



Wholesale F.I.T / G.I.T Special Contract from 01st April 2018 to 31st March 2019

Contract between

And

BEST WESTERN Chinatown Hotel

No. 127-137 Anawrahta Road, Corner of Lanmadaw Street
Latha Township, Yangon, Myanmar
Tel: + 95 (1) 2303206, 2303207
Fax: + 95 (1) 251151
Email: sales@chinatownhotel.com.mm
Website: bestwestern.com/chinatownhotelyangon.com.mm

Asia Expeditions Co., Ltd (Myanmar)

Add: #04, Rm (E), 5th Floor,
Corner of Anawyahtar Rd and Lower Pazundaung
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Tel: 01-200401, 09-401533484, 09-254219046
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SPECIAL ROOM RATE APPLICABLE FOR FIT AND GIT (BEST WESTERN Chinatown Hotel)

For All Markets

For All Markets			CONTRACT RATE			
ROOM TYPES	Size	Maximum Occupancy	Low Season		High Season	
			01 st April to 30 th Sept 2018		01 st Oct'2018 to 31 st March'2019	
			Single	Double	Single	Double
Rooms			FIT/GIT		FIT/GIT	
Superior Room	19Sqm	2 adults + 2 children, OR 3 adults (3 rd adult on extra bed except Family room)	US \$60	US \$60	US \$70	US \$70
Deluxe Room	22Sqm		US \$70	US \$70	US \$80	US \$80
Executive Room	32Sqm		US \$80	US \$80	US \$90	US \$90
Junior Suite Room	35Sqm		US \$90	US \$90	US \$100	US \$100
Premier Orchid Room	32Sqm		US \$100	US \$100	US \$110	US \$110
Extra bed		1 adult include breakfast	US \$30		US \$40	

Remark: Extra bed is not applicable for Superior, Deluxe and Premier Orchid Room type in BW Chinatown hotel.

Remark

- The rates outlined in this contract are non-commissionable, in US Dollars, it does not include the 5% commercial tax which has to be bearable by the booker or Agent.
- Room rates indicated above are inclusive of International buffet breakfast.
- This contract rates are applicable for leisure travelers only and do not apply for conventions, meetings, exhibitions, groups, series and for internet listings.
- Such rates are available upon individual request of application. Should Hotel receive business travel requests, rates may be amended into business travel rate.
- GIT comprises booking of 8 rooms and more. Bookings with less than 8 rooms shall be classified as FIT.
- Series rates are available upon request on a case-by-case basis.



MEAL RATES

MEALS	Lunch		Dinner	
	HIGH	LOW	HIGH	LOW
Asian / Chinese / Myanmar	US \$ 20	US \$ 15	US \$ 25	US \$ 20
International / Western / Italian	US \$ 25	US \$ 20	US \$ 30	US \$ 25
Extra breakfast / Non In-house guests			US \$ 15	

MEAL PLAN

Meals	Lunch		Dinner	
	HIGH	LOW	HIGH	LOW
Adult	Menu price	Menu price	Menu price	Menu price
Children 6-12 yrs old	Half price	Half price	Half price	Half price
Children 1-5 yrs old	FOC	FOC	FOC	FOC

- Hotel can alternatively arrange Buffet on negotiable rate (with term and condition) upon special request.
- The meal rates exclude all drinks.
- Children less than 5 years old will be 100% discount (FOC), Maximum account will be 2 person.
- Meal Rates are per person and inclusive of 5% government tax and 5% service charge.
- Group meals have to be booked in writing at least 5 working days in advance, while cancellations must be made in writing at least 72 hours in advance. No-shows and late cancellation shall be charged the full amount of the reservation.

TERMS AND CONDITIONS

Rates are valid from 01st April 2018 to 31st March 2019

GROUP

GROUP ROOMS STATUS REVIEW A current status report will be required ninety (90) days, sixty (60) days, and forty-five (45) days prior to the arrival date. The final rooming list together with flight details and meal requirements must be presented to the Hotel at least fourteen (14) days prior to the group's arrival. Should the operator fail to supply such information as specified, the Hotel reserves the right to release the reserved rooms, unless agreed otherwise in writing with the Hotel

FIT

FIT RESERVATION PROCEDURE FIT reservations may be achieved through the Hotel's Reservations Department. In order to obtain your contracted rate, the operator must advise the Reservations Sales Agent that the reservation/s is to be made by the operator's contracted rate. This includes the room car which the reservation/s is carried out if the Hotel has offered specific rates for specific room categories. FIT reservation/s will not be held past 1800hrs on the day of arrival unless the reservation/s is guaranteed by the Operator for the first night's room rate.

Check-in time is after 1400hrs on the day of arrival. For Group/s or FIT/s requiring access to the room/s prior to 1400hrs, the room/s must be reserved from the previous night at the applicable full contract rate, unless prior arrangement/s has been made in writing with the Hotel.

Check-out time is 1200hrs on the day of departure. Late check-out up to 1800hrs is at the applicable day use rates and check-out after 1800hrs will be considered as full day charge, subject to room availability unless prior arrangement/s has been made in writing with the Hotel.



Child Policy Breakfast is including for children 5 years old and below. Children 6 years and between 12 years of age, sharing the same existing bed with parents are free of charge, but 50% amount of breakfast cost will be charged. A maximum of 2 children are allowed free per room.

Early Departure

In the event that the guest/s checks-out earlier than the confirmed date, the Hotel reserves the right to charge the applicable rates including tax and service charge for the balance of the stay. If this is due to emergency reasons it will be considered on a **case-by-case basis**.

Complimentary Room Policy (From 01st April 2018 to 31st March 2019) For every tenth (10) paying rooms, an additional complimentary room with breakfast (Single or Double) shall be provided by the hotel (10+1), to a maximum of two (2) rooms only for Group reservation. This concession is non-cumulative and cannot be converted into cash claims/rebates.

CANCELLATION / NO-SHOW POLICY

The Operator must notify the Hotel in writing for any cancellation or reduction of the daily number of reserved rooms based on the following schedule, and subject to the stipulated cancellation or no-show charge imposed by the Hotel:

For a GIT (Low season- April to September):

7 days prior to arrival on confirmation (0) % of total Room Revenue, within 7 days to arrival date, (50) % payment of total Room Revenue, a (100) % payment of the total room revenue will be imposed within 3 days to arrival date.

For a GIT (High Season- October to March):

10 days prior to arrival on confirmation (0) % of total Room Revenue, within 10 days to arrival date a (50) % payment of total Room Revenue, a (100) % payment of the total room revenue will be imposed within 7 days to arrival date.

For a FIT (Low /High Season):

5 days prior to arrival on confirmation (0) % of total Room Revenue, within 3 days to arrival date a (50%) payment of total Room revenue, a (100) % payment of the total room revenue will be charged within 24-hour to arrival date. Cancellation and/or amendments will not be accepted by telephone or verbal arrangement.

PRE-PAYMENT Unless prior credit arrangements have been made with the Hotel, the following will apply:

GROUPS: 14 days prior to arrival base on confirmation, 50% of total Room Revenue and 7 days prior to arrival Full payment of total Room Revenue

FITS: Full payment is to be made to the Hotel at least 3 days prior to arrival.

Room bookings cannot be guaranteed without any full prior payment made by operator, additionally may be subjoined to cancellation by the Hotel upon failure.

PAYMENT INSTRUCTION

We accept cash USD or VISA, MASTER and JCB Credit card with 2% service charges.

INVOICE ARRANGEMENT

Upon departure of each guest or group booked by the Operator, the Hotel will submit an invoice detailing the charges which incurred according to the booking instructions specified by the Operator.

TAX FLUCTUATIONS

All rates and taxes are quoted in USD. The Hotel reserves the right to adjust contract rates without notice in the event of unforeseen circumstances or tax alteration by the government, and service charge amendments.

Should the contract rates contained in this agreement for FITs be sold direct to the public and not through package programs or authorized travel companies, the contract herein will be void.

**CONFIDENTIALITY**

All information contained in this agreement is private and confidential and may not be disclosed to third parties for whatever reason or purpose.

NON-ASSIGNMENT OF CONTRACT

This agreement contains the entire understanding of the parties and shall supersede any and all other prior negotiations and agreements. This agreement or any part thereof may not be assigned.

RENOVATION WORKS

The Hotel reserves the right, to close any part of its facilities and to carry out such repairs, renovation/s and upgrades to the Hotel from time to time and at any time as it deems fit in its absolute discretion. In such a case, the hotel will not be liable for any compensation whatsoever.

FORCE MAJEURE

The Hotel shall be relieved of its obligations hereunder in the event and to the extent its performance of this Agreement is delayed or prevented in whole or in part by any cause beyond its control, including, without limitation, acts of God, change of laws, war, civil unrest, fire, flood, earthquake or explosion, sale, nationalization or expropriation of the Hotel, necessary and essential construction to the Hotel, seizure of the Hotel under legal process, strikes, lockouts or work stoppages or any other circumstances beyond the control of the Hotel that makes it impossible for the Hotel to operate fully or partially.

RELOCATION

In the event that the hotel is fully booked, the hotel reserves the right to relocate the client to another hotel of equivalent status or better at no extra cost to the client. As soon as accommodation becomes available in the hotel, the client will be brought back to the hotel, another hotel of equivalent status or better at no extra cost to the client. As soon as accommodation becomes available in the hotel, the client will be brought back to the hotel.

AMENDMENT

Notwithstanding anything in this Agreement, the Hotel may at any time and from time to time amend, vary and/or supplement the terms of the Agreement by giving at least 14 days' written notice to the Wholesaler prior to the date on which such amendment, variation and/or supplement is to take effect and such amendment, variation and/or supplement shall be valid and binding against the Wholesaler.

NOTICES

Unless otherwise stated in this Agreement, any notice or other communication required to be given under this Agreement shall be in writing and sent to the address and/or facsimile numbers of the recipient set out in this Agreement or such other address or facsimile numbers as the recipient may designate by notice given in accordance with the provisions of this clause. Any such notice or communication shall be deemed to have been made:

- (i) Within 48 hours from date of posting, if delivered by post; or
- (ii) Immediately if successfully transmitted by facsimile.

INTERPRETATION

The phrases "Agreement" and "Wholesale Agreement" wherever used shall refer to these Terms and Conditions and the Schedules, as the same may be amended, supplemented and/or varied from time to time.

LEGAL VALIDITY

If any provision of this Agreement or any part thereof is determined to be invalid, unlawful or unenforceable, then such provision shall be deemed to be deleted, without affecting the remaining provisions of this Agreement.



GOVERNING LAW

This Agreement shall be construed and governed by the laws of the Myanmar. And the parties submit to the non-exclusive Jurisdiction of the Myanmar's Courts.

TERMINATION

This Agreement may be terminated by the Hotel immediately in the event of any breach by the client of (i) its payment obligations under this Agreement; or (ii) its other obligations under this Agreement which, if in the opinion of the Hotel is capable of remedy, is not remedied to the satisfaction of the Hotel within 30 days (or such shorter period as the Hotel may require) from the date of notice from the Hotel.

Either party may terminate this Agreement for any reason whatsoever by giving the other party 30 days' prior written notice of termination.

Upon termination of this Agreement, the client's credit arrangements (if any) shall automatically cease and all amounts due or owing by the client to the Hotel under this Agreement shall be immediately due and payable.

Any termination of this Agreement shall not prejudice any of the parties' rights or obligations that have accrued prior to termination and shall not relieve the Wholesaler's duty of confidentiality as referred to under the Confidentiality clause.

We hope that you find the above information usefully. For any queries or Special requests please do not hesitate to contact us. We look forward to getting a pleasure chance to satisfy your needs.

Sincerely Yours,

BEST WESTERN Chinatown Hotel Yangon <i>Su Mon</i> _____ Su Mon Assistant Sales Manager Date : 2 nd February 2018	Asia Expeditions Co., Ltd (Myanmar) <i>Marlar</i> _____ Name : Designation : Marlar Aye Country Manager Asia Expeditions Travel & Tours Date: _____
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BEST WESTERN Chinatown Hotel Yangon <i>Jonathan</i> _____ Jonathan THAN Director of Sales Date: 2 nd February 2018
