

The Hotel @ Tharabar Gate  
Old Bagan, Myanmar

Agreement between

THE HOTEL @ THARABAR GATE and ASIA EXPEDITION TRAVELS & TOURS

**The Hotel @ Tharabar Gate**

Near Tharabar Gate 05232,  
Old Bagan, Nyaung Oo Township  
Mandalay Division, Myanmar  
Tel: +95 61 2460037/42/43

**Asia Expedition Travels & Tours**

Corner of Anawyahtar Rd & Lower Pazundaung Rd,  
House 04, Room (E6), 5<sup>th</sup> Floor,  
Pazundaung Township, Yangon, Myanmar

**Local DMC Wholesales Contract 2019-20**

Room Type:	No. of Rooms	Season	Validity:		Contract Rates:		Triple Supplement: Extra Bed including breakfast
			From: inclusive	Until: inclusive	FIT Single/ Double	GIT Single/ Double	
Deluxe (36 sqm)	79 rooms	Low Season	1 May 2019	15 Oct 2019	75	65	30
		High Season	16 Oct 2019	31 Mar 2020	125	115	50

*Asian Market (High Season)*

*100 90*

Room Type:	No. of Rooms	Season	Validity:		Contract Rates:	Triple Supplement: Extra Bed including breakfast
			From:	Until:	Single/ Double	
Suite (72 sqm)	4 rooms	Low Season	1 May 2019	15 Oct 2019	170	30
		High Season	16 Oct 2019	31 Mar 2020	350	50

*All above rates are inclusive of Int'l Buffet Breakfast for maximum of 2 persons.*

Meal Rates:	Validity:	1 May 2019 to 15 Oct 2019		16 Oct 2019 to 31 Mar 2020	
		Adult:	Child:	Adult:	Child:
	Myanmar & Asian Set / Buffet	15	8	17	9
	International Set/ Buffet	20	11	22	12
	Mongolian Stir-Fry Buffet	15	8	17	9
	Western & European Set	22	12	25	13

*Buffet menus offer for a minimum of 25 persons*

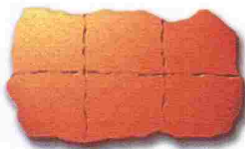
- FIT policy : 6 rooms & Below
- GIT policy : 7 rooms & Above

**Terms and Conditions**

- All above rates quoted are in United States Dollar and are net, non-commissionable. Rates quoted include 5% Government Tax and daily breakfast. Should there be increase of percentage of tax collected on service or additional taxes, the hotel holds right to adjust the contract rates accordingly irrespective of the existing contracts.
- Contract Rate increase or decrease during the term of this Agreement, the Contract Rate shall be adjusted accordingly. Rates for Adhoc groups, series, FAM trips, meetings, incentives, conventions, exhibitions or other requirements are available, upon request, directly from the applicable Hotel. Room rates are not applicable for brochure contribution or barter agreement.

**Yangon Sales Office:**

Room 2H, 1<sup>st</sup> Floor, Nawarat Condo, Sa Mon Street, 22/24, Pyay East Qtr, Dagon Township, Yangon, Myanmar.  
Tel : 95-1-377956, 376568, 09-4500-54234 Fax : 95-1-377830  
E-mail : smm@tharabargate.com Website : www.tharabargate.com



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- The Contract Rates are only applicable for guests staying on operator's account and against a voucher issued by operator. Should guests extend their stay on their own account, the Hotel's best available published rate shall apply, subject to room availability, to their extended stay.
- The operator must not offer any of the Contract Rates directly to any consumer via its website (B2C), or through any other internet channels, including through companies owned, affiliated or related to the operator without the prior written approval from the Hotel.

#### Booking Procedures

- The operator agrees to provide written orders for bookings including indication of payment method before guest's arrival. Counter rates will be charged direct to the guest in absence of written confirmation from the operator.
- Reservations should not be considered as confirmed until the operator receives confirmation in writing from the Hotel.
- Telephone availability checks are not considered as a commitment for the reservation. The Hotel is not required to provide verbal confirmation of availability.
- FOR RESERVATIONS:  
Telephone: +95 1 377 956, +95 1 376 568  
Fax: +95 1 377 830  
Email: [smm@tharabargate.com](mailto:smm@tharabargate.com); [sales@tharabargate.com](mailto:sales@tharabargate.com); [reservation@tharabargate.com](mailto:reservation@tharabargate.com)

#### Official Check-in & Check-out

- Official check-in 2pm and check out 12 noon.
- We will require pre-registration to guarantee check-in. Pre-registration of rooms will be charged at 100% of the daily contract room rate and should be requested at time of reservation and subject to availability.
- In order to guarantee early check in or check in before 6am, we recommend the booking the previous night. A charge of 50% of the daily room rate will be charged for checking in between 6am and 10am. After 10am free of charge but subject to availability.
- Late check-out fee of USD\$ 8.00 per hour. After 6pm the full day rate will be applicable. In low season, we would provide free late check-out until 2pm.
- Early departure, full payment will be retained by the hotel.

#### Tour Guide policy

- Room: 50% discount on contract rate and subject to availability.
- Food: 40 % discount
- Beverage: 20% discount

#### Family Policy (Maximum 2 child in 1 room Allowed)

- Child aged 0-4 years – stay free with an accompanied adults with an existing bed with complimentary breakfast
- Child aged 5-10 years – free sharing the same room with parents, but will be charged at 50% of the adult price (\$14 per adult) for the breakfast per person per meal. If you require an extra bed, the charge will be mentioned in above.

#### Complimentary Policy

- 1 FOC Room for every 9 paying rooms (maximum 2 FOC rooms per group)
- 1 FOC meal for every 18 paying meals (maximum 2 FOC meals per group)

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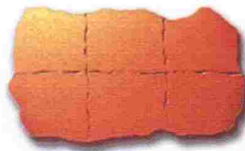
Tel : 95-1-377956, 376568, 09-4500-54234

Fax : 95-1-377830

E-mail : [smm@tharabargate.com](mailto:smm@tharabargate.com)

Website : [www.tharabargate.com](http://www.tharabargate.com)





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#### Cancellation of Accommodations

1 <sup>st</sup> May 2019 – 15 <sup>th</sup> Oct 2019	16 <sup>th</sup> Oct 2019 – 31 <sup>st</sup> Mar 2020
<ul style="list-style-type: none"><li>Between 14 to 8 days – 50% cancellation fees</li><li>Within 7 days – 100% cancellations</li></ul>	<ul style="list-style-type: none"><li>Between 31 to 22 days – 20% cancellation fees</li><li>Between 21 to 15 days – 30% cancellation fees</li><li>Between 14 to 8 days – 50% cancellation fees</li><li>Within 7 days – 100% cancellations</li></ul>

#### Cancellation of Meals

Any cancellation of meal bookings must be advised to hotel two (2) working days in advance. 50% of total meal charges are applicable for cancellation made one day ahead. 100% of total meal charges are applicable for same day cancellation.

#### No-show

In case of no show, the operator shall pay to the Hotel a penalty charge of 100% of the expected room revenue.

#### Overbooking

The hotel reserves the right to overbook, which may result in some guests being relocated. In this event, the hotel will secure, and the client agrees to accept, alternative accommodation of at least an equal standard but is not liable to pay compensation to the Tour Operator or any individual hotel guests.


#### Payment Terms

- In high season, 30% deposit of total confirmed accommodation charges is required at least 60 days prior to the arrival of groups (7 rooms and above). If the operator absent to settle deposit without any special deal, the hotel reserves the right to cancel any bookings. The remaining balance should be settled within 14 days after the guests check-out.
- Hotel reserves the right to request up to 100% deposit during high demand periods at any time with the payment deadline specified.
- 2 weeks credit for the remainder, thereafter a 2% interest per month will be added to the total amount due, after 60 days we will charge 3% interest per month, over 90 days we will add a 5% interest per month.

Upon acceptance, please return a signed and company stamp copy to us; if not, the contract is considered void.

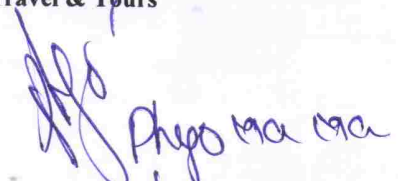
For and on behalf of

**The Hotel @ Tharabar Gate, Old Bagan**

Signature :   
Name : Phu Pwint Phyo (Ms.)  
Title : Senior Sales & Marketing Manager  
Date :

For and on behalf of

**Asia Expedition Travel & Tours**

Signature :   
Name :  
Title : operation  
Date : 20 Feb 2019



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