



No.652, 78th Road, Between 37th & 38th Street, Maharaungmyay Township, Mandalay, Myanmar.

Ph: (95-2)71582-5, (95-2) 72630-2, Fax: (95-2)71587. Reservation: (95-2) 72635

E-mail: hotelmdy@gmail.com, Website: www.hotelmandalaymm.com

Asia Expeditions Travels & Tours

15.3.2018

Daw Marlar Aye

Country Manager

No.04, RM (E), 5th Floor Corner of Anawyahtar Road and Lower Pazundaung,
Pazundaung Township, Yangon, Myanmar.

Tel : 01 200401, 09-5062644, 09 401533484, 09 254219046,

Email : phyto@asia-expeditions.com,

Greeting from HOTEL MANDALAY!

We would like to take this opportunity to thank you for selecting Hotel Mandalay. Thank you for your support and we are pleased to offer the following room rates:

I.Room Rates

Low Season (Valid from 1st April'2018 to 30th September'2018)

Room Type	No. of Rooms	FIT(Single/Double)		GIT(Single/ Double)	
		Local	Foreigner	Local	Foreigner
Superior	44	35000	38	35000	35
Deluxe	52	45000	48	45000	45
Royal Suite	12	55000	68	55000	65
Extra Bed		15000	15	15000	15

II.Room Rates

High Season (Valid from 1st October'2018 to 30th March'2019)

Room Type	No. of Rooms	FIT(Single/Double)		GIT(Single/ Double)	
		Local	Foreigner	Local	Foreigner
Superior	44	40000	43	35000	40
Deluxe	52	50000	53	45000	50
Royal Suite	12	60000	73	55000	70
Extra Bed		18000	18	15000	15

The above rates are:

- inclusive of 10% service charge and 5% government tax and GIT (Group) apply with minimum of (8) rooms and above
- including Buffet Breakfast
- Welcome Juice or Coffee or Fruit Plate upon arrival
- Internet Wifi Free Service in the room
- children under 6 years old can share the room with their parents free of charges including buffet breakfast.
- not including within Water Festival Period.

These rates mentioned in this agreement are for leisure travellers only and not apply for meetings, exhibitions, series and for on-line reservations. These rates are available upon request and provide as a case by case basis.

2. Reservation

Please make reservation for Group or F.I.T in writing to the Hotel, with indication of the following:

- Arrival / Departure dates and time E.T.A / E.T.D.
- Number / Type of rooms category and special arrangements.
- Method of payment for all expenses including meals, communication and minibar consumption.

Reservations Department : Tel: (95-2) 71582, 71583, 71584, 71585

E-mail : hotelmdu@gmail.com

Yangon Sales : Tel: (95-9) 425118660, 262932901

E-mail : rgn.sales.office@gmail.com

3. Groups

(i) Group Size

A minimum of 8 rooms at one time for the same period and travelling together are considered as G.I.T. If a group size is less than minimum size of the group specification, it will be considered as F.I.T.

(ii) Complimentary Room Policy

For every paying (10) Rooms, one additional room complimentary will be granted including buffet breakfast (11th Room). Up to a maximum of 2 complimentary rooms per group with larger size of room requirement.

The complimentary room must be utilized only during the dates where by the group is in house. This concession is non accumulative and cannot be converted into cash claims/rebates.

4. Rooming List

A complete Rooming List must be received by the hotel at least (7) days prior to the group's scheduled arrival, flight details and meal requirements.

5. Group Deposits

For group which is over (8) Rooms, 30% deposit to be received (30) days before arrival date and for less than (8) rooms 20 % deposit to be received by the hotel (15) days prior to the group's arrival date. Unless otherwise arranged, rooms not guaranteed by deposit may be released automatically.

6. Early Departure

The guest check out earlier than confirmed date, the hotel reserves is right to charge equivalent to the full room charge for the period reserved. Emergency Departure will be considered case by case depends on the hotel occupancy.

7. Terms & Conditions

- Check in time is 14:00hrs and Check out time is 12:00 noon.
- Complimentary late check out until 2:00 p.m is subject to upon request and upon room availability.
- Use of a room after check-out time up to 6:00 pm is chargeable at 50% of contracted rates.
- Any check-out after 6:00 pm is subject to a one night room charge.
- The company's service voucher with authorized signatory must be presented by the guest or the Local Guide at the reception counter of the hotel.

8. Cancellation/ No Show Policy

- (A) If reservations are cancelled or amended (reducing the number of room / night) 31 days prior to arrival dates, a 40% of cancellation fee will be levied for each room / night.
- (B) If reservations are cancelled or amended (reducing the number of room / night) 21 days prior to arrival dates, a 50% of cancellation fee will be levied for each room / night.
- (C) If reservations are cancelled or amended (reducing the number of room / night) 14 days prior to arrival dates, a 75% of cancellation fee will be levied for each room / night.
- (D) No show will be charged 100 % of the total rooms. Please inform your tour guides (or) tour leaders about our cancellation policy too. Thank you very much.

9. Currency & Rate Adjustments

All rates are quoted in Kyats & US Dollars and subject to change without notice.

10. Payment & Bank information

Payment must be settled within one month after the client check-out. The hotel will impose a penalty of 1% on the total balance per day for the number of defaulted day. You can transfer your payment through the bank and below are our bank information:

KBZ Bank (US\$)

Account Name : U Myo Ko Ko (General Manager of Mandalay Hotel Group)

Account No. : 0601 0706 0013 94001

Bank : KBZ Bank (Kyauktada Branch)

KBZ Bank (Ks)

Account Name : U Mg Mg Kyaw / Daw Hla Hla Myint @ Hotel Mandalay

Account No. : 0281 0299 9048 15801

Bank : KBZ Bank (4) ,Mandalay.

CB Bank

Account Name : U Mg Mg Kyaw / Daw Hla Hla Myint @ Hotel Mandalay

Account No. : 0033 1005 0000 1217 (Ks)

Account No. : 0033 1012 0000 0787 (US\$)

A copy of the bank transaction must be forwarded for our file references.

11. Confidential

All information contained in this contract is private and confidential and may not be disclosed to third parties or sold directly to the customers for whatever reason or purpose.

We greatly thanks for the confidence placed in our establishment and we are very much looking forward to welcomeing you and your esteemed clients at the Hotel Mandalay. We assure you of our best care and attention in order to render you / their stay in Mandalay most enjoyable.

Thank you & Best Regards,
The Management,
Hotel Mandalay

I, here by, received the contract Rates and agree on the offered rates and the terms and conditions.

Accepted By : maida

Signature : Marlar Aye
Country Manager
Asia Expeditions Travels & Tours

Title : _____

Date : _____

Company Stamp :



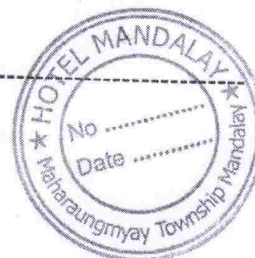
Confirmed By : ko Khin Aye

Signature : Khin Aye

Title : SALES & Marketing Manager

Date : _____

Company Stamp :



Hotel Mandalay

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New Package for GIT
From 1st March 2018 up to 30th September 2018

Package (A)

Room Accommodation + Meals + Traditional Massage (+5% Gov Tax).

(1)- Room Accommodation

Room Type	Foreigner / per night
Superior Room	US 30 \$
Deluxe Room	US 40 \$

(2)- Meals Rate

Menu Type	(Lunch Menu)US\$/ per person	(Dinner Menu)US\$/ per person
Chinese Menu	\$7, \$8, \$10	\$8, \$10, \$12
Thailand Menu	\$7, \$8, \$10	\$8, \$10, \$12
Myanmar Menu	\$7, \$8, \$10	\$8, \$10, \$12

Remark : One Table for ten persons. Customer need to make order at least one table (ten persons) .
 Children from 6 years and above will be charge 50% discount of the total package amount.
 Child under 6 years - Free of charge.

(3)- Traditional Massage

Section Time	US\$ / per section (45 minutes)
One Section (45 minutes)	\$5



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New Package for GIT

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Package (B)

Room Accommodation + Meals (+5% Gov Tax).

(1)- Room Accommodation

Room Type	Foreigner / per night
Superior Room	US 32 \$
Deluxe Room	US 42 \$

(2)- Meals Rate

Menu Type	(Lunch Menu)US\$/ per person	(Dinner Menu)US\$/ per person
Chinese Menu	\$7, \$8, \$10	\$8, \$10, \$12
Thailand Menu	\$7, \$8, \$10	\$8, \$10, \$12
Myanmar Menu	\$7, \$8, \$10	\$8, \$10, \$12

**Remark : One Table for ten persons. Customer need to make order at least one table (ten persons) .
Children from 6 years and above will be charge 50% discount of the total package amount.
Child under 6 years - Free of charge.**



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New Package for GIT

From 1st March 2018 up to 30th September 2018

Package (C)

Room Accommodation + Traiditional Massage (+5% Gov Tax).

(1)- Room Accommodation

Room Type	Foreigner / per night
Superior Room	US 33 \$
Deluxe Room	US 43 \$

(2)- Traditional Massage

Section Time	US\$ / per section (45 minutes)
One Section (45 minutes)	\$6