



Revised.

*** Confidential ***

Inle Resort's Contract Room Rate for 2018-2019

MyaungYoeGyi Village, Inle Lake, Shan State, Myanmar. Tel: 081-209361~2, 09-5154444, 09-5214655

Sales & Reservation Office: No. 43, Myay Nu Street, Sanchaung Township, Yangon.

Tel: 01-535 535, 535 822, 09-5211 555, 5211 666, 5211 888 Fax: 01-538168

Email: rev@inleresort.com

Website: www.inleresort.com

To:

Date:

18 Royal Villa (Lake Front View) 20 Royal Villa (Private Pond/Garden View)		30 Deluxe 22 Garden Cottage	64 Economy
Items	1 st May 2018 to 30 th Sept 2018	1 st Oct 2018 to 30 th Apr 2019	Extra Bed
Economy	Blocked	63	-
Garden Cottage	Blocked	100	-
Deluxe	80 70	115	60
Royal Villa (Private Pond/Garden View)	100 90	145	60
Royal Villa (Lakefront View)	120 110	180	60
The above ROOM RATES are exclusive of 5% Government Tax. For the Meal & Beverages rates, 5% Government Tax and 5% Services charges will be added.			

**Please note: MAXIMUM 1 Extra bed per Villa for Royal Villas & Deluxe.*

Extra Bed is NOT AVAILABLE for Garden Cottage & Economy.



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Terms & Conditions

1. Contract

The Contract Rates are not valid until our original copy of the Contract as executed by the Agent has been received by the Reservation Department of the Hotel. The Contract should be signed by MD or Director of Sales of Agent.

The Agent confirms and agrees that this "Contract" is confidential between the Agent and the Hotel.

2. Reservation

2.1 Confirmation

Reservation should not be considered as confirmed until the Agent receives confirmation in writing from the Hotel.

2.2 No Show

In the event of a "No Show" by the Guests, the Agent shall pay to the hotel 100% of the expected room rates.

2.3 Late Check-in / Early Departure

Full payment will be retained by the Hotel.

3. Cancellation / Amendment Policy

Please note that full or partial room reduction of guests or rooms, full or partial room night reduction and reservation date postponement will be subjected to our cancellation / Amendment policy.

Standard Cancellation Fees for Confirmed Reservation

For cancellation of confirmed reservation,

3-1. (35-15) days prior to confirmed arrival date, a cancellation fee of 50% of the total confirmed room charges will be imposed.

3-2. (14 or less) days prior to confirmed arrival date, 100% of the total confirmed room charges will be imposed.

4. Payment Policy

4-1. The 100% of the total confirmed room charges must be paid (7) days prior to check-in date. Only US Dollars will be accepted. Kindly inform your clients that the Hotel can accept Visa and Master Cards.

4-2. For all payments due to the Hotel, the amount for which is less than USD 1000, the agent will have to settle it at our Sales & Reservation Office at Yangon.

If the agent fails to abide by the above Terms and Conditions, the Hotel has the right to cancel either case by case or all confirmed reservations.

5. FOC/Discount Requests on Hotel Accommodation, Food and Services

All requests for FOC or Special Discount for our Services must accompany the original booking. Requests will not be considered if it is submitted after original booking has been confirmed by our Reservation Office.

6. Accommodation Policy

- 6-1. The rates mentioned are in US Dollars only and are based on single or double occupancy per room, per night.
- 6-2. Extra bed request are always subject to availability, especially during the high season.
- 6-3. The reservation request must specify the bed type.
- 6-4. A Child under the age of (5) years sharing the parents' bed will be free of charge or with complimentary baby cot and breakfast. This will be subject to availability at the time of booking.
- 6-5. A Child of age (5) years and above will be charged the extra bed.
- 6-6. Please contact our Reservation Office for special room rates for "Incentive Program and Special Group", which may be subject to certain conditions and availability.

7. Meals and Beverages

- 7-1. The price for Asian, European Set Menu will be charged at USD 23.00 per person.
- 7-2. For groups of (8) and above persons, meals' bookings must be made (7) days prior to check-in date.
- 7-3. Request for special Menus for groups should be included in your reservation, the price for which will vary, depending on the number of clients and seasonal availability.
- 7-4. For children between the ages (5-12) years, the price for Set Menu will be USD 12.00 per person.
- 7-5. For **New Year's Eve Dinner** i.e., 31st December night, 2018, the compulsory dinner rate at USD 80.00 must be added to the room rate. For children between the ages of (5-12) years, the compulsory dinner rate will be 50% of quoted rates.

8. Tour Guide Policy

- 8-1. One Local Tour Guide who accompanies a group of (16) guests and above will be given a tour guide room with breakfast upon availability.
- 8-2. A tour guide room with breakfast will be charged at USD 25.00 per night which will be subjected to hotel availability. For **New Year's Eve** of 2018, we will offer a tour guide room with a price of USD 50.00 per night including breakfast and compulsory dinner.
- 8-3. For other food and non-alcoholic beverages consumed by a tour guide, we will offer a discount of 20% on our normal rate, not including the Guide Menu.

9. Hotel Check-In Procedure

9-1. Your clients or guide must present your Company's Voucher, when checking in to our Hotel. Your Company's Voucher should clearly state all details including the client's names, passport numbers, confirmed room accommodations, confirmed room dates and choice of meal bookings.

9-2. Clients with no official vouchers from your company will be required to pay for accommodation, hotel services and meals (if reserved) upon check-in. The Hotel check-in time is 14:00 hours and check-out time is 12:00 hours local.

Remark: Room rates for coming Low Season viz. 01st May 2019 to 30th Sep 2019 can be requested by written request.

I, hereby, acknowledge and agree to the above Terms and Conditions and have received the contract for 2018-2019.

On behalf of Inle Resort



U Thant Zin
Director
(For Managing Director)



On Behalf of the Company



Company: Marlar Aye
Name: Country Manager
Stamp: Asia Expeditions Travels & Tours





Menu Rates from 1st May 2018 up to 30th April 2019

Set Menus - Price Per Person - US\$ 23.00 + 10% (Gov Tax & Service charges)

Ethnic Shan & Intha Lacquerware Tray

Indian Maharajah lacquerware Tray

Myanmar Set Menu

European Set Menu

Chinese Set Menu

Thai Set Menu

Vegetarian Asian Tray

Vegetarian European Menu

Asian Buffet A (Minimum 20 Persons)

Travel Agents Price Per Person 26.00 US\$+ 10% (Gov Tax & Service charges)

International Buffet B (Minimum 20 Person)

Travel Agents Price Per Person 29.00 US\$+ 10% (Gov Tax & Service charges)

New Year Eve Dinner - Buffet (COMPULSORY)

Price Per Adult - 80.00 US\$+ 10% (Gov Tax & Service charges)

Child from 5 to 12 years - 40.00 US\$+ 10% (Gov Tax & Service charges)

Child under 5 years - Free of Charge.

From: marketing@inleresort.com [mailto:marketing@inleresort.com]
Sent: Saturday, July 28, 2018 10:52 AM
To: phyo@asia-expeditions.com
Subject: Inle Resort & Spa REVISED CONTRACT

Dear Ms. Phyo Ma Ma,

I just realised that the contract you have is our old contract, since I sent that to you a long time ago. I'm sending you our new contract with changes we've made in this email. Please check the attachment.

As I'm sure you are aware of, our tourism in Myanmar has been very slow compared to previous years. Due to our forecast that this coming low season will also have very low tourism, we have come to a few decisions that I would like to inform you.

For the upcoming low season, **starting 01 May to 30th Sept of 2018**, we will be closing Garden Cottages & Economy Rooms to conserve energy usage and reduce maintenance.

Existing reservations of Garden Cottage Rooms and Economy Rooms that have been made for that period, we will happily **upgrade them to Deluxe Rooms Free of Charge**.

Instead of the low season rates, we will be offering a **Green Season Promotion**:

Deluxe Room	- 70.00 USD
Royal Villa Pond/Garden View	- 90.00 USD
Royal Villa Lake Front View	- 110.00 USD

*effective immediately for the period 01st May 2018 to 30th Sept 2018

Other than this, our contract will remain the same. High Season rates will remain unchanged.

Thank you for your understanding. I hope this is not too confusing. Should you have any questions, please feel free to contact me.

Warmest regards,

Ja San Lu
(09 7932 777 77)
Sales & Marketing
Inle Resort & Spa | Mandalay City Hotel