



KALAW PRINCESS HOTEL

CONFIDENTIAL CONTRACT RATES AGREEMENT

Hotel Name	: Kalaw Princess Hotel	Company	: Asia Expeditions
Sales Office	: No.88, 4 th Floor, International Business Centre, Pyay Road. 6 ½ miles, 11 th Ward, Hlaing Township, Yangon.	Address	: #04, RM (E), 5th Floor Corner of Anawyahtar Road and Lower Pazundaung, Pazundaung, Yangon.
Tel	: +95 9 971059495, 960938100-300	Tel	: 95-9-5062644, 95-1-200 401
Moile	: +95 9 43144718	Fax	: 95-1- 397 607
Contact	: Hsu Nandar Htike	Contact	: Ma Marlar Aye
Designation	: Sales & Reservation Manager	Designation	: Country Manager
Email	: kalawprincesshotel@gmail.com	Email	: phyo@asia-expeditions.com

This Confidential Contract Rate Agreement is made between KALAW PRINCESS HOTEL and Asia Expeditions Travels & Tours. The parties have reached an understanding with respect to the rates for accommodation, meal and other services rendered by Hotel to the Company. The Parties agree as follows:

AGENT RATES FOR FIT & GIT

Room Type	No. of Rooms	1 st May 2018	1 st October 2018
		To 30 September 2018 (Low Season)	To 30 th April 2019 (High Season)
Superior	4 Rooms	USD 50	USD 65
Deluxe	17 Rooms	USD 60	USD 75
Suite	1 Room	USD 80	USD 100

All rates are quoted in USD net per room per night, non-commissionable, based on single or double (twin) occupancy on room inclusive of breakfast. Rates are inclusive of service charges and government tax.

Head Office	: No.88, 4 th Floor, International Business Centre, Pyay Road, 6 ½ miles, 11 th Ward, Hlaing Township, Yangon.
Hotel Address	: No(47), East Bo Gone Street, No (3) Ward, Kalaw, Southern Shan State, Myanmar.
Tel/Fax	: +9581 50872, 50873, 50874, +959 971059495
Website	: www.kalawprincesshotelmyanmar.com
Email	: kalawprincesshotel@gmail.com

PNS ✓



KALAW PRINCESS HOTEL

GUEST PRIVILEGES

- Complimentary Wireless Internet Access (WI-FI) in guest room
- Complimentary coffee & tea making facilities in room
- Tropical welcome drink upon arrival
- Daily Breakfast

CHILDREN & EXTRA PERSON POLICY

A maximum of 1 Child under 10 years of age can stay free when sharing a room with their parents and utilizing existing bedding with breakfast.

RESERVATION POLICY

All reservations must be made by email or fax only and confirmed by both parties.

DEPOSIT AND PAYMENT TERMS

For all reservations, 50% of the total amount has to be paid upon request.

The balance amount of room reservation is to be paid not later than 7 days before arrival dates. Settlement of all incidental accounts is to be made upon check out by the guest directly at hotel. Accommodations not guaranteed by full pre-payment may be subject to cancellation by the Hotel.

All payment should be made to Yangon Reservation Office by Cash.

CANCELLATION POLICY

Up to 30 days prior to arrival date will NOT be charged.

29-15 days prior to the arrival date will be charged at 40%.

14-7 days prior to the arrival date will be charged at 80%.

7 days & less prior to the arrival date will be charged at 100%.

This cancellation policy applies when amendment or postponement of travelling date, reducing rooms or nights. Any no show will be charged at full stay of accommodation.

COMPLIMENTARY POLICY

One complimentary room will be accorded for every 20 paying guests or 10 paying rooms.

MEALS POLICY

For the group of 10 pax and above, meals booking should make 2 days prior to the check-in date.

Meals reservation is similar to the Room Reservation direct contact to Reservation Department.

Any cancellation of meal bookings must be advised to hotel (2) working days in advance. 100% of total meal charges are applicable for same day cancellation.

Request for special menus should be included in your reservations and the price of which will vary depending on the number of clients and seasonal availability.

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KALAW PRINCESS HOTEL

Compulsory Gala Dinner

Christmas Eve : USD 50 net per person

New Year Eve : USD 60 net per person

LOCAL TOUR GUIDE

Tour guide room will be charged as the same contracted rate.

Food and Beverages consumed by tour guide will be charged at 50% discount from normal rate.

ARRIVAL AND DEPARTURE PROCEDURE

Check in time is 14:00 hrs and check out time is 12:00 hrs (noon). The hotel will do its best to have room available for early arrival when notified. Late check-out or day use is available at an extra charge of 50% of the contracted rate for each room category occupied until 18:00 hrs. A full night contract rate will apply for use of the room after 18:00 hrs.

CONFIDENTIALITY

The rates contained in this agreement are strictly confidential and must not be disclosed to third parties. To protect this confidentiality, the hotel will not disclose the rates to guests and will invoice the company directly.

Please be informed that we can also submit further proposals for long staying and VIP visits upon request.

Company agrees to the provisions specified in the **TERMS AND CONDITIONS** in this Agreement.

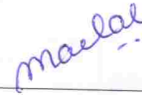
Hotel : Kalaw Princess Hotel

Company : Asia Expedition Travels & Tours

By : 

By

:



Marlar Aye
Country Manager

Asia Expeditions Travels & Tours

Name : Hsu Nandar Htike

Name

: Ma Mar Lar Aye

Title : Sales & Reservation Manager

Title

: Country Manager

Date : 08 Mar 2018

Date

: 08 Mar 2018



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