1. Total Users & Growth Trends

What is the total number of users for LioCinema and Jotstar, and how do they compare in terms of growth trends (January–November 2024)?

```
'Jotstar' AS platform, COUNT(DISTINCT user_id) AS total_users

FROM jotstar_db.subscribers

UNION ALL

SELECT
   'LioCinema' AS platform, COUNT(DISTINCT user_id) AS total_users

FROM liocinema_db.subscribers;
```

	total_users			
•	Jotstar	44620		
	LioCinema	183446		

comparison in terms of growth trends (January–November 2024)?

```
SELECT
      platform,
      COUNT(DISTINCT CASE WHEN MONTH(subscription date) = 1 THEN user id END) AS Jan,
      COUNT(DISTINCT CASE WHEN MONTH(subscription date) = 2 THEN user id END) AS Feb,
      COUNT(DISTINCT CASE WHEN MONTH(subscription date) = 3 THEN user id END) AS Mar,
      COUNT(DISTINCT CASE WHEN MONTH(subscription date) = 4 THEN user id END) AS Apr,
      COUNT(DISTINCT CASE WHEN MONTH(subscription_date) = 5 THEN user_id END) AS May,
      COUNT(DISTINCT CASE WHEN MONTH(subscription_date) = 6 THEN user_id END) AS Jun,
      COUNT(DISTINCT CASE WHEN MONTH(subscription_date) = 7 THEN user_id END) AS Jul,
      COUNT(DISTINCT CASE WHEN MONTH(subscription date) = 8 THEN user id END) AS Aug,
      COUNT(DISTINCT CASE WHEN MONTH(subscription date) = 9 THEN user id END) AS Sep,
      COUNT(DISTINCT CASE WHEN MONTH(subscription_date) = 10 THEN user_id END) AS Oct,
      COUNT(DISTINCT CASE WHEN MONTH(subscription_date) = 11 THEN user_id END) AS Nov

⊖ FROM (
      SELECT 'Jotstar' AS platform, user id, subscription date
      FROM jotstar db.subscribers
      WHERE YEAR(subscription date) = 2024
      UNION ALL
      SELECT 'LioCinema' AS platform, user id, subscription date
      FROM liocinema_db.subscribers
      WHERE YEAR(subscription_date) = 2024
  ) AS combined users
  WHERE MONTH(subscription_date) BETWEEN 1 AND 11
  GROUP BY platform;
```



2. Content Library Comparison

What is the total number of contents available on LioCinema vs. Jotstar? How do they differ in terms of language and content type?

Total Number of Contents on Each Platform

```
'Jotstar' AS platform, COUNT(*) AS total_contents
FROM jotstar_db.contents
UNION ALL
SELECT
   'LioCinema' AS platform, COUNT(*) AS total_contents
FROM liocinema_db.contents;
```



Content Distribution by Language

```
SELECT
    platform,
    language,
    COUNT(*) AS content_count

FROM (
    SELECT 'Jotstar' AS platform, language FROM jotstar_db.contents
    UNION ALL
    SELECT 'LioCinema' AS platform, language FROM liocinema_db.contents
) AS combined_contents
GROUP BY platform, language
ORDER BY platform, content_count DESC;
```

Re	sult Grid	Filte	r Rows:	
	platform	language	content_count	
▶	Jotstar	English	800	
	Jotstar	Hindi	637	
	Jotstar	Tamil	251	
	Jotstar	Telugu	244	
	Jotstar	Kannada	121	
	Jotstar	Malayalam	118	
	Jotstar	Marathi	74	
	Jotstar	Bengali	60	
	Jotstar	Gujarati	28	
	Jotstar	Punjabi	27	
	LioCinema	Hindi	424	
	LioCinema	Telugu	242	
	LioCinema	Tamil	221	
	LioCinema	Malayalam	121	
	LioCinema	Kannada	118	
	LioCinema	Marathi	68	
	LioCinema	English	56	

Content Distribution by Content Type

```
SELECT
    platform,
    content_type,
    COUNT(*) AS content_count

FROM (
    SELECT 'Jotstar' AS platform, content_type FROM jotstar_db.contents
    UNION ALL
    SELECT 'LioCinema' AS platform, content_type FROM liocinema_db.contents
) AS combined_contents
GROUP BY platform, content_type
ORDER BY platform, content_count DESC;
```



3. User Demographics

What is the distribution of users by age group, city tier, and subscription plan for each platform?

Distribution of Users by Age Group

```
Platform,
age_group,
COUNT(*) AS user_count

FROM (
SELECT 'Jotstar' AS platform, age_group FROM jotstar_db.subscribers
UNION ALL
SELECT 'LioCinema' AS platform, age_group FROM liocinema_db.subscribers
) AS combined_users
GROUP BY platform, age_group
ORDER BY platform, user_count DESC;
```

Re	Result Grid				
	platform	age_group	user_count		
▶	Jotstar	25-34	20069		
	Jotstar	35-44	11274		
	Jotstar	18-24	7676		
	Jotstar	45+	5601		
	LioCinema	18-24	79813		
	LioCinema	25-34	52027		
	LioCinema	35-44	32560		
	LioCinema	45+	19046		

Distribution of Users by City Tier

```
SELECT
    platform,
    city_tier,
    COUNT(*) AS user_count

FROM (
    SELECT 'Jotstar' AS platform, city_tier FROM jotstar_db.subscribers
    UNION ALL
    SELECT 'LioCinema' AS platform, city_tier FROM liocinema_db.subscribers
) AS combined_users
GROUP BY platform, city_tier
ORDER BY platform, user_count DESC;
```

Result Grid				
	platform	city_tier	user_count	
▶	Jotstar	Tier 1	25451	
	Jotstar	Tier 2	13424	
	Jotstar	Tier 3	5745	
	LioCinema	Tier 3	78587	
	LioCinema	Tier 2	63848	
	LioCinema	Tier 1	41011	

<u>Distribution of Users by Subscription Plan</u>

```
Platform,
subscription_plan,
COUNT(*) AS user_count

FROM (
SELECT 'Jotstar' AS platform, subscription_plan FROM jotstar_db.subscribers
UNION ALL
SELECT 'LioCinema' AS platform, subscription_plan FROM liocinema_db.subscribers
) AS combined_users
GROUP BY platform, subscription_plan
ORDER BY platform, user_count DESC;
```

Re	Result Grid					
	platform	subscription_plan	user_count			
▶	Jotstar	VIP	19157			
	Jotstar	Premium	13367			
	Jotstar	Free	12096			
	LioCinema	Free	104992			
	LioCinema	Basic	53362			
	LioCinema	Premium	25092			

4. Active vs. Inactive Users

What percentage of LioCinema and Jotstar users are active vs. inactive? How do these rates vary by age group and subscription plan?

```
SELECT

platform,

ROUND(SUM(CASE

WHEN last_active_date IS NOT NULL

AND last_active_date >= subscription_date

THEN 1 ELSE 0

END) * 100.0 / COUNT(*), 2) AS active_percentage,

ROUND(SUM(CASE

WHEN last_active_date IS NULL

THEN 1 ELSE 0

END) * 100.0 / COUNT(*), 2) AS inactive_percentage

FROM (

SELECT 'Jotstar' AS platform, user_id, subscription_date, last_active_date FROM jotstar_db.subscribers

UNION ALL

SELECT 'LioCinema' AS platform, user_id, subscription_date, last_active_date FROM liocinema_db.subscribers

) AS combined_users

GROUP BY platform;
```

Re	sult Grid 👖	N Filter Rows:	Export:
	platform	active_percentage	inactive_percentage
•	Jotstar	14.91	85.09
	LioCinema	44.87	55.13

Active vs. Inactive Users by Age Group

```
SELECT
     platform,
     age group,
     ROUND(SUM(CASE
             WHEN last_active_date IS NOT NULL
             AND last_active_date >= subscription_date
            THEN 1 ELSE 0
         END) * 100.0 / COUNT(*), 2) AS active_percentage,
     ROUND(SUM(CASE
             WHEN last_active_date IS NULL
             THEN 1 ELSE 0
         END) * 100.0 / COUNT(*), 2) AS inactive_percentage

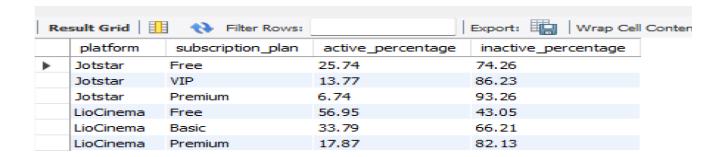
⇒ FROM (
     SELECT 'Jotstar' AS platform, user_id, age_group, subscription_date, last_active_date FROM jotstar_db.subscribers
     SELECT 'LioCinema' AS platform, user_id, age_group, subscription_date, last_active_date FROM liocinema_db.subscrib
 ) AS combined_users
 GROUP BY platform, age_group
 ORDER BY platform, active_percentage DESC;
```

	Result Grid					
	platform	age_group	active_percentage	inactive_percentage		
▶	Jotstar	18-24	15.59	84.41		
	Jotstar	25-34	15.57	84.43		
	Jotstar	35-44	14.07	85.93		
	Jotstar	45+	13.28	86.72		
	LioCinema	18-24	49.08	50.92		
	LioCinema	25-34	42.55	57.45		
	LioCinema	35-44	41.63	58.37		
	LioCinema	45+	39.06	60.94		

Cel

Active vs. Inactive Users by Subscription Plan

```
platform, subscription_plan,
 ROUND(SUM(CASE
             WHEN last_active_date IS NOT NULL
             AND last_active_date >= subscription_date
             THEN 1 ELSE 0
         END) * 100.0 / COUNT(*), 2) AS active_percentage,
     ROUND(SUM(CASE
             WHEN last_active_date IS NULL
             THEN 1 ELSE 0
         END) * 100.0 / COUNT(*), 2) AS inactive_percentage
⊖ FROM (
     SELECT 'Jotstar' AS platform, user_id, subscription_plan, subscription_date, last_active_date FROM jotstar_db.subs
     UNION ALL
     SELECT 'LioCinema' AS platform, user_id, subscription_plan, subscription_date, last_active_date FROM liocinema_db.
 ) AS combined_users
 GROUP BY platform, subscription_plan
 ORDER BY platform, active_percentage DESC;
```



5. Watch Time Analysis

What is the average watch time for LioCinema vs. Jotstar during the analysis period? How do these compare by city tier and device type?

Average Watch Time for LioCinema vs. Jotstar

```
SELECT

platform,

ROUND(COALESCE(AVG(total_watch_time_mins), 0), 2) AS avg_watch_time_mins

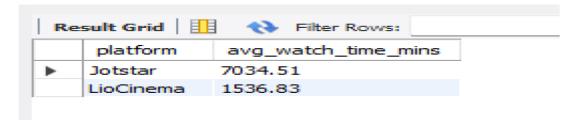
FROM (

SELECT 'Jotstar' AS platform, user_id, total_watch_time_mins FROM jotstar_db.content_consumption

UNION ALL

SELECT 'LioCinema' AS platform, user_id, total_watch_time_mins FROM liocinema_db.content_consumption
) AS combined_watch_time

GROUP BY platform;
```



Average Watch Time by City Tier

```
platform,
    city_tier,

ROUND(COALESCE(AVG(total_watch_time_mins), 0), 2) AS avg_watch_time_mins

FROM (

SELECT 'Jotstar' AS platform, s.city_tier, c.total_watch_time_mins

FROM jotstar_db.content_consumption c

JOIN jotstar_db.subscribers s ON c.user_id = s.user_id

UNION ALL

SELECT 'LioCinema' AS platform, s.city_tier, c.total_watch_time_mins

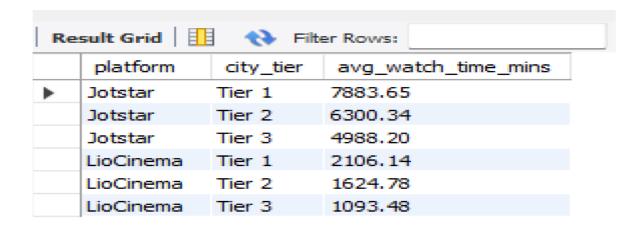
FROM liocinema_db.content_consumption c

JOIN liocinema_db.subscribers s ON c.user_id = s.user_id

) AS combined_watch_time

GROUP BY platform, city_tier

ORDER BY platform, avg_watch_time_mins DESC;
```



Average Watch Time by Device Type

```
• SELECT

platform,

device_type,

ROUND(COALESCE(AVG(total_watch_time_mins)/60, 0), 2) AS avg_watch_time_hrs

FROM (

SELECT 'Jotstar' AS platform, device_type, total_watch_time_mins FROM jotstar_db.content_consumption

UNION ALL

SELECT 'LioCinema' AS platform, device_type, total_watch_time_mins FROM liocinema_db.content_consumption

) AS combined_watch_time

GROUP BY platform, device_type

ORDER BY platform, avg_watch_time_hrs DESC;
```

Re	Result Grid					
	platform	device_type	avg_watch_time_hrs			
•	Jotstar	Mobile	176.06			
	Jotstar	TV	94.71			
	Jotstar	Laptop	80.95			
	LioCinema	Mobile	46.05			
	LioCinema	TV	12.65			
	LioCinema	Laptop	8.25			

6. Inactivity Correlation

How do inactivity patterns correlate with total watch time or average watch time? Are less engaged users more likely to become inactive?

```
-- Combine data from both platforms
          'Jotstar' AS platform,
          s.user_id,
         s.last_active_date,
          c.total_watch_time_mins,
          DATEDIFF(CURDATE(), s.last_active_date) AS days_since_active
      FROM jotstar db.subscribers s
      LEFT JOIN jotstar_db.content_consumption c ON s.user_id = c.user_id
      UNION ALL
      SELECT
          'LioCinema' AS platform,
         s.user_id,
         s.last_active_date,
         c.total_watch_time_mins,
          DATEDIFF(CURDATE(), s.last_active_date) AS days_since_active
      FROM liocinema_db.subscribers s
      LEFT JOIN liocinema_db.content_consumption c ON s.user_id = c.user_id
  )
  -- Classify users as Active or Inactive and analyze watch time patterns
  SELECT
     platform,
     CASE
         WHEN days_since_active > 90 THEN 'Inactive'
         ELSE 'Active'
      END AS user_status,
      COUNT(user_id) AS user_count,
      ROUND(AVG(COALESCE(total_watch_time_mins, 0) / 60), 2) AS avg_watch_time_hrs,
      ROUND(SUM(COALESCE(total_watch_time_mins, 0) / (60*24)), 2) AS total_watch_time_days
  FROM user_activity
  GROUP BY platform, user_status
  ORDER BY platform, user_status;
Result Grid Filter Rows:
                                           Export: Wrap Cell Content: 🖽
    platform user_status user_count avg_watch_time_hrs total_watch_time_days
                           118218
                                       128,29
                                                           631936.30
   lotstar
              Active
   Jotstar Inactive 15642
                                     33.73
                                                          21980.34
   LioCinema Active
                          324160
                                       29.88
                                                           403520.31
   LioCinema Inactive 106592 12.65
                                                         56197.80
```

From result it is obvious that less engaged users more likely to become inactive.

7. Downgrade Trends

How do downgrade trends differ between LioCinema and Jotstar? Are downgrades more prevalent on one platform compared to the other?

```
⇒ WITH downgrade_analysis AS (
      SELECT
           'Jotstar' AS platform,
          user id,
          subscription_plan AS previous_plan,
          new_subscription_plan AS current_plan,
          CASE
              WHEN new_subscription_plan = 'VIP' and subscription_plan = 'FREE' THEN 'Upgraded'
               WHEN new_subscription_plan = 'PREMIUM' and subscription_plan = 'FREE' THEN 'Upgraded'
WHEN new_subscription_plan = 'PREMIUM' and subscription_plan = 'VIP' THEN 'Upgraded'
                 WHEN new_subscription_plan = 'FREE' and subscription_plan = 'VIP' THEN 'Downgraded'
               WHEN new_subscription_plan = 'FREE' and subscription_plan = 'PREMIUM' THEN 'Downgraded'
                WHEN new_subscription_plan = 'VIP' and subscription_plan = 'PREMIUM' THEN 'Downgraded'
              ELSE 'No Change'
          END AS change_status
      FROM jotstar_db.subscribers
      WHERE new_subscription_plan IS NOT NULL
      UNION ALL
    SELECT
        'LioCinema' AS platform,
        subscription_plan AS previous_plan,
        new_subscription_plan AS current_plan,
        CASE
             WHEN new_subscription_plan = 'Basic' and subscription_plan = 'FREE' THEN 'Upgraded'
             WHEN new_subscription_plan = 'PREMIUM' and subscription_plan = 'Basic' THEN 'Upgraded'
              WHEN new_subscription_plan = 'Premium' and subscription_plan = 'Free' THEN 'Upgraded'
               WHEN new_subscription_plan = 'FREE' and subscription_plan = 'Basic' THEN 'Downgraded'
             WHEN new_subscription_plan = 'FREE' and subscription_plan = 'PREMIUM' THEN 'Downgraded'
              WHEN new_subscription_plan = 'Basic' and subscription_plan = 'Premium' THEN 'Downgraded'
            ELSE 'No Change'
        END AS change status
    FROM liocinema_db.subscribers
    WHERE new_subscription_plan IS NOT NULL
)
-- Aggregate results by platform
SELECT
   platform,
    change status,
    COUNT(user id) AS user count,
    ROUND(100.0 * COUNT(user_id) / SUM(COUNT(user_id)) OVER (PARTITION BY platform), 2) AS percentage
FROM downgrade_analysis
GROUP BY platform, change_status
ORDER BY platform, percentage DESC;
```

Re	sult Grid	Filter Rows:		Export:
	platform	change_status	user_count	percentage
>	Jotstar	Upgraded	4348	61.33
	Jotstar	Downgraded	2742	38.67
	LioCinema	Downgraded	20859	83.39
	LioCinema	Upgraded	4155	16.61

8. Upgrade Patterns

What are the most common upgrade transitions (e.g., Free to Basic, Free to VIP, Free to Premium) for LioCinema and Jotstar? How do these differ across platforms?

```
SELECT
         'Jotstar' AS platform,
         user_id,
         subscription_plan AS previous_plan,
         new_subscription_plan AS current_plan,
         CASE
             WHEN new_subscription_plan = 'VIP' and subscription_plan = 'FREE' THEN 'Upgraded'
              WHEN new_subscription_plan = 'PREMIUM' and subscription_plan = 'FREE' THEN 'Upgraded'
               WHEN new_subscription_plan = 'PREMIUM' and subscription_plan = 'VIP' THEN 'Upgraded'
                WHEN new_subscription_plan = 'FREE' and subscription_plan = 'VIP' THEN 'Downgraded'
              WHEN new_subscription_plan = 'FREE' and subscription_plan = 'PREMIUM' THEN 'Downgraded'
               WHEN new subscription plan = 'VIP' and subscription plan = 'PREMIUM' THEN 'Downgraded'
             ELSE 'No Change'
         END AS change_status
     FROM jotstar_db.subscribers
     WHERE new_subscription_plan IS NOT NULL
     UNION ALL
    SELECT
        'LioCinema' AS platform,
        user id,
        subscription plan AS previous plan,
        new_subscription_plan AS current_plan,
        CASE
            WHEN new_subscription_plan = 'Basic' and subscription_plan = 'FREE' THEN 'Upgraded'
            WHEN new_subscription_plan = 'PREMIUM' and subscription_plan = 'Basic' THEN 'Upgraded'
             WHEN new_subscription_plan = 'Premium' and subscription_plan = 'Free' THEN 'Upgraded'
              WHEN new_subscription_plan = 'FREE' and subscription_plan = 'Basic' THEN 'Downgraded'
            WHEN new_subscription_plan = 'FREE' and subscription_plan = 'PREMIUM' THEN 'Downgraded'
             WHEN new_subscription_plan = 'Basic' and subscription_plan = 'Premium' THEN 'Downgraded'
            ELSE 'No Change'
        END AS change_status
    FROM liocinema db.subscribers
    WHERE new_subscription_plan IS NOT NULL
)
 -- Count upgrade transitions for each platform
SELECT
    platform,
    previous_plan,
    current plan,
    COUNT(user_id) AS transition_count,
    ROUND(100.0 * COUNT(user_id) / SUM(COUNT(user_id)) OVER (PARTITION BY platform), 2) AS percentage
   FROM upgrade_analysis
  WHERE change_status = 'Upgraded'
   GROUP BY platform, previous_plan, current_plan
   ORDER BY platform, transition_count DESC;
```



9. Paid Users Distribution

How does the paid user percentage (e.g., Basic, Premium for LioCinema; VIP, Premium for Jotstar) vary across different platforms? Analyse the proportion of premium users in Tier 1, Tier 2, and Tier 3 cities and identify any notable trends or differences.

```
WITH user_payment_status AS (
      SELECT
           'Jotstar' AS platform,
          user_id,
          city_tier,
          subscription_plan,
          CASE
              WHEN subscription plan IN ('VIP', 'Premium') THEN 'Paid'
               ELSE 'Free'
          END AS user_type
      FROM jotstar db.subscribers
      UNION ALL
      SELECT
           'LioCinema' AS platform,
          user_id,
          city tier,
          subscription_plan,
          CASE
              WHEN subscription_plan IN ('Basic', 'Premium') THEN 'Paid'
               ELSE 'Free'
          END AS user_type
```

```
FROM liocinema_db.subscribers

)

SELECT

platform,
user_type,
COUNT(user_id) AS user_count,
ROUND(100.0 * COUNT(user_id) / SUM(COUNT(user_id)) OVER (PARTITION BY platform), 2) AS percentage

FROM user_payment_status

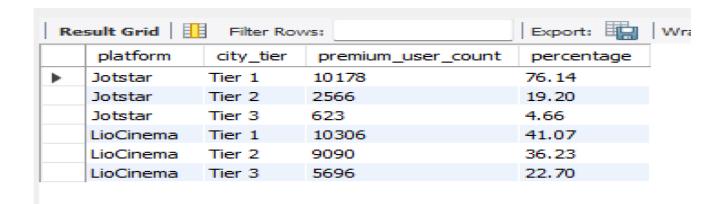
GROUP BY platform, user_type

ORDER BY platform, percentage DESC;
```

Re	Result Grid Filter Rows: Export:					
	platform	user_type	user_count	percentage		
>	Jotstar	Paid	32524	72.89		
	Jotstar	Free	12096	27.11		
	LioCinema	Free	104992	57.23		
	LioCinema	Paid	78454	42.77		

Premium User Distribution by City Tier

```
· ⊝ WITH premium_users AS (
       SELECT
           'Jotstar' AS platform,
           city_tier,
           user_id
       FROM jotstar_db.subscribers
       WHERE subscription_plan = 'Premium'
       UNION ALL
       SELECT
           'LioCinema' AS platform,
           city_tier,
           user_id
       FROM liocinema_db.subscribers
       WHERE subscription_plan = 'Premium'
   )
   SELECT
       platform,
       city_tier,
       COUNT(user_id) AS premium_user_count,
       ROUND(100.0 * COUNT(user_id) / SUM(COUNT(user_id)) OVER (PARTITION BY platform), 2) AS percentage
   FROM premium_users
   GROUP BY platform, city_tier
   ORDER BY platform, percentage DESC;
```



<u>Tier1 city has more premium percentage in both Jotstar and LioCinema.</u>

10. Revenue Analysis ● Assume the following monthly subscription prices, calculate the total revenue generated by both platforms (LioCinema and Jotstar) for the analysis period (January to November 2024).

Platform	Plan	Price	~
LioCinema	Basic		₹69
	Premium		₹129
Jotstar	VIP		₹ 159
	Premium		₹ 359

The calculation should consider:

UNION ALL

- Subscribers count under each plan.
- ❖ Active duration of subscribers on their respective plans.
- ❖ Upgrades and downgrades during the period, ensuring revenue reflects the time spent under each plan.

```
WITH active_subscription_duration AS (

SELECT

'Jotstar' AS platform,

user_id,

subscription_plan AS initial_plan,

new_subscription_plan AS changed_plan,

subscription_date,

plan_change_date,

TIMESTAMPDIFF(MONTH, subscription_date,

COALESCE(plan_change_date, '2024-11-30')) AS initial_active_months,

TIMESTAMPDIFF(MONTH, plan_change_date, '2024-11-30') AS changed_active_months

FROM jotstar_db.subscribers

WHERE subscription_date BETWEEN '2024-01-01' AND '2024-11-30'
```

```
SELECT
          'LioCinema' AS platform,
          user id,
          subscription_plan AS initial_plan,
          new_subscription_plan AS changed_plan,
          subscription date,
          plan change date,
          TIMESTAMPDIFF(MONTH, subscription_date,
              COALESCE(plan_change_date, '2024-11-30')) AS initial_active_months,
          TIMESTAMPDIFF(MONTH, plan_change_date, '2024-11-30') AS changed_active_months
      FROM liocinema db.subscribers
     WHERE subscription date BETWEEN '2024-01-01' AND '2024-11-30'
- )
   SELECT
      a.platform,
      a.initial_plan AS old_subscription_plan,
      a.changed_plan AS new_subscription_plan,
      COUNT(DISTINCT a.user_id) AS total_users,
      SUM(
          CASE
             WHEN a.plan_change_date IS NULL
                THEN a.initial_active_months * IFNULL(p1.price, 0) -- Revenue for users who didn't change plans
                (a.initial_active_months * IFNULL(p1.price, 0) + a.changed_active_months * IFNULL(p2.price, 0))
           END
      ) AS total_revenue
    FROM active_subscription_duration a

⊖ LEFT JOIN (
        SELECT 'LioCinema' AS platform, 'Basic' AS subscription plan, 69 AS price
        UNION ALL
        SELECT 'LioCinema', 'Premium', 129
        UNION ALL
        SELECT 'Jotstar', 'VIP', 159
        UNION ALL
        SELECT 'Jotstar', 'Premium', 359
    ) p1
    ON a.platform = p1.platform AND a.initial plan = p1.subscription plan

⊖ LEFT JOIN (
        SELECT 'LioCinema' AS platform, 'Basic' AS subscription plan, 69 AS price
        UNION ALL
        SELECT 'LioCinema', 'Premium', 129
        UNION ALL
        SELECT 'Jotstar', 'VIP', 159
        UNION ALL
        SELECT 'Jotstar', 'Premium', 359
    ) p2
```

```
ON a.platform = p2.platform AND a.changed_plan = p2.subscription_plan
GROUP BY a.platform, a.initial_plan, a.changed_plan
ORDER BY a.platform, total_revenue DESC;
```

Re	esult Grid	Filter Rows:	Export:	Wrap Cell Cor	ntent: 🚻
	platform	old_subscription_plan	new_subscription_plan	total_users	total_revenue
>	Jotstar	Premium	NULL	12774	22100040
	Jotstar	VIP	NULL	14187	10261701
	Jotstar	VIP	Premium	2821	4958227
	Jotstar	VIP	Free	2149	1284879
	Jotstar	Free	Premium	683	934836
	Jotstar	Premium	VIP	368	660414
	Jotstar	Free	VIP	844	532491
	Jotstar	Premium	Free	225	324536
	Jotstar	Free	NULL	10569	0
	LioCinema	Basic	NULL	41691	8837934
	LioCinema	Premium	NULL	14542	4673154
	LioCinema	Premium	Free	7439	1665777
	LioCinema	Premium	Basic	3111	1265901
	LioCinema	Basic	Free	10309	1201635
	LioCinema	Basic	Premium	1362	582771
	LioCinema	Free	Basic	2078	232668
	LioCinema	Free	Premium	715	160089
	LioCinema	Free	NULL	102199	0

Insights

- 1. Jotstar generates higher revenue from Premium plans, while LioCinema has more Basic plan subscribers.
- 2. **LioCinema's pricing model focuses on affordability**, attracting more users but generating lower revenue per user.
- 3. **Jotstar's Premium users contribute the most revenue**, showing strong demand for high-end content.