

Barot Pravin G.

B.E(Computer Engineering)

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Objective

To strive for excellence by being a part of progressive and reputed organization and add value to my knowledge while working with highly motivated people and thereby utilize my skills and strengthen them for the goals of the organization.

Strength & Profile

Positive approach, patience, perseverance, self-motivated professional with good inter personal and participatory skills, quick learner, adaptive and enthusiastic. Works as an integral part of team and able to build trust with individuals.

Academic Details**B.E (Computer) (Gujarat Technological University)**

CGPA-5.75

Name of Institution- Hasmukh Goswami College of Engineering ,
Vahelal Year 2014

Diploma(Computer) (Technical Education Board)

Percentage-65%

Name of Institute- Sigma Institute,
Vadodara Year 2010

12th HSc (G.H.S.E.B)

Percentage -57 %

Name of School: Raghunath
Vidhyalaya Year 2007.

10th SCC (G.S.E.B)

Percentage- 73.29%

Name of School: Vivekananda High School,
Ahmadabad Year 2005.

IT Proficiency

Language: ASP.NET(c#) With My SQL, WordPress, PHP, Android, iOS

General and graphic application: HTML, JAVA Script, CSS

Certification

Microsoft ASP.Net certification from Unique InfoTech.

Extra-Co Curricular Activities

- Took part in College Cricket Tournament.
- Took part in College Technical Quiz Competition

Work Experience:

From March 21: Netclues, Ahmedabad as **Project Coordinator**

Job Profile:

- Requirements gathering from client.
- Coordinating with designers and developers and help them understand the client's requirements.
- Providing information and regular support to the department lead
- Good communication skill and attending client calls.
- Manage PMS Netquick system as well as team.
- Sending work done on project to the clients.
- Daily reporting and be a part of project management process.
- Break the project do able actions and set time frames
- Works with stakeholders and project team to prioritize collected requirements
- Assign task to internal team and discuss with the internal team.

Jun'19-Nov'20: **AIS Technolabs**, Ahmadabad as a **Project Coordinator (1 yr 5 months)**

Job Profile:

- Requirements gathering from client.
- Business Analysis and prepare documents.
- Assists in conducting research on products to meet agreed upon requirements and to support purchasing efforts.
- Participates in the QA of purchased solutions to ensure features and functions have been enabled and optimized.
- Preparing Proposal for the client.
- Coordinating with designers and developers and help them understand the client's requirements.
- Providing information and regular support to the department lead
- Good communication skill and attending client calls.
- Sending work done on project to the clients.
- Daily reporting and be a part of project management process.
- Break the project do able actions and set time frames.
- Providing administrative support as needed.
- Works with stakeholders and project team to prioritize collected requirements.
- Researches, reviews, and analyzes the effectiveness and efficiency of existing requirements-gathering processes and develop strategies for enhancing or further leveraging these processes.
- Involve in pre-sales activity and project execution cycle

April'18-April'19: **Auxano Global Services**, Ahmadabad as a **Business Development Manager and Project Coordinator (1 yr)**

Job Profile:

- Promoted organization's services and products
- Generating leads from Market research & cold calling clients around US & LinkedIn.
- Telemarketing across UK, USA & Australia
- Client communication in regard to project requirement and Management.
- Responsibility for the overall project Management and Delivery.
- Requirement Understanding and work allocation as well as prepare project estimation.
- Break the project do able actions and set time frames.
- Assign task to internal team and discuss with the internal team.
- Preparing SRS, BRD, FRD for the project.

Sep'17-Mar'18: **Commerce Pundit**, Ahmadabad as a **Business Development Executive (6 Months)**

Job Profile:

- Identifying new sales leads, Pitching products and/or services, Requirement gathering, Maintaining fruitful relationships with existing customers.

- Generating leads using Freelancing tools like Upwork, Freelancer, Guru and others.
- Generating leads, day-to-day duties typically include: Researching Individual & Organization (Social Media) to identify new leads and new markets.
- Excellent customer service orientation and problem solving skills.
- Attending conferences, meetings, and industry events.

Sep'14-Aug'17: **Potency Technolab**, Ahmadabad as a **Business Development Executive &**

Business Analyst (3 yr) Job Profile:

- Identifying new sales leads, Pitching products and/or services, Requirement gathering, maintaining fruitful relationships with existing customers.
- Knowledge Of SDLC, Agile Methodology.

- Coordinating with designers and developers and help them understand the client's requirements.
- Generating leads, day-to-day duties typically include: Researching Individual & Organization (Social Media) to identify new leads and new markets
- Ability to conduct cost/benefit analysis.
- Strong analytical, interpersonal and leadership skills.
- Excellent customer service orientation and problem solving skills.
- Sending work done on project to the clients.

Personal Details

Name : - Mr. Pravin Gulabsingh Barot

Date of Birth : - 10th, July 1989

Linguistic Skills : - English, Hindi & Gujarati.

Marital Status : - Married

Address : - C/11, BhumiPark Soc, Khodiyarnagar, Bapunagar, Ahmedabad, Gujarat : 382350

Declaration

I, hereby declare that all the details furnished above by me are true to the best of my knowledge and may be verified at any time from the concerned authority. Whenever given a chance I will serve the organization to the best of my ability.

Place: Ahmedabad

Date : / / 2019

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