agreement shall only be valid if made in writing and signed by representatives from both of the
  hotel and the travel agent. The waiver of any terms of this agreement on one particular occasion shall not be deemed as a
  waiver of such terms for any future occasions. Any such waivers are at the discretion of the hotel.
- No cancellation charges for Group amendment, maximum 2 rooms with a minimum of 15 days' notice.
- We do not accept any FIT amendment within cancellation period.

## Cancellation & No Show

Notification of cancellation must be made in writing to Reservations Department by email.

For all booking: 20 days cancelling period. Therefore cancelling fee will apply,

- Between 20 to 11 days prior to arrival, 50% of total room charge will be applied.
- Between 10 days prior to arrival, full charge will be applied.

#### No-show

In the event of a no-show by the Individual Leisure Customer the Operator shall pay to the respective the Resort the total price of the contracted arrangements (Accommodation/ F&B/Entertainment/Other). If the amount asbeen prepaid, the Resort will retain the total price of the contracted arrangements.

### Counterparts

This Agreement may be executed in two (2) counterparts who together shall constitute one and the same agreement.

Payment can be sent to the Hotel's Bank Account:

Account name: Royal Kalaw Hills Resort

Bank name: CB Bank (HO)

Address: 23<sup>rd</sup> Street, CB Bank (Head Office) Account number:0010101200442127

Swift Code: CPOBMMMY Currency: USD

Note: Any costs for the bank transfer are the responsibility of the travel agent.

- Kindly provide us a copy of each transaction stating the booking information, attention to our accounts receivables
  office via email.
- The receipt of related bank transaction is subject to the final confirmation from our bank.
- Your credit facility is to be advised after the Hotel receives the fulfilled credit application form (as attached).
- Payment must be settled within 30 days from date of guest(s) checkout.

Services other than accommodation: The cost of all services provided to the Individual Leisure Customer by the Hotel, other than accommodation, including, for example, telephone, laundry, mini bar, etc. and other additional services consumed and/or ordered at the Hotel, must be paid in full directly by the Individual Leisure Customer to the Hotel upon departure.

Operator must ensure the Individual Leisure Customers are aware of this obligation before arriving at the Hotel.

Rate and trading terms as outlined are accepted.

For and on behalf Of Asia Expeditions Travel and Tour

For and on behalf of The Manor Lake Front

Name:

Marlar Aye

Country Manager

Title Asia Expeditions Trayels & Tours

Date :

Name: Than N'we

Title: Sr. Sales Manager

Date: 06/March./2018