KRUPALINI DUGYALA

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# JOB OBJECTIVE

**PROFILE SUMMAR**

* Good experience in **design and development of applications**, **salesforce development**

**and salesforce CRM**

* Experience and expertise in core web technologies including **HTML, JavaScript**, **Apex,**

**Visualforce, CSS, jQuery and Bootstrap3**

* + Skilled in the process of **documentation, code reviews and code debugging**
  + Proven experience and knowledge of relational **databases, data modeling, ETL tools** and Agile development methodologies such as **Scrum**
  + Gained knowledge and hands-on with complex business systems integration as well as object-

# CORE COMPETENCIES

oriented design patterns and development

### Data Management

* Developed Apex (classes and triggers), Lightning Components, and Visualforce to extend

### Data Administration

Salesforce in order to support business requirements

### Data Analysis

* Partnered with product development leadership; instituted new processes and operating

### Data Modeling

mechanisms to improve efficiency of the product development organization

* Customer Relationship

# ORGANIZATIONAL EXPERIENCE

### Management

* Project Management

**Since Jun’20**

* Requirement Gathering

## Salesforce Developer at Tech Mahindra, Bangalore

* Agile Methodology

## Key Result Areas:

### Scrum Coach & Scrum Master

* Designing, coding, and implementing Salesforce Applications

### Conversion Rate Optimization

* Meeting regularly with project managers to determine CRM needs

### (CRO)

* + Providing customized solutions within the Salesforce platform
  + Creating timelines and development goals
  + Testing the stability and functionality of the application; troubleshooting and fixing bugs

# SOFT SKILLS

* Writing documents and providing technical training for Salesforce staff

### Analytical

* Maintaining the security and integrity of the application software

### Motivator

* Developing new Salesforce apps to meet the company objectives and provide scalable processes

### Multi Tasker

* Following all standard operating procedures (SOP) and maintaining updated ticketing for events,

### Problem Solver

incidents, requests, changes and problems

* + Engaging proactively on continuous improvement efforts for application design, support, and

### Decision Maker

practice development efforts

### Communicator

* Managing all executive functions such as maintenance of user accounts, records, dashboards,

and additional conventional tasks

* + Organizing the assessment, extension, and conclusion of new requests for development

# IT SKILLS

* Creating and maintaining reports in salesforce.com and extracting insights from data for
* HTML

advancing business revenue

* CSS
* Java Script

# PREVIOUS EXPERIENCE

* Ajax
* Bootstrap
* Visualforce

## July’21 – June’22

* Apex

## Software Engineer at Delta Power Solutions, Bangalore

* MySQL
* Apache
* Visual Studio 2013

### Netbeans IDE



* Sublime Windows

### Android

* Linux

**EDUCATION**

* B. Tech Electronics Communication) from

and St.Mar

Martins Engineering Collage in 2021

* Intermediate Sri Chaitanya jr College in 2017;
* secured 72%
* SSC from Prince High School in
* 2008; secured 78%

**PERSONAL DETAILS**

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**Date of Birth:** 18th August 1992 **Languages Known:** English, Hindi, Kannada and Telugu

**Address:**1-12-56/56,

behind Chaitanya

1st floor, Hospital,

Daddy Colony, Raichur-584101

# PROJECTS EXECUTED

**Project Title: Morgan CRM App**

**Environment: Apex Classes and Triggers, Batch Apex, REST Integrations, Flexipage with Custom Buttons, Change Set, Workflow & Approvals, Custom Objects, Users Roles and Profiles, Custom Tabs**

**Responsibilities:**

* + Elaborated the requirements gathering with client, design and implementation
  + Worked on Agile (scrum based) method and used ant deployment method
  + Worked on all kind of configurations, customization issues and development
  + Developed Lot of Lightning / Aura Components and controller classes, test classes
  + Created record pages, custom buttons hosted by lightning components, custom objects, formula fields, profiles, page layouts, permission sets
  + Attended daily stand-ups and working sessions to resolve the obstacles for the configuration and development

**Project Title: Supplier Portal Client: CPA Global UK**

**Role: Salesforce Administrator and Developer Team Size: 3**

**Responsibilities:**

* + Focused on the Requirements Gathering, Design and Implementation
  + Worked on all kinds of configurations, customization issues and development
  + Developed a different email template which generated PDF/XML/TXT/XLS files and scheduled class
  + Created page layouts, profiles, permission sets and worked on access level management
  + Prepared queues, assignment rules, custom components, formula fields, field sets and rollup summary fields
  + Created time-based workflow rules, field updates, email alerts and process builder
  + Led the team for few months and coordinated with the clients for various requirements and service review meetings
  + Attended daily stand-ups to resolve the obstacles for the configuration and migration

**Project Title: MOMO**

**Designation: Front-end Developer Team Size: 9**

**Technologies: HTML, CSS, JavaScript and WebAxn(Comviva Framework) Tools: Visual Studio, Putty, WINSCP**

**Responsibilities:**

* + Designed the pages for the app using WebAxnFramework and made it function in a proper way for both Android and iPhone

**Project Title: Solar Local Monitoring Designation: Front-end Developer Team Size: 2**

**Technologies: HTML, CSS, JavaScript, Bootstrap Tools: NetBeans, IE, Chrome**

**Responsibilities:**

* + Worked on coding and designing GUI as per requirement specifications
  + Conducted manual testing of product; executed regular changes, modification and bug fixes

**Project Title: Hyperion Team Size: 5**

**Designation: Front-end Developer**

**Technologies: HTML, CSS, JavaScript, Ajax, Bootstrap Tools: NetBeans, IE, Chrome**

**Responsibilities:**

* + Worked on coding and designing GUI as per requirement specifications
  + Conducted end-to-end development and manual testing of product
  + Executed regular changes, modification and bug fixes