



Job Description - Admission Counsellor Intern

A little bit about us

Founded in 2016, Coding Ninjas is one of the largest online coding EdTech companies in India. Imparting knowledge is of utmost importance to us and it is our mission to bridge the skill gap between colleges and industry. We teach 50,000+ students annually through our online platform with an aim to help college students and working professionals upskill themselves for rewarding employment prospects.

Coding Ninjas was founded by Ankush Singla, Kannu Mittal and Dhawal Parate, dawning from an educational background of IITs and Stanford who bring onboard their rich working experience in companies like Amazon, Facebook, Cars24, and other top startups in India. As pioneers in EdTech, we are continuously working on curating student-centric learning programs and are progressing towards becoming the de facto coding education company in India.

The company has raised more than 22 Million USD till date and is a subsidiary of InfoEdge (Naukri.com, IIMJobs, Jeevansathi, etc.) with the latter, acquiring a majority stake in Coding Ninjas.

With our exhaustive learning programs, 1:1 mentor support for effective doubt resolution and over 400+ doubts being resolved per hour, our focus lies on crafting learning experiences that equip candidates with learning, application and demonstration of capabilities in the software development domain.

Job Title: Admission Counsellor Intern

Location: Gurugram

A lot more about you

We are looking for an Admission Counsellor who will help students/working professionals enhance their technical skills to attract rewarding job opportunities. The incumbent will be responsible for bringing in admissions to the program via outbound calling to candidates who have shown any interest in the program through our website or any other medium.

Responsibilities

- Owning the entire sales life cycle: this includes outbound tele-calling, live demonstrations, sales closures and admission operations
- Counselling potential learners on their career path. We need someone whom the learners can look up to
- Guiding prospective candidates with various program offerings
- Qualifying prospective leads and closing sales

- Maintaining effective communication with the candidate, from admission till the time they are onboarded

Requirements

- Someone who is customer-centric, is a quick learner and confident
- Someone who is good at tactful negotiation skills
- One who is good at analytical thinking and has problem solving capabilities
- Good working knowledge of Excel / Google Sheets
- Great Listener
- Someone who is comfortable with 6-days / week working pattern