



Page 1 of 13

Daw Marlar Aye
Country Manager
Asia Expeditions Travels & Tours
No. 4, Room (E), 5th Floor, Corner of Anawyatar Road
and Lower Pazundaung, Pazundaung Tsp.
Tel: 95-9-5062644 / 95-9-401533484 / 95-9-254219046
E-mail: marlar.salesexpeditions@gmail.com

Date: 07th February, 2019

Dear Daw Marlar Aye,

Greetings from Amata Hotel Group!

It is a great pleasure to know your interest on **Amata Resort & Spa Ngapali Beach, Amata Garden Resort Inle, Amata Garden Resort Bagan, My Bagan Residence by Amata/Amata Boutique House in Bagan & Riverside @ Hsipaw Resort.**

Please find the attached contract rates for year **2019 - 2020**.

We trust our proposal meets with your approval. Please sign the following to confirm your acceptance of our offers with conditions and return one copy to our sales & reservation office at your earliest convenience.

If you need any further information on Amata Hotel Group, please do not hesitate to contact us at your convenience.

We thank you very much on your support to Amata Hotel Group.

Best regards,

A handwritten signature in blue ink, appearing to read "Thiri Khaing".

Thiri Khaing
Area Director of Sales
Amata Hotel Group
Website: www.amatahotelgroup.com

**AMATA RESORT & SPA - NGAPALI BEACH
AMATA GARDEN RESORT INLE LAKE , AMATA GARDEN RESORT BAGAN
MY BAGAN RESIDENCE by AMATA / AMATA BOUTIQUE HOUSE, RIVERDIDE @ HSIPAW RESORT
CONTRACT AGREEMENT**

Between:

Amata Hotel Group
No.10, Innya, Yeiktha Road,
Mayangone Tsp; Yangon, Myanmar
Tel: 95 1 665126, 95 9 772889660, 95 9 770852394,
Tele: 09 73242536, Tele / Fax: 95 1 657689
E-mail: sales.exc@amataresort.com,

and:

Asia Expeditions Travel Co., Ltd
No. 4, Room (E), 5th Floor, Corner of Anawya Road
Pazundaung Tsp; Yangon, Myanmar
Tel: 9-5062644 / 95-9-401533484 / 95-9-254219046
Fax:
E-mail: marlar.salesexpeditions@gmail.com

**AMATA RESORT & SPA NGAPALI BEACH, MYANMAR
From 01st May 2019 to 30th April 2020**

Accommodation:

Room Category	Low Season (01 st - 30 th May 19 / 01 st September 2019 - 30 th September 19) GIT & FIT	Normal Season (01 st – 31 st Oct 19 /01 st – 30 th Apr 20) Water Festival holiday dates are not included GIT & FIT	High Season (01 st Nov 19 to 31 st March 20) Water Festival dates (13 th – 16 th April 2020) GIT & FIT	Peak Season (27 th Dec 19 to 05 th Jan 20) GIT & FIT
Grand Cabana Sea View	USD 200.00	USD 280.00	USD 380.00	USD 400.00
Cabana Cottage	USD 100.00	USD 180.00	USD 220.00	USD 240.00
Deluxe	USD 80.00	USD 110.00	USD 155.00	USD 190.00
Superior	USD 70.00	USD 100.00	USD 130.00	USD 160.00
Extra Bed	USD 35.00	USD 50.00	USD 50.00	USD 50.00

Terms & Conditions

1. Above mentioned rates are quoted in US\$ and are based on single or double occupancy per room per night & it is inclusive of International Breakfast, 05% government tax & 10% service charge.
2. Extra beds requested are subject to the availability during high season. Extra beds will not be available in Superior rooms.
3. A child under age of 12 years sharing the same existing bedding with parents are free of charge & it is excluding breakfast. Breakfast charge will be US\$13.00 for child of 05 years to 11 years & free of charge for child of 01 year to 04 years.
4. Check in time will be 14:00 hours & check out time will be 12:00 noon & early check in time & late check out time is flexible depends on room availability.
5. Your clients or local guides must present your Company's voucher when check in to our hotel.
6. Airport transfer to & from will be arranged by hotel at complimentary basis.
7. The Hotel reserves the right to revise all rates in the event of an upsurge in the market with a minimum two months notice. However, the hotel would consider all reservations confirmed in writing on the current rates.

Reservation & Confirmation Policy

1. All reservations must be made written in advance directly to Amata Hotel Group Sales & Reservation Office in Yangon.
2. Final rooming lists for groups must be received by the Hotel at least 20 days prior to the arrival date.

Complimentary Policy

1. 1 room complimentary will be accorded to every 10 paying rooms (10 + 1 room & 11th room will be FOC) & 2 rooms complimentary will be accorded to every 15 paying rooms (15+2 rooms of 16th & 17th rooms will be FOC). Maximum 2 complimentary rooms will be entitled in a particular group.
2. This concession is non accumulative for each different room type & all complimentary rooms can be granted only for the same group category.

Cancellation & no show Policy

1. All cancellations must be in written notice.
2. Cancellation charge for all confirmed bookings for the months of April 2019 to March 2020 – From 30 days prior to the confirmed arrival date will be charged 30% of each cancelled room/night. From 14 days prior to the confirmed arrival date will be charged 50% of each cancelled room/night. From 7 days prior to the confirmed arrival date will be charged 100% of each cancelled room/night.
3. No-show fees is equivalent to contracted room rate for room(s) reserved.

Payment Terms

1. 100% non-refundable payment will be required from 30 days prior to the confirmed arrival date.
2. Your bookings will not be confirmed if we have not received any payment' on our reminder period.

Lunch/Dinner:

Compulsory Dinner for New Years Eve

Category	Price per pax For adult	Price per pax For child under 10 years (from 04 to 09 years)
New Year's Eve Dinner on 31.12.2019	USD 100.00	USD 50.00

Set menus prices for Lunch/Dinner:

From 01st May 2019 to 30th April 2020

Category	Price per pax From 2 pax above Set Menu A	Price per pax From 2 pax above Set Menu B
Myanmar Set Menus	USD 23.00	USD 25.00
Thai Set Menus	USD 23.00	USD 25.00
Chinese Menus	USD 25.00	USD 28.00
European Set Menus	USD 25.00	USD 28.00
Asian Set Menus	USD 23.00	USD 25.00
Romantic Dinner Set Menu		USD 70.00

Buffet prices - Lunch / Dinner
From 01st May 2019 to 30th April 2020

Category	Price per pax From 30 pax above	Price per pax From 30 pax above
Myanmar Traditional Buffet	USD 25.00	USD 28.00
Thai Cuisine Buffet	USD 25.00	USD 28.00
Chinese Style Buffet	USD 25.00	USD 28.00
Asian Style Buffet	USD 25.00	USD 28.00
European Buffet	USD 25.00	USD 30.00
East Meets West Buffet	USD 25.00	USD 28.00
Seafood BBQ Special Buffet		USD 40.00

Terms & Condition

1. The above prices are inclusive of 05% government tax & 10% service charge.
2. All lunch or dinner reservations must be made written in advance directly to Amata Hotel Group Sales & Reservation Office in Yangon. Non refundable payment on lunch/dinner will be required one week prior the confirmed lunch/dinner date.



AMATA GARDEN RESORT INLE LAKE, MYANMAR
From 01st April 2019 to 30th March 2020

Accommodation:

Room Category	Low Season (01 st April 2019 – 30 th September 2019) GIT & FIT	High Season (01 st October 2019 to 31 st March 2020) GIT & FIT
Amata Villa (20 rooms – Lake View)	USD 100.00	USD 140.00
Amata Suite (3 rooms – Lake View)		USD 140.00
Deluxe Suite – 1 dbl & 1 twin with + living room (02 rooms – Lake View)	USD 125.00	USD 190.00
Royal Deluxe – Lake View (90 rooms)	USD 65.00	USD 105.00
Deluxe room Lake View / Mountain View (60 rooms)	USD 60.00	USD 95.00
Extra Bed	USD 30.00	USD 45.00

Terms & Conditions

1. Above mentioned rates are quoted in US\$ and are based on single or double occupancy per room per night & it is inclusive of International Breakfast, 05% government tax & 10% service charge.
2. Extra beds requested are subject to the availability during high season at Deluxe rooms. Extra beds will not be available at Royal Deluxe rooms due to our room layout & connecting rooms & some triple rooms will be available for families.
3. A child under age of 12 years sharing the same existing bedding with parents are free of charge & it is excluding breakfast. Breakfast charge will be US\$13.00 for child of 05 years to 11 years & free of charge for child of 01 year to 04 years.
4. Check in time will be 14:00 hours & check out time will be 12:00 noon & early check in time & late check out time is flexible depends on room availability.
5. Your clients or local guides must present your Company's voucher when check in to our hotel.
6. The Hotel reserves the right to revise all rates in the event if an upsurge in the market with a minimum two months notice. However, the hotel would consider all reservations confirmed in writing on the current rates.

Reservation & Confirmation Policy

1. All reservations must be made in written in advance directly to Amata Hotel Group Sales & Reservation Office in Yangon.
2. Final rooming lists for groups must be received by the Hotel at least 20 days prior to the arrival.

Complimentary Policy

1. 1 room complimentary will be accorded to every 10 paying rooms (10 + 1 room of 11th room will be FOC) & 2 rooms complimentary will be accorded to every 20 paying rooms (20+2 rooms of 21st & 22nd rooms will be FOC). Maximum 2 complimentary rooms will be entitled in a particular group size.
2. This concession is non accumulative for each different room type & all complimentary rooms can be granted only for the same group category.



Cancellation & no show Policy

1. All cancellations must be in written notice.
2. Cancellation charge for all confirmed reservations for the months of April 2019 to March 2020 - From 30 days prior to the confirmed arrival date will be charged 30% of each cancelled room/night. From 14 days prior to the confirmed arrival date will be charged 50% of each cancelled room/night. From 7 days prior to the confirmed arrival date will be charged 100% of each cancelled room/night.
3. No-show fees is equivalent to contracted room rate for room(s) reserved.

Payment Terms

1. 100% non-refundable payment will be required from 30 days prior to the confirmed arrival date.
2. Your bookings will not be confirmed if we have not received any payment on our reminder period.

Lunch/Dinner:

Set menus prices for Lunch/Dinner:

From 01st April 2019 to 31st March 2020

Category	Price per pax From 2 pax above Set Menu A	Price per pax From 2 pax above Set Menu B
Myanmar Set Menus	USD 23.00	USD 25.00
Thai Set Menus	USD 23.00	USD 25.00
Asian Set Menus	USD 23.00	USD 25.00
Chinese Menus	USD 25.00	USD 28.00
European Set Menus	USD 25.00	USD 28.00
Shan Traditional Set Menu	USD 23.00	USD 25.00
Romantic Dinner set menu		USD 70.00

Buffet prices - Lunch / Dinner

From 01st April 2019 to 31st March 2020

Category	Price per pax From 30 pax above
Myanmar Traditional Buffet	USD 25.00
Thai Cuisine Buffet	USD 25.00
Chinese Style Buffet	USD 25.00
European Buffet	USD 30.00
East Meets West Buffet	USD 28.00
Asian Style Buffet	USD 25.00

Terms & Conditions

1. The above prices are inclusive of 05% government tax & 10% service charge.
2. All lunch or dinner reservations must be made in written in advance directly to Amata Hotel Group Sales & Reservation Office in Yangon.
3. Non refundable payment on lunch/dinner will be required one week prior to the confirmed lunch/dinner date.

AMATA GARDEN RESORT BAGAN, MYANMAR
From 01st April 2019 to 31st March 2020

Accommodation:

Room Category	Low Season (01 st April 2019 – 30 th September 2019) GIT & FIT	High Season (01 st October 2019 to 31 st March 2020) GIT & FIT
Amata Deluxe (122 rooms)	USD 65.00	USD 95.00

Terms & Conditions

1. Above mentioned rates are quoted in US\$ and are based on single or double occupancy per room per night & it is inclusive of International Breakfast, 05% government tax & 10% service charge.
2. Extra beds will not be available due to our room layout & connecting rooms will be available for families.
3. A child under age of 12 years sharing the same existing bedding with parents are free of charge & it is excluding breakfast. Breakfast charge will be US\$15.00 for child of 05 years to 11 years & free of charge for child of 01 year to 04 years.
4. Check in time will be 14:00 hours & check out time will be 12:00 noon & early check in time & late check out time is flexible depends on room availability.
5. Your clients or local guides must present your Company's voucher when check in to our hotel.
6. The Hotel reserves the right to revise all rates in the event if an upsurge in the market with a minimum two months notice. However, the hotel would consider all reservations confirmed in writing on the current rates.

Reservation & Confirmation Policy

1. All reservations must be made in written in advance directly to Amata Hotel Group Sales & Reservation Office in Yangon.
2. Final rooming lists for groups must be received by the Hotel at least 20 days prior to the arrival.

Complimentary Policy

1. 1 room complimentary will be accorded to every 10 paying rooms (10+1 room & 11th room will be FOC) & 2 rooms complimentary will be accorded to every 20 paying rooms (20+2 rooms and 21st & 22nd rooms will be FOC). Maximum 2 complimentary rooms will be entitled in a particular group size.
2. This concession is non accumulative for each different room type & all complimentary rooms can be granted only for the same group category.

Cancellation & no show Policy

1. All cancellations must be in written notice.
2. Cancellation charge for all confirmed reservations for the months of April 2019 to March 2020 - From 30 days prior to the confirmed arrival date will be charged 30% of each cancelled room/night. From 14 days prior to the confirmed arrival date will be charged 50% of each cancelled room/night. From 7 days prior to the confirmed arrival date will be charged 100% of each cancelled room/night.
3. No-show fees is equivalent to contracted room rate for room(s) reserved.

Payment Terms

1. 100% non-refundable payment will be required from 30 days prior to the confirmed arrival date.
2. Your bookings will not be confirmed if we have not received any payment on our reminder period.



Lunch/Dinner:**Set menus prices for Lunch/Dinner:****From 01st April 2019 to 31st March 2020**

Category	Price per pax From 2 pax above Set Menu A	Price per pax From 2 pax above Set Menu B
Myanmar Set Menus	USD 23.00	USD 25.00
Thai Set Menus	USD 23.00	USD 25.00
Asian Set Menus	USD 23.00	USD 25.00
Chinese Menus	USD 25.00	USD 28.00
European Set Menus	USD 25.00	USD 28.00
Romantic Dinner set menu		USD 70.00

Buffet prices - Lunch / Dinner**From 01st April 2019 to 31st March 2020**

Category	Price per pax From 30 pax above
Myanmar Traditional Buffet	USD 25.00
Thai Cuisine Buffet	USD 25.00
Chinese Style Buffet	USD 28.00
European Buffet	USD 28.00
East Meets West Buffet	USD 25.00
Asian Style Buffet	USD 25.00

Terms & Conditions

1. The above prices are inclusive of 05% government tax & 10% service charge.
2. All lunch or dinner reservations must be made in written in advance directly to Amata Hotel Group Sales & Reservation Office in Yangon.
3. Non refundable payment on lunch/dinner will be required one week prior to the confirmed lunch/dinner date.

MY BAGAN RESIDENCE by AMATA / AMATA BOUTIQUE HOUSE, BAGAN, MYANMAR
From 01st April 2019 to 31st March 2020

Accommodation:

Room Category	Low Season (01st April 2019 to 30 September 2019) GIT & FIT	High Season (01st October 2019 to 31st March 2020) GIT & FIT
Residence Premium (03 rooms)	USD 65.00	USD 95.00
Residence Deluxe (24 rooms)	USD 55.00	USD 85.00
Residence Superior (05 rooms)	USD 45.00	USD 70.00
Extra Bed (under 12 year old child only)	USD 30.00	USD 40.00

Terms & Conditions

1. Above mentioned rates are quoted in US\$ and are based on single or double occupancy per room per night & it is inclusive of International Breakfast, 05% government tax & 10% service charge.
2. Extra beds requested are subject to the availability and it will be for under 12 year child.
3. A child under age of 12 years sharing the same existing bedding with parents are free of charge & it is excluding breakfast. Breakfast charge will be US\$12.00 for child of 05 years to 11 years & free of charge for child of 01 year to 04 years.
4. Check in time will be 14:00 hours & check out time will be 12:00 noon & early check in time & late check out time is flexible depends on room availability.
5. Your clients or local guides must present your Company's voucher when check in to our hotel.
6. The Hotel reserves the right to revise all rates in the event if an upsurge in the market with a minimum two months notice. However, the hotel would consider all reservations confirmed in writing on the current rates.

Reservation & Confirmation Policy

1. All reservations must be made in written in advance directly to Amata Hotel Group Sales & Reservation Office in Yangon.
2. Final rooming lists for groups must be received by the Hotel at least 20 days prior to the arrival.

Complimentary Policy

1. No complimentary policy is included.

Cancellation & no show Policy

1. All cancellations must be in written notice.
2. Cancellation charge for all confirmed reservations for the months of April 2019 to March 2020 - From 30 days prior to the confirmed arrival date will be charged 30% of each cancelled room/night. From 14 days prior to the confirmed arrival date will be charged 50% of each cancelled room/night. From 7 days prior to the confirmed arrival date will be charged 100% of each cancelled room/night.
3. No-show fees is equivalent to contracted room rate for room(s) reserved.

Payment Terms

1. 100% non-refundable payment will be required from 30 days prior to the confirmed arrival date.
2. Your bookings will not be confirmed if we have not received any payment on our reminder period.

The Irrawaddy Fine Dinning

Set menus prices for Lunch/Dinner

Validity is from 01st April 2019 to 31st March 2020.

Menu Type	Price per person
Myanmar Set Menu A	USD 12.00
Myanmar Set Menu B	USD 14.00
Thai Set Menu A	USD 12.00
Thai Menu B	USD 14.00
Chinese Set Menu A	USD 12.00
Chinese Set Menu B	USD 14.00
Western Set Superior	USD 14.00
Western Set Menu Deluxe	USD 16.00

Terms & Conditions

1. The above prices are minimum 1 guest & above. It is inclusive of government tax & service charge. Non commissionable.
2. Dinner or Lunch reservation should be made at least 2 days in advance directly to The Irrawaddy Fine Dining in Bagan or to Yangon Sales Office.
3. A child or children below 10 years will be entitled to have 50% discount on the offered menu price.
4. For lunch or dinner arrangements, local guide who is accompanying with their guests will be entitled to have complimentary lunch or dinner with a standard local guide menu.
5. No complimentary policy will be applied.
6. Meals amendment or adjustment should be made at least 48 hours prior to the confirmed lunch or dinner.
7. Cancellation on Lunch or Dinner should be made at least 2 days ahead of the confirmed date. For last minute cancellation, 50% on the lunch/dinner price will be charged. Full payment of 100% will be charged for no show reservations.
8. Payment in all charges must be settled within 7 days of invoice date.
9. Prices are inclusive of 05% government tax & 10% service charge.

RIVERSIDE @ HSIPAW RESORT THIPAW, MYANMAR
From 01st April 2019 to 31st March 2020

Accommodation:

Room Category	Low Season (01 st April 2019 to 30 th September 2019) GIT & FIT	High Season (01 st October 2019 to 31 st March 2020) GIT & FIT
Deluxe room at Duplex Bungalows (28 rooms)	USD 45.00	USD 65.00
Extra bed	USD 25.00	USD 30.00

Terms & Conditions

1. Above mentioned rates are quoted in US\$ and are based separately on single and double occupancy per room per night & it is inclusive of International Breakfast, 05% government tax & 10% service charge.
2. Extra beds requested are subject to the availability during high season.
3. A child under age of 12 years sharing the same existing bedding with parents are free of charge & it is excluding breakfast. Breakfast charge will be US\$12.00 for child of 05 years to 11 years & free of charge for child of 01 year to 04 years.
4. Check in time will be 14:00 hours & check out time will be 12:00 noon & early check in time & late check out time is flexible depends on room availability.
5. Your clients or local guides must present your Company's voucher when check in to the hotel.
6. The Hotel reserves the right to revise all rates in the event of an upsurge in the market with a minimum two months notice. However, the hotel would consider all reservations confirmed in writing on the current rates.
7. Local guide room is Kyat 20000.00 per person with breakfast inclusive in twin sharing room & it is upon availability.

Reservation & Confirmation Policy

1. All reservations must be made in writing in advance directly to Amata Hotel Group Sales & Reservation Office in Yangon.
2. Final rooming lists for groups must be received by the Hotel at least 20 days prior to the arrival.

Complimentary Policy

1. No complimentary policy is included.

Cancellation & no show Policy

1. All cancellations must be in written notice.
2. Cancellation charge for all confirmed reservations for the months of April 2019 to March 2020 - From 30 days prior to the confirmed arrival date will be charged 30% of each cancelled room/night. From 14 days prior to the confirmed arrival date will be charged 50% of each cancelled room/night. From 7 days prior to the confirmed arrival date will be charged 100% of each cancelled room/night.
3. No-show fees is equivalent to contracted room rate for room(s) reserved.

Payment Terms

1. 100% non-refundable payment will be required from 30 days prior to the confirmed arrival date.
2. Your bookings will not be confirmed if we have not received any deposit on our reminder period.

Lunch/Dinner:

Set menus prices for Lunch/Dinner: From 01st April 2019 to 31st March 2020

Category	Price per pax From 1 pax above Menu A	Price per pax From 1 pax above Menu B	Price per pax From 1 pax above Menu C
	USD 12.00	USD 14.00	USD 17.00
Myanmar Set Manus	USD 12.00	USD 14.00	USD 17.00
Thai Set Menus	USD 12.00	USD 14.00	USD 17.00
Chinese Menus	USD 12.00	USD 14.00	USD 17.00
European Set Menus	USD 14.00	USD 17.00	USD 20.00
Shan Traditional Menus	USD 12.00	USD 14.00	USD 17.00

Upon request for GIT guests, we will arrange buffet accordingly.

Terms & Conditions

1. The above prices are inclusive of 05% government tax & 10% service charge.
2. All lunch or dinner reservations must be made in written in advance directly to Amata Hotel Group Sales & Reservation Office in Yangon.
3. Non refundable payment on lunch/dinner will be required one week prior to the confirmed lunch/dinner date.



All information contained in this agreement is private and confidential and must not be disclosed to other parties for whatever reason. Contract rates should not appear on internet or website.

The hotels reserves the right at any time by giving notice in written to cancel this agreement if the company fail to fulfill the above terms and conditions.

Please indicate your acceptance of the rates and business terms of this agreement by signing and returning a copy to our Sales & Reservations Office in Yangon.

Signed on behalf of the Travel Agency:

Signature.....

Name:

Position:

Company:

Date:

Signed on behalf of the Hotels:

Signature:

Name: Thet Hnin Zaw

Position: Sales Manager

Company: Amata Hotel Group

Date: 07th February 2019

Acknowledge by on behalf of the Hotels:

Signature:

Name: Thiri Khaing

Position: Area Director of Sales

Company: Amata Hotel Group

Date: 07th February 2019