



Date: 16th January 2018

Name : U Win Zaw
 Position : Managing Director
 Company : Asia Expeditions Travels & Tours
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Subject : Proposal Travel & Tours Rate for 2018

Dear U Win Zaw ,

Greetings from Amara Hotel Co., Ltd., Nay Pyi Taw!

Thanks for your kind interest shown to our The Hotel Amara and Grand Amara Hotel, Nay Pyi Taw. We are pleased to offer you following special room rates and terms and conditions for Year 2018.

Validity: From 1st January 2018 to 31st March 2018

The Hotel Amara, Nay Pyi Taw (3 star ranking)

Room Type	No. of Room	Room Size (Sq-meter)	FIT		GIT	
			Single	Double	Single	Double
Executive Room	104	37	35	40	30	35
Diplomat Suite	12	100	80	85	80	85
Ambassador Suite	10	150	95	100	95	100
Capitol Suite	5	300	220	225	220	225
Extra Bed			20		20	

Grand Amara Hotel, Nay Pyi Taw (5 star ranking)

Room Type	No. of Room	Room Size (Sq-meter)	FIT		GIT	
			Single	Double	Single	Double
Superior Room	190	36	40	45	35	40
Diplomat Suite	19	52	85	90	80	85
Ambassador Suite	2	92	100	105	100	105
Capitol Suite	2	120	165	170	165	170
Presidential Suite	2	576/598	1000		1000	
Extra Bed			20		20	



- (i) **Special benefits for above mentioned rate –**
- Inclusive the best breakfast in Nay Pyi Taw
 - FITs rate will be applied under 8 rooms
 - GITs rate will be applied 8 rooms and above
 - 10 paying rooms (10+1) will be entitled to get 1 room complimentary only in one booking
 - Free Usage to Swimming Pool & Fitness Center facilities
(For Amara Hotel, only Suite room guest will be entitled)
 - 5 paying Ambassador Suites will be entitled to get one suite complimentary
- (ii) All new reservations, revisions and cancellations must be notified in writing. Reservations shall be directed to our reservation departments –
- The Hotel Amara : sales@thehotleamara.com
 - Grand Amara Hotel : reservation.grandamara@thehotelamara.com
- (iii) **Payment Terms** – We do accept **US\$ (Dollars) OR Myanmar Kyats** according to Amara Hotel Co., Ltd.'s internal exchange rate. For **VISA, MASTER Cards** settlement, **4% surcharge** will be added.
- Payment can be settled at Yangon Office and needs to be acknowledged by the Hotels.

PAYMENT & CANCELLATION POLICY

1. **Initial payment** of the value of **50%** on total reservation (**GITs**) is required at least **14 days** prior to arrival.
2. **Full payment** of the total reservation (**both FITs and GITs**) must be paid to the hotel at least **3 days** prior to arrival.
3. If for any reason we do not received the initial payment or your balance by the due date, we reserve the right to treat your bookings as cancelled OR to apply the appropriate cancellation charges.
4. **Cancellation / No Show Policy** – If the **Travel Agent** cancels or reduces confirmed reservations (**both FITs and GITs**) before arrival, The Hotels reserve the right to charge cancellation - or no show fees as follows:



GITs (8 rooms and above)

- Within **14 days** prior to the arrival date will be charged at **50%** of the total reservation.
- Less than **7 days** prior to the arrival date will be charged at **100%** of the total reservation.

FITs (7 rooms and below)

- Less than **7 days** prior to the arrival date will be charged at **100%** of the total reservation.

5. Room cancellation terms refer to include variations, amendments and additions to the following: arrival & departure dates, number of rooms required.

These special rates are available on any reservation of Travels & Tours. It is our way to thank you for being such a valued customer.

We hope that this offer will meet your requirement and we are looking forward to welcoming you and guest to the charming **The Hotel Amara & Grand Amara Hotel (Amara Hotel Co., Ltd.)** soon.

Yours sincerely,

Thinzar Lwin
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Nay Pyi Taw
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