



Bikramjeet Singh

Deputy Manager

PHONE

07738089910

EMAIL

bikramsinghjit85@gmail.com

01 PROFILE

Highly accomplished professional, with over 12+ years of work experience in organizations like Samsung Electronic India Limited, Centum Learning Ltd, Next Education India Pvt Ltd & Kochar Info Tech.

Training & Development, Talent Acquisition, Performance Management, Employee Relations, and Compensation & Benefits

Results-oriented, decisive leader, with proven success in handling large teams & being a People's Champion.

Proven track record in launching new processes & turning around existing ones.

Specialties: • Training and Development • People management • Relationship Management-External & Internal • Change Management • Project Management/Transitions • Process Improvements • Building Effective Teams • Coaching & Mentoring • Strategic Agility • Dealing with Ambiguity

02 EMPLOYMENT HISTORY

Feb 2019 — Nov 2020

Ahmedabad

Deputy Manager at Cars24 Ltd

- Worked well independently and on a team to solve problems.
- Organized and prioritized work to complete assignments in a timely, efficient manner.
- Assisted with recruitment and training of new employees, while also monitoring the productivity of current employees.
- Operated with a strong work ethic, professionalism, and the ability to work under pressure.
- Functioned with strategic vision and a hands-on approach.
- Brought forth in-depth industry knowledge and experience.
- Exhibited excellent interpersonal communication skills.
- Worked with managers and business units to determine event and project budgets.
- Performed employee and team evaluations to identify opportunities for growth.

Feb 2018 — Dec 2018

Surat

Zonal Manager at Lava International Ltd

- Handling Training and OJT for Gujarat
- Responsible for the product knowledge of all levels in the region including ASMs/ ZSMs and
- Conducting dealer meet

- Looking after the performance of promoters on Product knowledge and selling skills
- Conducting surprise visits on stores for audits on product knowledge and selling skills of team
- To identify opportunities and threats from competition
- Served as a facilitator for problem-solving and peaceful resolutions.

Oct 2015 — Jan 2018
Mumbai and Ludhiana

Senior Deputy Manager at Right Management India Pvt Ltd / Centum Learning Limited

- Organized and prioritized work to complete assignments in a timely, efficient manner.
- Handling Training and OJT for Upper North region
- Handling Training and OJT for Mumbai and ROM
- Worked well with diverse populations in a variety of company settings.
- Contributed to the creation of company objectives and worked to support them.
- Looking after the performance of SEC (promoters) on Product knowledge and selling skills
- Conducting surprise visits on Samsung stores for audits on product knowledge and selling skills of team
- To identify opportunities and threats from competition
- Worked in collaboration with other team members to achieve success.

Apr 2011 — Mar 2015
Punjab

Academic Consultant at Next Education India Pvt Ltd

- Worked well independently and on a team to solve problems.
- Maintained a clean and organized working environment to enhance productivity.
- Worked well both independently and in teams.
- Consistently communicated in a lucid and effective manner.
- Exhibited excellent interpersonal communication skills.
- Led with a can-do attitude and a positive mindset.
- Continually worked to enhance my set of communication skills and strategies.

03 EDUCATION

Apr 2003 — Apr 2006
Amritsar

Guru Nanak Dev University

BCA

BCA is **Bachelors** in **Computer Application**. BCA is a three-year **graduate degree** program for candidates wishing to delve into the world of **Computer** languages. ... A **BCA degree** is considered to be at par with a B Tech/BE **degree** in **Computer** Science or Information Technology.

04 SKILLS

Computer Skills

● ● ● ● ●

Adaptability

● ● ● ● ●

Communication Skills

● ● ● ● ●

Management Skills

● ● ● ● ●

Ability to Work in a Team

● ● ● ● ●

Leadership

● ● ● ● ●

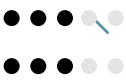
05 HOBBIES

Travelling, Driving, Singing

06 LANGUAGES

English
Panjabi

Hindi



07 REFERENCES

References available upon request