



23rd February 2018

Mr. Win Zaw
Managing Director

Asia Expeditions Travels & Tours Co.,Ltd

House #04, RM (E), 5th Floor Corner of Anawyahtar Road and Lower Pazundaung,
Yangon, Myanmar

Tel: + 95 -1-200 401

Email: marlar@asia-expeditions.com

Dear Mr. Win Zaw,

We would like to thank you for your support & patronage and we are pleased to offer the contract Rate Agreement between **Asia Expeditions Travels & Tours Co.,Ltd** and **Bawgatheiddhi Hotel Group** as follow:

Bawgatheiddhi Hotel (Bagan)

Valid from 1st October 2018 until 30st September 2019

Room Type	<u>High Season</u> <u>1st Oct 2018 to 31st Mar 2019</u>		<u>Low Season</u> <u>1st Apr 2019 to 30th Sep 2019</u>		No of Rooms
	Foreigner (USD)	Local (Kyats)	Foreigner (USD)	Local (Kyats)	
Superior	60	60,000	40	40,000	54
Deluxe	70	70,000	50	50,000	12
Serene Deluxe	80	80,000	60	60,000	8
Extra Bed	20	20,000	20	20,000	74
Extra Breakfast	8	8,000	8	8,000	

Rates are net, inclusive of 5% government tax, 10% service charge and non-commissionable

Compulsory	Price per Pax for Adult	Price per Pax for under 12 years child
Christmas Eve Dinner	USD 30	USD 15
New Year's Eve Dinner	USD 40	USD 20

Meal Rates

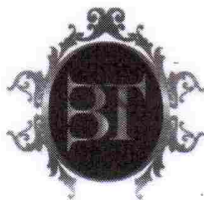
- | | |
|----------------|------------------------------------|
| 1) Asian Set | USD 11 Per Person (Lunch / Dinner) |
| 2) Western Set | USD 14 Per Person (Lunch / Dinner) |

Sales & Reservation Office: No. 7, Than Lwin Road, Kamaryut Township, Yangon, Myanmar.

Tel & Fax : (+95-1) 536 562

Email : gsmawgatheiddhi@gmail.com, sales2.bawgatheiddhi@gmail.com, sales1.bawgatheiddhi@gmail.com

Website : www.bawgatheiddhihotel.com



BT Bay Hotel (Ngapali)

Valid from 1st October 2018 until 30th April 2019

Room Type	Foreigner (Sgl /Dbl)			Local (Sgl / Dbl)			No of Rooms
	Normal Season	High Season	Peak Season	Normal Season	High Season	Peak Season	
Superior	140	145	160	140,000	145,000	160,000	32
Suite/ The Loft	210	215	225	210,000	215,000	225,000	7
Family Suite	250	255	270	250,000	255,000	270,000	2
Extra Bed	60		70	60,000		70,000	41
Extra Breakfast	10			10,000			

Rates are net, inclusive of 5% government tax, 10% service charge and non-commissionable

Compulsory	Price per Pax for Adult	Price per Pax for under 12 years child
Christmas Eve Dinner	TBA	TBA
New Year's Eve Dinner	TBA	TBA

Remark

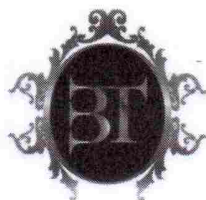
- * **Normal Season** rates will be started from 1st Oct to 31st Oct 2018, 1st Apr to 11th Apr 2019, 17th Apr to 30th Apr 2019
- * **High Season** rates will be started from 1st Nov to 21th December 2018, 12th Apr to 16 Apr 2019, 7th Jan to 31st Mar 2019
- * **Peak Season** rates will be started from 22th Dec 2018 to 6th Jan 2019

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Website : www.bawgatheidhdihotel.com



Bawga Theiddhi Hotel (Kyaik Htee Yoe)

Valid from 1st October 2018 until 30th September 2019

Room Type	High Season 1 st Oct 2018 to 31 st Mar 2019 (Sgl / Dbl / Tpl)						Low Season 1 st Apr 18 to 30 th Sep 2019 (Sgl / Dbl / Tpl)						No of Rooms
	Foreigner (USD)			Local (Kyats)			Foreigner (USD)			Local (Kyats)			
	Sgl	Dbl	Tripe	Sgl	Dbl	Tripe	Sgl	Dbl	Tripe	Sgl	Dbl	Tripe	
Standard	20	30	45	20000	30000	45000	15	25	35	15000	25000	35000	9
Superior	45		60	45000		60000	35		45	35000		45000	4
Bungalow	40			40000			30			30000			6
Family (4pax)	75			75000			60			60000			2
Extra Bed	15			15000			10			10000			21
Extra Breakfast	4			4000			4			4000			

Rates are net, inclusive of 5% government tax, 10% service charge and non-commissionable

Meal Rates

- 1) Asian Set USD 8 Per Person (Lunch / Dinner)
- 2) Traditional Set USD 8 Per Person (Lunch / Dinner)

Terms & Conditions Agreement

Reservations & Confirmation Policy - Reservation, confirmation and cancellations must be notified in writing. Reservations shall be directed to our reservations department through email address: bt.reservationoffice@gmail.com , gsmwbawga theiddhi@gmail.com. The hotel cannot be held liable for any reservations, revisions or cancellations that may have been sent by the travel agent but not acknowledged in writing as received by the hotel via return fax or email. No reservations by Telephone are accepted. A final rooming list to be submitted to the Hotel with flight details, our packages and meal and any other requirements at least within 7 days prior to arrival.

Child Policy - Children under 12 years of age sharing the same existing bed with parents are free of charge and maximum one child is allowed free per room. Every meal is 50% of contract rate.

Children under 6-years = Complimentary Breakfast

Children 6-12 years = 50% of Adult Breakfast Rate

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Early Check-in /Late Check-out - Early check in and late check time must be advised upon reservation, will provide flexible depends on subject to room availability. Use a room after the Check-out time up to 6 pm is chargeable at 50% of contract rates. Any check out after 6pm is subject to a one night room charge. (This will be subject to availability, and applicable rates, if any depending on hotel discretion)

Early Departure – The guest check out earlier than confirmed date, the hotel reserves is right to charge equivalent to the full room charge for the period reserved. This is due to emergency reasons; the hotel will be considered case by case depends on the hotel occupancy.

Complimentary Room Policy (Bagan) – For every (10) paying rooms, the hotel will grant (1) complimentary room with breakfast (Single / Double occupancy). A maximum of (2) complimentary rooms per group will apply irrespective of the size of the group. The above policy is non-accumulative for each different group and cannot be converted into cash claims/rebated.

Complimentary Room Policy (Kyaik Htee Yoe) – For every (10) paying rooms, the hotel will grant (1) complimentary room with breakfast (Single / Double occupancy). The above policy is non-accumulative for each different group and cannot be converted into cash claims/rebated.

Complimentary Room Policy (Ngapali) – For every (10) paying rooms, the hotel will grant (1) complimentary room with breakfast (Single / Double occupancy). The above policy is non-accumulative for each different group and cannot be converted into cash claims/rebated.

Guide Policy – Local Tour Leader/ Guide room rate is 30% off on contract rate for single / double occupancy and meal arrangement are also.

These net rates must not be sold directly to the consumer (neither via the Internet nor through special promotions). Internet prices are subject to approval by the Hotel, and recommended web rates are available from the Hotel upon request

Check-in & Check-out Time

1. Check-in time 14:00 PM
2. Check-out time 12.00 Noon

Meeting Room Rate

Type	Sqm	Full Day (8hrs)	Half Day (4hrs)	Extra Hour	Capacity
Meeting Room	96.83	150	75	20	40-50

Meeting Room Packages

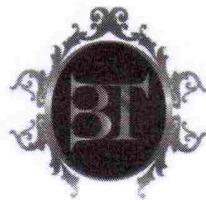
- Full day package – USD 25 nett per person (2 Coffee break , 1 Lunch)
- Coffee Break Package – USD 5 nett per person (1 Coffee break)
- Projector + Screen + Podium – USD 25

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Meeting Facilities

- Lighting & Air –condition
- Free Wifi access
- Simple Flower Decoration
- Flip Chart , White Board & Sound System
- Writing Paper , Pencils, Drinking Water & Sweet

Cancellation & No Show Policy: The Tour Operator must notify the Hotel in writing of any cancellation or further amendment as early as possible, but in any case not later than the notice period specified hereunder (local Myanmar time working hours):

Group Cancellation (8 Rooms and above)

Minimum Notice Required	Cancellation Amount
30 - 15 Days	50%
Below 14 days	100%

FIT Cancellation

Minimum Notice Required	Cancellation Amount
7 - 4 Days	50%
Below 3 Days	100%

- No Show fees will be charged 100% of total room charges.

Room Deposit – For group which is over (10) rooms, 30% deposit to be paid (30) days before arrival date and for less than (10) rooms 20% deposit to be paid (15) days prior to arrival. Balance will be required from (7) days prior to the confirmed arrival. For the left over balance amount of total room night shall be settled by the Agent before the Guest arrival date Deposit is non-refundable. If we have not received the payment in the office as stated above, the hotel is entitled to charge 2% of full payment on day to day basic.

Confidentiality - All information contained in this agreement is private and confidential and must not be disclosed to other parties for whatever reason.

II . Meals Policy

- The Meal Rates defined exclude soft drinks, beer and alcoholic beverages.
- Rates are per person and inclusive of 5 % government tax and 10 % service charge.
- Group meals must be booked in writing at least 7 days in advance, and cancellations or reducing of confirmed meal reservations are made less than 3 days prior to the date for reserve, the Hotel is the right to charge a late cancellation to 50% of total reserved.
- should total cancellation or reducing of confirmed meal reservations are made less than one day (24 Hour) prior to the date for reserve, the Hotel is the right to charge a late cancellation to full charge of reserved.

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- During Low season, the hotel may or may not offer daily buffet meals. In the event that buffet meals are not available, set meals shall be offered as an alternative. Buffet lunch or dinner can still be arranged, however, for groups of 20 persons or more.
- Tour guide who will be together with groups more than 10 persons, the hotel will provide complimentary Tour guide set Lunch / Dinner.
- Child meal policy is 50% of contract meal rate.

The hotel reserves the right at any time by giving notice in writing to cancel this Agreement should the company fail to fulfill the above terms and conditions.

We trust our proposal meets with your approval. Kindly sign below to confirm your acceptance of our rates and all conditions as outlined and return the duplicate copy to our office at your earliest convenience.

Once again, thank you for your interest in the '**Bawga Theiddhi Hotel Group**' and we look forward to your strong support in the future. Please feel free to contact us for any further information or assistance.

On behalf of Bawga Theiddhi Hotel Group

On behalf of the Company.

Signature : *Sandar*

Name : Sandar Win @ Cyndi

Designation : Group Sales & Marketing Manager

Date :

Signature : *Maclar*

Name :

Designation :

Date :

Maclar Aye
Country Manager
Asia Expeditions Travels & Tours



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