

# Anand Patel. (Andy)

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*Project Manager with over 11 years of experience managing million dollar projects, coordinating a workforce team of 18+ and subcontractors.*

## PROFESSIONAL EXPERIENCE

**Short Span working with Design'N'Buy WebToPrint Ltd.**  
Ahmedabad

15th Feb 2021 to 10th May 2021.

With mutual agreement I came out of the service agreement and left the job during my covid19 recovery period.

**Supple Digital (on contract of the Rishabh WebTech);** PMO Consultant for the Australia based Digital and Web-Software Development Company.

Worked with the remote teams:: October 2019 to October 2020.

- Managing project architecture, development team of 25 frontend and backend developers, delivery management, task planning, PMS updates, communication between teams, reporting.
- Documentation, Testing of the features where tasks are completed before it goes to QA team and beta version release.

**TecRaq Systems (Sister concern of Creative Mind Works)**  
Bengaluru & Onsite

*Project Manager + Director Technology*  
*May 2017 – September 2019*

- Manage project architecture, team size, resource management, delivery and ensure company obtains the best possible pricing; determine and minimize.
- Oversee and analyze prime projects of Logistics and Supply Chain Management Industry.
- Write and distribute proposals, analysis documents + project submission reports including NDAs and Contracts of production costs.
- Ensure that the project team understands all aspects of the contract/project relating to their respective responsibilities, and demonstrate a thorough understanding of the contract/project checklist and organizational structure.
- Negotiate, analyze, and prepare purchase order agreements, subcontracts, and cost control budgets.

**Creative Mind Works**  
Bengaluru & Onsite

*SR. Project Manager*  
*September 2015 – September 2018.*

- Managed, directed, and prioritized projects of different domains. eCommerce, Services, Infrastructure setup, Infra Management, Infra Support & Information Security management .
- Overhauled pre-sales process and systems to achieve revenue goals, hitting targets.
- Worked to provide strategic, operational, and fiscal leadership while working to reach the company's long term goals and maintain organizational vision
- Set, managed, and reconciled accounts for multiple projects.
- Manage, monitor, and evaluate the performance of all team leaders and engineering associates, the total staff of 15+.
- Directed the hiring, training, and scheduling of associates.

**E-intelligence**  
Vadodara

*Project Manager*  
*September 2014 – September 2015.*

- Managed WordPress & PHP Framework based projects.
- Delivered more than 80% projects successfully with Magento V1 eCommerce platform.
- Worked as a technology trainer as extra responsibility and revived the development team.
- Managed communication with clients, negotiating prices and making all sorts of documentation required including NDAs and Delivery Contracts
- I was also looking after pre-sales & requirement gathering
- Also helping the team of Human Resource to get the best candidate at the best place.

Apart from these, I have worked for 8 years in Ahmedabad and other onsite locations.

During June 2013 to April 2014, I was having my Startup IT company with an Austrian Partner which fell apart in 2014 and I have decided to move to Vadodara as my extended family was here.

During Jan 2011 to April 2013, I was working for Rutuja Technolabs & Rutuja Creations as a Business Development Manager + Project Manager, I was managing a team of 20+ developers and designers there.

From November 2008 to December 2010 I was part of e-novations London Ltd, where I worked at three different places. (Ahmedabad/ Manchester & Docklands-London).

From January 2008 to October 2008, I was under treatment and was on bedrest for almost 9-10 months due to a major highway accident.

From July 2006 to December 2007, I was part of IndiaNIC Infotech Ltd, I have served the organization with different profiles during a short span of my career, I have joined IndiaNIC as a part-time employee who was looking after the Hardware and Network issues. Later I was transferred to the C Software Programming department as Jr Developer. After 6 months I have been promoted as Developer with VB.net. Later, when the downfall started, IT Industry management decided to give me PHP and Linux Training and Transferred to the CorePHP & SmartyPHP development team.

### Academics

Gujarat University  
*BCA till 5th Semester*  
*12th Science in 2005*  
*10th SSC in 2003*

Completed MCP with Windows XP & Windows Vista in 2008, MCTS with Microsoft SQL Server 2008 (All Certifications are expired because of updates with the technologies )

### Professional Skills:

Programming Skills	PHP with OOPS, Ajax, JQuery, Javascript, .Net and Python (Initial).
CMS / Framework	Typo3CMS, Typo3 Neos, Magento eCommerce, OpenCart, WordPress, Joomla, CS-Cart, AbanteCart, Drupal, Sitecore, and Umbraco.  Yii, Laravel, CakePHP, SmartyPHP, Symfony, Dotkernel and Zendbase, .Net 2.0, .Net 3.5, .Net 4.5 MVC with Telerik Controls & KendoUI.
Database	MSSQL, MySQL, CouchDB(AWS), MongoDB(Linux Deployment – Non-Relational), MariaDB (As an alternative and fast option of MySQL).

### Management Skills:

Training & Asset Development	Presentations, Training, and Motivation, Team building abilities
Tools and products knowledge	Redmine, Mantis, Jira, Basecamp, ActiveCollab, Project Professional, Wrike individual and with google apps
CRM knowledge for client and company use	vTiger, SugarCRM other open sources, and ticket management tools

### Business Development Skills:

Presentation & lead generation	Presentations, First Level Approach, Service and Product offers and Lead generation with and without reference using professional and social networks
Sales Approach	Approach with proper tools, portfolio links, examples, and demos with convincing emails and voice approaches.
Client Support and Deals	Quick support and fast responses to close the deals under fruitful conditions of company interest. Price Negotiation - Budgeting - Presales support, requirements gathering, requirements analysis, and documentation.

Projects Developed/Managed/Delivered:

Project Name	eCommerce for CBTL ( <a href="http://www.coffeebean.com.sg">www.coffeebean.com.sg</a> )
Role	Project Management, Account Manager(for Client), Development
Organization	Startup (WSIPL), Ahmedabad.
Duration	2 Months
Team Size	5
Environment	Magento, AWS EC2, S3, Mobile APIs, CRM Integration and RDS MySQL Instance for DB and AWS AutoScale group with VPC ElasticIP cloud deployment in Singapore Datacenter
Description (Agile)	CBTL which is a US company and know of tea leaf and coffee bean products globally. Ongoing work for the next one year for other regions of the world.  Live: <a href="https://www.coffeebean.com.sg">https://www.coffeebean.com.sg</a> Staging: <a href="http://staging.coffeebean.com.sg">http://staging.coffeebean.com.sg</a>

Project Name	Classified MultiLanguage Portal ( <a href="http://www.malomolk.com">www.malomolk.com</a> )
Role	Project Management, Account Manager(for Client), Development
Organization	Startup (WSIPL), Ahmedabad.
Duration	4 Months
Team Size	4
Environment	iOS app, Android App, PHP framework Yii, and CorePHP, MySQL. Multiple Language and Classified Functionality with SMSCoin Payment Gateway Integration. (Customized Kurdish Classified Portal with eCommerce Functionality) Testing and live launch are left.

Description(Waterfall)	<p>As BDM closed the deal after requirement gathering and as a sole developer started the admin (backend development) using a custom framework of PHP created by Hexagon development team.</p> <p>As salesperson to delivery managed to deliver the project smoothly. (client is agency and based in Italy – More details confidential)</p> <p>URL: <a href="http://malomolk.com">http://malomolk.com</a></p>
Project Name	Simple website for Order Management in Laravel Framework with Mobile Apps ( <a href="https://boothlocal.com">https://boothlocal.com</a> )
Role	Project Management, Cloud Deployment in AWS with Amazon services and setup
Organization	Startup (WSIPL), Ahmedabad.
Duration	3 weeks for website and 2 weeks for mobile apps
Team Size	3
Environment	iOS app, Android App, PHP framework Laravel and AWS EC2, RDS, and Amazon CloudFront.
Description (Agile)	<p>As BDM closed the deal after requirement gathering and as a sole developer started the admin (backend development) using the Laravel framework to prove skill set in front of the client.</p> <p>Motivated people to learn Laravel framework and achieved first Laravel project delivery successfully</p> <p>As salesperson to delivery managed to deliver the project smoothly. (client is agency and based in Italy – More details confidential)</p> <p>URL: <a href="http://boothlocal.com">http://boothlocal.com</a></p>

Project Name	MarketPlace for Skilled Workers ( <a href="http://subbiesforhire.com.au">http://subbiesforhire.com.au</a> )
Role	Sales, Project Management, Cloud Deployment, Dedicated server installation to deployment.
Organization	Startup (WSIPL), Ahmedabad.

Duration	2 months for the website and 5 weeks for mobile apps
Team Size	4
Environment	iOS app, Android App, PHP framework Yii and WordPress with custom plugins and APIs.
Description (Agile)	<p>After R &amp; D decided WordPress as a platform and Yii for advanced development and Mobile API development.</p> <p>Motivated people to learn Yii framework and achieved first Yii-WordPress integrated solution and delivered the marketplace project delivered successfully</p> <p>As salesperson to delivery managed to deliver the project smoothly. (client is agency and based in Italy – More details confidential)</p> <p>URL: <a href="http://subbiesforhire.com.au">http://subbiesforhire.com.au</a></p>

Project Name	Sale Servant ( <a href="https://my.saleservant.com">https://my.saleservant.com</a> )
Role	Development
Organization	Rutuja Creation, Ahmedabad
Duration	3 Months
Team Size	3
Environment	Symfony 2.0 with Doctrine (Agile Methodology), MySQL
Description (Waterfall)	<p>SaleServant is a simple affiliate network solution for small Companies. This affiliate network allows approved 3rd parties to</p> <p>send traffic to a retailer and be paid a % of any subsequent sales</p> <p>from the visitor. This project is developed using an Agile</p>

	<p>approach.</p> <p>The retailer has an online store and wishes to increase sales via</p> <p>Affiliate network. Publisher with content or apps making use of</p> <p>Affiliate content e.g. A blog or handbag search engine. Network</p> <p>Admin is overseeing the affiliate network, approving retailers and</p> <p>Publishers and dealing with any issues within the affiliate network.</p>
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Project Name	One Stop Parcel ( <a href="http://onestopparcel.com">http://onestopparcel.com</a> , <a href="http://onestopparcel.com/osp">http://onestopparcel.com/osp</a> , <a href="http://onestopparcel.com/osp/admin/users/login-Admin">http://onestopparcel.com/osp/admin/users/login-Admin</a> )
Role	Development, Team Lead
Organization	Rutuja Creation, Ahmedabad
Duration	3 Months
Team Size	3
Environment	CakePHP 2.5, Mysql, Linux and Apache2
Description (Waterfall) - Product.	OSP Portal is for the Customers who would like to send a parcel



	<p>online. This will send parcels using UPS(United Parcel Service) and</p> <p>OSP(One Stop Parcel) from the UK to the UK, the UK to any country and Any</p> <p>Country to UK only.</p> <p>UPS courier services via API, while OSP is manual courier service.</p>
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<u>Project Name</u>	<u>WMS - TMS &amp; Freight Management (One World Express Inc)</u> <u>Para Logistics - Product</u> <a href="http://45.58.48.21/video/lms-functionality-recorded-video.webm">http://45.58.48.21/video/lms-functionality-recorded-video.webm</a>
<u>Role</u>	<u>Sales, Project Management, Cloud Deployment, Dedicated server installation to deployment, Project Architecture, Team Hiring, Budgeting, Negotiations</u>
<u>Organization</u>	<u>Creative Mind Works, Bengaluru.</u>
<u>Duration</u>	<u>6 months for System and 8 weeks for mobile apps</u> <u>total 27 modules including mobile apps and API middleware of 75 carriers.</u>
<u>Team Size</u>	<u>total 24 - 6 onsite &amp; 18 offshore (Hayes, UK, Ahmedabad, Vadodara, Bengaluru)</u>
<u>Environment</u>	<u>iOS app, Android App, PHP framework Laravel, NodeJS, MariaDB, CouchDB and AWS as infrastructure with custom APIs.</u>

<u>Description</u> <u>(Waterfall)</u>	<u>Research and all other documents are available on request</u>  <u>Motivated people to learn Laravel &amp; NodeJs framework and achieved first Logistics and supply chain management solution and delivered the platform successfully</u>  <u>As sales person to delivery managed to deliver the project smoothly. (client is agency and based in Italy – More details confidential)</u>  <u>Video URL:</u> <a href="http://45.58.48.21/video/lms-functionality-recorded-video.webm">http://45.58.48.21/video/lms-functionality-recorded-video.webm</a>
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<u>Project Name</u>	<u>Cross Border Logistics - Solution (One World Express Inc)</u> <u>YPS - Your Personal Shopper - Product</u>  <u>Link will be provided on the request - Product is now under redevelopment - Phase -2 (Confidentials details can't be disclosed)</u>
<u>Role</u>	<u>Sales, Project Management, Cloud Deployment, Dedicated server installation to deployment, Project Architecture, Team Hiring, Budgeting, Negotiations</u>
<u>Organization</u>	<u>Creative Mind Works, Bengaluru.</u>
<u>Duration</u>	<u>11 months for - Phase - 1 System and 5 weeks for mobile apps</u>  <u>total 8 modules including mobile apps and API middleware integrations</u>
<u>Team Size</u>	<u>total 8 - 2 onsite &amp; 6 offshore (Hayes, UK, Vadodara, Bengaluru)</u>
<u>Environment</u>	<u>iOS app, Android App, PHP framework Laravel, Magento CMS, MariaDB, and AWS as infrastructure with carriers middleware APIs integration.</u>

<u>Description (Agile)</u>	<p><u>Research and all other documents are available on request</u></p> <p><u>Architecture, R &amp; D, Documentation, Requirement Gathering, Technology and Flow selection, Team recruitment has been done.</u></p> <p><u>As sales person to delivery managed to deliver the project smoothly. (client is agency and based in Italy – More details confidential)</u></p> <p><u>Phase - 2 is ongoing with 27 EU countries, other details and idea is confidential so I can not make comments about the same.</u></p>

<u>Project Name</u>	<p><u>Cross Border Logistics - Tender Process on behalf of (One World Express Inc)</u></p> <p><u>US to South Asia and the US to the EU (Project Initiation - Technology and Price negotiation)</u></p> <p><u>Client - USPS</u></p> <p><u>Investment prospectus will be available to go through -</u></p> <p><u>Under NDA &amp; Contract</u></p> <p><u>Duration: December 2016 to May 2017 (Project deal closed &amp; 70M USD investment from USPS secured)</u></p>
<u>Role</u>	<u>IT Head cum CSO of the One World Express INC.</u>
<u>Organization</u>	<u>OWE, Hayes, UK. - Client of Creative Mind Works, Bengaluru.</u>
<u>Duration</u>	<u>Duration: December 2016 to May 2017 (Project deal closed &amp; 70M USD investment from USPS secured)</u>

<u>Team Size</u>	<p><u>total 10 -</u></p> <p><u>MD of OWE, CEO of OWE Group, OWE Finance Head, OWE IT - Development Head, OWE - IT Head cum CSO(MySelf), Brand Consultant - CEO of CMW, Assistant to CEO, CEO and COO or OWE - EU, Operations Director OWE-UK</u></p> <p><u>11 meetings - 8 on video conferences and 3 meetings/ conferences face2face</u></p> <p><u>1 Hayes UK</u>  <u>2 Birmingham UK</u>  <u>3 Washington USPS Office</u></p>
<u>Environment</u>	<p><u>YPS - Your Personal Shopper - technology exchange and integration contract + Carrier Contracts Deal for South Asia &amp; EU</u></p>
<u>Description (Budgeting, Research, Analysis &amp; Documentation)</u>	<p><u>Research and all other documents are available on request</u></p> <p><u>CSO Documentation</u>  <u>Security &amp; Technical Documentation</u>  <u>Physical Security Analysis Documents</u>  <u>Feasibility testing with IT + Hardware &amp; Network equipments</u></p> <p><u>Property and Asset Documentation</u></p> <p><u>Landing Cost Analysis and Documentation</u>  <u>Forecast and future budget analysis</u></p> <p><u>Documents will be available to have a look on request.</u></p>

#### ADDITIONAL SKILLS

- AZURE, Gcloud & AWS Infrastructure management & Architecture
- Expert in MS Office (Word, Excel, Outlook, Project, and PowerPoint); Knowledge of Adobe and Visio
- Familiarity with database information flow/costing software.
- Gcloud & other Cloud-Based Managed and unmanaged services setup & support.