



# PRINCESS HOTEL

No. 21, Zaydankalay Road, Kyaing Tong, Myanmar.  
Tel : (95-84) 21319, 22159 Fax : (95-84) 21159  
Email : kengtung@mail4u.com.mm

## Memorandum Of Understanding - 2018 / 2019 Contract Rates

### 1. Room Contract Rates (2018 - 2019)

The Princess Hotel will offer Room Contract Rates as described to the Travel Company for the coming travel season (2018 - 2019) and that the Company agrees to this matter.

Room Category	Published Rate (USD)		Contract Rate * (USD)						No. of Room
			Low Season ( May'2018 to September'2018 )			High Season ( October'2018 to April'2019 )			
	Single	Twin	Single	Twin	Extrabed	Single	Twin	Extrabed	
Standard	50	50	33 ~	33 ~	+18 ~	36 ~	36 ~	+18 ~	6
Superior	60	60	36 ~	36 ~	+18 ~	42 ~	42 ~	+18 ~	13

\* All the room rates are in nett price & American breakfast inclusive.

\* The validity of the rate commences from ( 1st May 2018 to 30th March 2019 ).

### 2. Complimentary Accommodations & Free Child Policy

The Hotel will offer one Complimentary bed ( 1/2 twin) for a foreigner group leader accompanying a group of at least 15 travellers.

Free Child Policy - Maximun of one child aged under 5 years allowed using existing bedding when sharing with adult & breakfast inclusive.

### 3. Policy of Cancellations, Reductions & Guarantee

(a) Cancellations and Reductions must be notified 36 days before the date of arrival in written notice. ( Any amendments to the reservation must be done in writing )

(b) If the finalized guest confirmation is not done on 36 days from the arrival date, the Hotel shall have the right to substitute the bookings with other proposed money depositors.

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(c) Cancellation & Reduction made 29-35 days prior to arrival date will be charged 5% of the total accommodation value.

(d) Cancellation & Reduction made 22-28 days prior to arrival date will be charged 20% of the total accommodation value.

(e) Cancellation & Reduction made 15-21 days prior to arrival date will be charged 35% of the total accommodation value.

(f) Cancellation & Reduction made 8-14 days prior to arrival date will be charged 75% of the total accommodation value.

(g) Cancellation & Reduction made less than 7 days prior to arrival date (or) No Show except caused by the plane landing on arrival day (not means flight cancel), the Travel Company must guarantee payment to the Hotel for 100% full stay accommodation charge.

#### 4. Terms of Payment

(a) The Travel Company will be billed upon guest departure and shall pay the Hotel at Yangon within 10 days from receipt of Hotel's invoices.

(b) Upon the Travel Company's request, all of the charges spent on such as car rent, station guide fees, meals, border pass service and etc. must pay in cash when receiving invoices from the Hotel. (The services ordered need to be mentioned in writing.)

#### 5. Assurance

The Hotel assures that the Travel Company's valued clients will wholly respect and rely on the Travel Company & the Hotel will try to carry out the co-operation in order to share the long term benefits for both of the firms.

Signed <u>maelal</u>	Signed <u>[Signature]</u>
Name <u>Marlar Aye</u>	Name <u>Yin Min Shwe</u>
Position <u>Country Manager</u>	Position <u>General Manager</u>
Firm <u>Asia Expeditions Travels &amp; Tours</u>	Firm <u>Ain Shae San Princess Hotel</u>
Date <u>26. April 2018</u>	Date <u>24. 4. 18</u>

Ain Shae San Princess Hotel is a registered and authorised hotel in Myanmar. Hotel License No. ha-0283 & MHA membership No. A-29.

#### Hotel Address

No.21, Zaydankalay Street  
Kengtung  
Tel : 084 21319, 084 22159  
Fax : 084 21159  
Email : kengtungprincess@gmail.com

#### Yangon Billing Office

Room 502, Olympic Tower (1)  
225-227, Corner of Mahabandoola Road &  
Bo Aung Kyaw Street  
Kyauktada Township, YANGON  
Tel : 01 381710, 09 51 56418