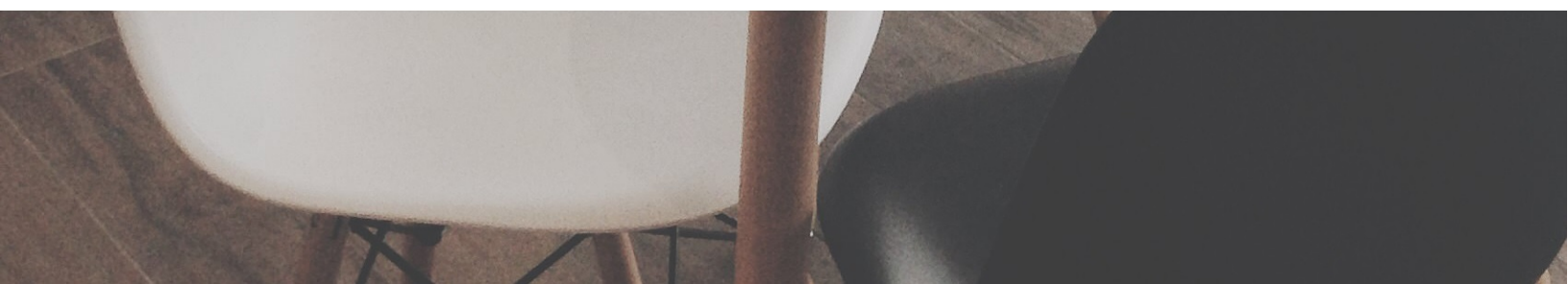




PandaDoc

PandaDoc Follow-up for Pia

 codecentric



Thank You!

Hi Pia,

I appreciate you taking the time to explore PandaDoc today. I look forward to continuing to work with you as you go through this evaluation.

Below you will find a quick list of the follow-up items we discussed as well as a pricing breakdown.

If you have any questions please do not hesitate to reach out to me. You can forward this document onto anyone else who might need to view it using the "forward button" on the right-hand side of the screen.

Cheers,

Olivia Van Wormer

Account Executive

olivia@pandadoc.com

1-650-667-6692

- **GDPR Compliance:** <https://www.pandadoc.com/gdpr/>
- **Developer Link:** <https://developers.pandadoc.com/>
- **eSignature Legality:**
- <https://go.pandadoc.com/getstarted/esignatures/>



List Price



| Name | Annual Price | Number of Users | Subtotal |
|---|--------------|-----------------|-------------|
| Enterprise Plan (\$75/monthly/user) <i>Includes at no extra cost:</i> <ul style="list-style-type: none">• Unlimited templates, documents & eSignatures• Document analytics• Document builder and editor• Custom branding• Pricing tables and product catalogs• Integrations with CRMs and other tools• Content library• Manager approval workflow• Document expiration settings• Auto reminders• Content conversion assistance• Grand total• Multiple teams and workspaces• Custom roles and granular permissions• Content locking• Document embedding option• Content usage reporting• Custom integrations via API & SDK• Bulk send | \$900.00 | 80 | \$72,000.00 |
| API Envelopes <ul style="list-style-type: none">• The prices changes depending on the volume of documents. This is the price estimating 2,400 annually. | \$1.00 | 2,400 | \$2,400.00 |

| Implementation & Onboarding | | | |
|---|------------|---|------------|
| <p>Sales Accelerator Onboarding</p> <p>Your team's efficiency around contracts, quotes, & proposals can be a game changer. A PandaDoc Customer Success Manager will assess your organization's sales transaction process and set up your workspace to give you that competitive edge.</p> <p>What you can expect from onboarding:</p> <ul style="list-style-type: none"> - Access to support - Deployment kick-off call - On-brand design template theme created - Sales process assessment - CRM/integration assistance - Pricing table and product catalog setup - Administrator training - Team training - Up to 15 pages of content converted - Deployment of up to 2 workspaces <p>**Onboarding services expire within 60 days of purchase</p> | \$1,500.00 | 1 | \$1,500.00 |

Subtotal \$75,900.00

Total \$75,900.00

Your Price

Please be aware that the prices above are **LIST PRICE** and **there is always room for negotiation** 😊

We want to earn your business and are happy to compete with the prices of our competitors. Just provide us with the price quote you received from a competitor and we'll do our best to meet, or beat, their price.

Please continue scrolling for your custom Price Quote:

| Name | Price | Number of Users | Subtotal |
|--|----------|-----------------|-------------|
| <p>Enterprise Plan (\$45/month/user)</p> <p><i>Includes at no extra cost:</i></p> <ul style="list-style-type: none"> • Unlimited templates, documents & eSignatures • Document analytics • Document builder and editor • Custom branding • Pricing tables and product catalogs • Integrations with CRMs and other tools • Content library • Manager approval workflow • Document expiration settings • Auto reminders • Content conversion assistance • Grand total • Multiple teams and workspaces • Custom roles and granular permissions • Content locking • Document embedding option • Content usage reporting • Custom integrations via API & SDK • Bulk send | \$540.00 | 80 | \$43,200.00 |
| <p>API Envelopes</p> <ul style="list-style-type: none"> • The prices changes depending on the volume of documents. This is the price estimating 2,400 annually. | \$1.00 | 2,400 | \$2,400.00 |

Implementation & Onboarding

Sales Accelerator Onboarding

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- Team training
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- Deployment of **up to 2 workspaces**

****Onboarding services expire within 60 days of purchase**

\$1,500.00

1

\$1,500.00

Subtotal \$47,100.00

Total \$47,100.00

Create Documents up to
40% Faster



PLUS, SAVE up to 40 MINUTES for EVERY HOUR
previously spent on your document processes!



Average Closing Rate
Increase 28%

You EARN MORE REVENUE on the same number of opportunities!

Wondering About the Competition?

To see some side-by-side comparisons between us and our competitor, take a look here: <https://www.pandadoc.com/alternatives/>

Also, if you want to see how we rate on G2Crowd: <https://www.g2crowd.com/categories/proposal>

