



RATE AGREEMENT

Dear Daw Mar Lar Aye,

Thank you for your interest shown in our hotel and your support towards **Kalaw Heritage Hotel** in Kalaw. We would like to offer our Contract Rates effective from **20 April'2018 to 15th October 2019**.

Company : Asia Expeditions Travels&Tours
Contact Person : Ms.Phyo Ma Ma
Title : Operation Department
Address : No.4,Room (E),5th Floor ,Corner of Anawyatar @ Lower Pazundaung Road
, Pazundaung Township, Yangon .
Phone Number : +95-1-200401 ,09-5062644,09-401533484,09-254219046
Email : myanmar@asia-expeditions.com

Valid from 20th April'18 to 15 October 2019

Room Type	No. of Room	Room Area	Contract Rate					
			Low Season (20 th Apr'18 to 15 th Oct'18)		High Season (16 th Oct 2018 to 19 th Apr 2019)		Low Season (20 th Apr'19 to 15 th Oct 2019)	
			MMK	USD	MMK	USD	MMK	USD
Classic Room with Mountain View	18	24 sqm	53,000	44	67,000	55	53,000	44
Superior Room with Garden View	15	28 sqm	73,000	60	91,000	75	73,000	60
Deluxe with Mountain View	8	32 sqm	85,000	70	109,000	90	85,000	70
HeritageSuitewith Mountain View	4	40 sqm	102,000	84	152,000	125	102,000	84
Extra bed			USD-20		USD-30		USD-20	

Above room rates are per room per night and inclusive of breakfast, government tax and service charges.

All rates are quoted United States Dollars (USD) and non-commissionable.

Please note that Extra Beds are only available in room category Classic,Deluxe and Suite.

N0.(3), Quarter, University Road. Kalaw Township, Shan State. TEL : 081-50039, 50192. FAX : 081-50191.

EMAIL: sales@kalawheritagehotel.com



MEAL RATE

- | | |
|--|------------------------|
| ❖ Shan Traditional Menu - 4 Courses | - Ks 16,000 per person |
| ❖ Shan Traditional Menu - 5 Courses | - Ks 20,000 per person |
| ❖ Western Cuisine Set Menu - 3 Courses | - Ks 28,000 per person |
| ❖ Western Cuisine Set Menu - 4 Courses | - Ks 36,000 per person |

CONTRACT RATE AGREEMENT

TERMS & CONDITIONS

All room rates are per room per night and inclusive of breakfast, government tax and service charges.

All rates are quoted United States Dollars (USD) and non-commissionable.

CHECK -IN / OUT TIME

- ❖ Check-In time is 14:00 hrs. Check-Out time is 12:00 hrs.
- ❖ Early check-in and late check-out is subject to the room availability.

CHILD POLICIES

- ❖ Children under the age of 12, sharing room with parents in existing bedding, limited to one child per room.
- ❖ Children breakfast, under 6 years of age are free of charge.
- ❖ Children breakfast, aged 6 up to 12 years no Extra bed booked, will be charged USD 5.
- ❖ Children set menu lunch / dinner, aged 6 up to 12 years old, will be charged 50%.

RESERVATION & CONFIRMATION

- ❖ All reservation and cancellations must be notified in writing. Reservation shall be directed to Sales office / Yangon.
- ❖ Confirmation must be made one month prior (at least three week) to the arrival date.
- ❖ Rooming list and flight details should be submitted 15 days prior to the arrival date.

CANCELLATION POLICIES

- ❖ Within 15 to 21 days 25% on total room night will be charge.
- ❖ Within 14 to 8 days prior to arrival 50% on total room night will be charge.
- ❖ Within 7 days prior to arrival or No Show, 100% on total room nights will be charge.



RATE AGREEMENT

GROUP POLICIES

- ❖ Each 8 full paying rooms, one single room for Tour Leader complimentary with breakfast. This concession is non-accumulative for each different group.

LOCAL TOUR GUIDE


- ❖ Tour Guide room (Classic Room) will be charged at 50% from contract rate.
- ❖ Food and Beverages consumed by tour guide will be charged at 50% discount from our normal rate. (Non-Alcohol Beverages)

DEPOSIT AND PAYMENT TERMS


- ❖ Full payment of room charges can be settled by cash or bank transfer [inclusive all applicable bank transfer charges] after check out. The balance amount and other meal charges need to be received not later than 5 days after departure date.

We would like to thank you in advance for your valuable support, and look forward to welcoming you and your guests to our Kalaw Heritage Hotel. Kindly be requested to sign below to confirm your acceptance of our rates and all conditions as outlined.

On behalf of Kalaw Heritage Hotel

Signature : 
Name : Ms. Aye Zayar
Title : Sales Executive
Company : Kalaw Heritage Hotel
Date : 9 January 2018

On behalf of Company

Signature : 
Name : Phyo Ma Ma
Title :
Company :
Date : 09 Jan 2018

