

Yangon~Taungoo~Bagan~Mandalay~Nyaungshwe~Inle~Keng Tong~Chaung Tha~Ngapali

## CONTRACT RATE AGREEMENT

Dear Daw Marlar Aye,

On behalf of All **Amazing Hotels & Resorts**, we would like to thank you for your support & patronage and we are pleased to offer the following contract rates to you.

**Contract with : Asia Expeditions**

Name : **Daw Marlar Aye**

Title : **Country Manager**

### **1) For Amazing Ngapali Resort [Ngapali Beach]**

| Type of Room                    | MOONSON SEASON<br>16 <sup>th</sup> May'18 to 30 <sup>th</sup> Sept'18 |        | SHOULDER SEASON<br>1 <sup>st</sup> Oct' to 31 <sup>st</sup> Oct'18 & 1 <sup>st</sup> Apr to 10 <sup>th</sup> May'19 |        | HIGH SEASON<br>1 <sup>st</sup> Nov' to 26 <sup>th</sup> Dec'18 & 9 <sup>th</sup> Jan'19 to 31 <sup>st</sup> Mar'19 |        | ULTIMATE SEASON<br>27 <sup>th</sup> Dec'18 to 8 <sup>th</sup> Jan'19 |        |
|---------------------------------|---|--------|---|--------|--|--------|--|--------|
|                                 | Single  | Double | Single  | Double | Single   | Double | Single   | Double |
| Sea View Deluxe                 | 80  | 90     | 135   | 145    | 145  | 155    | 235  | 245    |
| Sea View Deluxe (New Wing)      | 90  | 100    | 155   | 165    | 165  | 175    | 255  | 265    |
| Beach Front Suite               | 150   | 160    | 235   | 245    | 245  | 255    | 325  | 335    |
| Amazing Suite Beach Front Villa | 250   | 260    | 385   | 395    | 385  | 395    | 495  | 505    |
| Extra Bed                       | 40  |        | 50  |        | 55   |        | 55   |        |

### COMPULSORY DINNER AND MEAL RATES

- 1) Christmas Eve Dinner USD 80 per Person
  - 2) New Year Eve Dinner USD 120 per Person
  - 3) Set Lunch USD 20 per person
  - 4) Set Dinner USD 22 per person
- (Child under 12 years & Local Tour Guide – 50% discount)

*All above rates are in USD and inclusive of breakfast, 5% commercial Tax, Airport Transfers at Thandwe Airport and non-commissionable.*

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## 2) For Amazing Bagan Resort [Bagan]

| Type of Room   | NORMAL SEASON<br>1 <sup>st</sup> Apr '18 to 30 <sup>th</sup> Sep'18 |        | HIGH SEASON<br>1 <sup>st</sup> Oct'18 to 31 <sup>st</sup> Mar '19 |        |
|----------------|---|--------|---|--------|
|                | Single  | Double | Single  | Double |
| Deluxe         | 55  | 60     | 85  | 90     |
| Suite Bungalow | 80  | 85     | 125   | 130    |
| Corner Suite   | 80  | 85     | 125   | 130    |
| Amazing Suite  | 150   |        | 250   |        |
| Extra Bed      | 35  |        | 40  |        |

### COMPULSORY DINNER AND MEAL RATES

- 1) Christmas Eve Dinner USD 60 per Person
  - 2) New Year Eve Dinner USD 90 per Person
  - 3) Asian Set Lunch/Dinner USD 15 per person
  - 4) European Set Lunch/Dinner USD 18 per person
- (Child under 12 years & Local Tour Guide – 50% discount)

All above mentioned rates are in USD and inclusive of breakfast, 5% commercial Tax, and non-commissionable.

## 3) For Paramount Inle Resort [Inle Lake]

| Type of Room                      | NORMAL SEASON<br>1 <sup>st</sup> Apr '18 to 30 <sup>th</sup> Sep'18 |        | HIGH SEASON<br>1 <sup>st</sup> Oct'18 to 31 <sup>st</sup> Mar'19 |        |
|-----------------------------------|---|--------|--|--------|
|                                   | Single  | Double | Single   | Double |
| Superior Teak                     | 55  | 63     | 75   | 80     |
| Traditional Inthar-Deluxe Cottage | 65  | 70     | 115  | 115    |
| Extra Bed                         | 35  |        | 40   |        |

All above mentioned rates are in USD and inclusive of breakfast, 5% commercial Tax, and non-commissionable.

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#### 4) For Ananta Inle [Boutique Resort in Mine Thauk Village, Inle]

| Type of Room  | LOW SEASON<br>1 <sup>st</sup> Apr'18 to 30 <sup>th</sup> Sep'18 |        | HIGH SEASON .<br>1 <sup>st</sup> Oct'18 to 31 <sup>st</sup> Mar '19 |        |
|---------------|---|--------|---|--------|
|               | Single  | Double | Single  | Double |
| Deluxe        | 65  | 75     | 110   | 110    |
| Ananta Deluxe | 90  | 95     | 135   | 150    |
| Extra Bed     | 30  |        | 40  |        |

##### MEAL RATE

- 1) Asian Set Lunch/Dinner - USD 15 per person
  - 2) European Set Lunch/ Dinner - USD 18 per person
- (Child under 12 years & Local Tour Guide - 50% discount)

All above mentioned rates are in USD and inclusive of breakfast, 5% commercial Tax, and non-commissionable.

#### 5) For Ananta Bagan [Boutique Resort in Wetkyi Inn, Bagan]

| Type of Room | LOW SEASON<br>1 <sup>st</sup> Apr'18 to 30 <sup>th</sup> Sep'18 |        | HIGH SEASON<br>1 <sup>st</sup> Oct'18 to 31 <sup>st</sup> Mar '19 |        |
|--------------|---|--------|---|--------|
|              | Single  | Double | Single  | Double |
| Deluxe       | 65  |        | 120   |        |
| Ananta Suite | 190   |        | 290   |        |
| Extra Bed    | 35  |        | 40  |        |

##### MEAL RATE

- 1) Asian Set Lunch/Dinner - USD 15 per person
  - 2) European Set Lunch/ Dinner - USD 18 per person
- (Child under 12 years & Local Tour Guide - 50% discount)

All above mentioned rates are in USD and inclusive of breakfast, 5% commercial Tax, and non-commissionable.

Head Office (Reservation) : Bo Myat Tun Tower, Room 06-04/06-05/06-06, 6<sup>th</sup> floor, Corner of Mahabandoola St & Bo Myat Htun St, Botahtaung Tsp, Yangon, Myanmar. Tel : 95 1 203500, 203503, 203565 Fax : 95 1 203566, 297766  
E-mail : [sale1@amazing-hotel.com](mailto:sale1@amazing-hotel.com), [sale2@amazing-hotel.com](mailto:sale2@amazing-hotel.com), [www.amazing-hotel.com](http://www.amazing-hotel.com)

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### 6) For Hotel Amazing Nyaung Shwe [Nyaung Shwe]

| Type of Room  | NORMAL SEASON<br>1st Apr'18 to 30th Sep'18 |        | HIGH SEASON<br>1st Oct'18 to 31st Mar '19 |        |
|---------------|--|--------|---|--------|
|               | Single                                     | Double | Single                                    | Double |
| Deluxe        | 40   | 45     | 60  | 65     |
| Suite         | 60   | 65     | 85  | 90     |
| Amazing Suite | 90   |        | 120                                       |        |
| Extra Bed     | 30   |        | 40  |        |

All above mentioned rates are in USD and inclusive of breakfast, 5% commercial Tax, and non-commissionable.

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### 7) For Hotel Amazing Kaytu [Taungoo]

| Type of Room           | The Whole Year<br>1st Apr'18 to 31st Mar'19 |        |
|------------------------|---|--------|
|                        | Single                                      | Double |
| Standard               | 30  | 35     |
| Superior               | 37  | 42     |
| Suite                  | 47  | 52     |
| Family [Maximum-5 pax] | 52  |        |
| Extra Bed              | 16  |        |

All above mentioned rates are in USD and inclusive of breakfast, 5% commercial Tax, and non-commissionable.

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### 8) For Hotel Marvel [Mandalay]

| Type of Room  |     | NORMAL SEASON<br>1st Apr'18 to 30th Sep'18 | HIGH SEASON<br>1st Oct'18 to 31st Mar'19 |
|---------------|-----|--|--|
|               |     | Single/Double                              | Single/Double                            |
| Superior      | ROH | 40   | 50                                       |
| Deluxe        |     |  |  |
| Marvel Deluxe |     | 50   | 60                                       |
| Suite         |     | 65   | 75                                       |
| Extra Bed     |     | 20   | 25                                       |

#### MEAL RATE

- 1) Asian Set Lunch/Dinner - USD 12 per person
- 2) European Set Lunch/ Dinner - USD18 per person  
(Child under 12 years & Local Tour Guide – 50% discount)

All above mentioned rates are in USD and inclusive of breakfast, 5% commercial Tax, and non-commissionable.

### 9) For Amazing Keng Tong Resort [Keng Tong]

| Type of Room | The Whole Year<br>[01st Apr'18 to 31st Mar'19] |        |
|--------------|--|--------|
|              | Single   | Double |
| Deluxe       | 45   | 50     |
| Suite        | 80   | 90     |
| Extra Bed    | 25   |        |

#### MEAL RATE

- 1) Asian Set Lunch/Dinner - USD 12 per person
- 2) European Set Lunch/ Dinner - USD15 per person  
[Child under 12 years & Local Tour Guide – 50% discount]

All above mentioned rates are in USD and inclusive of breakfast, 5% commercial Tax, and non-commissionable.

## **TERMS & CONDITIONS**

### **1. MEALS**

- 1.1. For group over 10 pax, meal reservation is recommended. Buffet lunch or dinner is available for group over 30 pax upon request.
- 1.2. Special Tailor Made menu is available upon request. The cost for Tailor Made menu will be depending on the number of clients and seasonal availability.

### **2. FAMILY PLAN**

- 2.1. No charge for children under 12 years (max 1 child) occupying same room as parents using existing bedding (Breakfast is included).

### **3. FOC & GROUP CONCESSION**

- 3.1. For every 15 full paying persons (at least 16 persons should be booked), half twin room complimentary with breakfast. This concession is non accumulative for each different group.
- 3.2. Special room rates for incentive groups and group series, kindly contact our Yangon reservation office and will be considered upon room availability and conditions.

### **4. LOCAL TOUR GUIDE**

- 4.1. Tour guide room will be charged as the same contract rate.
- 4.2. Food and beverages consumed by tour guide will be charged at 50% discount from our normal hotel rate.

### **5. DEPOSIT AND PAYMENT TERM**

- 5.1 For the reservations on tight & high occupancy dates only, 30% of the total amount has to be paid upon request and it is not refundable. *[Partial reduction of rooms or check-in date amendments in High Season are deemed as cancellations and fees might be applied.]*
- 5.2 The balance amount of total room reserved / All bookings are to be paid not later than 14 days before arrival date.
- 5.3 All other Payments should be settled directly to the Yangon Reservation Office within 30 days after the clients check-out from the hotel.

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## **6. CANCELLATION POLICY**

- |   |                                    |
|---|------------------------------------|
| 6.1. Up to 30 days prior to arrival           | No cancellation fees.              |
| 6.2. From 30-15 days prior to arrival         | 50% of each cancelled room/night.  |
| 6.3. From 14-8 days prior to arrival          | 75% of each cancelled room/night.  |
| 6.4. No Show & within 7 days prior to arrival | 100% of each cancelled room/night. |

## **7. BOOKING & CANCELLATION PROCEDURE**

- 7.1. In order to secure any reservation made the Tour Operator agrees to provide complete guest's name, room type, arrival and departure dates as well as flight details and any other service at the point of bookings. The Hotel reserves the right not to accept the booking with insufficient information.
- 7.2. Cancellations to be made by e-mail, **cancellation is valid when acknowledge by authorized person from Hotel Reservation Office and returned to sender only.**
- 7.3. The amendment within cancellation period will be treated as cancellation and fees will be applied.

## **8. GENERAL INFORMATION**

- 8.1. Your clients may need to present your company's Voucher when check-in to our hotel.
- 8.2. Your company voucher should clearly state all details including the confirmed rooms, room type and room categories.
- 8.3. If the clients have no official voucher from your company, will be required to pay for their accommodation and any other services which they took upon check-out.
- 8.4. Please acknowledge that **the hotel check-out time is 12:00 noon and check-in time is 02:00 pm.** Early check-in and late check-out could be arranged upon room availability.

## **9. CONFIDENTIALITY**

- 9.1. All information in the contract is **PRIVATE** and **CONFIDENTIAL**, and may not be disclosed to any third party on any account.

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**On behalf of**  
**Amazing Hotels & Resorts;**

Signature :

Name : U Zay Ya Min Din  
Title : Managing Director  
Company : Amazing Hotels & Resorts  
Date : 19 Feb 2018

**On behalf of**  
**Asia Expeditions Travels & Tours;**

Signature:

*Marlar*

**Marlar Aye**  
**Country Manager**  
**Asia Expeditions Travels & Tours**

Name : Daw Marlar Aye  
Title : Country Manager  
Company : Asia Expeditions Travels  
Date : 19 Feb 2018

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