KARTIKA MAKHIJA

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kartikamakhija18@gmail.com

PERSONAL DETAILS

Born on 25th December 1996. Indian Nationality Single

Versatile, Hard Working & Dedicated Efficient and effective performer Confident



EDUCATION

2017-2019

MASTER IN BUSINESS ADMINISTRATION (MBA) (GRADE: 79%)

FACULTY OF MANAGEMENT STUDIES, UDAIPUR

Main Subjects: E-commerce, Mass Communication, Digital Marketing, Communication, Ethics, Supply Chain Management, Management Software Systems.

2014 - 2017

BACHELOR'S IN BUSINESS ADMINSTRATION (BBA), (GRADE: 8.6)

SIR PADAMPAT SINGHANIA UNIVERSITY, UDAIPUR, INDIA

Main Subjects: HRM, Financial Management, Sales and Marketing Management, Cross Culture Management, Digital Marketing, IT in Management and E-Commerce.

EXPERIENCE

08 /2020-06/2021

DIGITAL MARKETING SPECIALIST/INTERNATIONAL CLIENT RELATIONSHIP MANAGER, VIDSAGA, UDAIPUR

- Managing the digital marketing platforms including SEO, SMM, Google Ads, Email Marketing, Wordpress.
- Developing and optimizing content for website and community.
- Managing Indian and International clients.
- Recruiting and Training new employees and interns for the organization.

02/2020 - 02/2021

BRANCH HEAD, CANVAS INTERNATIONAL PRESCHOOL, UDAIPUR

- Hiring and managing human resource for the school
- Online and offline marketing, lead generation and customer relation to increase sales.
- Managing the finances and assigning budget for different purposes.
- Social media marketing using different platforms like Instagram, Facebook, Linkedin etc.

03/2019 - 12/2019

ANIMAL AID UNLIMITED, NGO, UDAIPUR

- Volunteer Coordinator
- Social Media Marketing using Facebook, Instagram and other platforms.
- Outreach the public to inform and educate on animal rights and how they can help.
- Back Office Work on MS office related to Data entry, Tele-calling, emailing etc
- Branding and Vendor Management for getting the printed materials like Mugs, badges, t-shirts etc.

01/2019 - 04/2019

INTERN, DIGIFICATION, UDAIPUR

- Social Media Marketing, Content Creation and Blogging.
- Customer Relationship Management.

07/2018 - 09/2018

INTERN, DAINIK BHASKAR, INDIA

 Project based sales and marketing targeting schools for encouraging secondary kids to participate.

05/2016 - 07/2016

INTERN, CIA SOLUTIONS, INDIA

• HRM Practices like recruitment, selection and job posting on different online portals.

> TRAINING

• 07/2018 Project Based Sales and Marketing Executives:

Dainik Bhaskar, Udaipur, India

• 01/2019 Social Media Marketing and Customer Relation Management:

Digilnk, India

• 05/2016 HR Counselor and Marketing Manager:

CIA Solutions, Udaipur, India

➤ LINGUISTIC PROFICIENCY

• English Fluent

Hindi Fluent (Indian)

IT KNOWLEDGE

Digital Marketing Email Marketing Others SEO, Wordpress, Keyword Planner, Google Adwords – Good Knowledge Sendinblue, Omnisend, Mailjet, MailChimp, Linkedin Sales Navigator Microsoft Office (Word, Excel, PowerPoint), Canva – Good knowledge

Date: 25-07-2021 Location: Udaipur