**Tushar P. Vora**

Blok No 9th RangSagar Flat,

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# Career Objective

" To lead by adding value to Organization having enough opportunities for learning and continuous growth in terms of mind, position and money ".

**Previews Work Experience**

I am working with the **“Aviva Life Insurance”.** As Deputy Branch Manager From 11 Nov 2019 and requirement 10TH Agent for the Total experience 10 years Sales and Marketing.

Worked in **5 Paisa Capital Ltd`.** As a Team Leader (Assistant Branch Manager) From 23 Feb 2018 to 25 Oct 2019 and handle 12 to 15 people for the Demat and Trading A/c Opening and Cross Selling Life Insurance , General Insurance, Health Insurance and Mutual Fund. Total experience 10 years sales and Marketing.

* Worked In **Bharti AXA Life Insurance co. ltd.** as a Business Development Manager from (B.D.M) 05 Sep 2016. to 30 Jan 2018, for the Agent Requirement with filed and Retied Government Employ with us agent total 6 agent requite and generate business with agent.

Worked In **Aditya Birla Money Ltd.** as a Branch Manager from 03 Nov 2012. to

25 Aug 2016, total 5 R.M. handle and generate revenue. Some Cross Selling Life Insurance , General Insurance, Health Insurance and Mutual Fund.

**Previews Job Work**

* Client Acquisition, Franchise Acquisition.
* Sales & Revenue Target Achieving.
* Give All Services Of Clients & Sub Brokers.
* Team Handling 10 to 15 people & Team Achieving The Targets.
* Sales all Product of the companies. (M.F., Ipo, Life Insurance and General Insurance , PMS, Equity, Commodity, Currency)
* Online Discount Broker Retail Desk Handling & Achieving The Targets Given By The H.O.D.

**Educational Qualification**

* B. Com. from Bhavnagar University, Gujarat India in 2000.
* Diploma In Advance Computing (C-DAC) from Center For Development Of

Advance Computing (A Scientific Society Of Ministry Of I.T.Govt. Of India).

* Diploma In Computer Application (DCA) from NIIT form Bhavnagar.

**Technical Skills**

* **Languages** : C, C++ ,VB6.0
* **Operating System** : WINDOWS 95/98/2000.XP/VISTA
* **ApplicationPackages :**NIIT/BOLT/ODIN/DIET ODIN/MS-OFFICE 97/2000,Tally 5.4 & 6.3
* **Internet Knowledge :** ASP, HTML, VB, JAVA.

###### **Database** **:** MS-Access ,SQL ,ORACLE 8

**Personal Information**

* **Father’s Name** : Mr. PravinbhaiVora

(Saurastra Samacher News Paper Retire )

* **Date Of Birth** : 21st January 1979
* **Languages Known** : Gujarati, Hindi, English.
* **Marital Status** : Married
* **Hobbies** : Cricket , Music.Chess,
* **Nationality** : Indian

**Strength**

* Communication, Self Confidence To Complete Given Task

**Date : (TusharVora)**