

Novotel Inle lake Myat Min

**From:** SMTA - Novotel Inle Lake Myat Min [mailto:smta@novotelinle.com]

**Sent:** Thursday, January 11, 2018 5:10 PM

**To:** phyto@asia-expeditions.com; marlar@asia-expeditions.com

**Cc:** 'MARWINNAING KhaingKhaing - NOVOTEL InLe Lake Myat Min SL'; reservation@novotelinle.com; 'NOVOTEL InLe Lake Myat Min RM'

**Subject:** FW: Request Contract for 2018-2019

Dear Ma Mar Lar,

*Warmest Greetings from Novotel Inle lake!*

We are delighted to receive your contract request and thank you for your interests on our resort.  
We are pleased to offer you our rate structure as below tables,

Room Type	Validity:		Contract Rates:		Triple Supplement: (Extra Bed & Meal Plan)		Meal Plan:	Allotment:	
	From: Inclusive	Until: Inclusive	Single:	Double:	Adult:	Child:		Number of Rooms	Cut-Off: (in days)
Junior Suite	1 Apr 18	15 Oct 18	↖ 82	82	55	35	BB	NA	7
	16 Oct 18	31 Jan 19	↗ 136	136	55	35	BB	NA	30

Room Type	Validity:		Contract Rates:		Triple Supplement: (Extra Bed & Meal Plan)		Meal Plan:	Allotment:	
	From: Inclusive	Until: Inclusive	Single:	Double:	Adult:	Child:		Number of Rooms	Cut-Off: (in days)
Deluxe Suite with Lake View	1 Apr 18	15 Oct 18	99	99	55	35	BB	NA	7
	16 Oct 18	31 Jan 19	153	153	55	35	BB	NA	30

Room Type	Validity:		Contract Rates:		Triple Supplement: (Extra Bed & Meal Plan)		Meal Plan:	Allotment:	
	From: Inclusive	Until: Inclusive	Single:	Double:				Number of Rooms	Cut-Off: (in days)
					Adult:	Child:			
Superior Villa	1 Apr 18	15 Oct 18	↗133	133	55	35	BB	NA	7
	16 Oct 18	31 Jan 19	↗188	188	55	35	BB	NA	30

Room Type	Validity:		Contract Rates:		Triple Supplement: (Extra Bed & Meal Plan)		Meal Plan:	Allotment:	
	From: Inclusive	Until: Inclusive	Single:	Double:	Adult:	Child:		Number of Rooms	Cut- Off: (in days)

File / Mar 11 2018 10:00 AM (10:00 AM)

PSN

maulay

Deluxe Villa Lake View	1 Apr 18	15 Oct 18	✓167	167	55	35	BB	NA	7
	16 Oct 18	31 Jan 19	✓221	221	55	35	BB	NA	30

Room Type	Validity:		Contract Rates:		Triple Supplement: (Extra Bed & Meal Plan)		Meal Plan:	Allotment:	
	From: Inclusive	Until: Inclusive	Single:	Double:	Adult:	Child:		Number of Rooms	Cut-Off: ·(in days)
Presidential Villa	1 Apr 18	15 Oct 18	~262	262	55	35	BB	NA	7
	16 Oct 18	31 Jan 19	~316	316	55	35	BB	NA	30

Meal Rates:	Validity:		Buffet Breakfast:		Lunch:		Dinner:	
	from:	until:	Adult:	Child:	Adult:	Child:	Adult:	Child:
	1 Apr 18	15 Oct 18	Included	0.0	15.0	7.5	25.0	12.5
	16 Oct 18	31 Jan 19	Included	0.0	20.0	10.0	29.0	14.5

	Date	Event Name	Adult	Child
Optional Event	24 Dec 18	Christmas Eve	60	30
Compulsory Event	31 Dec 18	New Year Eve	90	45

**Service:** Bed & Breakfast basis

**Note:** Prices are net – inclusive of taxes & service charge

**Family Offer:**

Accommodation and breakfast free of charge for 2 children less than 16 years, sharing parents' room and utilizing existing bedding. Should a roll-away bed or extra bed be requested, a charge will be as mentioned in above rate chart according to the season.

**Green Season Offer:**

Valid from **1<sup>st</sup> May to 31<sup>st</sup> August 2018**

- Junior Suite – **70 USD net**
- Deluxe Suite – **85 USD net**
- Superior Villa – **115 USD net**
- Deluxe Villa – **145 USD net**

**Please note this special offer cannot be combined with any other offers.**

**Close-out Dates:**

None

**Cancellation Policy:**

**For High Season,** cancellation must be made within 30 days prior to the arrival date; otherwise the hotel reserves the right to apply a penalty charge of 100% of the expected room revenue for cancellations made after.

**For Low Season,** cancellation must be made within 7 days prior to the arrival date; otherwise the hotel reserves the right to apply a penalty charge of 100% of the expected room revenue for cancellations made after.

**Meal Cancellation Policy:**

Must be made within 48 hour prior to event; otherwise the hotel reserves the right to apply a penalty charge of 100%. A charge of 50% will apply for meal cancellation between 48 and 72 hour. No cancellation charge 3 days & beyond.

**Children Policy:**

- Special event dinner or buffet at Terrace is free of charge for children under 6 years old
- Special event dinner or buffet at Terrace is 50 % discount for children between 6 to 12 years old
- Special event dinner or buffet at Terrace is full of charge for children above 12 years old

**Payment:**

- Room charges to be paid by Travel Agent!
- Other charges by guests own account
- Full payment will be required 30 days prior arrival to our bank account mentioned on **invoice-Nonrefundable statement.**

**No Show Policy**

In case of no show, a no-show charge equivalent to 100% of the expected total revenue will be charged.

**Group Series Rates**

Group series rates are subject to 5 USD discount on contracted rates. Please contact the hotel sales department directly. All group series reservation is required to include a minimum of 8 rooms per group to be entitled to enjoy this offer.

**Group FOC Policy**

1 FOC Room for every 10 paying rooms (maximum 2 FOC rooms per group). 10 rooms paid + 1 FOC.

1 FOC meal for every 20 paying meals (maximum 3 FOC meal per group). 20 meals paid + 1 FOC.

Kindly visit the link where you can find all of our Resort's pictures - <http://goo.gl/61ao3c>

Once again, we would like to thank you for choosing Novotel Inle Lake. We are looking forward to welcome your clients to our resort and if you need any further assistance, please do not hesitate to contact us.

Kind Regards,  
Yune.



*Marlar*  
**Marlar Aye  
Country Manager  
Asia Expeditions Travels & Tours**