Hotel Grand United (Ahlone Branch) Contract Rate Agreement

# Name of Travel Company:

**Contact Person:**

**Address:**

**Tel:**

**Email:**

***Contracted Rates (in US$) (Till 30th September 2019)***

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Room Category (180 rooms) (Room Size) | Rates for High Season (1st October 2017 to 31st March 2018) | Rates for Off Season (1st April 2018 to 30th September 2018) | Rates for High Season (1st October 2018 to 31st March 2019) | Rates for Off Season (1st April 2019 to 30th September 2019) | Extra Bed |
| Superior Room with No Windows (41) (280 sqft/ 26sqm) | 45.00 | 40.00 | 45.00 | 40.00 | 20.00 |
| Superior Room with Panoramic City/River View (52) (302 sqft/28 sqm) | 65.00 | 55.00 | 65.00 | 55.00 | 25.00 |
| Deluxe Room (22) (377 sqft/35 sqm) | 75.00 | 65.00 | 75.00 | 65.00 | 30.00 |
| Junior Suite with Balcony (24) (452 sqft/42 sqm) | 85.00 | 75.00 | 85.00 | 75.00 | 35.00 |
| Superior Family Connecting Room (6) (accommodates 4 guests without extra bed) (538 sqft/ 50 sqm) | 100.00 | 90.00 | 100.00 | 90.00 | 40.00 |
| Deluxe Family Connecting Room (8) (accommodates 4 guests without extra bed) (592 sqft/55 sqm) | 110.00 | 100.00 | 110.00 | 100.00 | 45.00 |
| Studio Suite (2) (485 sqft/45 sqm) | 120.00 | 110.00 | 120.00 | 110.00 | 50.00 |
| Executive Suite (3) (700 sqft/65 sqm) | 140.00 | 130.00 | 140.00 | 130.00 | 50.00 |
| Premier (Grand United) Suite (3) (950 sqft/88sqm) | 160.00 | 150.00 | 160.00 | 150.00 | 50.00 |

***\*These revised contract rates, after discussion, are effective for new reservations only from the date that the second party has signed the contract and returned back to the first party. Existing/already made reservations will continue with old contract rates as per confirmation email from hotel when reservation was made.***

The above rates are on single/double/twin basis inclusive of daily buffet breakfast, WiFi and taxes. For payment by Myanmar Kyats, it is multiplied by exchange rate set by hotel at day of payment.

**Facilities Offered: 4-star level: Business Centre, Carpe Diem Restaurant (serves daily buffet breakfast), Dream Café (European food), United Fitness (Gym, Sauna), Conference and Meeting Facilities, Recreational Lounge (Billiard and Darts), Souvenir Shop**

**Contemporary architecture in every room with high-tech hotel facilities (LED TV, tea/coffee making facilities, writing desk, bathtub in most rooms, comfortable mattresses, wardrobe, bathrobe for night sleep, slippers), bathroom amenities, elevator and complimentary high-speed WiFi Internet, ensuring a comfortable stay for our guests**

**24 hour front desk, room service, laundry service, concierge desk, souvenir shop, wake-up call service and ample services to fulfill our guests’ needs**

**Parking Space is granted and provided for all guests; there is both outside and basement parking**

**This hotel is operated under Hotel Grand United Management and our hotel’s philosophy is to allow our guests to embrace life in Yangon the fullest, fully realize local city culture and feel close to the daily lives and finally, to be sure this place is an oasis in a very busy and rapidly changing city– truly a home away from home.**

**1) Reservation**

i) In order to secure any reservation, the company must provide complete guests’ names, specific room type and quantity, arrival and departure dates as well as flight details and any other service or special requests at point of bookings. The hotel deserves the right not to accept the booking with insufficient information. Please note that special requests such as early check-in, late check-out and etc are not guaranteed until the hotel sends official email of agreement.

ii) All reservations must be submitted to Hotel Grand United (Ahlone Branch) in Yangon with an official reservation form via email to [grandunited.ahlone@gmail.com](mailto:grandunited.ahlone@gmail.com). Reservations are subject to availability and written confirmation by Hotel Grand United (Ahlone Branch), as per the contact details above. Please note availability status by phone does not guarantee a reservation; only an invoice in return from our reservations department guarantees a reservation, as per contract policy. The hotel has the right to reject a reservation until the hotel sends a confirmation invoice, regardless of availability status check.

**2) Guide, Tour Leader (Complimentary Room), Children and Breakfast Policy**

**- For every 10 rooms booked, one room out of the 10 rooms will be complimentary. It does not apply for long-stay reservations for just one room or similar. Please clarify with reservations if there is any uncertainty and note the hotel has the right to not grant the complimentary rooms if it does not abide by hotel’s guidelines. (9+1 policy) Maximum number of complimentary rooms in a booking is strictly two maximum room nights, if more than one night per room, is four room nights maximum complimentary.**

**-** Half-Day Rate is not provided for high season and only for low season. For a guest wishing to pursue half day, please consult hotel as rate is subject to availability.

- Children under 12 can stay free of charge in parents’ room using existing accommodation.

- Breakfast is complimentary for children under 12.

- Breakfast rate is US$15/person for outside guest; in-house guests have complimentary breakfast.

**3) Promotions & Other Facilities & Services**

- Special room rates or other promotions may be granted by contacting our head office, [grandunited.head@gmail.com](mailto:grandunited.head@gmail.com). Please also contact [grandunited.ahlone@gmail.com](mailto:grandunited.ahlone@gmail.com) at the same time. Promotions are, by no means, guaranteed.

SHWEDAGON MEETING SUITE (10-15 guests)

US$50/HOUR

MEET @ GRAND UNITED LOBBY ON LEVEL 1 (30-50 guests)

Same details as Grand United Conference Centre below, only difference is this is smaller venue

GRAND UNITED CONFERENCE CENTRE ON LEVEL 2 (200 guests)

US$500 for <50 people for full day,

US$700 for >50 people for full day,

2 tea break 1 lunch - $33/person,

2 tea break - $20/person,

1 tea break - $12/person,

1 lunch - $22/person

For equal or more than 100 pax and with at least 2 tea break and 1lunch taken, the room rental fee will be reduced by 50%.

**Other policies apply related to use of meeting facilities. Please ask sales team for more information.**

Airport Transfer

One-Way Charge: US$25 if flight arrives between 7am to 7pm and US$35 if flight arrives at other time intervals, subject to a maximum of 3 guests. Please ask a quotation from us for more than 3 guests.

Daily Complimentary Shuttle Service

We provide daily complimentary shuttle at 11am to Scott’s (Bogyoke) Market, 4pm to Shwedagon Pagoda and 7pm to Chinatown (19th Street).

Carpe Diem Restaurant & Dream Café

Please kindly call our hotel number above for detail menu and prices. **We can arrange set menu lunches/dinners for Burmese, Chinese, Thai and Western cuisines along with international buffets. These rates range from US$15/person to US$22/person.**

Swimming Pool & Spa & Beauty Centre

We are still in the planning stages to open the above, but will be part of our complex in the coming months.

**4) Deposit and Payment Terms**

i) Full payment is to be made either upon check-out or a maximum of one week after check-out. This could be made via the following methods:

1. Direct cash payment at hotel
2. Bank transfer, must be received by the due date from receiver end (extra US$35 must be added to each transfer)
3. Credit Card Payment (only accept Visa or Mastercard, and extra 4% handling fees involved)

ii) Full payment of all charges regarding extra F&B invoices, extension of stay, amenities and extra expenses must be paid directly to Hotel Grand United (Ahlone Branch), as per the address above.

iii) If the above payment conditions, along with cancellation procedure below, are not met, the hotel has the right to cancel the reservation and not accept the guest.

**5) Cancellation Terms and Procedure**

To be consistent with the above,

Up to 14 days prior to arrival No cancellation fees

From 13-7 days prior to arrival 35% of each cancelled room/night

From 6-3 days prior to arrival 50% of each cancelled room/night

From 2days to no-show prior to arrival 100% of each cancelled room/night

*Please note a cancellation is only valid when acknowledged and signed by authorized person from our hotel’s reservation office and returned to sender.*

**6) General Information**

i) Your clients may need to present your company’s voucher when checking in to our hotel. This voucher should state all details including, but not limited to, the confirmed rooms, room type and categories.

ii) If the clients have no official voucher from your company, the clients will be required to pay for their accommodation and any other services they took upon check-out.

iii) Please inform your clients that in terms of currency, the hotel accepts US Dollars or Myanmar Kyats only. The hotel also accepts Visa or MasterCard.

iv) Please acknowledge the hotel check-out time is 12:00 noon and check-in time is 02:00pm. Early check-in and late check-out could be arranged upon room availability.

**7) Confidentiality**

All information in the contract is **private** and **confidential**, and may not be disclosed to any third party on any circumstance.

Please acknowledge the above terms and conditions by signing the below.

**On behalf of Hotel Grand United,** **On behalf of ,**

Signature: Signature:

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Name: Minn Minn Khaing (Ms.) Name:

Title: Sales & Reservations Manager Title:

Company: Grand United Hotels & Hospitality Company:

Date: 17th September 2017 (A) Date:

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