



TRAVEL AGENT ROOM RATES CONTRACT

Attention To : Ms. Marlar Aye
Address : House #04, RM (E), 5th Floor Corner of Anawyahtar Road and Lower Pazundaung, Yangon, Myanmar.
Contact No : + 95-1-200 401
Email : marlar@asia-expeditions.com
Validity Date : From 1st April 2018 to 31st March 2019
Issued Date : 26th Feb 2018
Applicable for : FIT, GIT

Rates Contract & Agreement

Room Rates

The following room rates will apply to **Asia Expeditions DMC (Myanmar)** for FIT or GIT Booking in Hotel Hazel, Mandalay, Myanmar.

For Local: 1st April 2018 to 31st March 2019

Contract Rate FIT / GIT		
Room Type	Single / Double	Extra Bed
Superior Room (75 Rooms)	Ks. 45,000 Net	Not Applicable
Deluxe Room (8 Rooms)	Ks. 55,000 Net	Not Applicable
Suite Room (12 Rooms)	Ks. 75,000 Net	Ks. 20,000 Net

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Corner of 53rd & 37th Streets, Mahar Aung Myay Township, Mandalay, Myanmar.

Mobile: 09-961786124, 09-779603194 / Tel: 02-2837423~6

www.hotelhazelmandalay.com

PSN 1



For Foreigner: Low Season Rates (1st April 2018 to 30th September 2018)

Contract Rate FIT / GIT		
Room Type	Single / Double	Extra Bed
Superior Room (75 Rooms)	US\$ 55 Net	Not Applicable
Deluxe Room (8 Rooms)	US\$ 70 Net	Not Applicable
Suite Room (12 Rooms)	US\$ 95 Net	US\$ 20 Net

USD 45

For Foreigner: High Season Rates (1st October 2018 to 31st March 2019)

Contract Rate FIT / GIT		
Room Type	Single / Double	Extra Bed
Superior Room (75 Rooms)	US\$ 60 Net	Not Applicable
Deluxe Room (8 Rooms)	US\$ 75 Net	Not Applicable
Suite Room (12 Rooms)	US\$ 100 Net	US\$ 20 Nett

USD 50

FIT policy: 9 rooms & below

GIT policy: 10 rooms & above

GIT 25 rooms & above: Discuss on group by group basic

- Room rates are non-commissionable, inclusive of 5% Government tax and 10% Service charge and include breakfast.
- **Special Rate For Tour Guide: Ks. 30,000 per room per night.**

Meal and Compulsory Meal Plan

Meals Rate	Adult (US\$ per person)	Child under 10 (US\$ per person)
Buffet Breakfast	US\$ 10.00 nett	US\$ 5.00 nett
Set Lunch / Dinner	US\$ 10.00 nett	US\$ 5.00 nett
Buffet Lunch / Dinner (can be ordered if minimum 20 guests)	US\$ 15.00 nett	US\$ 8.00 nett
Compulsory Meal Plans	Adult per person	Local guide & Child under 10 age
31st December New Year's Eve Dinner	US\$ 30.00 nett	US\$ 15.00 nett

TERMS & CONDITIONS

Acknowledgement

- Hotel Hazel must receive a duplicate copy of the contract, duly signed not later than 30 days after the date of the agreement.
- Corporate rates are subject to change, and can be subject to hotel availability, due to special events, blackout periods or hotel occupancy without notice.
- Rates are subject to change with one month prior notice to the registered company and are reviewed on a quarterly basis.

Check-In

- **Check-in time is from 14.00 hours.** Rooms requiring check-in prior to 14.00 hours will require pre-registration to guarantee check-in. Pre-registration of rooms will be charged at 50% of the daily contract room rate and should be requested at time of reservation and subject to availability

Check-out

- **Check-out time is 12.00 hours.** Late departures up to 18.00 hours are subject to availability and will be charged at 50% of the daily contract rate. After 18.00 hours, the full day rate will be applicable.



Early Departure

- In the event that a Guest checks out earlier than the confirmed date the Hotel will retain the balance of Room charges. Emergency departure will be considered on a case by case basis.
- Room reservations and cancellations should be made in advance in writing to the reservation office, Hotel Hazel, reservation will confirm bookings only in writing. No reservations and cancellations by telephone are accepted.

Child Policy

- No additional room charge for children under 10 years of age sharing the same bed with parents or guardian limited to one child per room. In cases of a second child an extra bed charge will be added on.
- For the child sharing the same bed with the parents, breakfast will be complimentary if the child is less than 3 years old, but USD 5 Net will be charged if the child is between 3-10 years old.

Complimentary Room Policy

One Complimentary room (Single/Twin or Double) will be granted for the group of more than 10 full paying rooms. Maximum 3 complimentary rooms are allowed for a group regardless of its size.

Deposit, Payments and Rooming list

- Rooming lists and flight details should be submitted 15 days prior to the arrival date.
- 50% deposit of the total reservation value for any booking needs to be received to guarantee confirmation of booking.

Non-receipt of deposits, payments or rooming list

Without prejudice to any party, if the above mentioned is not adhered to, the Hotel reserves the right to cancel any room reservation being held, without any right of claims, compensation or reprise from all parties concerned. The Hotel holds the right to ask for full payment immediately on any extension of stay.

Credit Facilities

The Agent who has credit facilities with hotel will be offered two weeks credit. After 30 days 2% of Interest will be applied on the total payment. After 60 days 3% of interest will be applied per month. After 90 days 5% of interest will be applied per month.



Cancellations

Any cancellation or amendment charge on the total value of the reservation (including Food and Beverage arrangements) for each room cancelled will be levied for any notice of cancellation received.

- Within 15-30 days prior to arrival 50% of the total reservations value will be charged
- Within 8-14 days prior to arrival 75% of the total reservation value will be charged
- Within 7 days prior to arrival 100% of the total reservations value will be charged
- The Hotel automatically guarantees all reservations which were duly confirmed by the hotel in written with confirmation number. The hotel automatically charges full length of stay for any no shows.

Room reservation cancellations refer to and include variations, amendments and additions to the following:

- A. Arrival & Departure dates
- B. Number of rooms required
- C. Type of rooms required

Cancellation is valid when acknowledged and signed by authorized person from Hotel Hazel reservation office and returned to sender.

Thank you so much for giving us this opportunity to work with you closely. We look forward to a very mutually beneficial business relationship with your organization in the very near future.



With Best Regards,

Accepted By,

Yuzana Khin (Ms.)

Sales Executive

HP: +95 9 795786577

Email: sales4@bestbizbuddy.com

Brad @ Aung Myat Htet (Mr.)

Sales Consultant

YANGON SALES REPRESENTATIVE (Managed by The Best Business Buddy Co., Ltd.)

Tel: +95 9 72725727, +95 9 795786577

Email: sales4@bestbizbuddy.com, sales1@bestbizbuddy.com

Accepted By:

Company:

Marlar Aye
Country Manager

Authorizing Asia Expeditions Travels & Tours

Representative:

Designation:

Signature:

Date:

Organization Stamp:



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