**Executive summary:**

* Competent IT professional with 19+ years of experience in engineering and delivering bespoke IT project and software product in open source as well paid platforms.
* Strong background of managing client’s expectations across geographies - US, UK, France, Japan, India, Singapore, Australia and New Zealand.
* During the span of career, I have executed around 45+ customized software development projects and managed 6 software products. Size of these customized projects start from 1 Man month to 36 Man months and programming languages/technologies used in the projects are J2SE, J2EE, VC++, Visual basic, classic ASP, C#, PHP, J2ME and android / iphone SDK. In experience synopsis below, I have provided generic description of project with samples that would give idea about project nature.

**Accomplishments - business function wise.**

#### Project\Product management:

* + Deriving project execution strategy and align core and shared resources (designers, developers, tester, DBA).
  + Carry out requirements analysis and ensure team digest client’s requirements properly.
  + Work with technical leader to carry out system analysis and produce blue print according to system design standards.
  + Monitoring progress and doing necessary adjustments to adhere project objectives.
  + Proactively interact and manage client throughout SDLC.
  + Experience of managing all level of post sales support for software product.

#### ISO Quality management system:

* + Worked as a Management representative for designing and implementing QMS processes from scratch.

#### Marketing and Sales:

* + Bridge gap of sales team by providing necessary inputs while proposing solution to customer.
  + Extend support to sales team at instances like up selling, conceiving market requirement, finalizing feature wish list or explore additional revenue source.
  + Taken initiative to use bidding portal as additional revenue source and proven competencies by materializing project.

**Synopsis of executed projects:**

#### Bespoke projects

|  |  |
| --- | --- |
| **Categorization of project** | **Projects Brief / nature of project / sample** |
| Cloud based ERP, CRM and eCommerce system | Customizations and feature extending in (1)Netsuite (2)volusion (3) Sitefinity |
| Online community and collaboration tools | (1) Clone of yahoo groups (2) bulletin board (3) forums (4) clubs (5) Multi level polls (6) web based chat. |
| Web based e-Governance tools | (1) For county council to create dialogues with citizens (2) Tool for civic center to manage employment redundancy for citizens. |
| Ad-hoc web solutions for businesses | (1) 360 degree Performance Appraisal system (2) Scorecard tool for shared service center (3) Sales order management (4) Marketing campaigns management with facility to review performance. |
| Customized ecommerce solutions | (1) Opencart (2) online retailing portals (3) CMS |
| Desktop applications | (1) Cash register-POS (2) Financial accounting system (3) Nursing home management (4) Text message sending application |
| Network management solutions - Used real time operating system (RTOS) | (1)Centralized Management and Upgrade System (2)License Key Server (3)SysLog server (4)Usage monitoring server |
| Android and iPhone Mobile applications | (1) Clone of tinder (2)Tarala Dalal recipe (3)Cricket score app with wheel layout |
| Mobile app for NTTDOCOMO’s I-Mode handsets | (1) Sales Promotion Customer Management |

* **Software Products** 
  + Promotions Manager – targeted for telecommunication companies. Enterprise application for launching big campaigns, broadcasting alerts and monitoring success of launched promotional campaign.
  + NutSMS – targeted for SMEs. Plug and play desktop application. Supports multiuser and enable users to configure, schedule and send personalize text messages on mobile using any third party service.
  + ElegantJ - targeted for software developer’s community. Integrated Development Environment (IDE) for developing project in Java.
  + ElegantJbeans – targeted for software developer’s community. Javabeans component suite.
  + ElegantJ Report writer - targeted for software developer’s community. Tool for designing and publishing reports.

**Work Experience:**

**Present status:** Independent consultant – to build proposals and execute projects

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| --- | --- | --- | --- |
| **Time line** | **Company** | **Designation** | **KPA** |
| July 2017 to July 2019 | Elegant Microweb | Senior project manager | * Responsible to look after software projects and account management including estimation, scope discussion with clients. |
| December 2015 to July 2016 | Net4Nuts Limited | Consultant – sales business analyst and project management | * Responsible to look after services division’s operations and account management including estimation, pricing and project delivery |
| October 2006 to November 2015 | Net4Nuts Limited | Senior Project Manager | * Defining and collecting metrics for project progress * Identifying, tracking managing and resolving project issues * Ensuring that the solution is of acceptable quality * Proactively managing scope of project * Managing overall work plan of project to ensure completion on time & within budget * Gathering business requirements * Developing project specific processes and implementing |
| From June 1998 to September 2006 | Elegant MicroWeb pvt. Ltd. | Team manager | * Product management * Understanding business requirements, get project developed and delivered * Quality assurance * Management representative for ISO Quality Management System |

**Skill Set:**

|  |  |
| --- | --- |
| Applications | Netsuite, Joomla, OpenCart, Magento, Wordpress, Infusionsoft, CommerceHub, Drupal, JavaBB, phpBB, Eclipse – BIRT, Volusion, SiteFinity |
| Third Party API and Libraries | Paypal API, EMIDA Recharge Gateway API, RedKnee OCG, Infusionsoft API, Clickatell API, Google Maps API, Twitter, FB, OpenCV, Apple Push Notification Service, Google Cloud Messaging |
| Tools | MS project , Visual SVN, CVS, JIRA |
| Visual Basic 6.0, Power Builder 6.5, Jbuilder, Visual Interdev, Front page, VC++ (COM) |
| MS Office, Adobe acrobat writer 6.0, |
| Languages | C, C++, Java, VB script, SQL, HTML, XML, WML, x-HTML, cHTML (I-mode), Ruby on rails, PHP |
| Frameworks and technologies | J2EE, .net, JavaScript, CSS3, jQuery, HTML5, Backbone.js, Underscore.js, LAMP, HTTP API, Kannel, CBC, SMPP, FTP, SOAP, REST, XML |
| DBMS | MSSQL server, MySQL, MS Access, Oracle , DB2 |
| Mail/List/Web/application server | IIS, IMAIL, Apache, Tomcat, IBM Web sphere |
| Platform | Windows / Linux / Solaris |
| Standards | ISO – 9001:2000 – Quality management system |

**Education Qualification:**

* Post Graduate Diploma in Business Management (equivalent to MBA) - All India council for technical education
* Post Graduate Diploma in Computer Science and Application - Gujarat University
* Bachelor of Commerce - Gujarat University