



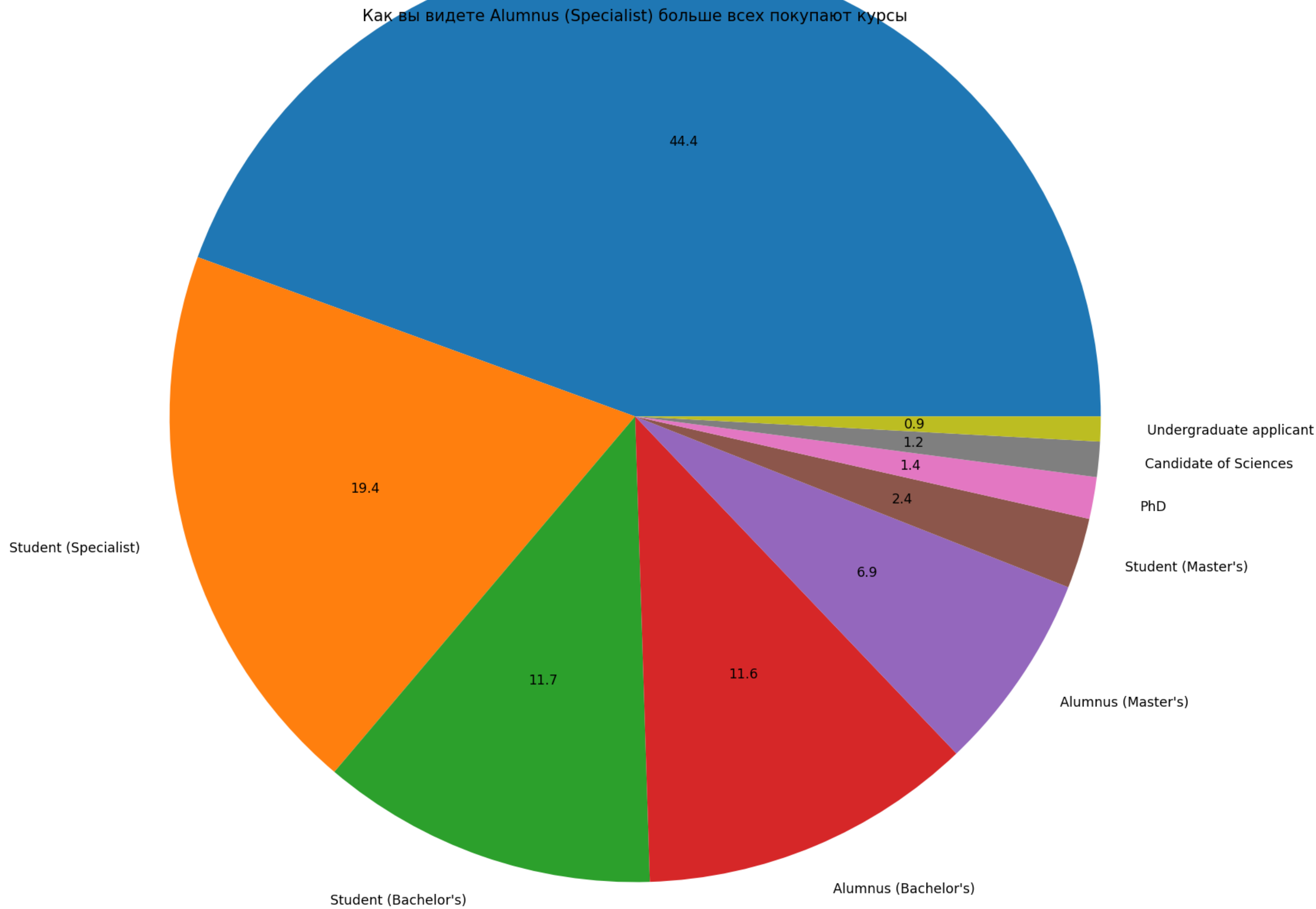
**Гипотеза - влияет ли
уровень знаний на
покупку курсов?**

Разработка и проверка

ГИПОТЕЗЫ:

```
10 fig = plt.figure(dpi = dpi, figsize = (1000 / dpi, 600 / dpi) )#дизмер + размер текста
11
12 temp.plot(kind = 'pie', label = '', title = 'Как вы видите Alumnus (Specialist) больше всех покупают курсы',autopct='%.1f',radius = 1.5)#autopct='%.1f' = задаёт проценты
13 plt.show()
14
15 #clear
16
17 df.drop(['bdate','id','has_photo','city','followers_count','occupation_name','last_seen','relation','people_main','life_main','graduation','career_end','career_start','has_mobile'],axis = 1, inplace = True)
18
19 #sex
20
21 def sex_apply(sex):
22     if sex ==1:
23         return 0
24     return 1
25 df['sex'] = df['sex'].apply(sex_apply)
26
27 #education form
28 df['education_form'].fillna('Full-time', inplace = True)
29 df[list(pd.get_dummies(df['education_form']).columns)] = pd.get_dummies(df['education_form'])
30 df.drop(['education_form'], axis = 1, inplace = True)
31
32 #education status
33 def edu_status_apply(edu_status):
34     if edu_status == 'Undergraduate applicant':
35         return 0
36     elif edu_status == 'Student (Specialist)' or edu_status == "Student (Bachelor's)" or edu_status == "Student (Master's)":
37         return 1
38     elif edu_status == "Alumnus (Bachelor's)" or edu_status == "Alumnus (Master's)" or edu_status == 'Alumnus (Specialist)':
39         return 2
40     else:
41         return 3
42 df['education_status'] = df['education_status'].apply(edu_status_apply)
43
44 #langs
45
46 def Langs_apply(langs):
47     if langs.find('Русский') != -1 and langs.find('English') != -1:
48         return 0
49     else:
50         return 1
```

Alumns(specialist) покупают больше всего - 44.4%



Математическая модель

Математические модели

— это модели,

построенные с помощью

формул и

математических понятий.

```
31
32 #education status
33 def edu_status_apply(edu_status):
34     if edu_status == 'Undergraduate applicant':
35         return 0
36     elif edu_status == 'Student (Specialist)' or edu_status == "Student (Bachelor's)" or edu_status == "Student (Master's)":
37         return 1
38     elif edu_status == "Alumnus (Bachelor's)" or edu_status == "Alumnus (Master's)" or edu_status == 'Alumnus (Specialist)':
39         return 2
40     else:
41         return 3
42 df['education_status'] = df['education_status'].apply(edu_status_apply)
43
44 #langs
45
46 def langs_apply(langs):
47     if langs.find('Русский') != -1 and langs.find('English') != -1:
48         return 0
49     else:
50         return 1
51 df['langs'] = df['langs'].apply(langs_apply)
52
53 #occupation type
54
55 df['occupation_type'].fillna('university',inplace = True)
56 def occupation_type_apply(ocu_type):
57     if ocu_type == 'university':
58         return 0
59     return 1
60 df['occupation_type'] = df['occupation_type'].apply(occupation_type_apply)
61
62 #модель
63
64 from sklearn.model_selection import train_test_split
65 from sklearn.preprocessing import StandardScaler
66 from sklearn.neighbors import KNeighborsClassifier
67 from sklearn.metrics import confusion_matrix, accuracy_score
68
69 X = df.drop('    result',axis = 1)
70 y = df['    result']
71 X_train, X_test, y_train, y_test = train_test_split(X, y, test_size = 0.40)
72
73 sc = StandardScaler()
74 X_train = sc.fit_transform(X_train)
75 X_test = sc.transform(X_test)
76
77 classifier = KNeighborsClassifier(n_neighbors = 5)
78 classifier.fit(X_train, y_train)
79
80 y_pred = classifier.predict(X_test)
81 print(y_test)
82 print(y_pred)
83 print('Процент правильно предсказанных исходов:', round(accuracy_score(y_test, y_pred) * 100, 2))
```

ОЧИСТКА ДАННЫХ

Математическая модель работает только
с числовыми данными.

'Выбрасывает Siries'

```
df.drop(['bdate', 'id', 'has_photo', 'city', 'followers_count', 'occupation_name', 'last_seen', 'relation', 'people_main', 'life_main', 'graduation', 'career_end', 'career_start', 'has_mobile'], axis = 1, inplace = True)
```

Производим очистку оставшиеся данных

```
#sex
```

```
def sex_apply(sex):
```

```
    if sex == 1:
```

```
        return 0
```

```
    return 1
```

```
df['sex'] = df['sex'].apply(sex_apply)
```

```
#langs
```

```
def langs_apply(langs):
```

```
    if langs.find('Русский') != -1 and langs.find('English') != -1:
```

```
        return 0
```

```
    else:
```

```
        return 1
```

```
df['langs'] = df['langs'].apply(langs_apply)
```

```
#education form
```

```
df['education_form'].fillna('Full-time', inplace = True)
```

```
df[list(pd.get_dummies(df['education_form']).columns)] = pd.get_dummies(df['education_form'])
```

```
df.drop(['education_form'], axis = 1, inplace = True)
```

```
#education status
```

```
def edu_status_apply(edu_status):
```

```
    if edu_status == 'Undergraduate applicant':
```

```
        return 0
```

```
    elif edu_status == 'Student (Specialist)' or edu_status == "Student (Bachelor's)" or edu_status == "Student (Master's)":
```

```
        return 1
```

```
    elif edu_status == "Alumnus (Bachelor's)" or edu_status == "Alumnus (Master's)" or edu_status == 'Alumnus (Specialist)':
```

```
        return 2
```

```
    else:
```

```
        return 3
```

```
df['education_status'] = df['education_status'].apply(edu_status_apply)
```

```
#occupation type
```

```
df['occupation_type'].fillna('university', inplace = True)
```

```
def occupation_type_apply(ocu_type):
```

```
    if ocu_type == 'university':
```

```
        return 0
```

```
    return 1
```

```
df['occupation_type'] = df['occupation_type'].apply(occupation_type_apply)
```

Составление Математической модели

Импортируем библиотеки

```
from sklearn.model_selection import train_test_split
from sklearn.preprocessing import StandardScaler
from sklearn.neighbors import KNeighborsClassifier
from sklearn.metrics import confusion_matrix, accuracy_score
```

Составляем тренировочный набор и тестовый

```
X = df.drop('result', axis = 1)
y = df['result']
X_train, X_test, y_train, y_test = train_test_split(X, y, test_size = 0.40)
```

**Берём только 40% процентов чтобы
модель не запуталась**

Составляем модель

```
sc = StandardScaler()
X_train = sc.fit_transform(X_train)
X_test = sc.transform(X_test)
```


Используем метод 'соседей'

```
classifier = KNeighborsClassifier(n_neighbors = 5)
classifier.fit(X_train, y_train)
```

Тем самым модель может
выбрать наиболее
подходящий результат

ВЫВОД:

```
y_pred = classifier.predict(X_test)
print(y_test)
print(y_pred)
print('Процент правильно предсказанных исходов:', round(accuracy_score(y_test, y_pred) * 100, 2))
```

```
3844    0
3680    1
5424    0
8192    1
3382    0
..
5599    1
4791    1
1552    1
2992    0
4831    0
Name:    result, Length: 3278, dtype: int64
[0 1 0 ... 0 0 0]
Процент правильно предсказанных исходов: 81.79
```

Конец

Спасибо за просмотр и за участие

*Thank
you!*