



Ngwe Saung

YACHT CLUB & RESORT

CONTRACT RATE AGREEMENT

Between

'Asia Expeditions Travel and Tours' and 'NgweSaung Yacht Club & Resort'

Name : Daw Marlar Aye
Position : Country Manager
Address : No.4, Room (E), 5th Floor, Corner of Anawyatar Road and Lower Pazundaung, Pazundaung Township, Yangon, Myanmar.
Phone : (+95) (1) 200 401, 397 607, (+95) (9) 506 2644

Date: 15 August 2018
Ref.No: NSYC/Hotel/SM-001/2018-19

Dear Daw Marlar Aye,

Ngwe Saung Yacht Club & Resort would like to thank you for your support and patronage. It is our pleasure to offer our special rates to your honored tour company.

These rates are non-commissionable and inclusive of complimentary breakfast, Government Taxes and Service Charge. All rates are quoted in United States Dollars and subject to be adjusted with one month prior notice and consented by both parties.

Please read the contract carefully for all rates details, compulsory dinners, terms and conditions before sign an agreement of this contract.

We hope our special rates will meet your satisfaction and if you need any further information or any assistance, please do not hesitate to let us know.

Yours sincerely,

Khin Sandar Aye
Director of Sales
Ngwe Saung Yacht Club & Resort

Yangon Sales & Reservations Address

No.84-85, Hlaing Myint Moh Lane#1
10th Quarter, Hlaing Tsp., Yangon, The Republic of the Union of Myanmar
Tel : +95-1 539 530, 539 587 Fax : +95-1 539 530
Email : sales@ngwesaungyachtclub.com
reservations@ngwesaungyachtclub.com

Resort Address

No.59/63/64 Ngwe Saung Beach
Ayeyarwaddy Region, The Republic of the Union of Myanmar
Tel : +95 42 40100~119 Fax : +95 42 40120
Email : fo@ngwesaungyachtclub.com
info@ngwesaungyachtclub.com



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Low Season (01 June 2018 to 30 September 2018)

No.	Room Type	Availability	FIT (USD)	GIT (USD)
Resort				
1	Villa Suite	16	120	-
2	Villa Room	18	100	-
3	Deluxe Sea View	52	75	-
4	Deluxe Garden View	48	65	-
5	Extra Bed	44	25	-
Oceanfront Campgrounds				
1	Loft Sea View	10	50	-
2	Loft Garden View	10	40	-
3	Extra Bed	20	25	-

High Season (01 October 2018 to 31 May 2019)
(Except Peak Season & Water Festival)

No.	Room Type	Availability	FIT (USD)	GIT (USD)
Resort				
1	Villa Suite	16	190	185
2	Villa Room	18	160	155
3	Deluxe Sea View	52	115	110
4	Deluxe Garden View	48	100	95
5	Extra Bed	44	30	30
Ocean Front Campgrounds				
1	Loft Sea View	10	60	-
2	Loft Garden View	10	50	-
3	Extra Bed	20	25	-

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Peak Season (20 December 2018 to 05 January 2019)

No.	Room Type	Availability	FIT (USD)	GIT (USD)
Resort				
1	Villa Suite	16	250	245
2	Villa Room	18	210	205
3	Deluxe Sea View	52	140	135
4	Deluxe Garden View	48	125	120
5	Extra Bed	44	35	35
Ocean Front Campgrounds				
1	Loft Sea View	10	80	-
2	Loft Garden View	10	70	-
3	Extra Bed	20	25	-

Water Festival (13 April to 17 April 2019)

No.	Room Type	Availability	FIT (USD)	GIT (USD)
Resort				
1	Villa Suite	16	270	265
2	Villa Room	18	230	225
3	Deluxe Sea View	52	160	155
4	Deluxe Garden View	48	145	140
5	Extra Bed	44	35	35
Ocean Front Campgrounds				
1	Loft Sea View	10	80	-
2	Loft Garden View	10	70	-
3	Extra Bed	20	25	-

Above mentioned rates are applicable for single or double occupancy per room per night.

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Acknowledgement of Terms and Conditions

1. Reservation

All room reservations must be book in advance and directly with Ngwe Saung Yacht Club & Resort's reservations office in Yangon by e-mail.

2. Check-in and Check-out Time

NSYC's guaranteed check-in time is 14:00 hours and check-out time is 12:00 hours. Requests for early check-in & check-out will be handled based on room availability on that day. NSYC can accommodate guest's luggage complimentary in a secure location until the guest room is ready.

3. Late Check-out Fees

- 3.1. This will have to be requested during the reservation and consideration will be given, based on the hotel needs.
- 3.2. Unauthorized late check-out will be charged as follows:
 - Until 14:00 hours, 30% of the prevailing rate
 - Until 16:00 hours, 50% of the prevailing rate
 - After 16:00 hours, late 1 night charge of the prevailing rate

4. Beach Information

Kindly note that the area in front of the resort is a public beach. There are strong currents during monsoon and some periods and we discourage guests from swimming in the ocean. Should you choose to swim in the ocean, you are doing so at your own risk. NSYC & Resort will not be held liable for any injury incurred in the sea due to misconduct or negligence of the rules.

5. No-Cooking, Cooking Appliances, Combustibles

The safety of our guests, staffs, and this facility is extremely important to us. Preparation of food in guest rooms by any type of cooking appliances is prohibited. A minimum fee of USD 300 will be charged for cooking in a room, including hot plates, toaster ovens, water heaters, rice cookers, combustible, open flame, barbecue grill, burners, heating appliance, or any other item intended for cooking but not limited to coffee makers

6. Special Requests

We will make an every effort to honor your special requests such as early check-in, a specific location, room number, adjoining rooms, roll-away beds etc. upon your arrival. All special requests are noted on reservations and we will try our best to accommodate it. However, the availabilities of these items cannot be guaranteed in advance.

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7. Corkage Charges

We do not allow guests to bring beer and soft drink cans to our public areas such as the pool, bars, and restaurants. For all bottles you bring, we will have corkage charges as follows:

Wine & Champagne = USD 10 per bottle
Spirit = USD 20 per bottle

8. Meal Selection

- 8.1. A wide range of Asian and Western cuisines are available at the Captain Restaurant.

Set Menus

Asian Set Menu: A selection of menus can be offered from USD 25 and above

Western Set Menu: A selection of menus can be offered from USD 35 and above

Buffet Menus

Asian Buffet Menu: A selection of menus can be offered from USD 15 and above

International Buffet Menu: A selection of menus can be offered from USD 20 and above

B.B.Q (Seafood): A selection of menus can be offered from USD 30 and above

Above menu of rates are net price (inclusive of government taxes and service charges)

- 8.2. For any special requirements, tailor-made menus are available upon request. The cost for tailor-made menu will depend on the number of clients and seasonal availability
- 8.3. There will be Compulsory Dinner on the 24th of December (Christmas Eve Dinner) and 31st of December (New Year Eve Dinner)
- 8.4. Christmas Eve Dinner will be international buffet dinner with the price of USD 50 per person. (Food only) *(non compulsory (christmas))*
- 8.5. New Year Eve Dinner will be BBQ international Buffet Dinner with the price of USD 90 per person inclusive of a glass of sparkling wine during countdown. *compulsory (new year)*
- 8.6. Half price for Christmas Eve Dinner and New Year Eve Dinner for children age between 6 and 12 years.
- 8.7. Kindly be noted that special holiday & buffets party may be offered from time to time. (e.g. long holiday periods, water festival period)

9. Child Policy

- 9.1. Complimentary for children under the age of 12, sharing the room with the parents or guardian, limited to one child per room.
- 9.2. Children breakfast and related meals, under 6 years of age are free of charge.
- 9.3. Children, aged 6 up to 12 years old, will be charged USD 5 for breakfast and half price for related meals

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10. GIT Rate Policy

The hotel will provide GIT Rate from every 8 paying rooms and above.

11. Deposit and Payment Terms

- 11.1. Groups are subject to 50% deposit 3 weeks in advance before arrival date
- 11.2. The balance amount needs to be receiving not later than 15 days after departure date.
- 11.3. 100% of the total reservation value for every booking during Christmas, New Year and Thingyan Holiday periods needs to be receiving as a deposit once the reservation is confirmed.
- 11.4. 3% of Interests will be applied if the payments due are exceeding 30 days from the hotel's date of invoice to the agent.
- 11.5. Payment of all invoices must be made to the hotel in **United States Dollars (USD) only**

12. Payment in MMK

If payment is made in kyat other than the currency contracted (USD), the hotel shall reserve the right to convert the payment by adding 20 kyat upon the Central Bank exchange rate of the day of the payment because unexpected inflation.

13. Non-receipt of deposit and payments

- 13.1. Without prejudice to any party, if the above mentioned is not adhered to, Ngwe Saung Yacht Club & Resort reserves the right to cancel any room reservation being held, without any right of claims, compensation from all parties concerned.
- 13.2. The Hotel Management holds the right to ask for full payment immediately on any extension of stay.

14. Cancellations

A cancellation fee on the total value of the reservation (inclusive of Food & Beverage arrangements) for each room cancelled will be charged as follows:

- 30% of total value in low/high season if FIT booking is canceled 4 days prior to arrival date
- 30% of total value in low/high season if GIT booking is canceled 20 days prior to arrival date
- 30 % of total value in long holidays/peak season if FIT booking is canceled 10 days prior to arrival date
- 30% of total value in long holidays/peak if GIT booking is canceled 25 days prior to arrival date
- NO SHOW within 24 hours prior to arrival will be charged 100% of the total reservations value

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15. Booking and Cancellation Procedure

- 15.1. In order to secure, any reservation made the Tour Operator agrees to provide complete guest's name, room type, arrival and departure dates as well as flight details and any other service at the point of bookings. The hotel reserves the right not to accept the booking with insufficient information.
- 15.2. Cancellation has to be made by e-mail. Cancellation is valid when the acknowledgement signed by authorized person from the hotel reservation office and returned to sender only.
- 15.3. NSYC will not accept any amendment within cancellation period and it will be treated as cancellation and charges will be applied.

16. Pets Policy

Pets are strictly not allowed at NSYC.

17. Betel Nut Policy

- 12.1 As NSYC is betel free zone, no one is permitted to chew betel anywhere at NYSC.
- 12.2 If anyone found to be chewing betel will be charged USD 50 surcharge and any damage caused by spitting betel juice will be charged at cost of replacement.

18. General Information

- 18.1. Your clients may need to present your company's voucher when check-in to our hotel.
- 18.2. Your company voucher should clearly state all details including the confirmed rooms, room type and room categories.
- 18.3. If the clients have no official voucher from your company, they will be required to pay for their accommodation and any other received chargeable services and extras upon check-out.
- 18.4. NSYC accepts two kinds of credit cards – Master and Visa Card as well as payments in cash United States Dollars (USD) or in Myanmar Kyat.

Proposed by

Name : U Kyaw Thura San
Title : Sales Executive
NgweSaung Yacht Club & Resort

Approved by

Name : Daw Marlar Aye
Title : Country Manager
Asia Expeditions Travel and Tours



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