

# THE STRAND

HOTEL & CRUISE

DMC

## CONTRACT RATE AGREEMENT 2018 – 2020 April

BETWEEN

### Asian Expenditions

Ms. Marlar Aye  
Country Manager,  
No. 4, Room E, 5th Floor,  
Corner of Anawyahtar Rd and Lower  
Pazundaung, Pazundaung Township

### The Strand Hotel

Strand Road  
Yangon Myanmar  
Tel: +95 1 243 639  
Email: [info@hotelthestrland.com](mailto:info@hotelthestrland.com)

### THE STRAND HOTEL NETT RATE (VALID FROM 1 APRIL 2018 TO 30 APRIL 2020)

ROOM TYPES	USD	
	Low SGL/DBL	High SGL/DBL
SUPERIOR SUITE	240.00	370.00
DELUXE SUITE	270.00	390.00
EXECUTIVE SUITE	340.00	450.00
STRAND SUITE	750.00	1000.00

\*LOW SEASON = 16 MARCH TO 15 OCT

\*HIGH SEASON = 16 OCT TO 15 MARCH

### RATE INCLUSIONS

#### THE STRAND HOTEL YANGON

- All rates are in USD
- Inclusive of daily A la Carte Breakfast

#### Standard Amenities for Superior Suite

24 hour personalized butler service
Fruit basket
Silver tray with bar apparatus
Satellite TV
Full Breakfast through Room Service or at The Strand Café
Complimentary tea and coffee served in your Suite at any time by your butler
Shoe Shine service
Fully stocked mini bar and fridge
In-room digital safe
International Direct Dialing
Complementary Wi-Fi

#### Amenities for Deluxe Suite

- Standard amenities plus 30 Mins massage

#### Amenities for Executive Suite

- Standard amenities plus 45 mins massage and High Tea (Myanmar or Classic High Tea)

#### Amenities for Strand Suite

- Standard amenities plus 90 mins massage, High Tea, airport transfer, daily free minibar



CONTRACT AGREEMENT

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# THE STRAND

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## RATES EXCLUDE

- Any items of a personal nature such as laundry, telephone calls and purchases from the gift shop
- Imported wines or spirits
- Extra optional excursions
- International flights
- Medical services, travel insurance of all kinds or visas fees

## RESERVATION PROCEDURE

Reservation can be made direct to Hotel Tel: +95 1 2433 77 Email: [reservations@hotelthestrang.com](mailto:reservations@hotelthestrang.com)

Contract rates are offered on a Free Sale basis

All reservations must be on a sell and report basis

Subject to Stop Sell instructions

The Strand Hotel Yangon reserves the right to issue close out notices. All existing bookings will be honored.

## OTHER POLICY

### EXTRA BED POLICY

The Strand Yangon (Hotel) can accommodate one extra bed.

- 5 years and above USD 60 Net per night

### TRANSPORTATION:

To or From Yangon International Airport –USD \$45 per car/one way Maximum 3 pax

## ARRIVAL AND DEPARTURE POLICY:

- Check In Time: 14.00 Hours and Check Out Time 12.00 Hours.
- Late Check Out is subject to availability on the day of check out and the following charges will be applied:
  - Late Check Out prior to 18.00 hours 50% on room rate and after 18.00 hours will be one extra night charges.
  - Early Check Out: Unused room nights are non-refundable for early departure

## CANCELLATION AND NO SHOW POLICY

The Agent is required to notify in writing of any cancellation prior to the minimum notice dates. In the event of notification after such dates of non arrival, or late cancellation/no show. The following charges will be applied.

### CANCELLATION

- If cancellation is received less than 21 days from arrival date entire payment will be forfeited (100%)
- To avoid 100% cancellation fees, the hotel and/or cruise must be notified 21 days or more from arrival date.

### NO-SHOW

- In the event of same day cancellation or no show 100% cancellation will apply

## PAYMENT PROCEDURE

### PAYMENT

- A 20% refundable deposit due no later than two weeks (14 days) following receipt of confirmation from The Strand Hotel
- Remaining 80% balance due no later than 28 days from arrival date

### BANK DETAILS FOR PAYMENT

Bank Name: Unique Hotel Services Pte Ltd  
Account Name: 451 – 900 – 515 – 2 USD  
Account number: United Overseas Bank  
SWIFT CODE: UOVBSGSG  
Bank Address: 80 Raffles Place,  
UOB Plaza 1 Main Branch  
Singapore 048624  
Bank Code: 7375

## GENERAL TERMS AND CONDITIONS

- All rates are NETT inclusive of 10% service charge and 5% Government Tax
- All rates are in USD
- All rates are inclusive of daily buffet breakfast
- Contract Rates are confidential and under no circumstances are the contracted rates to be published on the internet, or disclosed to the guest.
- In the event of an adjustment to Government Tax the hotel reserves the right to amend the rates accordingly
- Contract rates can not be offered by the Tour Operator / Wholesaler direct to the end consumer



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## FORCE MAJEURE CLAUSE:

By signing of this agreement, the hotel shall not be held liable or responsible for failure to execute arrangement specified herein directly or indirectly occasioned by or through or in consequence of war, strikes, riots and Acts of God or conditions beyond the control of hotel.

## Use of special rates for Tour Operators

Tour Operator rates that we apply are net of all commissions, valid solely throughout the validity of this contract and only applicable to the categories specified on the grid of Tour Operator Rates. ☐

These special Tour Operator rates are exclusively intended for « business to business » use. The person who signs this contract must occupy the position of Intermediary for tourist industry professionals. ☐ Consequently, these net Tour Operator rates must be used in the context of a re-sale with a professional in the tourist industry (such as a travel agency), necessarily implying the application of respective and successive financial margins. ☐

In the context of a direct sale to the end-consumer, the application of these net rates is therefore excluded from this contract. ☐ In the event that the HOTEL was to discover any publication of these net rates to an end-consumer, with a margin not observing the conditions indicated hereafter, and whatever the promotional support used (brochure, website...), the HOTEL reserves the right not to honor the reservations concerned and to terminate this contract with immediate effect, by means of a Registered Letter with Request for Acknowledgement of Receipt. ☐

## Minimum rates of sale & distribution by Internet/publications

☐ The HOTEL imposes on the person signing this contract the obligation to respect the level of minimum rates to be disclosed to the end-consumer. « Minimum rates imposed on final sales ». ☐ These rates, net of commission, correspond to the HOTEL's web rates which may be disclosed to the end-consumer, whatever the means of promotion/sale used (website, publications). ☐ In the event of any promotion of the HOTEL via a website or any other promotional support (emanating from the Tour Operator or one of the Tour Operator's partner agencies), the person signing this contract.

## DISPUTE RESOLUTION AND ARBITRATION

The parties shall amicably settle any claims, disputes and matters of difference between parties arising out of or connected with this Agreement. If such amicable settlement cannot be reached, such dispute arising out of or in connection with this contract, including any question regarding its existence, validity or termination, shall be referred to and finally resolved by arbitration administered by the Courts in Myanmar for the time being in force, which rules are deemed to be incorporated by reference to this clause.

The seat of the arbitration shall be Myanmar.

The language of the arbitration shall be in Myanmar or English as the Parties may agree upon.

No action shall be brought upon any issue between the parties arising under or in connection with this Agreement until that action had been submitted to Arbitration in accordance with the terms of this Agreement and an Award made.

Pending the making of an Award in accordance with a., the parties shall continue to carry out their responsibilities, obligations and duties pursuant to the Agreement as if the claim, dispute or matter of difference had not occurred.

This Agreement shall be governed and construed in accordance with the Laws of the Republic of the Union of Myanmar for the time being in force and the Parties submit to the absolute jurisdiction of the Courts in Myanmar.

This Agreement may be executed in any number of counterparts and the different parties hereto on separate counterparts each of which when so executed and delivered shall be an original but all the counterparts together shall constitute one and the same instrument.

Confirmed & Accepted by

For and On Behalf of  
Strand Hotel & Cruise

*marlar*



Date: 18. May 2018.

**Marlar Aye**  
Country Manager  
Asia Expeditions Travels & Tours



Ms. Shwe Sin Ei  
( Director of Sales )  
Date:

CONTRACT AGREEMENT



# THE STRAND *Café*

## Myanmar Set Menu A

4 Courses set menu (30\$ net per person)

### SOUP

#### Lentil soup

Lentil cooked with onion, garlic, ginger served with fried shallot

### SALAD

#### Penny Leave Salad

Penny leave mixed with shallot, crush peanut, sesame seed and lemon juice

#### Bean Curd Salad

Fried bean curd with onion, cabbage, coriander, fish sauce and lime juice

#### Tomato Salad

Myanmar style tomato salad mix with onion, cabbage, coriander, crush peanut and lime juice

### MAIN COURSE

#### Chicken and Potato Curry

Slow cook chicken with onion, garlic, ginger and potato

Served with steam rice

### DESSERT

Tapioca pear cook with coconut cream and palm sugar syrup

# THE STRAND *Cafe*

## Myanmar Set Menu B

4 Courses set menu (30\$ net per person)

### SOUP

#### Vermicelli Soup

Vermicelli cooked with wood ear mushroom, sea weed and bean curd

### SALAD

#### Eggplant Salad

Grill eggplant mixed with shallot, crush peanut, sesame seed and crispy garlic

#### Tea leave Salad

Fermented tea leave mix with cabbage, tomato, assorted crispy beans, salted peanut and sesame seed

#### Wing bean Salad

Myanmar style steam wing bean mix with onion, crush peanut, fish sauce and lime juice

### MAIN COURSE

#### Pork Rib Curry

Myanmar Style slow cook pork rib with sweet potato and curry gravy  
Served with steam rice

### DESSERT

Purple glutinous rice pudding cook with coconut cream and cane sugar

# THE STRAND *Cafe*

## Western Set Menu A

3 Courses set menu (35\$ net per person)

### APPETIZER

Tuna and Sweet potatoes Parmentier with fresh shrimps

Andalusia Gazpacho Sauce

### MAIN DISH

Fresh herbs crusted Barramundi Filet  
Oriental Couscous with dry raisin  
Cumin and tomato Sauce

### DESSERT

Apple Tatin with caramel sauce

# THE STRAND *Café*

## Western Set Menu B

3 Courses set menu (35\$ net per person)

### APPETIZER

Roquette salad with fresh pear and spicy nuts "Croquant"

### MAIN DISH

Bacon Wrapped Pork Tenderloin.  
Baby roasted potatoes with fresh herbs, wilted spinach.  
Prune sauce

### DESSERT

Orange crème Brulee with Grand Marnier

# THE STRAND *Café*

## Western Set Menu D

4 Courses set menu (45\$ net per person)

### APPETIZER

Salmon Tartare with

Fresh tomato and roasted sweet peppers salsa

### SOUP

Turmeric and Cauliflower soup with poached quail eggs and bacon beats

### MAIN DISH

Red wine Lamb leg ragout with mushrooms and shallot

Soft corn Polenta

### DESSERT

Blue berry and cream cheese Mousse cake