

INLE APEX HOTEL

Date : 10.1.2018

Attention : **Asia Expeditions Travels & Tours Company Limited**

From : Ma Yway Yway Linn, Front Office Manager, Inle Apex Hotel

CC : Ma Thiri Soe, General Manager, Inle Apex Hotel

No. of pages: 4 pages (Including this page)

Subject : Contract rate agreement between **Inle Apex Hotel and Asia Expeditions Travels & Tours Co.,Ltd**

Dear Sir/ Madam,

Thank you for giving Inle Apex Hotel the opportunity to work with you on your guest's accommodation requirement in 2018-2019.

Please find the attached offer for 2018-2019, should the rate be acceptable, kindly sign on the contract and return the signed agreement contract to the Inle Apex Hotel Reservation at Ph No. 081-209563, 081-209507, Fax No.081-209270, E-mail: info@inleapexhotel-nyaungshwe.com, reservation@inleapexhotel-nyaungshwe.com, inleapexhotel.reservation.ns@gmail.com by mail.

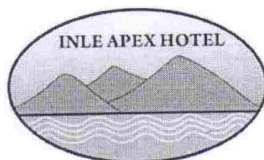
We sincerely look forward to welcome you and your guest with warm hospitality. If you have any future queries, please do not hesitate to contact us.

Yours sincerely,

Ma Yway Yway Linn

Front Office Manager

Inle Apex Hotel



Contract Rate Agreement

Between

Inle Apex Hotel And Asia Expeditions Travels & Tours Co.,Ltd

All the rates are valid from 1st October 2018 to 30th September 2019.

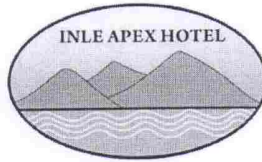
We're pleased to offer rates the followings.

Room Types	No of Rooms	Publish Rates (High Season) 1 st Oct 2018 to 30 th April 2019 USD	Contract Rates for Asia Expeditions Travels & Tours (High Season) 1 st Oct 2018 to 30 th April 2019 USD	Extra Bed
Standard (Single/Double/Twin)	13	35.00	28.00	10.00
Superior (Single/Double/Twin)	16	45.00	36.00	10.00
Deluxe (Family Room)	2	60.00	50.00	15.00

Room Types	No of Rooms	Publish Rates (Low Season) 1 st May 2019 to 30 th Sep 2019 USD	Contract Rates for Asia Expeditions Travels & Tours (Low Season) 1 st May 2019 to 30 th Sep 2019 USD	Extra Bed
Standard (Single/Double/Twin)	13	29.00	22.00	10.00
Superior (Single/Double/Twin)	16	38.00	29.00	10.00
Deluxe (Family Room)	2	50.00	40.00	15.00

Terms and Conditions

- Above mentioned rates are quoted in USD and are based on single or double occupancy per room per night inclusive of American style & Traditional breakfast, welcome drink, free use of wireless internet access and other facilities, service charge and government tax.
- Extra bed is available in every type of rooms. Only one Extra Bed will be allowed for each room.



3. The reservation request must specify bed type requirement.
4. A child under the age of 5 years will be free of charge sharing parents' bed or with complementary baby cot and breakfast – subject to availability when booking.
5. A child of 5 year or over will be charged the extra person supplement.
6. Please contact our reservation office for special room rates for incentive programs and special groups which may be subject to certain conditions and availability.

Reservation and Confirmation Policy

1. All reservation must be made in writing by mail or fax directed to the Reservation Department.
2. A complete rooming list must be received by the hotel at least 7 days prior to the group's schedule arrival and must include travel of flight time information.

FOC Discount Request on Hotel Accommodation (Complimentary Room Policy)

1. One complimentary room will be accorded for every 10 paying rooms (i.e. the 11th room will be free of charge). This concession can only be granted for the same group for the same day of check-in.
2. All requests for FOC or special discounts for our rooms and services must accompany the original booking. Requests will not be considered if submitted after the original booking has been confirmed by our reservation office.

Cancellation Policy

Please note that full or partial reductions for rooms, full or partial night reduction and reservation date postponement will also be subjected to our Cancellation Policy. All cancellation must be in written notice by Fax or email. Cancellation is valid only when acknowledged and confirmed by the hotel authorized person.

Standard Cancellation Fees for Confirmed Bookings

1. From 30-15 days prior to confirmed arrival date 50% of the total cancelled amount will be charged.
2. From 14-8 days prior to confirmed arrival date 75% of the total cancelled amount will be charged.
3. Less than 8 days prior to confirm arrival date 100% of the total cancelled amount will be charged.

Our Hotel Check-In Procedure Policy

1. Your clients or guides must present your Company's Voucher when checking in to our hotel.



2. Your Company Voucher should clearly state all details including the clients' names, confirmed room accommodation, confirmed room dates.
3. Clients with no official voucher from your company will be required to pay for accommodation and hotel services upon check-in.
4. Our hotel check-in time is 14:00 hrs and check-out time is 12:00 noon. 50% of contract rate will be charged for early check in and late check out if rooms are available.

Payments Terms

Please insure that full payment of our service is settled to our Inle Apex Hotel at least 35 days prior to the guest arrival at our Hotel. Please inform your clients before arrival to our hotel that we do not accept Euro. We accept US Dollar, Credit Card with transaction fee 3% of the total amount and Myanmar Kyats.

Contract Acceptance

Kindly acknowledge your acceptance of the above-mentioned terms & conditions by affixing your signature and stamp to this agreement and please forward a copy to our Sales & Reservation Office in Nyaung Shwe within period of (10) days from date of issues. This contract shall be considered mutual agreement by agent once the reservations are made officially in written to our reservation office.

We look forward to serving your valued guests.

Agreed on Behalf of Inle Apex Hotel

Name : Ma Thiri Soe (GM)

Signature:

Date :

Agreed on behalf of

Name :

Signature:

Date :

Marlar Aye
Country Manager
Asia Expeditions Travels & Tours





Inle Apex Hotel Information

Room Types

Deluxe, Superior, Standard

Size of Deluxe Room (Family Room): 420.25 sqft or 39 sqm (including 91 sqft Bathroom)

Size of Superior Room (Double or Twin Room): 266.50 sqft or 25 sqm (including 61.75 sqft Bathroom)

Size of Standard Room (Double or Twin Room): 266.50 sqft or 25 sqm (including 61.75 sqft Bathroom)

Size of Standard Room (Single Room): 225 sqft or 20 sqm (including 36.50 sqft Bathroom)

No. of Total Rooms: 33 Rooms

Room Description:

Room Type	Single Room	Twin Room	Double Room	Total Rooms
<i>Standard (1Single Bed)</i>	2	-	-	2
<i>Standard (Double/Twin)</i>	-	7	6	13
<i>Superior (Double/Twin)</i>	-	10	6	16
<i>Deluxe (Family Room)</i>	-	<i>1Single Bed & 1Double Bed</i>		2

Hotel Facilities: All types of rooms include the following.

*In-room Telephone

*IDD Phone Call & Fax

*Free Wireless Internet Access

*Safety Box at the Reception

*Slippers

*Hairdryer

*Tea and Coffee Facilities

Room Information

Standard (Single/ Double/ Twin): Hot & Cold Shower with Complimentary Toiletries, Satellite TV and Individual Controlled Air Conditioning.

Superior (Double/ Twin): Hot & Cold Shower with Complimentary Toiletries, Satellite TV, Individual Controlled Air Conditioning, **Mini-bar, Safety Deposit Box and Balcony.**

Deluxe (Family Room): Hot & Cold Shower with Complimentary Toiletries, Satellite TV, Individual Controlled Air Conditioning, **Mini-bar, Safety Deposit Box, Bathtub and Ground Floor.**

Room Amenities

0.5 liter Drinking Water, Tea or Coffee Facilities, Bath Foam, Shampoo, Soap, Lotion, Dental Kit, Shower Cap, Comb, Razor and Cotton Bud.

Address: No.54, Win Quarter, Phaungdaw Site Road, Nyaung Shwe Township. Near Inle Lake, Southern, Shan State, Myanmar.

Tel: +95-81-209563, 209507, Fax: +95-81-209270.

Website: www.inleapexhotel-nyaungshwe.com.

E-mail: inleapexhotel.ns@gmail.com, inleapexhotel.reservation.ns@gmail.com, info@inleapexhotel-nyaungshwe.com, reservation@inleapexhotel-nyaungshwe.com.