



Royal Kalaw Hills Resort

Southern Shan State, Myanmar.

Individual Leisure Contract 2018-2019

BY AND BETWEEN THE UNDERSIGNED

Royal Kalaw Hills Resort
No.3/4, East Circular Road, Ward 3,
East,Bo Kone, Kalaw, Southern Shan
State, Myanmar.
01- 651471, 09 - 773773420
Kalaw@phyuzingroupofhotels.com
www.royalkalawhillresort.com

And

Asia Expeditions Travel and Tour (Myanmar)
House #04, RM (E), 5th Floor Corner of Anawyahtar
Road and Lower Pazundaung, Pazundaung, Yangon,
Union of Myanmar +95 -9-5062644/+95 -9-
401533484/+95-9-254219046 phyto@asia-
expeditions.

Validity: 01st April 2018 ~ 30th September 2018

Room Type	Room Rate (Sgl / Dbl) FIT/GIT	Rate (Triple)	Extra Bed	No. of Rooms
Deluxe	70	-	NA	4
Royal Kalaw Hill Villa	100	130	35	6
Royal Boutique	130	-	NA	3
Royal Executive Room	150	-	35	1

Validity: 01st October 2018 ~ 31st March 2019

Room Type	Room Rate (Sgl / Dbl) FIT/GIT	Rate (Triple)	Extra Bed	No. of Rooms
Deluxe	90	-	NA	4
Royal Kalaw Hill Villa	120	160	40	6
Royal Boutique	160	-	NA	3
Royal Executive Room	180	-	40	1

Above room rates are inclusive of Breakfast for maximum of 2 persons.

Lunch / Dinner	Adult per person	Child under 11 per person
Breakfast	USD 10 net	USD 5 net
Asian Set Menu	USD 20 net	USD 10 net
Shan Traditional Set Menu	USD 25 net	USD 12 net
Western Set Menu	USD 25 net	USD 12 net

If Buffet is required with less than 26 pax we will charge a minimum of 26 pax. Meal choices need to be submitted at least one day ahead prior to arrival.

Tel : (95) 081 50851, 081 50852, 09 773773460, Fax : 081 50333

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Yangon Office : No. (60), Hlaing Yadanar Mon Housing, Hlaing Township, Yangon, Myanmar.

PNS



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Compulsory Dinner

Christmas Gala Dinner, 24th December US\$ 50.00 Net per person & New Year Gala Dinner, 31st December US\$ 60.00 Net per person.
For Local Tour Guide US\$ 25.00 Net per person.

Twin Sharing Program

Receive 5 % off from Royal Kalaw Hills Resort when combining with Royal Nadi Resort.

Teams and Conditions

Rates are valid until 31st March 2019:

All rates quoted are in United States Dollar and are nett, non-commissionable. Rates quoted include 10% service charge, 5% Government Tax and Breakfast. Should there be increase of percentage of tax collected on service or additional taxes, the hotel holds right to adjust the contract rates accordingly irrespective of the existing contracts.

Room rates are applicable on the Operator's account only. Should the guest be paying on his own account, regular counter rates will be applied. The aforesaid special contract rates are offered to Tour Operator expressly and solely for wholesale use.

Room rates are not applicable for commercial delegations, conventions, exhibitions, internet bookings and brochure contribution.

Check-In / Check-out:

Check-in time is 14:00 PM. Rooms requiring check-in prior to 14:00 hours will require pre-registration to guarantee check-in. Pre-registration of rooms will be charged at 100% of the daily contract room rate and should be requested at time of reservation and subject to availability.

Check-out time is 12:00 Noon. Late departures up to 18:00 hours are subject to availability and will be charged at 50% of the daily contract room rate. After 18:00 hours, the full day rate will be applicable.

Sale of Accommodation

- All Contract Rates are net and non-commissionable. All Taxes and service charges are included in the Contract Rate.
- The Contract Rate is valid for individual leisure travel (FIT) and GIT. Rates for special groups, meetings, incentives, conventions, exhibitions or other requirements are available, upon request, directly from the Hotel.
- The Contract Rates are only applicable for guests staying on the Operator's account and against a voucher issued by the Operator. Should guests extend their stay on their own account the Hotel's best available published rate shall apply, subject to room availability, to their extended stay.

Marketing material inclusion

When the Hotel is included in any of the Operator's marketing material, the Operator must furnish a copy of such marketing material to the Hotel or the concerned Hotel(s) for approval prior to printing (which approval may be withheld in the absolute discretion of the Hotel). This is an essential obligation under this Agreement.

Hotel takes no responsibility for any information included in the marketing material provided by Operator and Hotel's prior approval does not amount to any representation or warranty as to the correctness of the information.

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Vouchers

The Travel Agent agrees to provide the hotel with a sample voucher for FIT bookings for reference.

Reservations

- Bookings at the Hotel must be made in writing directly to the Hotel prior to the Customers arrival date.
- Requests for bookings are compulsory & must mention this Agreement in order for the Contract Rate to be applied.
- Reservations should not be considered as confirmed until the Operator receives confirmation in writing from the Hotel.
- Telephone availability checks are not considered as a commitment for the reservation. The Hotel is not required to provide verbal confirmation of availability.

FOR RESERVATIONS:

Tel - 09 781 108 048 / 09 773 773 420 / 09 77 88 555 51

- E-mail : / reservation@phyuzingroupofhotels.com

Amendments:

- Any amendment to this agreement shall only be valid if made in writing and signed by representatives from both of the hotel and the travel agent. The waiver of any terms of this agreement on one particular occasion shall not be deemed as a waiver of such terms for any future occasions. Any such waivers are at the discretion of the hotel.
- No cancellation charges for Group amendment, maximum 2 rooms with a minimum of 15 days' notice.

Child Policy:

- Children up to 5 years of age stay free with an accompanied adult with complimentary breakfast. In case of second child an extra breakfast charge will be add on.
- Children between 6-11 years of age sharing the same bed with parent to one child per room and will be charged USD 5 net for the breakfast per person per meal. In case of second child an extra bed charge will be add on.

Tour Guide Policy:

- Guide room charges US\$ 25.00 net/ Single room, inclusive Breakfast (Subject to availability)
- If Guide wishes to have Lunch or Dinner at the Restaurant normal prices will apply with 10% discount on Food and Beverages.
- The above mentioned rates, terms and condition are strictly confidential and not to be disclosed to a third party or sold directly to customers. If this contract meets with your approval, please sign on the indicated.

Cancellation & No Show

For all Bookings there is a 20 day cancellation period. Therefore Cancellation fee will apply,

- Within 20 ~ 11 days will be charge 50% of total room charges
- Within 10 Days and No Show fees will be charge 100% of total room charges

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No-show

In the event of a no-show by the Individual Leisure Customer the Operator shall pay to the respective the Resort the total price of the contracted arrangements (Accommodation/ F&B/Entertainment/Other). If the amount as been prepaid, the Resort will retain the total price of the contracted arrangements.

Counterparts

This Agreement may be executed in two (2) counterparts who together shall constitute one and the same agreement. Payment can be sent to the Hotel's Bank Account:

Account name: Royal Kalaw Hills Resort
Bank name: CB Bank (Ho)
Address: 23rd Street, CB Bank (Head Office)
Account number: 0010101200442127
Swift Code: CPOBMMMY
Currency: USD

Note: Any costs for the bank transfer are the responsibility of the travel agent.

- Kindly provide us a copy of each transaction stating the booking information, attention to our accounts receivables office via email.
- The receipt of related bank transaction is subject to the final confirmation from our bank.
- Your credit facility is to be advised after the Hotel receives the fulfilled credit application form (as attached).
- Payment must be settled within 30 days from date of guest(s) checkout.

Services other than accommodation: The cost of all services provided to the Individual Leisure Customer by the Hotel, other than accommodation, including, for example, telephone, laundry, mini bar, etc. and other additional services consumed and/or ordered at the Hotel, must be paid in full directly by the Individual Leisure Customer to the Hotel upon departure. Operator must ensure the Individual Leisure Customers are aware of this obligation before arriving at the Hotel.

Rate and trading terms as outlined are accepted.

For and on behalf Of Asia Expeditions Travel and Tour

For and on behalf of Royal Kalaw Hills Resort

Name:

maelal
Marlar Aye
Country Manager
Expeditions Travels & Tours

Date :



Name: Than Nwe

Title: Sr.Sales Manager

Date: 06/ March 2018

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