

Executive Proposal for: codecentric AG

Valid Until: April 30, 2018

Prepared by: Dominik Groth

Email: dominik.groth@docusign.com

Phone: +353 85 2866585

EMEA Executive Sponsors: Charlie Weijer, Area VP EMEA Commercial Sales



Contents



- DocuSign Investment Proposal
- Start Up Costs



DocuSign Investment Proposal - 1 Year Te @codecentric

Subscription & Support Costs for A	mount of Envelopes pur	chased annually upfront
Jabben paron a Jappon Costs ion	modile of Emberopes par	chasea annually apriorit

Contract Period	Product	Quantity	Cost/Unit
Year 1	DocuSign Business Pro Including 15% Support	2,400	€ 3.37/Envelope
Year 1	DocuSign Retrieve		€ 3,735.00

Definition of an Envelope:

For reference, an envelope constitutes a transaction and can involve one or multiple signatories, documents, and pages as long as they are contained in the same sending event and routed along the same workflow sequence.

Definition of Retrieve:

DocuSign Retrieve is a windows-based tool that "retrieves" envelopes, documents, and data from DocuSign for use in external systems. Retrieve runs on your system and can be run as one-time request or on a schedule. When run, Retrieve contacts DocuSign, and retrieves envelopes, documents, and information for those envelopes based on filters you set.

Deliverables:

- DocuSign Business Pro Edition Product (Includes open API access) € 2.93 per Envelope
- Premier Support across time zones (with a 4 hr. response SLA) 15% of Envelope Pricing
- Unlimited Users & Signers
- Complimentary Envelope Storage



DocuSign Start Up Costs & Professional S @codecentric



One Time Services Costs		
Product	Cost	
Basic Onboarding & Admin Training (Required)	€1,250.00	

Services Details:

- **Basic Onboarding**
 - Dedicated Adoption Consultant for first 90-days of subscription period
 - Adoption Consultant will provide project management between onboarding resources, admin training, and general use case consulting and development support

