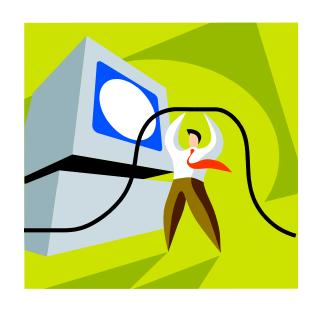
Developing a winning résumé, cover letters & Interviewing skills.



Developed by & Borrowed from The Career Management Center





Disclaimer

Résumés are like snowflakes...no two are <u>exactly</u> alike.

However, each résumé, like snowflakes, are made composed of the same material and have the same basic properties.



Ten Critical Success Factors

- Positive attitude toward work
- Proficiency in field of study
- Communication skills (oral & written)
- Interpersonal skills
- Confidence
- Critical thinking & problem solving skills
- Flexibility
- Self-motivation
- Leadership
- Teamwork



Resume Basics

- Objective Summary (optional)
- Education
 - Honors/Awards?
- Computer Skills & Experience
 - What have you DONE
- Collegiate Activities/ Volunteerism
- References



The Job Objective:

- The "hook" that grabs the attention of the reader.
- Needs to answer 2 questions:
 - What you want?
 - Why you want it?
- Needs to be focused
 - Short & Concise
 - The '2' Second rule!

The Professional Summary:

- ▶ 1 to 3 sentences summarizing major skills and experience
- Should be tailored to each specific job
- ► More common for person with significant work experience



Your Education:

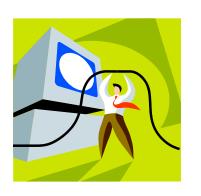
What is Needed?
 Midwestern State University, Wichita Falls, TX
 Bachelor of Science, Computer Science, minor
 May 2020 (anticipated)

Extras

- The Great GPA Debate
- Should I list every class I ever took? NO
- Scholastic Honors, Awards & Scholarships Maybe, but brief

Listing Courses???

- Short list of SIGNIFICANT or SPECIALTY courses is appropriate
- Be careful of course "names"
 - "Computer Science 1" is meaningless!!!
 - "C++ Programming (4 semesters)" tells the employer something significant
- ► Focus on course content if the course title is vague



Computer Skills:

- Include
 - Software applications & languages you are experienced with.
 - Hardware you have used.
 - Other "tools of the trade" employers are looking for.
 - Current "buzz words"; words from job description
- What will set you apart?

Developing Your Skills Section Step 1 (this in NOT on the actual resume)

List your CMPS courses For each course list

- Languages
- ► Tools
- Compilers
- Projects with brief description
- Other pertinent information

Step 2

Group your courses by topic

- Software Engineering & Development
- ► Architecture & Systems
- Web-based Development
- Graphics
- ► Parallel Computing
- Security

Step 3

Establish the sub-lists under each topic

SE & Dev.

- ► Team project: "name" brief description
- ► Your duties
- Languages & tools used

Step 4

- Create "master" resume with ALL categories
- ► For each job application
 - Rearrange sections so most relevant are listed first
 - Remove the least relevant or shorten



Work Experience:

- What are Employers Looking For?
 - General & specialized work experience
 - A good work ethic
 - Customer Service Skills/ Interpersonal Skills
 - Teamwork skills
- Professional Experience
- The Power of Three
- The Use of Bullets
- Utilizing Power Words



Experience Description Sample

Wal-Mart Inc., Wichita Falls, TX

Customer Service Representative - May 2018 to August 2019

- Monitored customer satisfaction
- Managed inventory movement
- Trained new employees in positive customer service
- Organized & participated in weekly staff meetings

^{*}Each bullet begins with past-tense verb



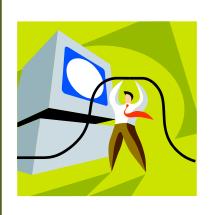
Experience Description Sample

ICS Computer Solutions, Dallas, TX

Technical Support Associate - May 2018 - Present

- Install, configure, & maintain software on desktop workstations
 & server-based computer systems
- Replace hardware components while performing routine computer checks on personal computers
- Support multiple software applications with MS Windows.
- Check, monitor, & change daily backups of Windows 8 & Novell NetWare Servers
- Monitor, respond, & promote reliable customer service as help desk technician

Note: each bullet begins with present-tense verb



Collegiate Activities

Why is this necessary?
What is Important?
The Message...



Sample: Activities

- MSU Student Government Association
 - Financial Aid Committee, 2015
 - Faculty Senate Representative, 2014-2015
- Habitat for Humanity Student Volunteer
- ACM Secretary
- Kappa Kappa Gamma Sorority
 - Treasurer, 2016
 - Rush Chair, 2015
- American Red Cross weekly volunteer

A Few Other Points

- Eliminate small words
 - ▶the, a, and
- Use brief, to-the-point phrases
- Use VERBS What have you DONE?
- Avoid meaningless adjectives/terms
 - Many, some, various, other, few, etc.
- ▶ Be as precise & specific as possible
- Rearrange skills depending upon job requirements
- Goal: Significant information into small space



References

- "Available upon request" not needed on resume
- Separate piece of paper from your resume
- For each reference
 - Name, Address, Telephone, Email
 - Company & Title of Individual
 - Relationship
 - Make sure to call those listed & send copy of resume
- Who should I ask to be my references?
 - Employers & Teachers
 - Co-Workers & Family Friends
- How many references should I have?



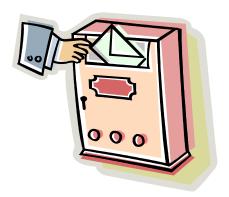
Most Common Mistakes

- Spelling
- Grammar
- Too much information...
- Too little information...
- Inappropriate email addresses
 - Hotspanishlvr@whatever.com
- Length
- Microsoft Templates



Most Common Mistakes

- Font & Font Size (use TNR-12 point)
- Personal Information
- Pictures
- Colored Paper
- Long Paragraphs & Job Descriptions
- Objectives that are vague



Cover Letters

- Basic Formula for a Cover Letter
 - -First Paragraph
 - -Second Paragraph
 - -Third Paragraph
- Always use job description
- Cover Letter Checklist



A basic formula for a cover letter

Standard business letter format

- ✓ prospect name, title, company, address
 - √ top left

Salutation

✓ Find out who your target audience is

First paragraph

✓ Why you are writing? To meet that company's specific need(s)!

A basic formula for a cover letter:

Second paragraph

- ✓ Briefly state two or three top skills.
- ✓ Follow with benefit after benefit these skills (& you as a person) will provide to company.

Third paragraph

- ✓ Close! Close the deal.
- ✓ Give your target contact a specific action to take & a backup action you will take if you do not get a response.

Cover Letter Checklist

One page; limited to 3 targeted paragraphs. Word processor, spell checked & proofed. Written to someone specific, name & title spelled correctly (double check!!) Company name & address: correct & complete. Quality paper, 8x11 inches, same as résumé. Close with "Sincerely,"- Sign in blue or black ink -READABLE. Place the résumé behind; no staples. Type address & return address on envelope. Conservative stamp on envelope.

Today's Reality

- Seldom mail resume & letter
- Upload to web sites
 - Maybe complete file
 - Maybe copy & paste into boxes
- Likely will be electronically filtered
 - Looking for specific terms (in job ad)
- Presence on professional sites
 - LinkedIn, CareerBuilder, GitHub
- Job Fairs are excellent to make contacts
- It's who you know!!!
 - Use every friend, family member, & acquaintance you can to get YOUR application considered!

Follow Up – Not Optional

CALL: This is Joe Smith. I am calling to check on the status of my application...Can you tell me if the job has been filled

Do not just send off your resume and cover letter & wait for the phone to ring. It won't.



Questions?

"Seeking to develop *you* from start to finish."

Professional Development • Internships

Full-Time Employment

Start your career off in the right direction!

The Career Management Center,

Clark Student Center - 397-4432 web.msuTexas.edu/career