

Current Quarter Performance:

Select a sales manager to view their report for: Q3 2017 Rocco Neubert

Total Sales	Avg. Sale Value	Avg. Weeks to Close	New Opportunity	Potential to Close
\$589K	\$2,677	6.22	72	\$179.79K
Sales Performance	Avg. Sales Performance	Avg. Weeks to Close Performance	New Opportunity Performance	Potential to Close Performance
-8.85%	-10.09%	1.12%	24.14%	1.66%

Performance by Agent

Agent	Conversion %	Sales Count	Total Sales	Avg. Sale Value	Avg. Weeks to Close	Sales Discounted %
Boris Faz	47.0%	31	\$80,058	\$2,583	6.16	48.39%
Cassey Cress	43.8%	53	\$129,982	\$2,452	6.49	37.74%
Daniell Hammack	40.3%	29	\$78,704	\$2,714	5.65	48.28%
Donn Cantrell	56.9%	58	\$160,284	\$2,764	6.75	56.90%
Reed Clapper	65.3%	49	\$139,919	\$2,855	5.61	61.22%

Sales & Conversion by Product

Product	Conversion Rate	Sales Count	Total Sales
GTX Pro	52.0%	53	\$252,958
GTX Plus Pro	46.8%	29	\$159,788
MG Advanced	46.0%	29	\$97,555
GTX Plus Basic	53.5%	53	\$57,796
GTX Basic	45.0%	36	\$19,754
MG Special	66.7%	20	\$1,096